

Nordea



Factbook Third Quarter 2020

Contents

Nordea overview

- Ratings 2
- Nordea's largest shareholders 2

Key financial figures

- 12 years overview 4
- Ratios and key figures 4
- 12 years overview Balance sheet 5
- Quarterly development 6
- Quarterly development Balance sheet 7
- Business area overview 8
- Net interest income development 9
- Net fee and commission income 10
- Other expenses 10
- Net loan losses 11

Business areas

Personal Banking

- Personal Banking Financial highlights 13

Business Banking

- Business Banking Financial highlights 16
- Nordea Finance 18

Large Corporates & Institutions

- Large Corporates & Institutions Financial highlights 20

Asset & Wealth Management

- Asset & Wealth Management Financial highlights 22
- Asset Management 23
- Wealth Management, and A&WM Other 24
- Private Banking 25
- Life & Pensions 26
- Solvency 27
- Assets under Management 28

Group Functions

- Group Functions 30

Risk, liquidity and capital management

- Lending, loan losses and impaired loans 32
- Loans and impairment 43
- Rating distribution and Market risk VaR 48
- LTV distribution 49
- Capital position 50
- Short-term funding 62
- Liquidity buffer 63
- Asset and liabilities and Maturity analysis 64
- LCR 68

Macroeconomic Outlook

- Macroeconomic data 70
- Market development - interest rates 70

- Contacts and Financial calendar 74

Ratings

End of Q3 2020	Moody's		S&P		Fitch		DBRS****	
	Short	Long	Short	Long	Short	Long	Short	Long
Nordea Bank Abp	P-1	Aa3	A-1+	AA-**	F1+	AA-**	R-1 (mid)	AA (low)**
Senior Preferred (SP) issuances		Aa3		AA-**		AA**		
Senior Non-Preferred (SNP) issuances		Baa1		A**		AA-**		
Short-term deposits	P-1		A-1+		F1+		R-1 (mid)	
Tier 2 issuances		Baa1		A-**		A**		
AT1 in March 2015 issue rating				BBB**		BBB+**		
AT1 in November 2017 issue rating				BBB**		BBB+**		
AT1 in March 2019 issue rating				BBB**		BBB+**		
Nordea Hypotek AB (publ)		Aaa*						
Nordea Kredit Realkreditaktieselskab				AAA*				
Nordea Eiendomskreditt AS		Aaa*						
Nordea Mortgage Bank Plc		Aaa*						
Nordea Direct ASA			A-1	A+***				
Nordea Direct Boligkreditt AS				AAA*				
*Covered bond rating			***Positive outlook					
Negative outlook (/trend)			**Unsolicited rating					

Largest shareholders

End of Q3 2020	No.of shares, mill	Percent end Q3
Sampo Plc	804.9	19.9
Cevian Capital	178.4	4.4
Nordea Fonden	158.2	3.9
Alecta	117.5	2.9
Vanguard Funds	105.8	2.6
BlackRock	102.0	2.5
Varma Mutual Pension Insurance	60.2	1.5
Swedbank Robur Funds	56.4	1.4
Nordea Funds	49.4	1.2
First Swedish National Pension Fund	40.1	1.0
Ilmarinen	39.6	1.0
SHB Funds	35.9	0.9
T. Rowe Price	31.5	0.8
Nordea Vinstandelsstiftelse	25.6	0.6
Government of Japan Pension Fund	25.0	0.6
SEB Funds	24.5	0.6
Finnish State Pension Fund	23.2	0.6
State Street Global Advisors	23.0	0.6
Elo Mutual Pension Insurance Company	22.2	0.5
Norwegian Petroleum Fund	21.4	0.5
Other	2,105.3	52.0
Total number of outstanding shares	4,050.0	100.0%

Nordea

Key financial figures



12 year overview

Historical numbers for 2014 restated following that IT Poland is included in continuing operations

Income statement

EURm	YTD 2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008
Net interest income	3,346	4,318	4,491	4,888	4,855	5,110	5,482	5,525	5,563	5,456	5,159	5,281	5,093
Net fee and commission income	2,167	3,011	2,993	3,369	3,238	3,230	2,842	2,642	2,468	2,395	2,156	1,693	1,883
Net result from items at fair value	701	1,024	1,088	1,328	1,715	1,645	1,425	1,539	1,774	1,517	1,837	1,946	1,028
Equity method	-6	50	124	23	112	39	18	79	93	42	66	48	24
Other income	57	232	476	83	135	263	474	106	100	91	116	105	172
Total operating income	6,265	8,635	9,172	9,691	10,055	10,287	10,241	9,891	9,998	9,501	9,334	9,073	8,200
Staff costs	-2,030	-3,017	-2,998	-3,212	-2,926	-3,263	-3,159	-2,978	-2,989	-3,113	-2,784	-2,724	-2,568
Other expenses	-967	-1,639	-1,566	-1,844	-1,774	-1,632	-1,656	-1,835	-1,808	-1,914	-1,862	-1,639	-1,646
Depreciation tangible and intangible assets	-428	-1,330	-482	-268	-228	-209	-585	-227	-267	-192	-170	-149	-124
Total operating expenses	-3,425	-5,986	-5,046	-5,324	-4,928	-5,104	-5,400	-5,040	-5,064	-5,219	-4,816	-4,512	-4,338
Profit before loan losses	2,840	2,649	4,126	4,367	5,127	5,183	4,841	4,851	4,934	4,282	4,518	4,561	3,862
Net loan losses	-850	-536	-173	-369	-502	-479	-534	-735	-895	-735	-879	-1,486	-466
Operating profit	1,990	2,113	3,953	3,998	4,625	4,704	4,307	4,116	4,039	3,547	3,639	3,075	3,396
Income tax expense	-450	-571	-872	-950	-859	-1,042	-950	-1,009	-970	-913	-976	-757	-724
Net profit for period from continuing operations	1,540	1,542	3,081	3,048	3,766	3,662	3,357	3,107	3,069	2,634	2,663	2,318	2,672
Net profit for the period from discontinued operations after tax	-	-	-	-	-	-	-25	9	57				
Net profit for the period	1,540	1,542	3,081	3,048	3,766	3,662	3,332	3,116	3,126				

Ratios and key figures¹

	YTD 2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008
Diluted earnings per share, EUR	0.37	0.38	0.76	0.75	0.93	0.91	0.83	0.77	0.77	0.65	0.66	0.60	0.79
Share price ² , EUR	6.49	7.24	7.30	10.09	10.60	10.15	9.68	9.78	7.24	5.98	8.16	7.10	3.90
Proposed/actual dividend per share ⁸ , EUR	-	0.40	0.69	0.68	0.65	0.64	0.62	0.43	0.34	0.26	0.29	0.25	0.20
Equity per share ² , EUR	8.06	7.80	8.15	8.21	8.03	7.69	7.40	7.27	6.96	6.47	6.07	5.56	5.29
Potential shares outstanding ² , million	4,050	4,050	4,050	4,050	4,050	4,050	4,050	4,050	4,050	4,047	4,043	4,037	2,600
Weighted average number of diluted shares, million	4,039	4,035	4,037	4,039	4,037	4,031	4,031	4,020	4,026	4,026	4,022	3,846	3,355
Return on equity, %	6.5	5.0	9.7	9.5	12.3	12.2	11.4	11.0	11.6	10.6	11.5	11.3	15.3
Assets under management, EURbn	326.2	324.1	280.1	330.4	322.7	288.2	262.2	232.1	218.3	187.4	191.0	158.1	125.6
Cost-to-income ratio, % - excl. non-recurring items ¹	55	69	55	54	50	47	49	51	51	55	52	50	53
Loan loss ratio, basis points ³	47	22	7	12	15	14	15	21	26	23	31	56	19
Loan loss ratio, including fair value mortgage loans, bp ³	38	18	7	12	15	14	15	21	26	23	31	56	19
Loan loss ratio, incl. FV loans, excl. non-recurring items ^{1,3}	38	8	7	12	15	14	15	21	26	23	31	56	19
Common Equity Tier 1 capital ratio, excl. Basel I floor ^{2,4,6,7} , %	16.4	16.3	15.5	19.5	18.4	16.5	15.7	14.9	13.1	11.2	10.3	10.3	8.5
Tier 1 capital ratio, excl. Basel I floor ^{2,4,6,7} , %	18.2	18.3	17.3	22.3	20.7	18.5	17.6	15.7	14.3	12.2	11.4	11.4	7.4
Total capital ratio, excl. Basel I floor ^{2,4,6,7} , %	19.9	20.8	19.9	25.2	24.7	21.6	20.6	18.1	16.2	13.4	13.4	13.4	9.5
Tier 1 capital ^{2,4} , EURm	27,434	27,518	26,984	28,008	27,555	26,516	25,588	24,444	23,953	22,641	21,049	19,577	15,760
Risk Exposure Amount, excl. Basel I floor ⁴ , EURbn	151	150	156	126	133	143	146	155	168	185	185	172	169
Risk Exposure Amount, incl. Basel I floor ⁴ , EURbn	-	-	-	202	216	222	220	209	215	224	215	192	213
Number of employees (FTEs) ²	27,880	29,000	28,990	30,399	31,596	29,815	29,643	29,429	29,491	33,068	33,809	33,347	34,008
Economic capital ^{2,7} , EURbn	23.7	25.7	26.6	26.7	26.3	25.0	24.3	23.5	24.6	17.7	17.5	16.7	15.8
Return on capital at risk ^{1,5} , %	8.2	9.3	10.0	11.1	13.2	14.8	14.0						

¹ Excl. Items affecting comparability in Q4 2019: EUR 138m tax free gain related to sale of LR Realkredit. In Q3 2019: EUR 735 expense related to impairment of capitalised IT systems (EUR 559m after tax), EUR 204m expense related to restructuring (EUR 155m after tax), EUR 75m non-deductible expense related to sale of Luminor and EUR 282m loss related to loan loss provisions due to model updates and dialogue with the ECB reflecting a more subdued outlook in certain sectors (EUR 214m after tax). In Q1 2019: EUR 95m non-deductible expense related to provision for ongoing AML-related matters. Q4 2018: EUR 50m gain from revaluation of Euroclear, EUR 38m after tax, EUR 36m gain related to sale of Eijendomme and EUR 141m loss from goodwill depreciation in Russia. Q2 2018: tax free gain related to divestment of shares in UC EUR 87m and tax free gain related to the sale of Nordea Liv & Pension Denmark EUR 262m. In Q1 2018: EUR 135m gain (EUR 105m after tax) from valuation model update in Denmark. Q4 2016: additional gain related to VISA of EUR 22m before tax, Q4 2016: change in pension agreement in Norway of EUR 86m before tax, Q2 2016: gain related to Visa Inc.'s acquisition of Visa Europe amounting to EUR 151m net of tax, Q4 2015: gain from divestment of Nordea's merchant acquiring business to Nets of EUR 176m before tax and restructuring charge of EUR 263m before tax.

² End of period.

³ Including Loans to the public reported in Assets held for sale.

⁴ Including the result for the period.

⁵ Return on capital at risk restated Q4 2015 due to changed definition.

⁶ For more detailed information see chapter Other information.

⁷ The capital ratios for 2018 have not been restated due to the changed recognition and presentation of resolution fees (see Note 1 for more information).

⁸ The Board of Directors has been authorised to decide on a dividend payment for 2019 of a maximum of EUR 0.40 per share, in accordance with the AGM decision.

For more detailed information regarding ratios and key figures defined as alternative performance measures, see <http://www.nordea.com/en/investor-relations/>.

12 year overview

Balance sheet

EURm	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008
Assets												
Cash and balances with central banks	35,509	41,578	43,081	32,099	35,500	31,067	33,529	36,060	3,765	10,023	11,500	3,157
Loans to central banks	9,207	7,642	4,796	11,235	13,224	6,958	11,769	8,005	40,615			
Loans to credit institutions	8,516	11,320	8,592	9,026	10,762	12,217	10,743	10,569	11,250	15,788	18,555	23,903
Loans to the public	322,740	308,304	310,158	317,689	340,920	348,085	342,451	346,251	337,203	314,211	282,411	265,100
Interest-bearing securities	64,930	76,222	75,294	87,701	86,535	87,110	87,314	86,626	92,373	69,137	56,155	44,830
Financial instruments pledged as collateral	7,151	7,568	6,489	5,108	8,341	12,151	9,575	7,970	8,373	9,494	11,24	7,937
Shares	14,184	12,452	17,180	21,524	22,273	39,749	33,271	28,128	20,167	17,293	13,703	10,669
Assets in pooled schemes and unit-linked investment contract	30,799	24,583	25,879	23,102	20,434							
Derivatives	39,111	37,025	46,111	69,959	80,741	105,119	70,992	118,789	171,943	96,825	75,422	86,838
Fair value changes of hedged items in portfolio hedge of interest rate risk	217	169	163	178	151	256	203	-711	-215	1,127	763	413
Investments in associated undertakings	572	1,601	1,235	588	515	487	630	585	591	554	470	431
Intangible assets	3,695	4,035	3,983	3,792	3,208	2,908	3,246	3,425	3,321	3,219	2,947	2,535
Property and equipment	2,002	546	624	566	557	509	431	474	469	454	452	375
Investment property	1,585	1,607	1,448	3,119	3,054	3,227	3,524	3,408	3,644	3,568	3,505	3,334
Deferred tax assets	487	164	118	60	76	130	62	266	169	278	125	64
Current tax assets	362	284	121	288	87	132	31	78	185	262	329	344
Retirement benefit assets	173	246	250	306	377	42	321	142	223	187	134	168
Other assets	12,543	14,749	12,441	18,973	18,587	17,581	11,064	15,554	19,425	22,857	14,397	14,604
Prepaid expenses and accrued income	1,065	1,313	1,463	1,449	1,526	1,614	2,383	2,559	2,703	2,450	2,492	2,827
Assets held for sale	-	-	22,186	8,897	-	-	8,895					
Total assets	554,848	551,408	581,612	615,659	646,868	669,342	630,434	668,178	716,204	580,839	507,544	474,074
Liabilities												
Deposits by credit institutions	32,304	42,419	39,983	38,136	44,209	56,322	59,090	55,426	55,316	40,736	52,190	51,932
Deposits and borrowings from the public	168,725	164,958	172,434	174,028	189,049	197,254	200,743	200,678	190,092	176,390	153,577	148,591
Deposits in pooled schemes and unit-linked investment contracts	31,859	25,653	26,333	23,580	21,088							
Liabilities to policyholders	19,246	18,230	19,412	41,210	38,707	51,843	47,226	45,320	40,715	38,766	33,831	29,238
Debt securities in issue	193,726	190,422	179,114	191,750	201,937	194,274	185,602	183,908	179,950	151,578	130,519	108,989
Derivatives	42,047	39,547	42,713	68,636	79,505	97,340	65,924	114,203	167,390	95,887	73,043	85,538
Fair value changes of hedged items in portfolio hedge of interest rate risk	2,018	1,273	1,450	2,466	2,594	3,418	1,734	1,940	1,274	898	874	532
Current tax liabilities	742	414	389	487	225	368	303	391	154	502	565	458
Other liabilities	19,868	23,315	28,515	24,413	25,745	26,973	24,737	24,773	43,368	38,590	28,589	17,970
Accrued expenses and prepaid income	1,476	1,696	1,603	1,758	1,805	1,943	3,677	3,903	3,496	3,390	3,178	3,278
Deferred tax liabilities	481	706	722	830	1,028	983	935	976	1,018	885	870	1,053
Provisions	570	321	329	306	415	305	177	389	483	581	309	143
Retirement benefit obligations	439	398	281	302	329	540	334	469	325	337	394	340
Subordinated liabilities	9,819	9,155	8,987	10,459	9,200	7,942	6,545	7,797	6,503	7,761	7,185	8,209
Liabilities held for sale	-	-	26,031	4,888	-	-	4,198					
Total liabilities	523,320	518,507	548,296	583,249	615,836	639,505	601,225	640,173	690,084	556,301	485,124	456,271
Equity												
Additional Tier 1 capital holders	748	750	750	-	-	-	-	-	-	-	-	-
Non-controlling interests	40	6	168	1	1	2	2	5	86	84	80	78
Share capital	4,050	4,050	4,050	4,050	4,050	4,050	4,050	4,050	4,047	4,043	4,037	2,600
Share premium reserve	-	-	1,080	1,080	1,080	1,080	1,080	1,080	1,080	1,065	1,065	-
Invested unrestricted equity	1,080	1,080	-	-	-	-	-	-	-	-	-	-
Other reserves	-2,062	-1,876	-1,543	-1,023	-1,188	-1,201	-159	340	-47	-146	-518	-888
Retained earnings	27,672	28,891	28,811	28,302	27,089	25,906	24,236	22,530	20,954	19,492	17,756	16,013
Total equity	31,528	32,901	33,316	32,410	31,032	29,837	29,209	28,005	26,120	24,538	22,420	17,803
Total liabilities and equity	554,848	551,408	581,612	615,659	646,868	669,342	630,434	668,178	716,204	580,839	507,544	474,074

12 quarter overview

Income statement

EURm	Q3/20	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18	Q2/18	Q1/18	Q4/17	Q3/17
Net interest income	1,146	1,091	1,109	1,108	1,083	1,071	1,056	1,142	1,123	1,110	1,116	1,109	1,185
Net fee and commission income	729	673	765	775	756	743	737	720	703	800	770	839	814
Net result from items at fair value	274	318	109	266	211	283	264	182	205	260	441	235	357
Equity method	6	-10	-2	-1	13	24	14	15	48	33	28	16	3
Other income	17	20	20	146	22	20	44	60	18	375	23	29	14
Total operating income	2,172	2,092	2,001	2,294	2,085	2,141	2,115	2,119	2,097	2,578	2,378	2,228	2,373
Total operating income, excl. non-recurring items¹	2,172	2,092	2,001	2,156	2,085	2,141	2,115	2,033	2,097	2,229	2,243	2,228	2,373
Staff costs	-686	-645	-699	-648	-924	-727	-718	-744	-726	-730	-798	-861	-757
Other expenses	-245	-303	-419	-375	-366	-304	-594	-390	-323	-350	-503	-425	-377
Depreciation tangible and intangible assets	-158	-140	-130	-156	-885	-149	-140	-250	-87	-74	-71	-75	-70
Total operating expenses	-1,089	-1,088	-1,248	-1,179	-2,175	-1,180	-1,452	-1,384	-1,136	-1,154	-1,372	-1,361	-1,204
Total operating expenses, excl. non-recurring items²	-1,089	-1,088	-1,248	-1,179	-1,161	-1,180	-1,357	-1,243	-1,136	-1,154	-1,372	-1,361	-1,204
Profit before loan losses	1,083	1,004	753	1,115	-90	961	663	735	961	1,424	1,006	867	1,169
Net loan losses	2	-698	-154	-102	-331	-61	-42	-30	-44	-59	-40	-71	-79
Operating profit	1,085	306	599	1,013	-421	900	621	705	917	1,365	966	796	1,090
Operating profit, excl. non-recurring items^{1,2}	1,085	306	599	875	875	900	716	760	917	1,016	831	796	1,090
Income tax expense	-248	-63	-139	-263	89	-219	-178	-200	-193	-250	-229	-167	-258
Net profit (continuing operations)	837	243	460	750	-332	681	443	505	724	1,115	737	629	832
Ratios and key figures													
	Q3/20	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18	Q2/18	Q1/18	Q4/17	Q3/17
Diluted earnings per share, EUR	0.21	0.06	0.11	0.19	-0.08	0.17	0.11	0.13	0.18	0.28	0.18	0.15	0.21
Share price ² , EUR	6.49	6.15	5.13	7.24	6.50	6.39	6.80	7.30	9.40	8.26	8.66	10.09	11.44
Equity per share ² , EUR	8.06	7.86	7.79	7.80	7.55	7.69	7.55	8.15	8.08	7.90	7.63	8.21	7.95
Potential shares outstanding ² , million	4,050	4,050	4,050	4,050	4,050	4,050	4,050	4,050	4,050	4,050	4,050	4,050	4,050
Weighted average number of diluted shares, million	4,040	4,039	4,038	4,039	4,036	4,032	4,033	4,037	4,037	4,037	4,038	4,039	4,039
Return on equity, %	10.6	3.1	5.9	9.9	-4.4	9.1	5.5	6.3	9.2	14.3	9.0	7.7	10.5
Assets under management, EURbn	326.2	311.4	280.4	324.7	314.3	306.9	300.5	280.1	311.5	307.0	320.1	330.4	330.9
Cost-to-income ratio, % - excl non-recurring items ¹	50	52	62	55	56	55	64	61	54	52	61	61	51
Loan loss ratio, basis points ³	0	115	26	17	55	10	7	5	8	10	7	9	10
Loan loss ratio, including fair value mortgage loans, bp ³	1	91	19	14	45	8	5	4	6	11	6	9	10
Loan loss ratio, incl. FV loans, excl. non-recurring items ^{1,3}	1	91	19	14	7	8	5	4	6	11	6	9	10
Common Equity Tier 1 capital ratio ^{2,4,5,6} , %	16.4	15.8	16.0	16.3	15.4	14.8	14.6	15.5	20.3	19.9	19.8	19.5	19.2
Tier 1 capital ratio ^{2,4,5,6} , %	18.2	17.6	17.8	18.3	17.4	17.3	17.1	17.3	22.6	22.2	22.2	22.3	21.4
Total capital ratio ^{2,4,5,6} , %	19.9	20.1	20.2	20.8	20.0	19.8	19.5	19.9	26.2	25.4	25.2	25.2	24.5
Tier 1 capital ^{2,4} , EURm	27,434	27,224	27,135	27,518	27,261	27,590	27,817	26,984	27,318	27,233	27,298	28,008	27,470
Risk Exposure Amount ⁴ , EURbn	151	155	152	150	156	160	163	156	121	123	123	126	128
Risk Exposure Amount, incl. Basel I floor ⁴ , EURbn												202	206
Number of employees (FTEs) ²	27,880	27,954	28,292	29,000	29,469	29,550	29,284	28,990	29,056	29,271	30,082	30,399	31,918
Economic capital ^{2,5} , EURbn	23.7	24.2	25.8	25.7	26.5	27.8	28.2	26.6	26.3	26.5	26.2	26.7	26.7
Return on capital at risk ¹ , %	13.9	3.8	7.2	9.3	9.7	9.8	8.1	8.5	10.9	11.3	9.5	9.2	12.1

¹ Excl Items affecting comparability in Q4 2019: EUR 138m tax free gain related to sale of LR Realkredit. In Q3 2019: EUR 735 expense related to impairment of capitalised IT systems (EUR 559m after tax), EUR 204m expense related to restructuring (EUR 155m after tax), EUR 75m non-deductible expense related to sale of Luminor and EUR 282m loss related to loan loss provisions due to model updates and dialogue with the ECB reflecting a more subdued outlook in certain sectors (EUR 214m after tax). In Q1 2019: EUR 95m non-deductible expense related to provision for ongoing AML-related matters. Q4 2018: EUR 50m gain from revaluation of Euroclear, EUR 38m after tax, EUR 36m gain related to sale of Eijendomme and EUR 141m loss from goodwill depreciation in Russia. Q2 2018: tax free gain related to divestment of shares in UC EUR 87m and tax free gain related to the sale of Nordea Liv & Pension Denmark EUR 262m. In Q1 2018: EUR 135m gain (EUR 105m after tax) from valuation model update in Denmark. Q4 2016: additional gain related to VISA of EUR 22m before tax, Q4 2016: change in pension agreement in Norway of EUR 86m before tax, Q2 2016: gain related to Visa Inc.'s acquisition of Visa Europe amounting to EUR 151m net of tax.

² End of period.

³ Including Loans to the public reported in Assets held for sale.

⁴ Including the result for the period.

⁵ The capital ratios for 2018 have not been restated due to the changed recognition and presentation of resolution fees (see Note 1 for more information).

⁶ For more detailed information see chapter Other information.

For more detailed information regarding ratios and key figures defined as Alternative performance measures, see <http://www.nordea.com/en/investor-relations/>.

12 quarter overview

Balance sheet

EURm	Q3/20	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18	Q2/18	Q1/18	Q4/17	Q3/17
Assets													
Cash and balances with central banks	48,928	48,642	41,420	35,509	31,337	41,739	45,764	41,578	43,173	33,690	35,587	43,081	48,284
Loans to central banks	4,430	5,661	12,633	9,207	8,153	8,123	8,473	7,642	6,441	6,732	2,977	4,796	5,841
Loans to credit institutions	10,361	8,654	16,074	8,516	20,067	17,796	14,389	11,320	16,384	13,351	17,243	8,592	14,362
Loans to the public	320,186	327,732	324,028	322,740	328,268	323,783	325,577	308,304	316,494	314,813	310,926	310,158	313,706
Interest-bearing securities	68,185	72,520	71,690	64,930	66,202	69,633	70,559	76,222	74,900	74,987	73,198	75,294	87,580
Financial instruments pledged as collateral	6,510	6,448	7,742	7,151	6,092	6,557	11,582	7,568	9,807	8,898	9,618	6,489	7,279
Shares	12,794	13,368	12,836	14,184	14,919	14,969	16,137	12,452	15,061	15,568	17,176	17,180	29,540
Assets in pooled schemes and unit-linked investment contact	32,730	29,854	25,961	30,799	29,350	28,111	27,003	24,583	26,829	26,335	25,750	25,879	25,472
Derivatives	45,434	47,039	56,934	39,111	51,791	41,647	39,491	37,025	36,713	43,719	42,306	46,111	48,637
Fair value changes of hedged items in portfolio hedge of interest rate risk	373	356	332	217	372	316	212	169	131	165	150	163	143
Investments in associated undertakings and joint ventures	549	553	557	572	1,377	2,098	1,620	1,601	1,617	1,577	1,237	1,235	572
Intangible assets	3,637	3,661	3,531	3,695	3,595	4,328	4,319	4,035	4,146	4,064	3,971	3,983	4,071
Property and equipment	1,908	1,945	1,955	2,002	1,972	2,022	2,067	546	576	594	612	624	634
Investment properties	1,573	1,575	1,478	1,585	1,603	1,680	1,698	1,607	1,638	1,615	1,516	1,448	3,280
Deferred tax assets	394	500	443	487	334	114	110	164	63	119	138	118	81
Current tax assets	392	392	309	362	782	466	335	284	504	363	333	121	519
Retirement benefit assets	74	91	163	173	156	181	195	246	280	265	225	250	379
Other assets	15,301	17,282	21,223	12,543	18,316	18,228	19,335	14,749	15,233	20,237	14,253	12,441	16,305
Prepaid expenses and accrued income	1,015	1,014	1,085	1,065	1,169	1,084	1,307	1,313	1,442	1,507	1,495	1,463	1,620
Assets held for sale	-	-	-	-	-	-	-	-	1,335	1,454	21,478	22,186	6,972
Total assets	574,774	587,287	600,394	554,848	585,855	582,875	590,173	551,408	572,767	570,053	580,189	581,612	615,277
Liabilities													
Deposits by credit institutions	39,076	46,223	63,308	32,304	45,308	43,553	51,634	42,419	51,506	50,145	50,437	39,983	54,243
Deposits and borrowings from the public	189,971	188,451	173,992	168,725	168,326	176,543	176,285	164,958	174,191	176,491	173,985	172,434	182,247
Deposits in pooled schemes and unit-linked investment contacts	33,811	31,126	27,378	31,859	30,274	29,157	28,120	25,653	27,767	26,904	26,185	26,333	25,828
Liabilities to policyholders	17,199	17,888	16,736	19,246	19,051	18,997	19,067	18,230	19,331	19,241	19,165	19,412	42,471
Debt securities in issue	180,237	182,069	183,927	193,726	190,859	189,058	193,263	190,422	187,094	177,865	174,750	179,114	182,625
Derivatives	45,308	49,749	55,386	42,047	53,742	44,430	41,448	39,547	39,084	44,519	38,307	42,713	45,485
Fair value changes of hedged items in portfolio hedge of interest rate risk	2,934	3,081	2,792	2,018	3,248	2,748	1,828	1,273	830	1,272	1,180	1,450	1,754
Current tax liabilities	187	146	500	742	304	223	386	414	711	599	574	389	565
Other liabilities	22,663	25,359	33,335	19,868	30,688	33,463	33,933	23,315	24,951	27,395	26,432	28,515	30,236
Accrued expenses and prepaid income	1,409	1,337	1,595	1,476	1,578	1,471	1,933	1,696	1,673	1,648	1,892	1,603	1,942
Deferred tax liabilities	436	464	450	481	727	637	562	706	615	589	614	722	823
Provisions	615	622	531	570	612	379	398	321	312	314	332	329	239
Retirement benefit obligations	547	561	493	439	694	555	489	398	340	276	283	281	246
Subordinated liabilities	7,828	8,452	8,495	9,819	9,907	10,607	10,332	9,155	9,181	8,573	8,320	8,987	9,181
Liabilities held for sale	-	-	-	-	-	-	-	-	2,566	2,331	26,761	26,031	5,094
Total liabilities	542,221	555,528	568,918	523,320	555,318	551,821	559,678	518,507	540,152	538,162	549,217	548,296	582,979
Equity													
Additional Tier 1 capital holders	750	750	750	748	750	750	750	750	750	750	750	750	750
Non-controlling interests	9	22	34	40	43	44	52	6	-	-	172	168	162
Share capital	4,050	4,050	4,050	4,050	4,050	4,050	4,050	4,050	4,050	4,050	4,050	4,050	4,050
Share premium reserve	-	-	-	-	-	-	-	-	1,080	1,080	1,080	1,080	1,080
Invested unrestricted equity	1,070	1,072	1,072	1,080	1,080	1,080	1,080	1,080	-	-	-	-	-
Other reserves	-2,515	-2,488	-2,538	-2,062	-2,290	-2,075	-1,934	-1,876	-1,665	-1,643	-1,641	-1,543	-1,216
Retained earnings	29,189	28,353	28,108	27,672	26,904	27,205	26,497	28,891	28,400	27,654	26,561	28,811	28,222
Total equity	32,553	31,759	31,476	31,528	30,537	31,054	30,495	32,901	32,615	31,891	30,972	33,316	32,298
Total liabilities and equity	574,774	587,287	600,394	554,848	585,855	582,875	590,173	551,408	572,767	570,053	580,189	581,612	580,594

Nordea group

	Personal Banking			Business Banking			Large Corporates & Institutions			Asset & Wealth Management			Group Functions			Nordea Group		
	Q3	Q2	Chg.	Q3	Q2	Chg.	Q3	Q2	Chg.	Q3	Q2	Chg.	Q3	Q2	Chg.	Q3	Q2	Chg.
	2020	2020		2020	2020		2020	2020		2020	2020		2020	2020		2020	2020	
EURm																		
Net interest income	540	501	8%	352	339	4%	224	211	6%	16	17	-6%	14	23	-39%	1,146	1,091	5%
Net fee and commission income	278	266	5%	140	129	9%	114	98	16%	204	186	10%	-7	-6		729	673	8%
Net result from items at fair value	14	45	-69%	60	72		144	156		23	25		33	20		274	318	-14%
Equity method & other income	2	2		5	6		0	0		3	-2		13	4		23	10	
Total operating income	834	814	2%	557	546	2%	482	465	4%	246	226	9%	53	41	29%	2,172	2,092	4%
Total operating expenses	-439	-453	-3%	-251	-257	-2%	-182	-196	-7%	-123	-125	-2%	-94	-57	65%	-1,089	-1,088	0%
Net loan losses	2	-226		-2	-237	-99%	4	-229		-3	-2	50%	1	-4		2	-698	
Operating profit	397	135		304	52		304	40		120	99	21%	-40	-20		1,085	306	
Cost-to-income ratio, %	53	56		45	47		38	42		50	55					50	52	
Return on capital at risk, %	16	5		15	2		13	2		24	21					14 ¹	4 ¹	
Economic capital (EC)	7,463	7,424	1%	6,152	6,346	-3%	6,827	7,207	-5%	1,498	1,446	4%	1,736	1,782	-3%	23,676	24,205	-2%
Risk exposure amount (REA)	46,062	45,695	1%	40,055	41,375	-3%	45,027	47,863	-6%	5,625	5,587	1%	13,790	14,080	-2%	150,559	154,600	-3%
Number of employees (FTEs)	7,100	7,282	-2%	4,255	4,266	0%	1,600	1,623	-1%	2,737	2,735	0%	12,188	12,048	1%	27,880	27,954	0%
Volumes, EURbn:																		
Total Lending	156.0	155.0	1%	84.9	85.7	-1%	68.8	77.2	-11%	9.0	8.8	2%	1.5	1.0	50%	320.2	327.7	-2%
Total Deposits	80.8	80.5	0%	47.4	46.5	2%	52.3	52.0	1%	10.6	10.8	-2%	-1.1	-1.3	-15%	190.0	188.5	1%

¹ Excluding items affecting comparability.

	Personal Banking			Business Banking			Large Corporates & Institutions			Asset & Wealth Management			Group Functions			Nordea Group		
	Jan-Sep		Chg.	Jan-Sep		Chg.	Jan-Sep		Chg.	Jan-Sep		Chg.	Jan-Sep		Chg.	Jan-Sep		Chg.
	2020	2019		2020	2019		2020	2019		2020	2019		2020	2019		2020	2019	
EURm																		
Net interest income	1,558	1,582	-2%	1,037	1,018	2%	652	634	3%	51	40	28%	48	-64	0%	3,346	3,210	4%
Net fee and commission income	836	895	-7%	423	433	-2%	333	333	0%	591	567	4%	-16	8	0%	2,167	2,236	-3%
Net result from items at fair value	72	149	-52%	202	126		367	215		81	72		-21	196		701	758	
Equity method & other income	6	3		16	17		0	1		7	45		22	71		51	137	
Total operating income	2,472	2,629	-6%	1,678	1,594	5%	1,352	1,183	14%	730	724	1%	33	211	-84%	6,265	6,341	-1%
Total operating expenses	-1,363	-1,505	-9%	-805	-847	-5%	-646	-735	-12%	-374	-432	-13%	-237	-1,288	-82%	-3,425	-4,807	-29%
Net loan losses	-262	-102		-301	-110		-277	-206		-5	-2		-5	-14		-850	-434	96%
Operating profit	847	1,022	-17%	572	637	-10%	429	242	77%	351	290	21%	-209	-1,091	0%	1,990	1,100	81%
Cost-to-income ratio, %	55	57		48	53		48	62		51	60					55	76	
Return on capital at risk, %	11	12		9	10		6	3		23	17					8 ¹	9 ¹	
Economic capital (EC)	7,463	8,831	-15%	6,152	6,525	-6%	6,827	7,852	-13%	1,498	1,708	-12%	1,736	1,582	10%	23,676	26,498	-11%
Risk exposure amount (REA)	46,062	45,376	2%	40,055	45,737	-12%	45,027	47,454	-5%	5,625	5,539	2%	13,790	12,243	13%	150,559	156,349	-4%
Number of employees (FTEs)	7,100	7,750	-8%	4,255	4,324	-2%	1,600	1,833	-13%	2,737	2,774	-1%	12,188	12,788	-5%	27,880	29,469	-5%
Volumes, EURbn:																		
Total Lending	156.0	152.4	2%	84.9	83.1	2%	68.8	82.0	-16%	9.0	8.1	11%	1.5	2.7	-44%	320.2	328.3	-2%
Total Deposits	80.8	76.2	6%	47.4	40.2	18%	52.3	42.3	24%	10.6	10.0	6%	-1.1	-0.4	-44%	190.0	168.3	13%

¹ Excluding items affecting comparability.

Change in Net interest income (EURm)

Nordea Group	3Q20/2Q20	2Q20/1Q20	1Q20/4Q19	4Q19/3Q19	3Q19/2Q19	YtD Sep
NII beginning of period	1,091	1,109	1,108	1,083	1,071	3,210
Margin driven NII	16	-17	28	-3	-1	26
Lending margin	17	-8	5	-8	-9	-67
Deposit margin	3	-31	22	-12	3	-16
Cost of funds	-4	22	1	17	5	109
Volume driven NII	-8	18	9	13	9	128
Lending volume	-4	22	8	13	10	146
Deposit volume	-4	-4	1	0	-1	-18
Day count	12	0	-12	0	14	12
Other (incl Treasury)	35	-19	-24	15	-10	-30
of which deposit guarantee scheme (DGS)	0	2	-2	0	0	-2
of which Baltics						-1
of which FX	29	-20	-19	-10	-9	-113
NII end of period	1,146	1,091	1,109	1,108	1,083	3,346
Personal Banking	3Q20/2Q20	2Q20/1Q20	1Q20/4Q19	4Q19/3Q19	3Q19/2Q19	YtD Sep
NII beginning of period	501	517	523	539	529	1,582
Margin driven NII	12	-18	20	-19	-4	-48
Lending margin	7	-3	8	-13	-5	-51
Deposit margin	5	-15	12	-6	1	3
Volume driven NII	8	2	5	6	5	69
Lending volume	10	6	4	6	6	82
Deposit volume	-2	-4	1	0	-1	-13
Day count	5	0	-5	0	6	5
Other	14	0	-26	-3	3	-50
of which FX	8	-5	-5	-3	-2	-32
NII end of period	540	501	517	523	539	1,558
Business Banking	3Q20/2Q20	2Q20/1Q20	1Q20/4Q19	4Q19/3Q19	3Q19/2Q19	YtD Sep
NII beginning of period	339	346	346	338	343	1,018
Margin driven NII	-4	-11	3	-1	-2	-34
Lending margin	-2	0	-3	0	-4	-28
Deposit margin	-2	-11	6	-1	2	-6
Volume driven NII	-2	6	6	3	2	41
Lending volume	0	7	6	3	2	45
Deposit volume	-2	-1	0	0	0	-4
Day count	3	0	-3	0	3	3
Other	16	-2	-6	6	-8	9
of which FX	5	-4	-3	-2	-1	-21
NII end of period	352	339	346	346	338	1,037
Large Corporates & Institutions	3Q20/2Q20	2Q20/1Q20	1Q20/4Q19	4Q19/3Q19	3Q19/2Q19	YtD Sep
NII beginning of period	211	217	218	212	208	634
Margin driven NII	12	-10	2	2	0	-1
Lending margin	12	-5	-1	6	0	13
Deposit margin	0	-5	3	-4	0	-14
Volume driven NII	-15	9	-3	4	1	12
Lending volume	-15	8	-3	4	1	10
Deposit volume	0	1	0	0	0	2
Day count	3	0	-3	0	3	3
Other	13	-5	3	0	0	4
of which FX	3	-4	-3	-1	-1	-18
NII end of period	224	211	217	218	212	652
Asset & Wealth Management	3Q20/2Q20	2Q20/1Q20	1Q20/4Q19	4Q19/3Q19	3Q19/2Q19	YtD Sep
NII beginning of period	17	18	13	13	14	40
Margin driven NII	0	0	3	-2	0	0
Lending margin	0	0	1	-1	0	-1
Deposit margin	0	0	2	-1	0	1
Volume driven NII	1	1	1	0	1	6
Lending volume	1	1	1	0	1	9
Deposit volume	0	0	0	0	0	-3
Day count	1	0	-1	0	1	1
Other	-3	-2	2	2	-3	4
of which FX	0	0	0	0	0	-1
NII end of period	16	17	18	13	13	51

Net fee and commission income

EURm	Full year 2019	Full year 2018	Full year 2017	Full year 2016	Full year 2015	Q3 2020	Q2 2020	Q1 2020	Q4 2019	Q3 2019	Q2 2019	Q1 2019	Q4 2018	Q3 2018	Q2 2018	Q1 2018	Q4 2017	Q3 2017	Q2 2017
Asset management commissions	1,455	1,440	1,543	1,369	1,261	372	340	359	388	359	361	347	360	358	364	358	394	375	393
Life & Pensions commissions	251	258	313	306	299	64	61	68	66	62	61	62	64	54	59	81	83	77	74
Deposit products	23	23	27	30	31	6	6	7	7	6	5	5	7	6	5	5	6	7	7
Brokerage, securities issues and corporate finance	157	173	224	226	225	42	34	64	34	36	57	30	53	21	65	34	45	55	48
Custody and issuer services	41	49	59	59	55	7	10	5	17	10	11	3	15	10	17	7	19	10	17
Payments	307	302	307	297	307	68	69	77	74	70	77	86	72	73	82	76	73	75	84
Cards	220	218	228	226	271	41	36	47	46	67	50	57	49	57	58	54	51	62	64
Lending products	429	399	465	531	548	104	98	105	115	113	99	102	92	98	112	97	115	113	115
Guarantees	111	116	143	161	177	23	21	22	31	34	22	24	22	31	30	33	32	36	36
Other	17	15	60	33	56	2	-2	11	-3	-1	0	21	-14	-5	8	25	21	4	12
Total	3,011	2,993	3,369	3,238	3,230	729	673	765	775	756	743	737	720	703	800	770	839	814	850

Other expenses

EURm	Full year 2019	Full year 2018	Full year 2017	Full year 2016	Full year 2015	Q3 2020	Q2 2020	Q1 2020	Q4 2019	Q3 2019	Q2 2019	Q1 2019	Q4 2018	Q3 2018	Q2 2018	Q1 2018	Q4 2017	Q3 2017	Q2 2017
Information technology	-530	-484	-565	-573	-485	-97	-122	-120	-140	-125	-137	-128	-120	-121	-119	-123	-128	-151	-157
Marketing and representation	-59	-60	-66	-79	-84	-8	-8	-9	-20	-13	-14	-12	-26	-10	-12	-11	-21	-14	-16
Postage, transportation, telephone and office expenses	-66	-83	-101	-125	-145	-13	-13	-15	-16	-15	-17	-18	-20	-19	-22	-22	-24	-24	-25
Rents, premises and real estate	-150	-312	-309	-309	-373	-35	-34	-27	-64	-29	-27	-30	-83	-71	-84	-74	-84	-72	-76
Resolution fee	-211	-167	-222	-128	-147	0	-49	-153	-1	-2	-1	-207	0	0	0	-167	0	0	0
Other	-834	-460	-581	-560	-398	-92	-77	-95	-134	-184	-108	-199	-141	-102	-113	-106	-168	-116	-159
Total	-1,639	-1,566	-1,844	-1,774	-1,632	-245	-303	-419	-375	-366	-304	-594	-390	-323	-350	-503	-425	-377	-433

Net loan losses until 2017 (from 2018, see page 15, due to the implementation of IFRS9)

EURm	Full year 2017	Full year 2016	Full year 2015	Q4 2017	Q3 2017	Q2 2017	Q1 2017	Q4 2016	Q3 2016	Q2 2016	Q1 2016	Q4 2015	Q3 2015	Q2 2015
Loan losses divided by class														
Provisions	-1	-1	0	0	0	-1	-	-1	0	0	0	0	-1	0
Reversal of previous provisions	1	1	1	1	0	0	-	1	0	0	0	0	1	-
Loans to credit institutions	0	0	1	1	0	-1	-	0						
Realised loan losses	-426	-600	-605	-97	-116	-111	-102	-231	-119	-119	-131	-129	-142	-206
Allowances to cover realised loan losses	300	474	448	61	86	86	67	193	91	90	100	82	109	172
Recoveries on previous realised loan losses	54	57	63	13	16	14	11	21	12	12	12	17	20	14
Provisions	-908	-1,056	-1,074	-251	-189	-215	-253	-275	-293	-248	-240	-420	-220	-220
Reversal of previous provisions	642	639	693	202	122	147	171	165	174	148	152	278	122	148
Loans to the public	-338	-486	-475	-72	-81	-79	-106	-127	-135	-117	-107	-172	-111	-92
Realised loan losses	-9	-9	-11	-5	-1	-1	-2	-3	-2	-2	-2	-2	-4	-1
Allowances to cover realised loan losses	9	9	11	5	1	1	2	3	2	3	1	2	4	1
Provisions	-92	-96	-104	-17	-15	-38	-22	-23	-21	-30	-22	-19	-17	-29
Reversal of previous provisions	61	80	99	17	17	12	15	21	21	19	19	49	16	18
Off-balance sheet items	-31	-16	-5	0	2	-26	-7	-2	0	-10	-4	30	-1	-11
Net loan losses	-369	-502	-479	-71	-79	-106	-113	-129	-135	-127	-111	-142	-112	-103

Key ratios

	Full year 2017	Full year 2016	Full year 2015	Q4 2017	Q3 2017	Q2 2017	Q1 2017	Q4 2016	Q3 2016	Q2 2016	Q1 2016	Q4 2015	Q3 2015	Q2 2015
Loan loss ratio, basis points	12	15	14	9	10	13	14	16	16	15	13	17	13	12
- of which individual	15	12	13	20	12	11	16	15	7	13	14	16	12	12
- of which collective	-3	3	1	-11	-2	2	-2	1	9	2	-1	1	1	0

Net loan losses

	Q3 2020	Q2 2020	Q1 2020	Q4 2019	Q3 2019	Q2 2019	Q1 2019	Jan-Dec 2019	Q4 2018	Q3 2018	Q2 2018	Q1 2018	Jan-Dec 2018
EURm													
Net loan losses, stage 1	79	-200	-23	4	-35	14	-1	-18	21	-38	-10	11	-16
Net loan losses, stage 2	-15	-201	13	-8	-49	-3	-9	-69	18	-5	-32	70	51
Net loan losses, non-defaulted	64	-401	-10	-4	-84	11	-10	-87	39	-43	-42	81	35
Stage 3, defaulted													
Net loan losses, individually assessed, collectively calculated	-3	-80	-87	-9	-40	8	-7	-48	2	20	4	-71	-45
Realised loan losses	-151	-125	-69	-148	-75	-144	-85	-452	-129	-115	-127	-108	-479
Decrease of provisions to cover realised loan losses	119	90	38	98	49	108	66	321	81	50	80	82	293
Recoveries on previous realised loan losses	7	6	31	25	8	7	7	47	13	8	14	9	44
Reimbursement right	0	0	-1	-1	-12	2	14	3	-	-	-	-	-
New/increase in provisions	-90	-253	-167	-150	-222	-119	-80	-571	-150	-158	-119	-127	-554
Reversals of provisions	56	65	111	87	45	66	53	251	114	194	131	94	533
Net loan losses, defaulted	-62	-297	-144	-98	-247	-72	-32	-449	-69	-1	-17	-121	-208
Net loan losses	2	-698	-154	-102	-331	-61	-42	-536	-30	-44	-59	-40	-173

Key ratios

	Q3 2020	Q2 2020	Q1 2020	Q4 2019	Q3 2019	Q2 2019	Q1 2019	Jan-Dec 2019	Q4 2018	Q3 2018	Q2 2018	Q1 2018	Jan-Dec 2018
Loan loss ratio, amortised cost, bps ¹	0	115	26	17	55	10	7	22	5	8	10	7	7
- of which stage 1	-13	33	4	-1	6	-2	0	1	-4	7	2	-2	1
- of which stage 2	3	33	-2	1	8	0	2	3	-3	1	5	-12	-2
- of which stage 3	10	49	24	17	41	12	5	18	12	0	3	21	8

¹ Excluding items affecting comparability the loan loss ratio for third quarter 2019 is 8bps, with 2bps for stage 1, -6bps for stage 2 and 12bps for stage 3.

Total net loan losses excluding items affecting comparability amounts to EUR 49m with net loan losses at EUR 11m in stage 1, net reversals at EUR -37m in stage 2 and net loan losses at EUR 75m in stage 3.

Nordea

Personal Banking



Personal Banking - Financial highlights

EURm	Q320	Q220	Q120	Q419	Q319	Q219	Q119	Chg %		Chg local curr. %	
								Q3/Q3	Q3/Q2	Q3/Q3	Q3/Q2
Net interest income	540	501	517	523	539	529	514	0%	8%	1%	6%
Net fee and commission income	278	266	292	313	314	295	286	-11%	5%	-12%	3%
Net result from items at fair value	14	45	13	23	45	32	72	-69%	-69%	-67%	-67%
Equity method & other income	2	2	2	-1	4	-1	0				
Total operating income	834	814	824	858	902	855	872	-8%	2%	-7%	1%
Total operating expenses	-439	-453	-471	-484	-502	-473	-530	-13%	-3%	-12%	-4%
Profit before loan losses	395	361	353	374	400	382	342	-1%	9%	-1%	8%
Net loan losses	2	-226	-38	-28	-28	-25	-49				
Operating profit	397	135	315	346	372	357	293	7%		8%	
Cost to income ratio, %	53	56	57	56	56	55	61				
Cost to income ratio ¹ , %	54	54	55	58	57	57	56				
Return on capital at risk, %	16	5	12	13	12	12	11				
Economic capital (EC)	7,463	7,424	7,664	7,988	8,831	9,153	9,051	-15%	1%		
Risk exposure amount (REA)	46,062	45,695	43,140	45,870	45,376	45,415	44,940	2%	1%		
Number of employees (FTEs)	7,100	7,282	7,385	7,522	7,750	7,976	7,963	-8%	-2%		

Personal Banking - Volumes

EURbn	Q320	Q220	Q120	Q419	Q319	Q219	Q119	Chg %		Chg local curr. %	
								Q3/Q3	Q3/Q2	Q3/Q3	Q3/Q2
Mortgage lending	135.4	134.1	127.7	133.3	130.5	130.2	129.5	4%	1%	6%	2%
Other lending	20.6	20.9	20.9	21.8	21.9	22.0	22.1	-6%	-1%	-5%	-1%
Total lending	156.0	155.0	148.6	155.1	152.4	152.2	151.6	2%	1%	4%	1%
Total deposits	80.8	80.5	75.2	76.5	76.2	77.2	75.3	6%	0%	7%	1%

¹ Adjusted for resolution fees before tax.

Personal Banking - Net interest income

EURm	Q320	Q220	Q120	Q419	Q319	Q219	Q119	Chg %		Chg local curr. %	
								Q3/Q3	Q3/Q2	Q3/Q3	Q3/Q2
PeB Denmark	140	138	140	143	141	144	139	-1%	1%	-1%	2%
PeB Finland	88	88	92	91	100	99	99	-12%	0%	-12%	0%
PeB Norway	118	106	112	123	129	122	104	-9%	11%	-1%	8%
PeB Sweden	193	171	174	171	170	169	172	14%	13%	10%	10%
PeB Other	1	-2	-1	-5	-1	-5	0				

Personal Banking - Net commission income

EURm	Q320	Q220	Q120	Q419	Q319	Q219	Q119	Chg %		Chg local curr. %	
								Q3/Q3	Q3/Q2	Q3/Q3	Q3/Q2
PeB Denmark	69	67	76	89	87	72	73	-21%	3%	-21%	3%
PeB Finland	89	85	91	95	98	98	91	-9%	5%	-9%	5%
PeB Norway	24	24	27	26	27	31	27	-11%	0%	0%	-4%
PeB Sweden	96	89	99	102	100	99	98	-4%	8%	-8%	2%
PeB Other	0	1	-1	1	2	-5	-3				

Personal Banking - Net loan losses

EURm	Q320	Q220	Q120	Q419	Q319	Q219	Q119	Chg %		Chg local curr. %	
								Q3/Q3	Q3/Q2	Q3/Q3	Q3/Q2
PeB Denmark	0	-51	-12	-10	-40	-5	3				
PeB Finland	-4	-91	-8	-1	45	-9	-31				
PeB Norway	9	-53	-3	-9	-19	-6	-10				
PeB Sweden	-3	-30	-16	-6	-16	-5	-11				
PeB Other	0	-1	1	-2	2	0	0				

Volumes Personal Banking Denmark

EURm	Q320	Q220	Q120	Q419	Q319	Q219	Q119	Chg %		Chg local curr. %	
								Q3/Q3	Q3/Q2	Q3/Q3	Q3/Q2
Mortgage lending	32.9	32.3	31.8	31.6	31.0	30.7	30.6	6%	2%	5%	1%
Other lending	8.4	8.8	8.9	9.0	9.1	9.2	9.3	-8%	-5%	-8%	-3%
Total lending	41.3	41.1	40.7	40.6	40.1	39.9	39.9	3%	0%	2%	0%
Total deposits	22.0	22.0	20.9	21.5	21.3	21.5	21.0	3%	0%	3%	0%

Personal Banking Finland

EURm	Q320	Q220	Q120	Q419	Q319	Q219	Q119	Q3/Q3	Q3/Q2	Q3/Q3	Q3/Q2
Mortgage lending	28.2	27.7	27.3	27.1	26.7	26.5	26.3	6%	2%	6%	2%
Other lending	6.3	6.3	6.4	6.4	6.4	6.4	6.4	-2%	0%	-2%	0%
Total lending	34.5	34.0	33.7	33.5	33.1	32.9	32.7	4%	1%	4%	1%
Total deposits	24.4	23.8	22.9	22.4	22.5	22.3	21.8	8%	3%	8%	3%

Personal Banking Norway

EURm	Q320	Q220	Q120	Q419	Q319	Q219	Q119	Q3/Q3	Q3/Q2	Q3/Q3	Q3/Q2
Mortgage lending	30.8	30.8	28.0	32.4	32.0	32.3	31.8	-4%	0%	8%	2%
Other lending	2.6	2.6	2.4	3.1	3.0	3.0	3.0	-13%	0%	-3%	4%
Total lending	33.4	33.4	30.4	35.5	35.0	35.3	34.8	-5%	0%	7%	2%
Total deposits	9.5	9.9	8.7	10.0	10.3	11.0	10.6	-8%	-4%	2%	-3%

Personal Banking Sweden

EURm	Q320	Q220	Q120	Q419	Q319	Q219	Q119	Q3/Q3	Q3/Q2	Q3/Q3	Q3/Q2
Mortgage lending	43.6	43.2	40.6	42.2	40.6	40.6	40.8	7%	1%	6%	1%
Other lending	3.3	3.3	3.2	3.4	3.4	3.4	3.4	-3%	0%	-3%	0%
Total lending	46.9	46.5	43.8	45.6	44.0	44.0	44.2	7%	1%	5%	1%
Total deposits	24.8	24.9	22.7	22.6	22.1	22.4	22.0	12%	0%	10%	0%

Nordea

Business Banking



Business Banking - Financial highlights

EURm	Q320	Q220	Q120	Q419	Q319	Q219	Q119	Chg %		Chg local curr. %	
								Q3/Q3	Q3/Q2	Q3/Q3	Q3/Q2
Net interest income	352	339	346	346	338	343	337	4%	4%	6%	3%
Net fee and commission income	140	129	154	161	151	133	149	-7%	9%	-7%	7%
Net result from items at fair value	60	72	70	80	36	67	23	67%	-17%	67%	-18%
Equity method & other income	5	6	5	4	6	7	4				
Total operating income	557	546	575	591	531	550	513	5%	2%	6%	1%
Total operating expenses	-251	-257	-297	-268	-262	-271	-314	-4%	-2%	-4%	-4%
Profit before loan losses	306	289	278	323	269	279	199	14%	6%	16%	5%
Net loan losses	-2	-237	-62	-31	-47	-28	-35				
Operating profit	304	52	216	292	222	251	164	37%		40%	
Cost to income ratio, %	45	47	52	45	49	49	61				
Cost to income ratio ¹ , %	47	48	47	48	52	52	53				
Return on capital at risk, %	15	2	9	13	10	11	8				
Economic capital (EC)	6,152	6,346	7,057	7,035	6,525	6,771	6,606	-6%	-3%		
Risk exposure amount (REA)	40,055	41,375	41,902	42,703	45,737	45,840	44,872	-12%	-3%		
Number of employees (FTEs)	4,255	4,266	4,266	4,334	4,324	4,304	4,278	-2%	0%		

Business Banking - Volumes

EURbn	Q320	Q220	Q120	Q419	Q319	Q219	Q119	Chg %		Chg local curr. %	
								Q3/Q3	Q3/Q2	Q3/Q3	Q3/Q2
Total lending	84.9	85.7	83.3	85.1	83.1	83.9	83.4	2%	-1%	4%	0%
Total deposits	47.4	46.5	41.5	41.7	40.2	41.1	41.1	18%	2%	20%	2%

¹ Adjusted for resolution fees before tax.

Business Banking - Net interest income

EURm	Q320	Q220	Q120	Q419	Q319	Q219	Q119	Chg %		Chg local curr. %	
								Q3/Q3	Q3/Q2	Q3/Q3	Q3/Q2
BB Denmark	83	85	89	91	87	93	90	-5%	-2%	-5%	-2%
BB Finland	90	92	91	90	91	91	90	-1%	-2%	-1%	-2%
BB Norway	77	73	80	81	80	79	79	-4%	5%	5%	3%
BB Sweden	93	84	86	81	78	77	77	19%	11%	15%	7%
Other	9	5	0	3	2	3	1				

Business Banking - Net commission income

EURm	Q320	Q220	Q120	Q419	Q319	Q219	Q119	Chg %		Chg local curr. %	
								Q3/Q3	Q3/Q2	Q3/Q3	Q3/Q2
BB Denmark	25	26	31	34	33	25	28	-24%	-4%	-24%	-4%
BB Finland	49	47	53	54	48	48	51	2%	4%	2%	4%
BB Norway	23	22	26	28	27	26	27	-15%	5%	-4%	4%
BB Sweden	53	45	55	55	49	51	52	8%	18%	4%	11%
Other	-10	-11	-11	-10	-6	-17	-9				

Business Banking - Net loan losses

EURm	Q320	Q220	Q120	Q419	Q319	Q219	Q119	Chg %		Chg local curr. %	
								Q3/Q3	Q3/Q2	Q3/Q3	Q3/Q2
BB Denmark	-8	-36	5	-6	-35	-23	-1				
BB Finland	-3	-87	-45	-21	-1	6	-14				
BB Norway	8	-67	-11	5	-7	0	-4				
BB Sweden	3	-54	-11	-6	-9	-7	-8				
Other	-2	7	0	-3	5	-4	-8				

Business Banking - Lending

EURbn	Q320	Q220	Q120	Q419	Q319	Q219	Q119	Chg %		Chg local curr. %	
								Q3/Q3	Q3/Q2	Q3/Q3	Q3/Q2
BB Denmark	24.6	25.3	25.6	25.9	25.8	26.0	26.0	-5%	-3%	-5%	-3%
BB Finland	19.8	19.9	19.7	19.2	19.3	19.4	19.3	3%	-1%	3%	-1%
BB Norway	17.2	17.2	15.9	17.5	16.5	16.9	16.4	4%	0%	17%	2%
BB Sweden	23.2	23.2	22.1	22.5	21.5	21.6	21.7	8%	0%	7%	1%
Other	0.1	0.1	0.0	0.0	0.0	0.0	0.0				

Business Banking - Deposits

EURbn	Q320	Q220	Q120	Q419	Q319	Q219	Q119	Chg %		Chg local curr. %	
								Q3/Q3	Q3/Q2	Q3/Q3	Q3/Q2
BB Denmark	9.1	8.8	8.1	8.1	8.1	8.3	8.1	12%	3%	12%	3%
BB Finland	14.6	14.6	13.5	12.9	12.4	12.4	12.2	18%	0%	18%	0%
BB Norway	8.1	8.2	7.2	8.2	7.8	8.2	8.5	4%	-1%	16%	0%
BB Sweden	15.6	14.9	12.7	12.5	11.9	12.2	12.3	31%	5%	29%	5%
Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0				

Nordea Finance - Financial highlights

Nordea Finance is a product responsible unit where the result is included in the Business areas

Personal Banking, Business Banking and Large Corporates & Institutions.

EURm	Q320	Q220	Q120	Q419	Q319	Q219	Q119
Net interest income	104	103	103	102	103	102	100
Net fee and commission income	25	25	27	27	26	28	27
Net result from items at fair value	0	0	0	0	0	0	0
Equity method & other income	5	5	6	8	5	5	8
Total operating income	134	133	136	137	133	135	135
Net loan losses	-14	-112	2	-8	-15	-15	-45
Economic capital (EC)	1,810	1,727	1,724	1,770	1,668	1,673	1,610
Risk exposure amount (REA)	11,868	11,832	11,555	10,988	10,989	11,005	10,735
Number of employees (FTEs)	1,054	1,096	1,075	1,093	1,081	1,067	1,034

Nordea Finance - Volumes by Product Class

EURbn	Q320	Q220	Q120	Q419	Q319	Q219	Q119
Investment credit	11.9	11.8	11.3	12.1	10.9	10.9	10.8
Working capital	2.6	2.8	2.8	2.9	2.7	2.7	2.8
Consumer credits	2.2	2.2	2.3	2.4	2.4	2.4	2.4
Total volume	16.6	16.8	16.4	17.4	16.0	16.1	16.0

Nordea Finance - New business volume by Concept

EURm	Q320	Q220	Q120	Q419	Q319	Q219	Q119
Sales Finance							
Equipment Finance	312	331	273	354	341	382	301
Car Finance	705	603	523	486	426	470	446
Consumer Finance	403	360	425	489	489	489	418
Bank Channel							
Nordea Bank Sales	360	643	788	759	583	549	544
Unsecured Lending	423	381	513	604	573	594	546
Total volume	2,203	2,318	2,522	2,694	2,411	2,485	2,255

Nordea

Large Corporates & Institutions



Large Corporates & Institutions - Financial highlights

EURm	Q320	Q220	Q120	Q419	Q319	Q219	Q119	Chg %	
								Q3/Q3	Q3/Q2
Net interest income	224	211	217	218	212	208	214	6%	6%
Net fee and commission income	114	98	121	100	104	125	104	10%	16%
Net result from items at fair value	144	156	67	96	81	57	77	78%	-8%
Equity method & other income	0	0	0	0	0	1	0		
Total operating income	482	465	405	414	397	391	395	21%	4%
Total operating expenses	-182	-196	-268	-196	-204	-229	-302	-11%	-7%
Profit before loan losses	300	269	137	218	193	162	93	55%	12%
Net loan losses	4	-229	-52	-45	-238	-12	44		
Operating profit	304	40	85	173	-45	150	137		
Cost to income ratio, %	38	42	66	47	51	59	76		
Cost to income ratio ¹ , %	42	44	53	52	56	63	63		
Return on capital at risk, %	13	2	3	7	-2	6	5		
Return on capital at risk ¹ , %	12	1	6	6	-2	5	7		
Economic capital (EC)	6,827	7,207	7,809	7,418	7,852	8,082	8,309	-13%	-5%
Risk exposure amount (REA)	45,027	47,863	46,897	44,110	47,454	48,117	49,803	-5%	-6%
Number of employees (FTEs)	1,600	1,623	1,677	1,711	1,833	1,856	1,901	-13%	-1%

¹ Adjusted for resolution fees before tax.

Large Corporates & Institutions - Volumes

EURbn	Q320	Q220	Q120	Q419	Q319	Q219	Q119	Chg %	
								Q3/Q3	Q3/Q2
Total lending	68.8	77.2	82.7	72.6	82.0	77.0	78.9	-16%	-11%
Total deposits	52.3	52.0	48.3	39.6	42.3	46.8	50.6	24%	1%

Large Corporates & Institutions - Net interest income

EURm	Q320	Q220	Q120	Q419	Q319	Q219	Q119	Chg %	
								Q3/Q3	Q3/Q2
Denmark	37	38	36	37	35	35	35	6%	-3%
Finland	40	35	33	32	31	30	31	29%	14%
Norway	73	73	78	83	83	82	83	-12%	0%
Sweden	64	55	58	60	58	56	60	10%	16%
Other	9	10	12	6	5	5	5	80%	-10%

Large Corporates & Institutions - Net loan losses

EURm	Q320	Q220	Q120	Q419	Q319	Q219	Q119	Chg %	
								Q3/Q3	Q3/Q2
Denmark	-1	-31	4	14	-58	-29	10		
Finland	5	-26	-4	-14	-2	-1	0		
Norway	-35	-108	-58	-24	-151	20	8		
Sweden	38	-65	2	-30	-19	-32	-2		
Other	-3	1	4	9	-8	30	28		

Large Corporates & Institutions - Lending

EURbn	Q320	Q220	Q120	Q419	Q319	Q219	Q119	Chg %	
								Q3/Q3	Q3/Q2
Denmark	8.7	8.9	10.0	9.7	9.8	9.9	10.2	-11%	-2%
Finland	9.3	9.5	8.9	8.8	8.2	7.7	8.5	13%	-2%
Norway	12.9	13.6	14.4	14.7	15.1	14.8	14.8	-15%	-5%
Sweden	13.5	14.2	14.0	14.0	13.7	14.6	14.2	-1%	-5%
Other	24.4	31.0	35.4	25.4	35.2	30.0	31.2		

Large Corporates & Institutions - Deposits

EURbn	Q320	Q220	Q120	Q419	Q319	Q219	Q119	Chg %	
								Q3/Q3	Q3/Q2
Denmark	10.0	10.1	7.5	7.0	6.5	6.9	7.5	54%	-1%
Finland	11.9	11.6	11.6	8.7	7.9	8.5	10.0	51%	3%
Norway	8.4	8.0	9.2	8.8	8.9	9.1	9.2	-6%	5%
Sweden	13.3	12.0	11.0	9.6	9.0	9.9	9.5	48%	11%
Other	8.7	10.3	9.0	5.5	10.0	12.4	14.4		

Nordea

Asset & Wealth Management



Asset & Wealth Management - Financial highlights

EURm	Q320	Q220	Q120	Q419	Q319	Q219	Q119	Chg %		Chg local curr. %	
								Q3/Q3	Q3/Q2	Q3/Q3	Q3/Q2
Net interest income	16	17	18	13	13	14	13	23%	-6%	23%	-6%
Net fee and commission income	204	186	201	216	190	189	188	7%	10%	10%	9%
Net result from items at fair value	23	25	33	37	11	16	45		-8%		-12%
Equity method & other income	3	-2	6	2	22	16	7				
Total operating income	246	226	258	268	236	235	253	4%	9%	6%	8%
Total operating expenses	-123	-125	-126	-128	-146	-139	-147	-16%	-2%	-15%	-2%
Profit before loan losses	123	101	132	140	90	96	106	37%	22%	41%	21%
Net loan losses	-3	-2	0	0	-1	-1	0				
Operating profit	120	99	132	140	89	95	106	35%	21%	38%	19%
Cost to income ratio, %	50	55	49	48	62	59	58				
Cost to income ratio ¹ , %	50	56	48	48	62	59	57				
Return on capital at risk, %	24	21	25	25	16	17	19				
Economic capital (EC)	1,498	1,446	1,365	1,767	1,708	1,724	1,672	-12%	4%		
Risk exposure amount (REA)	5,625	5,587	5,450	5,560	5,539	5,542	5,481	2%	1%		
Number of employees (FTEs)	2,737	2,735	2,764	2,740	2,774	2,816	2,822	-1%	0%		

¹ Adjusted for resolution fees before tax.

Asset & Wealth Management - Volumes

EURbn	Q320	Q220	Q120	Q419	Q319	Q219	Q119	Chg %		Chg local curr. %	
								Q3/Q3	Q3/Q2	Q3/Q3	Q3/Q2
Total lending	9.0	8.8	8.4	8.4	8.1	7.9	7.7	11%	2%	11%	2%
Total deposits	10.6	10.8	10.3	10.0	10.0	9.9	9.2	6%	-2%	6%	-2%

Asset & Wealth Management - Divisional breakdown

Q320

EURm	Asset Mgmt	Wealth Mgmt	Other
Net interest income	-2	17	1
Net fee and commission income	103	104	-3
Net result from items at fair value	-2	23	2
Equity method & other income	1	0	2
Total income incl. allocations	100	144	2
Total expenses incl. allocations	-42	-76	-5
Profit before loan losses	58	68	-3
Net loan losses	0	-3	0
Operating profit	58	65	-3
Employees (FTEs)	878	1815	44

Asset Management - Financial highlights

EURm	Q320	Q220	Q120	Q419	Q319	Q219	Q119	Chg %	
								Q3/Q3	Q3/Q2
Net interest income	-2	0	0	-1	0	0	-1		
Net fee and commission income	103	92	101	110	102	95	98	1%	12%
Net result from items at fair value	-2	-1	1	-1	0	-1	0		0%
Equity method & other income	1	-2	1	3	1	2	1		
Total operating income	100	89	103	111	103	96	98	-3%	12%
Total operating expenses	-42	-40	-40	-42	-44	-39	-39	-5%	5%
Profit before loan losses	58	49	63	69	59	57	59	-2%	18%
Net loan losses	0	0	0	0	0	0	0		
Operating profit	58	49	63	69	59	57	59	-2%	18%
Cost to income ratio, %	42	45	39	38	43	41	40		
Economic capital (EC)	182	182	191	217	172	177	176	6%	0%
Risk exposure amount (REA)	914	914	899	1,014	978	954	942	-7%	0%
AuM, Nordea bank's Nordic sales channels incl. Life, EURbn	120.2	114.6	102.3	120.4	115.5	113.9	113.4	4%	5%
AuM, Ext. Inst. & 3rd part. dist., EURbn	112.7	108.5	101.7	114.7	113.6	108.6	103.8	-1%	4%
Net inf., Nordea bank's Nordic sales channels incl. Life, EURbn	1.5	0.2	-1.9	1.0	0.6	0.8	-1.6		
Net inf., Ext. Ins. & 3rd part. dis., EURbn	2.2	2.0	-2.8	-0.3	3.1	2.0	1.4		
Number of employees (FTEs)	878	871	877	869	858	851	820	2%	1%

Wealth Management - Financial highlights

EURm	Q320	Q220	Q120	Q419	Q319	Q219	Q119	Chg %	
								Q3/Q3	Q3/Q2
Net interest income	17	17	18	13	14	14	14	21%	0%
Net fee and commission income	104	93	100	106	88	94	90	18%	12%
Net result from items at fair value	23	27	32	37	11	17	46		-15%
Equity method & other income	0	0	0	0	16	13	4		
Total operating income	144	137	150	156	129	138	154	12%	5%
Total operating expenses	-76	-78	-80	-73	-79	-81	-84	-4%	-3%
Profit before loan losses	68	59	70	83	50	57	70	36%	15%
Net loan losses	-3	-2	0	1	-1	-1	0		
Operating profit	65	57	70	84	49	56	70	33%	14%
Cost to income ratio, %	53	57	53	47	61	59	55		
Economic capital (EC)	1,307	1,255	1,166	1,514	1,381	1,373	1,322	-5%	4%
Risk exposure amount (REA)	4,693	4,657	4,533	4,435	4,390	4,417	4,330	7%	1%
Number of employees (FTEs)	1,815	1,831	1,859	1,856	1,858	1,863	1,850	-2%	-1%

Wealth Management - Volumes

EURbn	Q320	Q220	Q120	Q419	Q319	Q219	Q119	Chg %	
								Q3/Q3	Q3/Q2
AuM PB	92.7	87.8	77.0	91.4	86.9	85.8	84.5	7%	6%
AuM NLP	50.0	46.9	41.9	48.7	47.0	46.1	45.1	6%	7%
Total lending	9.0	8.8	8.4	8.4	8.1	7.9	7.7	11%	2%
Total deposits	10.6	10.8	10.3	10.0	10.0	9.9	9.2	6%	-2%

Asset & Wealth Management Other - Financial highlights

EURm	Q320	Q220	Q120	Q419	Q319	Q219	Q119	Chg %	
								Q3/Q3	Q3/Q2
Net interest income	1	0	0	1	-1	0	0		
Net fee and commission income	-3	1	0	0	0	0	0		
Net result from items at fair value	2	-1	0	1	0	0	-1		
Equity method & other income	2	0	5	-1	5	1	2		
Total operating income	2	0	5	1	4	1	1		
Total operating expenses	-5	-7	-6	-13	-23	-19	-24		
Profit before loan losses	-3	-7	-1	-12	-19	-18	-23		
Net loan losses	0	0	0	-1	0	0	0		
Operating profit	-3	-7	-1	-13	-19	-18	-23		
Economic capital (EC)	9	9	8	35	155	174	174		
Number of employees (FTEs)	44	33	28	15	58	102	152	-24%	33%

Private Banking - Net commission income

EURm	Q320	Q220	Q120	Q419	Q319	Q219	Q119	Chg %	
								Q3/Q3	Q3/Q2
PB Denmark	41	45	43	47	42	42	38	-3%	-10%
PB Finland	39	34	37	41	40	38	37	-3%	14%
PB Norway	8	5	8	8	6	8	7	29%	45%
PB Sweden	18	16	18	19	16	16	17	6%	10%
Private Banking	105	100	106	115	105	104	98	0%	4%

Private Banking - AuM

EURbn	Q320	Q220	Q120	Q419	Q319	Q219	Q119	Chg %	
								Q3/Q3	Q3/Q2
PB Denmark	29	28	25	29	28	28	28	2%	4%
PB Finland	32	30	27	32	30	30	30	5%	7%
PB Norway	7	7	6	8	7	7	7	6%	3%
PB Sweden	25	23	20	23	22	21	21	15%	7%
Private Banking	93	88	77	91	87	86	84	7%	6%

Private Banking - Lending

EURbn	Q320	Q220	Q120	Q419	Q319	Q219	Q119	Chg %	
								Q3/Q3	Q3/Q2
PB Denmark	3.5	3.5	3.4	3.4	3.4	3.3	3.2	6%	2%
PB Finland	2.2	2.1	2.1	1.9	1.9	1.8	1.8	16%	2%
PB Norway	1.3	1.2	1.1	1.2	1.2	1.1	1.1	7%	4%
PB Sweden	2.0	2.0	1.8	1.8	1.7	1.6	1.5	22%	2%
Private Banking	9.0	8.8	8.4	8.4	8.1	7.9	7.7	12%	2%

Life & Pensions - Financial highlights

EURm	Q320	Q220	Q120	Q419	Q319	Q219	Q119	Chg %	
								Q3/Q2	Q3/Q3
AuM, EURbn	49	47	42	49	47	46	45	4%	4%
Premiums	1,098	1,102	1,644	1,966	1,174	1,247	1,298	0%	-7%
Profit drivers									
Profit Traditional products	8	5	4	17	2	5	4	68%	
Profit Market Return products	53	51	56	51	53	56	53	2%	-1%
Profit Risk products	21	17	19	16	18	19	18	24%	14%
Total product result	81	73	79	84	73	80	75	12%	11%

Profit Traditional Products

Fee contribution

Fee income based on the volume of Traditional "with profit" portfolios in DK, FI and NO.

Profit sharing

Profit-sharing of investment return from the Norwegian and Swedish business (individual portfolio).

Contribution from cost result

Profit originating from administration of insurance policies. Fully in favour of owner, except for DK with 50% of profit and 100% of loss.

Contribution from risk result

Profit originating from risk products sold (bundled) with the traditional products. Fully in favour of owner, except for DK with 50% of profit and 100% of loss.

Profit Market Return products

Profit from unit linked and premium guarantee products including cost result and risk result.

Profit Risk products

Profit from Pure risk products (not bundled with pension schemes) including Health & Accident result.

Life & Pensions - Gross written premiums by market

EURm	Q320	Q220	Q120	Q419	Q319	Q219	Q119
Denmark							
Finland	261	212	320	1,000	384	374	311
Norway	406	396	581	450	413	404	459
Sweden	431	494	743	517	378	469	528
Total	1,098	1,102	1,644	1,966	1,174	1,247	1,298

Life & Pensions - Asset allocation

EURbn	Total EURbn			Net equity exposure %		
	Q320	Q220	Q120	Q320	Q220	Q120
Finland	18.0	17.4	16.3	6.3	5.6	4.8
Norway	13.8	13.4	11.7	5.8	6.5	5.3
Sweden	17.0	16.1	13.9	5.9	5.3	4.8
Total	48.8	46.9	41.9			

Life & Pensions - Guaranteed client returns per category

EURbn	Finland	Norway	Sweden	Poland	Other
Total Traditional AuM	2.4	6.0	1.4	0.0	0.0
of which >5%	0.0	0.0	0.0	0.0	0.0
of which 3-5%	1.4	2.1	0.0	0.0	0.0
of which 0-3%	0.0	3.3	1.3	0.0	0.0
of which 0 %	0.4	0.0	0.0	0.0	0.0
of which non-guaranteed *)	0.5	0.6	0.0	0.0	0.0
Total Market Return AuM	15.5	7.8	15.6	0.0	0.0
of which guaranteed	0.0	0.0	1.3	0.0	0.0
of which non-guaranteed	15.5	7.8	14.4	0.0	0.0
Total Asset and Management	18.0	13.8	17.0	0.0	0.0

Financial buffers

EURm	EURm			% of provisions		
	Q320	Q220	Q120	Q320	Q220	Q120
Finland	836	762	693	40	38	35
Norway	372	342	280	9	8	7
Sweden	1,024	941	812	45	40	36
Total	2,233	2,044	2,176	26	24	21

Life & Pensions - Solvency position as of September 30, 2020

EURm	Finland	Norway	Sweden	Life Group
Required solvency	637	586	269	1,574
Actual solvency capital	1,165	1,226	529	2,839
Solvency buffer	528	640	261	1,265
Solvency in % of requirement	183%	209%	197%	180%

Life & Pensions - Solvency sensitivity as of September 30, 2020

EURm	Finland	Norway	Sweden	Life Group
Solvency in % of requirement	183%	209%	197%	180%
Interest rates down 50bp	160%	220%	192%	171%
Interest rates up 50bp	185%	186%	199%	166%
Equities drop 20%	177%	211%	195%	170%

Net flow and Assets under Management

EURm	Q3/20	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18**	Q3/18	Q2/18*
AuM	326	311	280	325	314	307	300	280	309	304
Flow	4.6	3.8	-3.0	0.5	3.7	3.8	1.0	-2.8	-0.6	-5.3
EURm	Q1/18	Q4/17	Q3/17	Q2/17	Q1/17	Q4/16	Q3/16	Q2/16	Q1/16	Q4/15
AuM	317	328	329	330	329	322	317	299	290	288
Flow	-3.8	-1.0	0.3	1.9	1.3	-0.2	9.7	5.8	4.1	1.8
EURm	Q3/15	Q2/15	Q1/15	Q4/14	Q3/14	Q2/14	Q1/14	Q4/13	Q3/13	Q2/13
AuM	274	286	290	262	254	248	238	232	226	217
Flow	2.8	3.1	7.1	6.6	3.2	4.9	3.9	2.1	2.3	2.6
EURm	Q1/13	Q4/12	Q3/12	Q2/12	Q1/12	Q4/11	Q3/11	Q2/11	Q1/11	Q4/10
AuM	220	217	210	199	197	187	178	190	190	189
Flow	-0.4	3.1	2.6	2.2	1.2	1.7	-0.7	1.7	2.3	0.8
EURm	Q3/10	Q2/10	Q1/10							
AuM	180	170	170							
Flow	3.2	2.1	3.4							

*) The divestment of the majority stake in Nordea Life & Pensions Denmark has reduced Assets under Management by EUR 13bn in Q2 2018.

***) The divestment of International Private Banking has reduced Assets under Management by EUR 10bn in Q4 2018.

Distribution of Assets under Management

Q3/20	Retail funds	PB	Inst sales	L&P	All products
Denmark	20.0	28.9	31.5	4.2	84.6
Finland	9.3	31.8	4.6	18.0	63.7
Norway	3.6	7.2	5.3	15.1	31.2
Sweden	33.6	24.7	10.0	17.0	85.3
International	0.1	0.0	61.3	0.0	61.4
All countries	66.6	92.7	112.7	54.2	326.2

Net flow

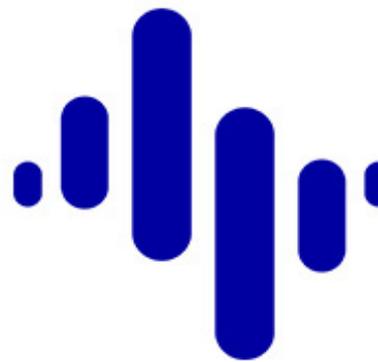
EURbn	Q3/20	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18	Q2/18
Retail Funds	1.1	-0.1	-1.3	0.4	0.2	0.1	-0.2	-0.6	-0.3	-0.4
Private Banking	0.8	1.4	0.6	0.3	0.2	1.4	0.7	-0.9	0.1	-0.6
Institutional sales	2.2	2.0	-2.8	-0.3	3.1	2.0	0.4	-1.2	-0.5	-4.3
Life & Pensions	0.5	0.5	0.5	0.1	0.2	0.3	0.1	-0.1	0.1	0
Total	4.6	3.8	-3.0	0.5	3.7	3.8	1.0	-2.8	-0.6	-5.3

Asset mix

%	Q3/20	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18	Q2/18
Equities	43	42	41	44	42	42	43	40	43	42
Fixed income	57	58	59	56	58	58	57	58	55	56
Other	0	0	0	0	0	0	0	2	2	2

Nordea

Group functions



Group Functions

EURm	Q320	Q220	Q120	Q419	Q319	Q219	Q119	Chg%	
								Q3/Q3	Q3/Q2
Net interest income	14	23	11	8	-19	-23	-22		
Net fee and commission income	-7	-6	-3	-15	-3	1	10		
Net result from items at fair value	33	20	-74	30	38	111	47		
Equity method & other income	13	4	5	140	3	21	47		
Total operating income	53	41	-61	163	19	110	82		
Total operating expenses	-94	-57	-86	-103	-1,061	-68	-159		
Profit before loan losses	-41	-16	-147	60	-1,042	42	-77		
Net loan losses	1	-4	-2	2	-17	5	-2		
Operating profit	-40	-20	-149	62	-1,059	47	-79		
Economic capital (EC)	1,736	1,782	1,887	1,510	1,582	2,104	2,578		
Risk Exposure Amount (REA)	13,790	14,080	14,719	11,972	12,243	14,815	17,911		
Number of employees (FTEs)	12,188	12,048	12,200	12,693	12,788	12,598	12,320	-5%	1%

Nordea

Risk liquidity and capital management

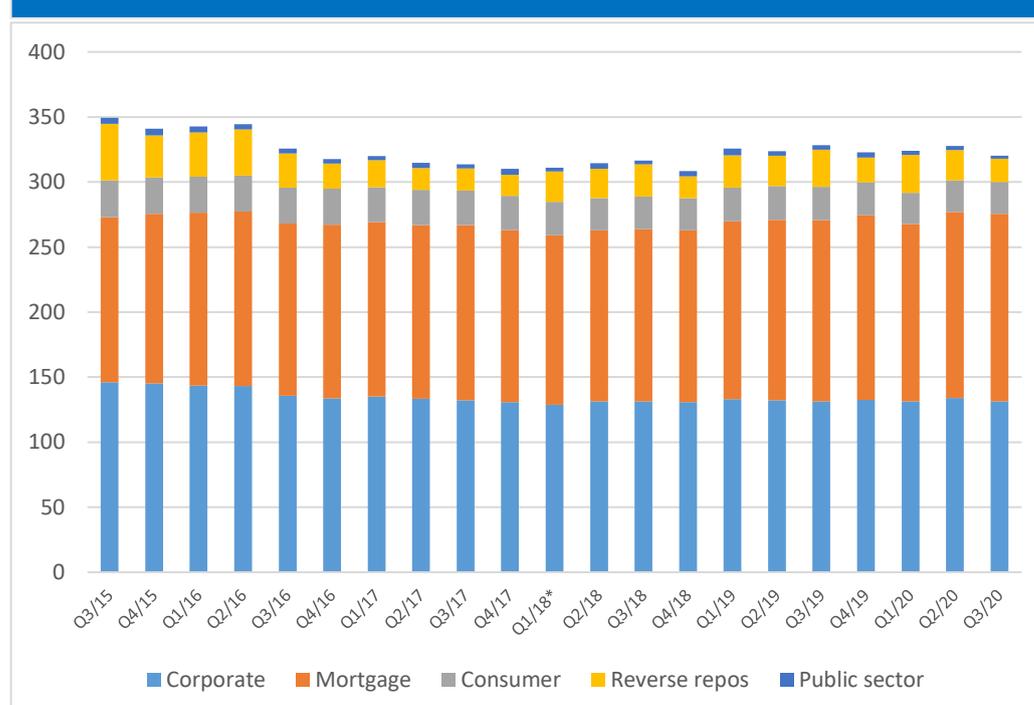


Loans carrying amount to the public, broken down by sector - 7 years

Total loans						Total
EURbn	Corporate	Mortgage	Consumer	Reverse repos	Public sector	
Q3/13	147	125	29	37	5	343
Q4/13	144	125	28	40	6	342
Q1/14	146	126	28	41	6	346
Q2/14	144	127	28	43	5	347
Q3/14	148	129	28	49	6	360
Q4/14	144	126	28	45	6	348
Q1/15	150	129	28	46	5	358
Q2/15	147	130	28	47	5	358
Q3/15	146	127	28	44	4	349
Q4/15	145	130	28	32	5	341
Q1/16	144	133	28	34	5	343
Q2/16	143	134	28	36	4	345
Q3/16	136	132	27	26	4	326
Q4/16	134	133	28	19	4	318
Q1/17	135	134	27	21	3	320
Q2/17	133	134	27	17	4	315
Q3/17	132	135	27	17	3	314
Q4/17	131	132	26	16	5	310
Q1/18*	129	131	25	23	3	311
Q2/18	131	131	25	22	4	315
Q3/18	131	132	25	25	3	316
Q4/18	131	132	25	17	4	308
Q1/19	133	137	26	25	5	326
Q2/19	132	139	26	24	3	324
Q3/19	131	139	26	29	3	328
Q4/19	133	142	25	19	4	323
Q1/20	131	136	24	29	3	324
Q2/20	134	143	24	24	3	328
Q3/20	131	144	24	18	2	320

* Including securities lending from Q1 2018 and onwards

Nordea Group Loans carrying amount to the public, broken down by sector, EURbn



Loans carrying amount to the public, by country, sector and industry, Q3 2020

EURm	Total	Denmark	Finland	Norway	Sweden	Russia	Outside Nordics
Financial institutions	15,406	2,634	2,243	1,817	8,030	0	682
Agriculture	7,204	5,514	312	1,189	184	0	6
Crops, plantations and hunting	3,603	3,296	190	14	96	0	6
Animal husbandry	2,385	2,177	115	7	86	0	0
Fishing and aquaculture	1,216	40	7	1,168	1	0	0
Natural resources	3,629	485	1,320	700	694	143	287
Paper and forest products	2,008	248	1,084	78	499	0	99
Mining and supporting activities	262	13	133	50	66	0	0
Oil, gas and offshore	1,359	225	103	572	128	143	188
Consumer staples	3,464	1,657	791	392	544	0	80
Food processing and beverages	1,056	245	348	234	208	0	21
Household and personal products	378	191	64	95	27	0	0
Healthcare	2,030	1,220	379	63	308	0	59
Consumer discretionary and services	8,291	2,245	2,046	885	2,954	0	160
Consumer durables	1,318	163	291	74	640	0	150
Media and entertainment	1,482	527	380	92	482	0	1
Retail trade	3,117	830	914	295	1,069	0	9
Air transportation	308	61	46	31	169	0	0
Accommodation and leisure	1,206	559	355	71	220	0	1
Telecommunication services	860	104	59	322	375	0	0
Industrials	32,288	7,945	7,706	7,507	7,682	889	559
Materials	1,800	240	513	141	332	569	5
Capital goods	3,419	681	1,680	109	764	79	106
Commercial and professional services	11,190	3,109	1,286	3,352	3,164	0	279
Construction	7,056	1,340	1,788	2,854	1,034	0	39
Wholesale trade	5,167	1,788	1,218	397	1,517	174	72
Land transportation	2,178	277	857	463	456	67	57
IT services	1,480	510	363	191	415	0	1
Maritime	6,874	269	317	4,912	72	0	1,305
Ship building	180	0	130	50	0	0	0
Shipping	6,344	129	108	4,756	47	0	1,305
Maritime services	351	140	79	107	25	0	0
Utilities and public service	8,008	1,623	2,348	1,149	2,870	0	18
Utilities distribution	3,240	1,053	1,021	554	608	0	4
Power production	1,968	132	1,223	490	121	0	2
Public services	2,800	438	104	105	2,140	0	13
Real estate	44,420	10,509	8,040	9,096	16,287	9	478
Commercial real estate	26,208	6,831	3,857	7,648	7,385	9	478
Tenant-owned associations and residential real estate companies	18,212	3,678	4,183	1,448	8,902	0	0
Other industries	1,644	1,393	1	117	131	0	0
Total Corporate	131,228	34,276	25,125	27,763	39,448	1,041	3,576
Housing loans	144,406	34,738	31,032	31,973	46,663	0	0
Collateralised lending	17,679	7,609	5,504	2,395	2,171	0	0
Non-collateralised lending	6,587	1,035	2,938	437	2,178	0	0
Household	168,671	43,382	39,473	34,804	51,013	0	0
Public sector	2,241	712	645	24	860	0	0
Reversed repurchase agreements	18,046	0	18,046	0	0	0	0
Lending to the public by country	320,186	78,369	83,289	62,591	91,320	1,041	3,576
of which fair value	78,307	55,769	18,046	16	4,476	0	0

Loans related to respectively Russia (EUR 811m) and the Baltics (EUR 600m), legally booked in Sweden are moved from Sweden to Russia and outside Nordics.

Loans carrying amount to the public, by country, sector and industry, Q2 2020

EURm	Total	Denmark	Finland	Norway	Sweden	Russia	Outside Nordics
Financial institutions	16,913	2,664	2,789	2,096	8,749	0	614
Agriculture	7,180	5,556	300	1,150	170	0	5
Crops, plantations and hunting	3,590	3,307	178	16	84	0	5
Animal husbandry	2,411	2,206	114	7	85	0	0
Fishing and aquaculture	1,179	42	8	1,127	1	0	0
Natural resources	3,667	668	1,064	784	658	151	343
Paper and forest products	1,803	242	823	85	529	0	124
Mining and supporting activities	288	14	137	50	79	8	0
Oil, gas and offshore	1,576	411	104	649	50	143	219
Consumer staples	3,511	1,687	752	429	540	1	102
Food processing and beverages	1,070	264	306	267	210	1	22
Household and personal products	395	191	67	97	23	0	16
Healthcare	2,046	1,231	379	65	306	0	64
Consumer discretionary and services	8,707	2,341	2,287	966	2,945	0	167
Consumer durables	1,555	178	360	78	781	0	158
Media and entertainment	1,522	533	388	96	505	0	0
Retail trade	3,201	888	988	365	952	0	8
Air transportation	329	61	90	33	145	0	0
Accommodation and leisure	1,199	575	344	73	206	0	1
Telecommunication services	901	105	119	321	356	0	0
Industrials	32,970	8,065	7,664	7,383	8,238	1,027	592
Materials	2,036	275	554	161	361	678	6
Capital goods	3,747	510	2,059	121	843	95	119
Commercial and professional services	11,563	3,092	1,339	3,187	3,633	0	311
Construction	6,312	1,324	1,287	2,786	877	0	38
Wholesale trade	5,589	1,989	1,222	492	1,644	186	57
Land transportation	2,304	366	882	470	459	67	61
IT services	1,418	509	321	166	421	0	1
Maritime	7,347	288	338	4,821	77	0	1,822
Ship building	220	0	102	118	0	0	0
Shipping	6,780	157	154	4,594	53	0	1,823
Maritime services	348	132	82	110	24	0	0
Utilities and public service	7,621	1,200	2,300	1,094	2,931	83	13
Utilities distribution	2,904	648	990	529	735	0	3
Power production	1,989	127	1,204	468	106	83	2
Public services	2,727	426	107	97	2,090	0	8
Real estate	44,702	10,609	8,045	8,897	16,538	16	597
Commercial real estate	26,619	6,919	3,957	7,438	7,692	16	597
Tenant-owned associations and residential real estate companies	18,082	3,690	4,088	1,459	8,845	0	0
Other industries	1,275	1,091	0	117	67	0	0
Total Corporate	133,893	34,168	25,540	27,737	40,912	1,279	4,257
Housing loans	143,014	34,220	30,582	31,939	46,273	0	0
Collateralised lending	17,675	7,598	5,466	2,371	2,240	0	0
Non-collateralised lending	6,537	993	2,904	452	2,188	0	0
Household	167,226	42,812	38,951	34,762	50,702	0	0
Public sector	3,101	1,022	658	19	1,402	0	0
Reversed repurchase agreements	23,511	0	23,511	0	0	0	0
Lending to the public by country	327,732	78,001	88,661	62,518	93,015	1,279	4,257
of which fair value	84,202	55,161	23,377	6	5,659	0	0

Loans related to respectively Russia (EUR 889m) and the Baltics (EUR 742m), legally booked in Sweden are moved from Sweden to Russia and outside Nordics.

Loans carrying amount and impairment to the public, by sector and industry, Q3 2020

Negative amounts are net reversals

EURm	Net loan losses*	Net loan loss ratio*, bps	Impaired loans	Impairment rate, gross bps	Allowances	Allowances Stage 1	Allowances Stage 2	Allowances Stage 3	Coverage ratio %	Loans, carrying amount
Financial institutions	-56	-145	148	96	122	22	18	82	64	15,406
Agriculture	22	124	486	662	133	9	24	101	48	7,204
Crops, plantations and hunting	6	64	125	343	35	4	9	22	48	3,603
Animal husbandry	15	247	356	1,438	93	3	14	77	48	2,385
Fishing and aquaculture	2	56	5	39	6	3	1	2	40	1,216
Natural resources	-24	-261	644	1,636	305	6	3	296	46	3,629
Paper and forest products	2	39	42	209	24	5	3	17	46	2,008
Mining and supporting activities	0	-52	7	251	3	0	0	2	37	262
Oil, gas and offshore	-25	-745	595	3,634	278	1	0	277	47	1,359
Consumer staples	5	56	27	78	37	6	20	11	63	3,464
Food processing and beverages	-3	-112	5	43	11	3	6	3	69	1,056
Household and personal products	2	245	8	213	8	1	1	6	120	378
Healthcare	5	108	15	72	18	3	13	3	31	2,030
Consumer discretionary and services	0	0	228	269	186	12	47	126	60	8,291
Consumer durables	-2	-76	64	468	46	2	7	37	59	1,318
Media and entertainment	2	51	32	211	25	2	3	20	66	1,482
Retail trade	-1	-12	101	316	75	5	25	44	49	3,117
Air transportation	-1	-75	3	110	9	0	0	8	235	308
Accommodation and leisure	2	68	27	217	24	1	6	16	67	1,206
Telecommunication services	0	4	1	10	8	2	6	0	51	860
Industrials	7	8	788	240	522	67	107	348	48	32,288
Materials	-9	-210	112	597	77	4	4	69	65	1,800
Capital goods	-6	-71	109	312	71	6	12	54	51	3,419
Commercial and professional services	7	24	262	231	124	24	26	74	31	11,190
Construction	2	11	133	186	114	17	21	76	66	7,056
Wholesale trade	3	19	95	182	82	11	28	43	47	5,167
Land transportation	6	112	59	268	38	3	11	25	44	2,178
IT services	5	139	17	117	17	2	5	9	69	1,480
Maritime	44	256	641	890	322	9	7	305	48	6,874
Ship building	1	170	33	1,732	11	0	0	10	31	180
Shipping	43	272	606	911	310	9	7	294	49	6,344
Maritime services	0	20	1	39	1	0	0	0	33	351
Utilities and public service	3	16	33	41	25	4	5	16	53	8,008
Utilities distribution	-4	-46	27	82	14	1	1	12	45	3,240
Power production	0	-5	0	2	4	1	2	0	99	1,968
Public services	7	102	6	20	7	2	2	4	108	2,800
Real estate	3	3	467	105	160	27	33	100	39	44,420
Other industries	-28	-684	12	72	13	2	1	9	79	1,644
Total Corporate	-23	-7	3,473	261	1,823	164	264	1,394	49	131,228
Housing loans	-3	-1	1,087	75	94	16	24	54	9	144,406
Collateralised lending	9	21	405	225	301	46	67	189	47	17,679
Non-collateralised lending	15	91	358	519	315	29	107	179	50	6,587
Household	21	5	1,850	109	710	91	198	422	31	168,671
Public sector	0	-6	0	0	2	0	1	0	617	2,241
Reversed repurchase agreements	0	0	0	0	0	0	0	0	0	18,046
Lending to the public by country	-2	0	5,323	165	2,534	255	463	1,816	43	320,186
of which fair value		0	1,103							78,307

* Negative amounts are net reversals

Impairment rate: Impaired loans (Stage 3) before allowances divided by total loans before allowances. Covering items measured at amortised cost and fair value.

Coverage ratio: Allowances for impaired loans (stage 3) divided by impaired loans (stage 3) before allowances. Covering items measured at amortised cost.

Net loan loss ratio: Net loan losses (annualised), divided by quarterly closing balance of loans carrying amount to the public (lending). Covering items measured at amortised cost and fair value.

Loans carrying amount and impairment to the public, by sector and industry, Q2 2020

EURm	Net loan losses	Net loan loss ratio, bps	Impaired loans	Impairment rate, gross bps	Allowances	Allowances Stage 1	Allowances Stage 2	Allowances Stage 3	Coverage ratio %	Loans, carrying amount
Financial institutions	81	192	147	86	141	35	27	78	57	16,913
Agriculture	6	32	473	646	137	11	17	109	50	7,180
Crops, plantations and hunting	1	16	115	317	36	4	8	24	49	3,590
Animal husbandry	1	18	353	1,409	96	5	8	83	51	2,411
Fishing and aquaculture	3	107	5	39	4	2	1	2	35	1,179
Natural resources	85	922	744	1,829	402	6	4	392	53	3,667
Paper and forest products	5	113	39	215	24	5	3	16	48	1,803
Mining and supporting activities	1	114	8	276	4	0	1	3	33	288
Oil, gas and offshore	79	1,994	697	3,572	375	1	0	374	54	1,576
Consumer staples	12	136	35	100	34	6	14	13	45	3,511
Food processing and beverages	1	53	19	174	15	2	5	8	41	1,070
Household and personal products	2	161	7	169	5	1	2	3	71	395
Healthcare	9	175	10	48	13	3	7	3	39	2,046
Consumer discretionary and services	56	256	241	270	196	16	50	130	57	8,707
Consumer durables	20	517	68	422	51	3	10	39	58	1,555
Media and entertainment	6	150	35	225	24	2	3	18	55	1,522
Retail trade	14	175	110	335	86	8	25	54	53	3,201
Air transportation	1	107	3	96	3	0	1	2	65	329
Accommodation and leisure	15	484	25	201	23	2	5	16	70	1,199
Telecommunication services	1	26	1	6	9	1	7	0	69	901
Industrials	148	180	784	234	537	71	117	349	47	32,970
Materials	5	108	120	563	87	4	9	74	65	2,036
Capital goods	20	210	119	311	77	7	15	55	47	3,747
Commercial and professional services	59	205	256	219	128	26	30	72	30	11,563
Construction	28	178	124	193	115	18	20	78	70	6,312
Wholesale trade	23	163	95	168	82	10	29	42	45	5,589
Land transportation	9	158	58	248	34	4	7	23	40	2,304
IT services	4	107	12	84	13	3	6	5	53	1,418
Maritime	6	34	625	818	294	18	5	272	44	7,347
Ship building	1	107	11	464	11	0	0	10	97	220
Shipping	5	32	613	868	283	17	4	262	43	6,780
Maritime services	0	18	1	39	1	0	0	0	25	348
Utilities and public service	3	18	32	42	29	9	4	16	53	7,621
Utilities distribution	6	77	26	91	18	5	1	12	45	2,904
Power production	2	32	1	4	4	2	2	1	72	1,989
Public services	-4	-56	5	19	7	2	1	4	96	2,727
Real estate	48	43	462	103	162	33	26	103	38	44,702
Other industries	-5	-3	10	77	0	0	0	0	0	1,275
Total Corporate	439	133	3,554	262	1,932	206	263	1,463	48	133,893
Housing loans	68	30	1,111	78	104	22	27	55	9	143,014
Collateralised lending	64	145	440	245	323	54	63	206	47	17,675
Non-collateralised lending	127	777	358	520	342	45	114	182	51	6,537
Household	259	72	1,909	114	769	122	204	443	32	167,226
Public sector	0	-2	0	0	1	1	1	0	613	3,101
Reversed repurchase agreements	0	0	0	0	0	0	0	0	0	23,511
Lending to the public by country	698	91	5,463	165	2,703	328	468	1,907	43	327,732
of which fair value		21	1,042							84,202

Impairment rate: Impaired loans (Stage 3) before allowances divided by total loans before allowances. Covering items measured at amortised cost and fair value.

Coverage ratio: Allowances for impaired loans (stage 3) divided by impaired loans (stage 3) before allowances. Covering items measured at amortised cost.

Net loan loss ratio: Net loan losses (annualised), divided by quarterly closing balance of loans carrying amount to the public (lending). Covering items measured at amortised cost and fair value.

Loans carrying amount and impairment to the public, by business area, Q3 2020

Negative amounts are net reversals

EURm	Net loan losses*	Net loan loss ratio*, bps	Impaired loans	Impairment rate, gross, bps	Allowances	Coverage ratio %	Loans, carrying amount
Personal Banking total	-2	1	1,622	104	436	19	156,000
Stage 3	16	7			217		
Stages 1 & 2	-18	-6			220		
PeB Denmark	0	5	718	173	216	35	41,300
Stage 3	12	22			84		
Stages 1 & 2	-12	-16			133		
PeB Finland	4	5	607	176	79	8	34,500
Stage 3	2	3			50		
Stages 1 & 2	2	2			29		
PeB Norway	-9	-11	191	57	65	23	33,400
Stage 3	-1	-1			43		
Stages 1 & 2	-8	-10			22		
PeB Sweden	3	3	106	23	57	33	46,900
Stage 3	2	2			34		
Stages 1 & 2	1	1			23		
PeB Other	0		0		18		-100
Business Banking total	2	3	2,008	233	1,118	54	84,900
Stage 3	21	10			753		
Stages 1 & 2	-19	-7			365		
Business Banking Denmark	8	20	1,015	407	325	55	24,600
Stage 3	9	16			225		
Stages 1 & 2	-1	5			99		
Business Banking Finland	3	6	596	297	298	39	19,800
Stage 3	4	8			231		
Stages 1 & 2	-1	-2			67		
Business Banking Norway	-8	-19	286	165	120	20	17,200
Stage 3	-3	-6			57		
Stages 1 & 2	-5	-12			63		
Business Banking Sweden	-3	-5	110	47	91	51	23,200
Stage 3	2	3			56		
Stages 1 & 2	-5	-8			35		
Business Banking Other	2		0		285		100
Large Corporates & Institutions total	-4	-2	1,660	238	913	46	68,800
Stage 3	28	16			794		
Stages 1 & 2	-32	-18			119		
LC&I Denmark	1	5	130	147	133	70	8,700
Stage 3	1	7			91		
Stages 1 & 2	0	-2			42		
LC&I Finland	-5	-22	123	131	82	53	9,300
Stage 3	-3	-11			66		
Stages 1 & 2	-2	-11			16		
LC&I Norway	35	109	1,252	926	619	48	12,900
Stage 3	41	128			590		
Stages 1 & 2	-6	-19			29		
LC&I Sweden	-38	-113	0	0	35	10	13,500
Stage 3	-17	-49			7		
Stages 1 & 2	-21	-63			28		
Other	3	5	155	63	44		24,400
Asset & Wealth Management	3		15		12		9,000
Other	-1		17	110	55		1,500
Total	-2	1	5,323	165	2,534	43	320,200
Stage 3	62	9			1,816		
Stages 1 & 2	-64	-8			718		

* Negative amounts are net reversals

Impairment ratio: Impaired loans / lending to the public, gross

Coverage ratio: Allowances stage 3 / Impaired loans

NetLoan loss ratio including fair value loans, basis points

Loans carrying amount and impairment to the public, by business area, Q2 2020

EURm	Net loan losses	Net loan loss ratio, bps	Impaired loans	Impairment rate, gross, bps	Allowances	Coverage ratio %	Loans, carrying amount
Personal Banking total	227	69	1,666	107	463	19	155,900
Stage 3	142	39			227		
Stages 1 & 2	85	30			237		
PeB Denmark	52	88	748	177	226	34	41,900
Stage 3	18	26			84		
Stages 1 & 2	34	62			143		
PeB Finland	91	107	618	181	83	9	34,000
Stage 3	76	89			55		
Stages 1 & 2	15	18			28		
PeB Norway	53	63	193	58	74	23	33,400
Stage 3	34	41			44		
Stages 1 & 2	19	23			30		
PeB Sweden	30	26	107	23	61	36	46,500
Stage 3	23	20			38		
Stages 1 & 2	7	6			23		
PeB Other	1		0		19		100
Business Banking total	238	114	1,967	227	1,170	54	85,400
Stage 3	6	5			771		
Stages 1 & 2	232	109			399		
Business Banking Denmark	28	62	947	438	322	55	21,300
Stage 3	1	9			228		
Stages 1 & 2	27	52			95		
Business Banking Finland	54	153	462	322	258	44	14,100
Stage 3	19	55			201		
Stages 1 & 2	35	98			57		
Business Banking Norway	62	147	267	157	129	22	16,900
Stage 3	7	16			58		
Stages 1 & 2	55	131			71		
Business Banking Sweden	47	88	111	52	88	49	21,400
Stage 3	22	41			54		
Stages 1 & 2	25	47			34		
Business Banking Direct	52	179	178	152	90	32	11,600
Stage 3	28	96			57		
Stages 1 & 2	24	84			33		
Business Banking Other	-5		3		283		100
Large Corporates & Institutions total	229	118	1,796	229	968	46	77,300
Stage 3	137	71			828		
Stages 1 & 2	92	47			140		
LC&I Denmark	31	138	139	153	112	42	9,000
Stage 3	5	21			59		
Stages 1 & 2	26	117			53		
LC&I Finland	26	109	162	169	79	41	9,500
Stage 3	22	93			66		
Stages 1 & 2	4	17			13		
LC&I Norway	108	318	1,287	906	614	45	13,600
Stage 3	104	305			575		
Stages 1 & 2	4	13			39		
LC&I Sweden	65	183	75	53	118	116	14,200
Stage 3	9	24			87		
Stages 1 & 2	56	159			31		
Other	-1	-1	131	42	45		31,000
Asset & Wealth Management	2		13		9		8,800
Other	2		21	547	92		300
Total	698	91	5,463	165	2,703	43	327,700
Stage 3	297	38			1,907		
Stages 1 & 2	401	53			796		

According to organisation as of 30 June 2020

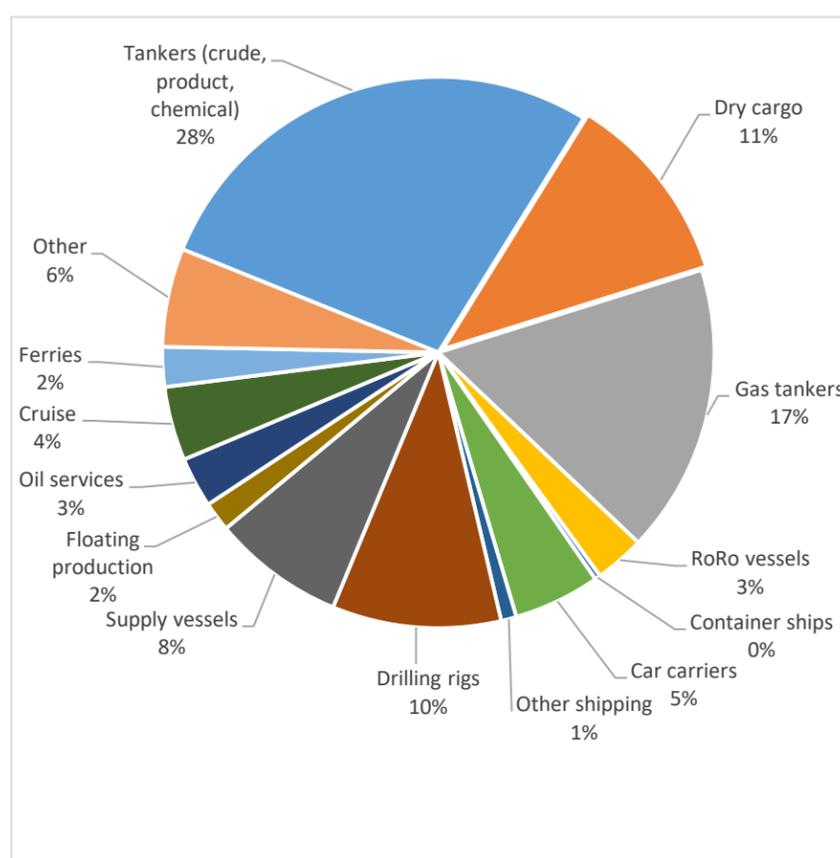
Impairment ratio: Impaired loans / lending to the public, gross

Coverage ratio: Allowances stage 3 / Impaired loans

Net Loan loss ratio including fair value loans, basis points

Shipping, offshore and oil services - loan portfolio

EURbn	Q3/20	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18	Q2/18	Q1/18	Q4/17	Q3/17	Q2/17	Q1/17
Tankers (crude, product, chemical)	2.0	2.1	2.2	2.1	2.0	2.0	2.1	2.0	2.2	2.3	2.3	2.5	2.6	2.7	2.9
Dry cargo	0.8	0.9	0.9	1.0	1.1	1.1	1.1	1.1	1.2	1.1	1.1	1.2	1.3	1.3	1.4
Gas tankers	1.2	1.2	1.3	1.4	1.5	1.4	1.4	1.4	1.3	1.4	1.4	1.5	1.6	1.9	1.8
RoRo vessels	0.2	0.2	0.3	0.3	0.3	0.2	0.3	0.2	0.2	0.1	0.1	0.1	0.1	0.2	0.2
Container ships	0.0	0.0	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.2	0.2
Car carriers	0.4	0.4	0.5	0.4	0.5	0.7	0.6	0.6	0.6	0.6	0.5	0.6	0.6	0.6	0.8
Other shipping	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.1	0.1	0.1	0.1	0.1	0.2	0.2
Drilling rigs	0.7	0.7	0.9	0.8	0.9	0.9	0.8	0.7	0.7	0.8	0.8	0.8	0.9	1.0	1.1
Supply vessels	0.6	0.6	0.5	0.6	0.6	0.6	0.7	0.8	0.7	0.8	0.7	0.8	0.8	0.8	0.9
Floating production	0.1	0.1	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.3	0.3	0.3	0.3	0.3	0.4
Oil services	0.2	0.2	0.3	0.3	0.3	0.3	0.4	0.4	0.2	0.2	0.2	0.3	0.3	0.3	0.3
Cruise	0.3	0.3	0.4	0.3	0.3	0.3	0.2	0.2	0.2	0.2	0.2	0.2	0.5	0.4	0.5
Ferries	0.2	0.2	0.2	0.2	0.2	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.2	0.2
Other	0.4	0.5	0.5	0.5	0.6	0.5	0.4	0.5	0.5	0.6	0.5	0.4	0.4	0.6	0.8
Total	7.2	7.7	8.3	8.2	8.6	8.5	8.6	8.6	8.6	8.9	8.7	9.2	9.9	10.7	11.6



Impaired loans (stage 3), by country, sector and industry, Q3 2020

EURm	Total	Denmark	Finland	Norway	Sweden	Russia	Outside Nordics
Financial institutions	148	83	33	24	9	0	0
Agriculture	486	461	21	2	2	0	0
Crops, plantations and hunting	125	121	3	0	0	0	0
Animal husbandry	356	340	14	1	2	0	0
Fishing and aquaculture	5	0	4	1	0	0	0
Natural resources	644	23	21	302	0	0	297
Paper and forest products	42	23	18	1	0	0	0
Mining and supporting activities	7	0	3	3	0	0	0
Oil, gas and offshore	595	0	0	297	0	0	297
Consumer staples	27	12	10	3	2	0	0
Food processing and beverages	5	0	3	0	1	0	0
Household and personal products	8	5	2	1	0	0	0
Healthcare	15	7	5	2	1	0	0
Consumer discretionary and services	228	74	93	8	53	0	0
Consumer durables	64	36	5	0	22	0	0
Media and entertainment	32	4	21	0	7	0	0
Retail trade	101	29	47	6	20	0	0
Air transportation	3	0	1	0	2	0	0
Accommodation and leisure	27	4	19	2	2	0	0
Telecommunication services	1	0	0	0	1	0	0
Industrials	788	225	268	123	171	0	0
Materials	112	10	60	1	42	0	0
Capital goods	109	39	56	2	12	0	0
Commercial and professional services	262	78	30	56	98	0	0
Construction	133	35	71	17	11	0	0
Wholesale trade	95	47	27	14	7	0	0
Land transportation	59	5	20	33	1	0	0
IT services	17	12	4	0	1	0	0
Maritime	641	38	8	314	0	0	281
Ship building	33	0	7	26	0	0	0
Shipping	606	38	0	288	0	0	280
Maritime services	1	0	1	0	0	0	0
Utilities and public service	33	4	2	25	2	0	0
Utilities distribution	27	0	2	25	0	0	0
Power production	0	0	0	0	0	0	0
Public services	6	3	1	0	2	0	0
Real estate	467	266	141	58	2	0	0
Other industries	12	6	0	5	0	0	0
Total Corporate	3,473	1,192	597	864	241	0	578
Housing loans	1,087	496	411	127	53	0	0
Collateralised lending	405	176	169	56	5	0	0
Non-collateralised lending	358	50	183	70	55	0	0
Household	1,850	722	763	253	112	0	0
Public sector	0	0	0	0	0	0	0
Reversed repurchase agreements	0	0	0	0	0	0	0
Lending to the public by country Total	5,323	1,914	1,360	1,117	353	0	578
of which fair value	1,103	1,086	0	17	0	0	0

Impaired loans (stage 3), by country, sector and industry, Q2 2020

EURm	Total	Denmark	Finland	Norway	Sweden	Russia	Outside Nordics
Financial institutions	147	84	32	15	16	0	0
Agriculture	473	449	20	2	2	0	0
Crops, plantations and hunting	115	112	3	0	0	0	0
Animal husbandry	353	337	13	1	2	0	0
Fishing and aquaculture	5	0	3	1	0	0	0
Natural resources	744	23	19	318	76	0	309
Paper and forest products	39	23	16	1	0	0	0
Mining and supporting activities	8	0	3	4	0	0	0
Oil, gas and offshore	697	0	0	313	75	0	309
Consumer staples	35	9	23	1	3	0	0
Food processing and beverages	19	1	16	0	2	0	0
Household and personal products	7	4	2	1	0	0	0
Healthcare	10	5	4	0	1	0	0
Consumer discretionary and services	241	74	92	10	65	0	0
Consumer durables	68	37	6	1	24	0	0
Media and entertainment	35	2	20	0	12	0	0
Retail trade	110	29	49	7	26	0	0
Air transportation	3	1	0	0	2	0	0
Accommodation and leisure	25	4	17	2	1	0	0
Telecommunication services	1	0	0	0	0	0	0
Industrials	784	205	274	130	172	0	3
Materials	120	10	64	4	42	0	0
Capital goods	119	39	66	2	12	0	0
Commercial and professional services	256	68	28	57	102	0	0
Construction	124	32	65	19	9	0	0
Wholesale trade	95	45	27	14	6	0	3
Land transportation	58	4	19	34	1	0	0
IT services	12	7	5	0	0	0	0
Maritime	625	41	8	286	0	0	291
Ship building	11	0	6	4	0	0	0
Shipping	613	41	0	282	0	0	290
Maritime services	1	0	1	0	0	0	0
Utilities and public service	32	3	2	26	2	0	0
Utilities distribution	26	0	1	25	0	0	0
Power production	1	0	0	0	0	0	0
Public services	5	2	1	1	2	0	0
Real estate	462	244	157	59	2	0	0
Other industries	10	4	0	6	0	0	0
Total Corporate	3,554	1,134	626	853	338	0	602
Housing loans	1,111	516	422	123	50	0	0
Collateralised lending	440	188	186	62	4	0	0
Non-collateralised lending	358	50	179	72	57	0	0
Household	1,909	754	787	257	111	0	0
Public sector	0	0	0	0	0	0	0
Reversed repurchase agreements	0	0	0	0	0	0	0
Lending to the public by country Total	5,463	1,888	1,413	1,110	449	0	602
of which fair value	1,042	1,034	0	8	0	0	0

Net loan losses quarterly, Q1 2014 - Q3 2020

EURm	Q3/20	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18
Net	0	698	154	102	331	61	42	30	44

EURm	Q2/18	Q1/18	Q4/17	Q3/17	Q2/17	Q1/17	Q4/16	Q3/16	Q2/16
Net	59	40	71	79	106	113	129	135	127

EURm	Q1/16	Q4/15	Q3/15	Q2/15	Q1/15	Q4/14	Q3/14	Q2/14	Q1/14
Net	111	142	112	103	122	129	112	135	158

Impaired loans on balance and total allowances (9 quarters) amortised cost

EURm	Q3/20	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18
Impaired loans gross	4,219	4,421	4,516	4,610	4,677	4,493	4,555	4,581	4,748
Allowances for individually assessed impaired loans	1,816	1,907	1,746	1,686	1,702	1,526	1,600	1,599	1,631
Impaired loans net	2,403	2,514	2,770	2,923	2,975	2,967	2,955	2,982	3,116
Impairment rate (stage 3) gross, basis points	169	174	174	178	181	177	179	182	188
Allowances individually assessed / Impaired loans gross (%)	43	43	39	37	36	34	35	35	34
Allowances for collectively assessed loans / Impaired loans gross (%)	17	18	11	11	11	10	10	10	10
Total allowances / Impaired loans gross individually assessed (%)	60	61	50	47	47	44	45	45	44
Allowances for individually assessed loans (stage 3)	1,816	1,907	1,746	1,686	1,702	1,526	1,600	1,599	1,631
Allowances for collectively assessed loans (stages 1&2)	718	796	496	498	496	448	455	441	478
Total allowances and provisions	2,534	2,703	2,242	2,184	2,198	1,974	2,055	2,040	2,109
Total allowances on balance sheet items	2,534	2,703	2,242	2,183	2,198	1,974	2,055	2,040	2,109
Interest-bearing securities	2	2	2	1	2	2	2	2	2
Provisions for off balance sheet items	253	248	133	144	158	130	129	121	152
Total allowances and provisions	2,790	2,953	2,376	2,328	2,357	2,106	2,187	2,163	2,263

Past due carrying amount amortised cost and fair value to the public in Stage 1, 2 and 3, Q3 2020

EURm	Household customers	Corporate customers	Total lending to the public
6-30 days	544	259	803
31-60 days	169	79	248
61-90 days	69	36	105
>90 days	681	421	1,101
Total	1,462	795	2,257
Past due loans %	0.5%	0.2%	0.7%

Past due carrying amount amortised cost and fair value to the public in Stage 1, 2 and 3, Q2 2020

EURm	Household customers	Corporate customers	Total lending to the public
6-30 days	567	561	1,128
31-60 days	196	126	322
61-90 days	100	131	231
>90 days	714	490	1,204
Total	1,577	1,307	2,884
Past due loans %	0.5%	0.4%	0.9%

Loans and impairment

	Total		
	30 Sep 2020	31 Dec 2019	30 Sep 2019
EURm			
Loans measured at fair value	87,515	83,624	100,200
Loans measured at amortised cost, not impaired (stages 1 and 2)	245,777	254,412	253,808
Impaired loans (stage 3)	4,219	4,610	4,678
- of which servicing	1,740	2,312	2,175
- of which non-servicing	2,479	2,298	2,503
Loans before allowances	337,511	342,646	358,686
-of which central banks and credit institution	14,802	17,737	28,235
Allowances for individually assessed impaired loans (stage 3)	-1,816	-1,686	-1,702
-of which servicing	-732	-783	-798
-of which non-servicing	-1,084	-903	-904
Allowances for collectively assessed impaired loans (stages 1 and 2)	-718	-497	-496
Allowances	-2,534	-2,183	-2,198
-of which central banks and credit institution	-11	-14	-15
Loans, carrying amount	334,977	340,463	356,488

Exposures measured at amortised cost and fair value through OCI, before allowances

	30 Sep 2020			Total
	Stage 1	Stage 2	Stage 3	
EURm				
Loans to central banks, credit institutions and the public	232,201	13,576	4,219	249,996
Interest-bearing securities	37,640	-	-	37,640
Total	269,841	13,576	4,219	287,636

	30 Sep 2019			Total
	Stage 1	Stage 2	Stage 3	
EURm				
Loans to central banks, credit institutions and the public	242,819	10,989	4,678	258,486
Interest-bearing securities	29,579	-	-	29,579
Total	272,398	10,989	4,678	288,065

Allowances and provisions

	30 Sep 2020			Total
	Stage 1	Stage 2	Stage 3	
EURm				
Loans to central banks, credit institutions and the public	-255	-463	-1,816	-2,534
Interest-bearing securities	-2	-	-	-2
Provisions for off balance sheet items	-74	-149	-31	-254
Total allowances and provisions	-331	-612	-1,847	-2,790

	30 Sep 2019			Total
	Stage 1	Stage 2	Stage 3	
EURm				
Loans to central banks, credit institutions and the public	-160	-336	-1,702	-2,198
Interest-bearing securities	-2	-	-	-2
Provisions for off balance sheet items	-30	-67	-61	-158
Total allowances and provisions	-192	-403	-1,763	-2,358

Movements of allowance accounts for loans measured at amortised cost

	30 Sep 2020			Total
	Stage 1	Stage 2	Stage 3	
EURm				
Balance as at 1 Jan 2020	-153	-344	-1,686	-2,183
Changes due to origination and acquisition	-47	-18	-10	-75
Transfer from stage 1 to stage 2	7	-137	-	-130
Transfer from stage 1 to stage 3	1	-	-77	-76
Transfer from stage 2 to stage 1	-19	48	-	29
Transfer from stage 2 to stage 3	-	16	-45	-29
Transfer from stage 3 to stage 1	-1	-	6	5
Transfer from stage 3 to stage 2	-	-28	35	7
Changes due to change in credit risk (net)	-60	-26	-327	-413
Changes due to repayments and disposals	12	20	28	60
Write-off through decrease in allowance account	-	-	190	190
Translation differences	5	6	70	81
Balance as at 30 Sep 2020	-255	-463	-1,816	-2,534

	30 Sep 2019			Total
	Stage 1	Stage 2	Stage 3	
EURm				
Balance as at 1 Jan 2019	-146	-295	-1,599	-2,040
Changes due to origination and acquisition	-25	-2	1	-26
Transfer from stage 1 to stage 2	5	-64	-	-59
Transfer from stage 1 to stage 3	1	-	-31	-30
Transfer from stage 2 to stage 1	-17	54	-	37
Transfer from stage 2 to stage 3	-	15	-86	-71
Transfer from stage 3 to stage 1	-8	-	28	20
Transfer from stage 3 to stage 2	-	-20	21	1
Changes due to change in credit risk (net)	15	-4	-260	-249
Changes due to repayments and disposals	19	25	48	92
Write-off through decrease in allowance account	-	-	216	216
Changes due to update in the methodology for estimation (net)	-	-40	-13	-53
Other changes	-5	-5	-28	-38
Translation differences	1	0	1	2
Balance as at 30 Sep 2019	-160	-336	-1,702	-2,198

Key ratios¹

	30 Sep 2020	31 Dec 2019	30 Sep 2019
Impairment rate (stage 3), gross, basis points	169	178	181
Impairment rate (stage 3), net, basis points	96	113	115
Total allowance rate (stages 1, 2 and 3), basis points	101	84	85
Allowances in relation to impaired loans (stage 3), %	43	37	36
Allowances in relation to loans in stages 1 and 2, basis points	29	20	20

¹ For definitions, see Glossary.

Forbearance

Forbearance refers to eased terms or restructuring of credit terms and conditions due to the borrower experiencing financial difficulties. The intention of granting forbearance for a limited period of time is to ensure full repayment of the outstanding debt. Examples of eased terms are changes in amortisation profile, repayment schedule, customer margin or eased financial covenants. Forbearance is undertaken on an individual basis, according to internal guidelines, and followed by impairment testing. Forborne exposures can be performing or non-performing. Loan loss provisions are recognised if necessary. Customers with forbearance measures are transferred to stage 2, unless already identified as credit impaired (stage 3). On 13 March 2020, Nordea announced that it would offer COVID-19 instalment-free periods to household and business customers in all Nordic countries who were in need of one due to the COVID-19 situation. The COVID-19 instalment-free periods were generally granted to customers experiencing only short-term liquidity issues due to COVID-19 and were offered only to SMEs and household customers, though not for consumer lending. Nordea did not register COVID-19 instalment-free periods as forbearance, and consequently did not automatically transfer the exposures to stage 2, due to the temporary nature of the instalment-free periods and as interest continued to accrue. On 1 October 2020 Nordea ended all temporary amendments to the credit risk framework and returned to the normal forbearance registration procedures, while still continuing to support customers through the crisis. The carrying amount of loans where Nordea had granted COVID-19 related instalment-free periods at the end of the third quarter of 2020 amounted to EUR 18.5bn, of which 90.9% were classified as stage 1, 8.5% as stage 2 and 0.6% as stage 3 (EUR 16.3bn, of which 92.8% were classified as stage 1, 6.9% as stage 2 and 0.3% as stage 3, at the end of June 2020).

Sensitivities

The provisions are sensitive to rating migration even if staging triggers are not reached. The table below shows the impact on provisions from a one-notch downgrade on all exposures in the bank. It includes both the impact of the higher risk for all exposures as well as the impact of transferring exposures that reach the trigger from stage 1 to stage 2. It also includes the impact from the exposures with one rating grade above default becoming default, which is estimated at EUR 150m (EUR 141m at year-end 2019). This figure is based on calculations with the statistical model rather than individual estimates as would be the case in reality for material defaulted loans.

	30 Sep 2020		31 Dec 2019	
	Recognised provisions	Provisions if one notch downgrade	Recognised provisions	Provisions if one notch downgrade
EURm				
Personal Banking	539	703	412	566
Business Banking	1,259	1,410	1,038	1,184
Large Corporates & Institutions	990	1,064	868	945
Other	2	17	10	20
Group	2,790	3,194	2,328	2,715

Forward looking information

Forward-looking information is used both for assessing significant increases in credit risk and the calculation of expected credit losses. Nordea uses three macroeconomic scenarios: a baseline scenario, a favourable scenario and an adverse scenario. For the third quarter of 2020, the scenarios have been weighted into the final expected credit losses (ECL) using baseline 50%, adverse 45% and favourable 5% (baseline 60%, adverse 20% and favourable 20% at year-end 2019). The weight on the adverse scenario was increased in the third quarter of 2020 to give more weight to the downside risks surrounding the expiry of customer support measures as well as the course of the pandemic. The baseline scenario was still maintained as the most probable one. The macroeconomic scenarios are provided by Group Risk and Compliance (GRC) in Nordea, based on the Oxford Economics Model. The forecast is a combination of modelling and expert judgement, subject to thorough checks and quality control processes. The model has been built to give a good description of the historical relationships between economic variables and to capture the key linkages between those variables. The forecast period in the model is ten years, and for periods beyond, a long-term average is used in the ECL calculations.

The macroeconomic scenarios reflect Nordea's view of how the COVID-19 virus and lockdowns will potentially impact the economic outlook. The scenarios also reflect the macroeconomic effects of government and central bank support measures. When developing the scenarios, Nordea took into account projections from Nordic governments and central banks, Nordea Research and the ECB's macroeconomic forecasts for the euro area. During the third quarter of 2020 there was a significant recovery of activity in the relevant economies following an unprecedented downturn in the spring driven by the COVID-19 pandemic and lockdowns. However, international organisations predict that the remaining global recovery will be slow. In the Nordics, economic activity is expected to continue to pick up, but growth will be slow, partly due to sluggish global demand and because a further reopening of society has recently been put on hold or even reversed owing to rising infection rates. Unemployment is expected to remain elevated for an extended period of time and the number of business insolvencies is likely to increase. Going forward, the rise in unemployment is expected to weigh on housing markets. While the pandemic continues to dominate the risk outlook, a number of other risks have the potential to influence the economic outlook. The US-China trade war is threatening to escalate, the US presidential election is drawing closer and post-Brexit trade negotiation deadlines are looming.

The adjustments to model-based provisions amount to EUR 669m, including management judgements amounting to EUR 650m and late corrections of EUR 19m. This management judgement covers projected loan losses not yet covered by the IFRS 9 model. The cyclical reserve amounted to EUR 440m at the end of the third quarter of 2020 (EUR 430m at the end of the second quarter of 2020) and identified issues in the IFRS 9 model to be later covered in model updates (structural reserve) amounted to EUR 210m (EUR 220m at the end of the second quarter of 2020). The cyclical reserve is supported by additional portfolio modelling, and triggered by the substantial uncertainty in the macroeconomic development, as well as the need to account for future rating downgrades potentially underestimated by the IFRS 9 model through the updated macroeconomic scenarios. The estimation of the cyclical reserve was largely unchanged in the third quarter of 2020 compared with the second quarter of 2020. One important source of information in the estimation of the cyclical reserve is the internal stress testing model, adjusted for the impact of government support schemes. For the retail portfolio, the most important public sector actions have been the various forms of labour market support schemes, which have significantly decreased the expected defaults and losses amongst households. Due to the wide scope of these schemes, Nordea decreased the modelled development of new defaults originally predicted by the internal stress testing models, leading to lower predicted loan losses. These models are based on historical observations and correlations. Thus, they are not capable of replicating the impact of the current government support schemes.

With regard to the expected rating migration in the corporate portfolio, Nordea took into consideration the positive impact of the various government guarantee and support schemes, addressing primarily the liquidity shock caused by the lockdowns and quarantines. At the same time, additional negative rating migration was assumed for the industries affected by COVID-19. This was based on a widescale bottom-up review of large counterparties in the particularly sensitive industries (e.g. Retail trade, Accommodation and leisure, and Air transportation), and incorporated the main findings into the scenario projections. The stress test model-based scenario simulations were used to challenge the internal bottom-up loan loss forecasts by the business areas, which helped Nordea to ensure that the loan loss projections were sufficiently conservative. The cyclical reserve decided on by management aims to adjust the outcome in the IFRS 9 models so that it comprises the range of expected losses rather than the top range of the projections, and covers a substantial realisation of projected losses in the fourth quarter of 2020.

Scenarios and allowances/provisions

30 Sep 2020

		2021	2022	2023	Un-weighted ECL EURm	Probability weight	Model-based allowances/ provisions EURm	Adjustment model-based allowances/ provisions ¹ EURm	Individual allowances/ provisions EURm	Total allowances/ provisions EURm
Denmark										
Favourable scenario	GDP growth, %	4.7	2.4	1.9	235	5%				
	Unemployment, %	4.3	3.9	3.5						
	Change in household consumption, %	5.8	1.5	1.2						
	Change in house prices, %	-0.7	0.2	2.4						
Baseline scenario	GDP growth, %	3.0	2.5	2.5	245	50%	252	198	397	847
	Unemployment, %	5.6	4.8	4.2						
	Change in household consumption, %	4.3	1.0	1.3						
	Change in house prices, %	-2.8	0.5	2.7						
Adverse scenario	GDP growth, %	0	3.6	4.0	262	45%				
	Unemployment, %	7.5	6.8	6.0						
	Change in household consumption, %	2.4	2.2	2.5						
	Change in house prices, %	-6.0	-4.7	2.7						
Finland										
Favourable scenario	GDP growth, %	3.5	2.4	1.8	201	5%				
	Unemployment, %	7.2	6.7	6.3						
	Change in household consumption, %	2.5	1.9	2.1						
	Change in house prices, %	-1.0	-0.2	2.3						
Baseline scenario	GDP growth, %	2.5	2.0	2.2	220	50%	236	174	262	672
	Unemployment, %	8.0	7.7	7.2						
	Change in household consumption, %	1.9	1.0	1.9						
	Change in house prices, %	-2.7	0	2.5						
Adverse scenario	GDP growth, %	-1.9	3.4	3.3	258	45%				
	Unemployment, %	10.0	9.2	8.5						
	Change in household consumption, %	-1.5	2.2	2.2						
	Change in house prices, %	-6.7	-5.7	2.5						
Norway										
Favourable scenario	GDP growth, %	2.9	3.6	2.8	74	5%				
	Unemployment, %	5.1	4.2	3.9						
	Change in household consumption, %	2.4	2.9	2.4						
	Change in house prices, %	-0.7	-0.2	2.6						
Baseline scenario	GDP growth, %	1.9	4.0	2.9	78	50%	82	179	363	624
	Unemployment, %	6.1	5.1	4.3						
	Change in household consumption, %	1.8	3.1	1.9						
	Change in house prices, %	-2.9	0.2	3.0						
Adverse scenario	GDP growth, %	-0.3	3.1	3.7	88	45%				
	Unemployment, %	7.1	6.7	5.8						
	Change in household consumption, %	0.7	2.2	2.4						
	Change in house prices, %	-10.2	-9.3	3.2						
Sweden										
Favourable scenario	GDP growth, %	4.1	2.4	2.3	103	5%				
	Unemployment, %	8.3	7.7	6.8						
	Change in household consumption, %	2.8	2.3	2.1						
	Change in house prices, %	-2.5	-0.2	2.7						
Baseline scenario	GDP growth, %	1.8	5.4	3.0	112	50%	117	113	108	338
	Unemployment, %	10.0	8.1	7.3						
	Change in household consumption, %	0.6	5.0	2.5						
	Change in house prices, %	-4.6	-0.1	3.3						
Adverse scenario	GDP growth, %	-1.9	3.8	3.7	124	45%				
	Unemployment, %	11.5	11.1	10.2						
	Change in household consumption, %	-2.4	2.5	2.1						
	Change in house prices, %	-13.1	-11.1	3.9						
Non-Nordic							9	5	295	309
Total							696	669	1,425	2,790

¹ Includes management judgements of EUR 650m and late corrections to the model of EUR 19m.

Scenarios and allowances/provisions

31 Dec 2019

		2020	2021	2022	Un-weighted ECL EURm	Probability weight	Model-based allowances/ provisions EURm	Adjustment model-based allowances/ provisions EURm	Individual allowances/ provisions EURm	Total allowances/ provisions EURm
Denmark										
Favourable scenario	GDP growth, %	2.1	2.1	2.1	237	20%				
	Unemployment, %	3.5	3.2	3.0						
	Change in household consumption, %	1.7	1.5	1.8						
	Change in house prices, %	2.3	3.8	3.4						
Baseline scenario	GDP growth, %	1.4	1.7	2.0	239	60%	240	123	454	817
	Unemployment, %	3.8	3.8	3.7						
	Change in household consumption, %	1.4	1.6	1.9						
	Change in house prices, %	2.0	2.6	3.0						
Adverse scenario	GDP growth, %	0.9	0.9	1.4	245	20%				
	Unemployment, %	3.9	4.1	4.3						
	Change in household consumption, %	1.1	1.3	1.4						
	Change in house prices, %	1.8	2.1	1.8						
Finland										
Favourable scenario	GDP growth, %	1.5	1.7	1.3	182	20%				
	Unemployment, %	6.4	6.3	6.4						
	Change in household consumption, %	1.9	1.2	1.0						
	Change in house prices, %	1.1	1.3	1.5						
Baseline scenario	GDP growth, %	1.1	1.1	0.9	185	60%	185	26	262	473
	Unemployment, %	6.6	6.7	6.8						
	Change in household consumption, %	1.4	1.0	1.0						
	Change in house prices, %	0.9	1.1	1.1						
Adverse scenario	GDP growth, %	0.8	0.5	0.4	187	20%				
	Unemployment, %	6.6	6.7	7.0						
	Change in household consumption, %	1.1	0.9	1.1						
	Change in house prices, %	1.0	0.8	0.3						
Norway										
Favourable scenario	GDP growth, %	2.2	2.3	2.0	94	20%				
	Unemployment, %	3.3	3.0	2.7						
	Change in household consumption, %	2.6	1.8	1.8						
	Change in house prices, %	3.6	4.3	4.0						
Baseline scenario	GDP growth, %	2.0	1.8	1.7	97	60%	98	86	322	506
	Unemployment, %	3.4	3.4	3.3						
	Change in household consumption, %	2.3	2.0	1.8						
	Change in house prices, %	3.5	3.8	3.8						
Adverse scenario	GDP growth, %	1.3	1.0	1.3	104	20%				
	Unemployment, %	3.7	4.1	4.7						
	Change in household consumption, %	1.5	1.6	2.0						
	Change in house prices, %	2.3	0.0	1.7						
Sweden										
Favourable scenario	GDP growth, %	1.7	2.7	2.6	96	20%				
	Unemployment, %	6.7	6.3	5.7						
	Change in household consumption, %	1.8	2.6	2.1						
	Change in house prices, %	1.1	2.6	3.3						
Baseline scenario	GDP growth, %	1.4	1.9	2.3	97	60%	97	12	171	280
	Unemployment, %	6.9	6.7	6.3						
	Change in household consumption, %	1.4	2.0	2.2						
	Change in house prices, %	1.1	2.4	2.9						
Adverse scenario	GDP growth, %	1.1	1.3	1.7	98	20%				
	Unemployment, %	6.9	7.0	7.1						
	Change in household consumption, %	1.0	1.6	2.9						
	Change in house prices, %	1.0	1.8	2.9						
Non-Nordic						15	2	235	252	
Total						635	249	1,444	2,328	

Loans to the public measured at amortised cost, broken down by sector and industry

30 Sep 2020

EURm	Gross				Allowances				Loans carrying amount	Net loan losses ¹
	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total		
Financial institutions	10,682	301	126	11,109	18	16	76	110	10,999	-20
Agriculture	2,423	238	210	2,871	9	24	101	133	2,737	-21
Crops, plantations and hunting	800	98	46	944	4	9	22	35	909	-4
Animal husbandry	434	122	159	715	3	14	77	93	622	-12
Fishing and aquaculture	1,189	18	5	1,212	3	1	2	6	1,206	-5
Natural resources	3,038	118	638	3,794	6	3	296	305	3,489	-121
Paper and forest products	1,757	100	36	1,894	5	3	17	24	1,870	-7
Mining and supporting activities	238	16	7	261	0	0	2	3	258	-1
Oil, gas and offshore	1,042	2	595	1,638	1	0	277	278	1,361	-113
Consumer staples	2,387	435	18	2,840	6	20	11	37	2,803	-27
Food processing and beverages	904	118	4	1,026	3	6	3	11	1,015	-7
Household and personal products	176	56	5	236	1	1	6	8	229	-4
Healthcare	1,307	261	9	1,577	3	13	3	18	1,559	-16
Consumer discretionary and services	5,788	932	212	6,932	12	47	126	186	6,746	-74
Consumer durables	1,076	163	63	1,302	2	7	37	46	1,257	-21
Media and entertainment	1,094	77	29	1,200	2	3	20	25	1,176	-10
Retail trade	2,207	371	90	2,668	5	25	44	75	2,593	-26
Air transportation	225	28	3	256	0	0	8	9	247	0
Accommodation and leisure	547	156	25	727	1	6	16	24	703	-18
Telecommunication services	639	139	1	779	2	6	0	8	770	1
Industrials	26,411	2,527	723	29,662	67	107	348	522	29,140	-147
Materials	1,585	144	105	1,835	4	4	69	77	1,758	2
Capital goods	2,950	346	104	3,401	6	12	54	71	3,329	-15
Commercial and professional services	8,950	635	237	9,822	24	26	74	124	9,698	-36
Construction	5,507	546	115	6,168	17	21	76	114	6,055	-40
Wholesale trade	4,480	448	92	5,019	11	28	43	82	4,938	-34
Land transportation	1,738	312	56	2,106	3	11	25	38	2,068	-17
IT services	1,200	96	13	1,310	2	5	9	17	1,293	-7
Maritime	6,087	343	641	7,071	9	7	305	322	6,750	-88
Ship building	155	3	33	191	0	0	10	11	180	-1
Shipping	5,695	339	606	6,641	9	7	294	310	6,331	-86
Maritime services	237	1	1	240	0	0	0	1	239	0
Utilities and public service	5,277	190	31	5,498	4	5	16	25	5,473	-8
Utilities distribution	2,619	33	27	2,679	1	1	12	14	2,665	-2
Power production	1,892	33	0	1,925	1	2	0	4	1,921	-3
Public services	766	125	3	894	2	2	4	7	887	-4
Real estate	35,328	1,220	256	36,803	27	33	100	160	36,644	-70
Other industries and reimbursement rights	893	64	12	969	2	1	9	13	957	54
Total Corporate	98,314	6,369	2,865	107,548	161	262	1,388	1,811	105,737	-522
Housing loans	104,751	4,413	591	109,755	16	24	54	94	109,661	-72
Collateralised lending	16,120	1,425	405	17,950	46	67	189	301	17,649	-91
Non-collateralised lending	5,437	1,113	358	6,908	29	107	179	315	6,593	-165
Household	126,308	6,951	1,354	134,613	91	198	422	710	133,903	-328
Public sector	2,062	179	0	2,241	0	1	0	2	2,240	0
Lending to the public	226,684	13,499	4,219	244,402	252	461	1,810	2,523	241,879	-850
Lending to central banks and credit institutions	5,517	77	0	5,594	3	2	6	11	5,583	0
Total	232,201	13,576	4,219	249,996	255	463	1,816	2,534	247,462	-850

¹ The table shows net loan losses related to on- and off-balance sheet exposures YTD September 2020.

Loans to the public measured at amortised cost, broken down by sector and industry

31 Dec 2019

EURm	Gross				Allowances				Loans carrying amount	Net loan losses ¹
	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total		
Financial institutions	12,668	302	127	13,097	9	20	58	87	13,010	-27
Agriculture	2,562	178	285	3,024	4	20	138	161	2,863	-40
Crops, plantations and hunting	862	85	54	1,001	2	10	30	41	960	-16
Animal husbandry	499	69	193	760	2	10	108	119	642	-23
Fishing and aquaculture	1,201	24	37	1,263	0	1	0	1	1,261	0
Natural resources	3,349	124	791	4,264	2	3	317	323	3,942	-126
Paper and forest products	1,428	96	35	1,559	1	3	16	20	1,539	-3
Mining and supporting activities	447	11	10	468	0	0	3	4	464	6
Oil, gas and offshore	1,474	17	747	2,238	1	0	298	299	1,939	-129
Consumer staples	2,916	144	33	3,094	2	5	13	20	3,073	3
Food processing and beverages	1,068	60	25	1,153	1	2	9	11	1,142	7
Household and personal products	206	29	4	239	0	1	2	4	235	-1
Healthcare	1,642	55	4	1,701	1	2	2	5	1,696	-3
Consumer discretionary and services	6,878	526	189	7,593	7	29	104	140	7,453	-37
Consumer durables	1,276	135	47	1,458	1	6	22	29	1,429	-13
Media and entertainment	1,074	46	37	1,158	1	2	19	22	1,136	-8
Retail trade	2,677	221	88	2,985	4	17	49	69	2,917	-6
Air transportation	179	2	3	184	0	0	2	2	181	0
Accommodation and leisure	742	66	13	821	1	2	5	8	813	-3
Telecommunication services	930	56	1	987	1	1	7	9	978	-6
Industrials	26,967	1,815	787	29,568	24	70	370	463	29,105	-67
Materials	1,704	78	117	1,899	4	5	71	80	1,819	7
Capital goods	2,896	251	110	3,256	1	9	73	84	3,173	-6
Commercial and professional services	9,646	355	273	10,274	8	15	86	109	10,164	-35
Construction	5,294	399	119	5,812	5	12	74	91	5,721	-13
Wholesale trade	4,261	429	94	4,784	4	20	36	59	4,725	-4
Land transportation	2,028	210	57	2,295	1	4	22	27	2,268	-8
IT services	1,139	93	17	1,249	1	5	7	13	1,236	-8
Maritime	7,000	175	706	7,881	24	22	230	276	7,605	-62
Ship building	75	5	19	100	0	0	19	19	81	3
Shipping	6,702	167	686	7,555	24	22	211	257	7,299	-65
Maritime services	222	2	0	225	0	0	0	0	225	0
Utilities and public service	4,701	60	34	4,795	2	1	16	19	4,775	-7
Utilities distribution	1,909	26	30	1,964	0	0	13	14	1,950	-4
Power production	1,923	15	1	1,938	1	0	1	2	1,936	1
Public services	869	20	4	892	1	1	2	4	889	-4
Real estate	34,457	932	224	35,614	15	14	81	110	35,504	-7
Other industries and reimbursement rights	291	23	7	322	7	7	0	14	308	-8
Total Corporate	101,789	4,280	3,183	109,251	95	191	1,327	1,612	107,639	-377
Housing loans	103,768	4,047	630	108,446	10	13	29	52	108,393	29
Collateralised lending	16,569	1,221	444	18,233	26	48	186	260	17,973	-48
Non-collateralised lending	5,952	1,095	354	7,401	19	89	134	242	7,159	-138
Household	126,289	6,363	1,427	134,079	55	149	350	554	133,525	-157
Public sector	4,038	27	0	4,065	0	2	0	2	4,062	-1
Lending to the public	232,115	10,670	4,610	247,395	150	342	1,677	2,169	245,226	-536
Lending to central banks and credit institutions	11,548	79	0	11,627	3	1	10	14	11,613	0
Total	243,663	10,749	4,610	259,022	153	343	1,687	2,183	256,839	-536

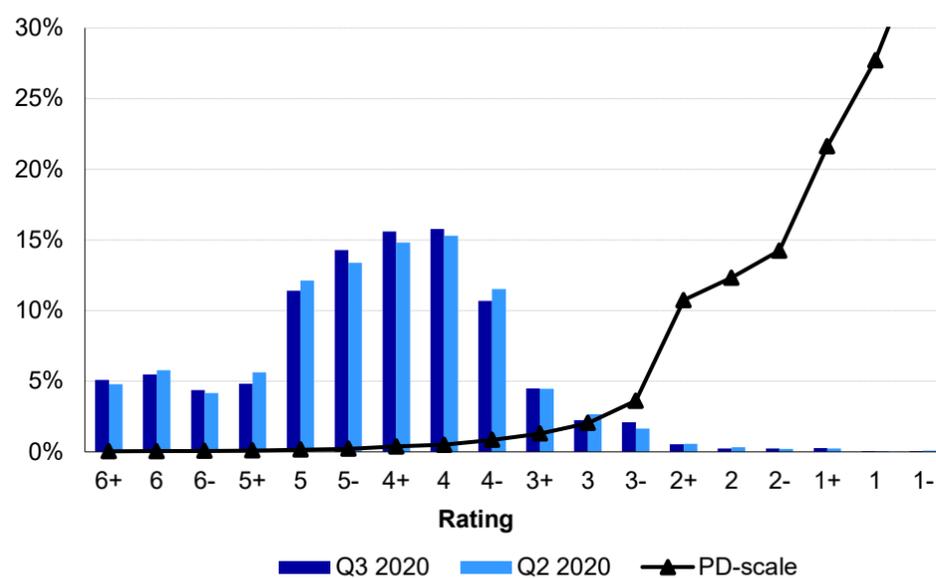
¹ The table shows net loan losses related to on- and off-balance sheet exposures full year 2019.

Credit quality

Corporate rating distribution

Q3/20

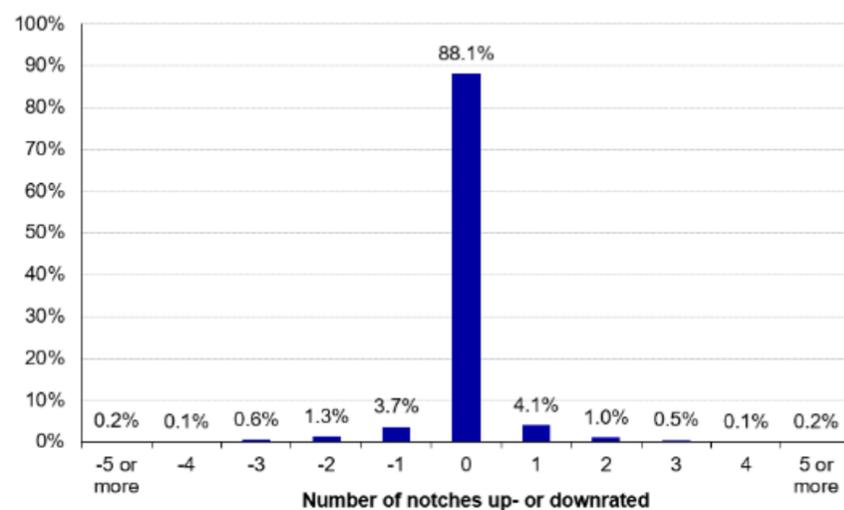
Corporate Rating Distribution - Exposure at Default (%)



Corporate rating migration

Q3/20

Corporate Re-Rated Exposure at Default (%)



Market risk VaR

Trading book

EURm	Q320	Q220	Q120	Q419	Q319
Total risk, VaR	28	29	60	21	15
Interest rate risk, VaR	25	27	53	18	11
Equity risk, VaR	3	5	24	6	9
Foreign exchange risk, VaR	4	3	3	2	2
Credit spread risk, VaR	12	9	27	4	5
Inflation risk	3	2	3	2	2
Diversification effect	39%	38%	46%	34%	50%

Banking book

EURm	Q320	Q220	Q120	Q419	Q319
Total risk, VaR	81	90	82	34	37
Interest rate risk, VaR	82	87	84	34	37
Equity risk, VaR	6	8	5	6	5
Foreign exchange risk, VaR	4	13	5	5	3
Credit spread risk, VaR	3	3	2	1	0
Diversification effect	15%	19%	15%	26%	17%

Loan-to-value distribution

Cover pools, covered bonds

Nordea Bank Finland cover pool

Mortgage loans EURbn*	Q3/20	%	Q2/20	%	Q1/20	%	Q4/19	%	Q3/19	%
<40%	17.0	60%	16.9	61%	16.9	62%	16.7	63%	16.7	0.6
40-50%	2.5	9%	2.4	9%	2.4	9%	2.3	9%	2.3	0.1
50-60%	1.9	7%	1.8	7%	1.8	7%	1.7	7%	1.7	0.1
60-70%	1.2	4%	1.2	4%	1.2	4%	1.1	4%	1.1	0.0
70-100%**	5.6	20%	5.3	19%	4.9	18%	4.7	18%	4.4	0.2
Total	28.2	100%	27.6	100%	27.1	100%	26.7	100%	26.3	100%

Nordea Eiendomskredit cover pool (Norway)

Mortgage loans EURbn***	Q3/20	%	Q2/20	%	Q1/20	%	Q4/19	%	Q3/19	%
<40%	4.2	26%	4.1	26%	3.7	26%	4.5	27%	4.2	25%
40-50%	2.8	17%	2.7	17%	2.4	17%	2.8	17%	2.7	17%
50-60%	3.6	22%	3.5	23%	3.1	22%	3.7	22%	3.7	22%
60-70%	3.4	21%	3.2	21%	3.0	21%	3.5	21%	3.6	22%
70-80%	2.1	13%	2.1	14%	1.9	14%	2.3	14%	2.4	14%
80-90%	0.0		0.0		0.0		0.0		0.0	
>90%	0.0		0.0		0.0		0.0		0.0	
Total	16.1	100%	15.6	100%	14.1	100%	16.9	100%	16.6	100%

Nordea Hypotek cover pool (Sweden)

Mortgage loans EURbn*	Q3/20	%	Q2/20	%	Q1/20	%	Q4/19	%	Q3/19	%
<40%	39.8	72%	39.6	72%	37.0	72%	38.5	72%	36.9	72%
40-50%	6.3	11%	6.3	11%	5.9	11%	6.1	11%	5.9	11%
50-60%	4.9	9%	4.9	9%	4.5	9%	4.7	9%	4.5	9%
60-70%	3.4	6%	3.4	6%	3.2	6%	3.3	6%	3.2	6%
70-80%	1.1	2%	1.1	2%	1.0	2%	1.0	2%	1.0	2%
80-90%	0.0	0%	0.0	2%	0.0	0%	0.0	0%	0.0	0%
>90%	0.0	0%	0.0	0%	0.0	0%	0.0	0%	0.0	0%
Total	55.4	100%	55.2	100%	51.6	100%	53.7	100%	51.5	100%

Nordea Kredit Capital Centre 1 cover pool (Denmark)****

Mortgage loans EURbn	Q3/20	%	Q2/20	%	Q1/20	%	Q4/19	%	Q3/19	%
<20%	0.1	49%	0.1	47%	0.2	47%	0.2	46%	0.2	46%
20-40%	0.1	31%	0.1	32%	0.1	31%	0.1	32%	0.1	32%
40-60%	0.1	14%	0.1	14%	0.1	15%	0.1	15%	0.1	15%
60-70%	0.0	3%	0.0	3%	0.0	3%	0.0	3%	0.0	3%
70-80%	0.0	1%	0.0	2%	0.0	2%	0.0	2%	0.0	2%
80-90%	0.0	1%	0.0	1%	0.0	1%	0.0	1%	0.0	1%
90-100%	0.0	0%	0.0	0%	0.0	0%	0.0	0%	0.0	0%
>100%	0.0	1%	0.0	1%	0.0	1%	0.0	1%	0.0	1%
Total	0.3	100%	0.3	100%	0.4	100%	0.4	100%	0.4	100%

Nordea Kredit Capital Centre 2 cover pool (Denmark)****

Mortgage loans EURbn	Q3/20	%	Q2/20	%	Q1/20	%	Q4/19	%	Q3/19	%
<20%	19.1	35%	18.9	35%	18.6	35%	18.5	34%	18.3	34%
20-40%	17.7	32%	17.6	32%	17.2	32%	17.2	32%	17.1	32%
40-60%	12.7	23%	12.6	23%	12.3	23%	12.4	23%	12.3	23%
60-70%	3.5	6%	3.4	6%	3.3	6%	3.3	6%	3.3	6%
70-80%	1.8	3%	1.7	3%	1.6	3%	1.7	3%	1.8	3%
80-90%	0.4	1%	0.4	1%	0.4	1%	0.4	1%	0.4	1%
90-100%	0.1	0%	0.1	0%	0.1	0%	0.1	0%	0.1	0%
>100%	0.1	0%	0.1	0%	0.1	0%	0.2	1%	0.2	1%
Total	55.4	100%	54.8	100%	53.6	100%	53.8	100%	53.5	100%

*LTV unindexed distribution in ranges where a single loan can exist in multiple buckets, with continuous distribution

**Other eligible assets

***LTV unindexed distribution where a loan is reported in the highest bucket

****LTV current property value distribution where a single loan can exist in multiple buckets, with continuous distribution

Own Funds including profit (Banking Group)*

For Own Funds excluding profit, see table Own Funds excluding profit

EURm	Q3/20	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18
Balance sheet equity	32,553	31,759	31,476	31,528	30,537	31,054	30,495	32,901	32,628
Valuation adjustment for non-CRR companies	-491	-449	-340	-725	-628	-588	-581	-871	-792
Other adjustments	-750	-750	-750	-748	-750	-750	-750	-749	-750
Sub-total	31,312	30,560	30,386	30,055	29,159	29,715	29,163	31,281	31,086
Actual/Proposed dividend, based on Nordea legal group profit**	-1,078	-492	-322	-1,616	-1,212	-1,414	-707	-2,788	-2,091
Part of interim or year-end profit not eligible									
Goodwill	-1,734	-1,749	-1,691	-1,837	-1,829	-1,848	-1,854	-1,684	-1,871
Other intangibles assets	-1,643	-1,652	-1,595	-1,614	-1,537	-2,322	-2,313	-2,201	-2,127
IRB provisions shortfall	0	0	-96	0	0	-90	-96	-76	-12
Pensions assets in excess of related liabilities	-56	-71	-131	-130	-117	-137	-148	-116	-191
Other deductions	-2,046	-2,135	-2,226	-437	-358	-264	-220	-281	-313
Common Equity Tier 1	24,756	24,461	24,325	24,421	24,107	23,641	23,826	24,134	24,482
Common Equity Tier 1 ratio	16.4%	15.8%	16.0%	16.3%	15.4%	14.8%	14.6%	15.5%	20.3%
Hybrid capital loans	2,678	2,763	2,810	3,097	3,155	3,948	3,991	2,849	2,836
Deductions for investments in insurance companies (50%)									
Tier 1 capital	27,434	27,224	27,135	27,518	27,261	27,590	27,817	26,984	27,318
Tier 1 ratio	18.2%	17.6%	17.8%	18.3%	17.4%	17.3%	17.1%	17.3%	22.6%
Tier 2 capital	3,669	4,240	4,383	4,559	4,789	4,906	4,801	4,960	5,268
- of which perpetual subordinated loans	0	0	0	0	0	0	0	0	173
Deductions for investments in insurance companies	-1,000	-1,000	-1,000	-1,000	-1,000	-1,000	-1,000	-1,000	-1,000
Other deductions	-197	564	232	159	154	117	135	84	145
Total Own funds	29,906	31,028	30,749	31,236	31,205	31,613	31,753	31,028	31,731
Total Capital ratio	19.9%	20.1%	20.2%	20.8%	20.0%	19.8%	19.5%	19.9%	26.3%
Total REA	150,559	154,600	152,108	150,215	156,349	159,729	163,007	155,886	120,827

* Banking Group exclude non-CRR companies such as Nordea Life and Pensions

** Corresponding to a payout ratio of Legal Group profit:

and corresponding to a payout ratio of Banking Group profit:

70.0%	70.0%	70.0%	104.8%	153.1%	125.8%	159.4%	90.5%	80.8%
64.7%	55.2%	46.1%	97.4%	122.7%	102.4%	94.6%	100.2%	86.7%

Capital ratios (Banking Group)

Percentage	Q3/20	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18
Common Equity Tier 1 capital ratio, including profit	16.4	15.8	16.0	16.3	15.4	14.8	14.6	15.5	20.3
Tier 1 ratio, including profit	18.2	17.6	17.8	18.3	17.4	17.3	17.1	17.3	22.6
Total Capital ratio, including profit	19.9	20.1	20.2	20.8	20.0	19.8	19.5	19.9	26.3
Common Equity Tier 1 capital ratio, excluding profit	16.3	15.8	15.8	16.2	15.5	14.8	14.6	15.5	20.0
Tier 1 ratio, excluding profit	18.1	17.6	17.6	18.3	17.6	17.3	17.0	17.3	22.3
Total Capital ratio, excluding profit	19.7	20.0	20.0	20.7	20.1	19.8	19.4	19.9	26.0
Leverage ratio	Q3/20	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18
Tier 1 capital, including profit, EURm	27,434	27,224	27,135	27,518	27,261	27,590	27,817	26,984	27,318
Leverage ratio exposure, including profit, EURm	544,060	553,867	553,188	522,094	544,962	552,748	567,746	528,163	554,553
Leverage ratio, including profit, percentage	5.0	4.9	4.9	5.3	5.0	5.0	4.9	5.1	4.9
Leverage ratio excluding central bank exposures*, including profit, percentage	5.3								
Tier 1 capital, excluding profit EURm	27,236	27,148	26,817	27,444	27,466	27,602	27,762	26,997	27,001
Leverage ratio exposure, excluding profit, EURm	544,050	553,814	553,245	522,062	544,942	552,727	567,731	528,171	554,557
Leverage ratio, excluding profit, percentage	5.0	4.9	4.8	5.3	5.0	5.0	4.9	5.1	4.9
Leverage ratio excluding central bank exposures*, excluding profit, percentage	5.3								

*Calculated in accordance with article 500b of regulation (EU) 575/2013 of the European Parliament and of the Council (CRR) and decision (EU) 2020/1306 of the European Central Bank of 16 September 2020 (early implementation of CRR 2)

Own Funds & Capital ratios (Financial conglomerate)¹

	Q3/20	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18
Financial conglomerates Own funds, EURm	32,065	33,151	32,367	33,687	33,631				
The Own funds requirement of the financial conglomerate, EURm	23,057	23,559	24,560	29,163	29,843				
Capital adequacy of the financial conglomerate (Own funds surplus/deficit), EURm	9,008	9,592	7,806	4,524	3,788				
Financial conglomerates capital adequacy ratio, %	139.1%	140.7%	131.8%	115.5%	112.7%				

¹ The financial conglomerate consists of banking and insurance operations

Risk Exposure Amount (Banking Group)

EURm	Q3/20	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18
Credit risk	115,586	117,764	117,242	117,367	124,469	127,145	128,172	120,969	99,042
IRB	102,531	104,380	104,365	103,694	110,823	112,239	111,858	107,635	86,886
- sovereign									2,071
- corporate	66,518	68,349	68,522	67,479	74,949	75,304	73,978	71,868	53,612
- advanced	55,965	57,026	57,014	57,103	62,301	63,163	62,063	60,626	44,353
- foundation	10,553	11,323	11,508	10,376	12,648	12,141	11,915	11,242	9,259
- institutions	5,283	5,420	6,293	6,135	5,507	6,364	6,129	5,953	6,137
- retail	26,927	26,933	25,468	26,248	26,203	26,268	26,004	25,979	21,851
- items representing securitisation positions	883	890	893	874	1,467	833	1,239	1,648	840
- other	2,920	2,788	3,189	2,958	2,697	3,470	4,508	2,187	2,375
Standardised	13,055	13,384	12,877	13,673	13,646	14,906	16,314	13,334	12,156
- sovereign	685	840	948	1,047	1,049	554	536	689	133
- retail	5,266	5,115	4,661	5,163	5,194	5,193	7,014	4,227	4,342
- other	7,104	7,429	7,268	7,463	7,403	9,160	8,764	8,418	7,681
Credit Value Adjustment Risk	633	934	674	795	844	728	1,099	931	728
Market risk	7,537	9,597	8,594	4,934	4,257	5,165	7,253	6,064	3,812
- trading book, Internal Approach	4,781	6,842	5,825	4,126	3,306	3,693	4,790	4,388	2,719
- trading book, Standardised Approach	598	653	865	808	951	1,049	1,044	1,070	1,093
- banking book, Standardised Approach	2,158	2,102	1,904			423	1,419	606	
Settlement Risk	106	1	4	2	1	1	1	1	1
Operational risk	14,701	14,701	14,701	15,698	15,698	15,698	15,698	16,487	16,487
Additional risk exposure amount related to Finnish RW floor due to Article 458 CRR	546	452	735	750	711	663	673	657	607
Additional risk exposure amount related to Swedish RW floor due to Article 458 CRR	11,450	11,151	10,162	10,667	10,367	10,330	10,112	10,626	10,626
Additional risk exposure amount due to Article 3 CRR								152	152
Total	150,559	154,600	152,108	150,215	156,349	159,729	163,007	155,886	120,827

Risk-weight breakdown, % (Banking Group)

Asset class	Q3/20	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18
Institutions	15%	16%	18%	18%	19%	17%	16%	14%	14%
Finland	28%	30%	30%	34%	35%	32%	29%	29%	20%
Norway	9%	9%	10%	9%	9%	9%	10%	9%	8%
Denmark	11%	11%	13%	12%	13%	11%	12%	10%	10%
Sweden	14%	17%	18%	21%	19%	18%	13%	11%	17%
Corporate total	45%	45%	47%	47%	51%	51%	51%	51%	38%
Corporate - Large Corporates & Institutions	48%	47%	48%	48%	52%	53%	53%	53%	39%
Finland	48%	48%	49%	47%	51%	52%	51%	52%	37%
Norway	64%	63%	65%	64%	66%	67%	67%	68%	49%
Denmark	38%	38%	38%	37%	38%	40%	40%	40%	36%
Sweden	43%	42%	43%	43%	51%	51%	53%	53%	37%
Corporate - Personal Banking & Business Banking	41%	43%	45%	46%	51%	51%	50%	51%	36%
Finland	48%	49%	51%	50%	52%	52%	51%	52%	38%
Norway	47%	48%	50%	53%	67%	67%	67%	67%	37%
Denmark	40%	42%	44%	44%	45%	44%	44%	45%	39%
Sweden	34%	35%	37%	38%	43%	43%	43%	43%	31%
Retail mortgages	12%	8%							
Finland	13%	13%	12%	12%	12%	12%	12%	13%	13%
Norway	22%	22%	22%	22%	22%	22%	22%	22%	9%
Denmark	15%	15%	15%	15%	15%	15%	15%	15%	12%
Sweden	3%	3%	3%	3%	3%	3%	3%	3%	3%

Minimum capital requirement and REA (Banking Group)

EURm	End Q3/2020		End Q4/2019		End Q3/2019	
	Min. capital requirement	REA	Min. capital requirement	REA	Min. capital requirement	REA
Credit risk	9,247	115,586	9,389	117,367	9,958	124,469
- of which counterparty credit risk	518	6,476	496	6,199	691	8,633
IRB	8,202	102,531	8,295	103,694	8,866	110,823
- sovereign					0	0
- corporate	5,321	66,518	5,398	67,479	5,996	74,949
- <i>advanced</i>	4,477	55,965	4,568	57,103	4,984	62,301
- <i>foundation</i>	844	10,553	830	10,376	1,012	12,648
- institutions	423	5,283	491	6,135	441	5,507
- retail	2,154	26,927	2,100	26,248	2,096	26,203
- items representing securitisation positions	71	883	70	874	117	1,467
- other	233	2,920	236	2,958	216	2,697
Standardised	1,045	13,055	1,094	13,673	1,092	13,646
- central governments or central banks	48	604	79	980	78	970
- regional governments or local authorities	7	81	5	67	6	79
- public sector entities		0		0	0	0
- multilateral development banks					0	0
- international organisations					0	0
- institutions	11	129	13	163	19	236
- corporate	104	1,293	131	1,629	134	1,680
- retail	291	3,640	296	3,704	298	3,724
- secured by mortgages on immovable property	130	1,627	117	1,459	118	1,470
- in default	9	110	9	117	9	111
- associated with particularly high risk	82	1,030	75	938	78	973
- covered bonds	2	31	3	38	3	39
- institutions and corporates with a short-term credit assessment					0	0
- collective investments undertakings (CIU)	26	327	25	312	23	290
- equity	277	3,455	281	3,515	270	3,378
- other items	58	728	60	751	56	697
Credit Value Adjustment Risk	51	633	64	795	68	844
Market risk	603	7,537	395	4,934	341	4,257
- trading book, Internal Approach	382	4,781	330	4,126	265	3,306
- trading book, Standardised Approach	48	598	65	808	76	951
- banking book, Standardised Approach	173	2,158		0	0	0
Settlement Risk	8	106	0	4	0	2
Operational risk	1,176	14,701	1,256	15,698	1,256	15,698
Standardised	1,176	14,701	1,256	15,698	1,256	15,698
Additional risk exposure amount related to Finnish RW floor due to Article 458 CRR	44	546	60	750	57	711
Additional risk exposure amount related to Swedish RW floor due to Article 458 CRR	916	11,450	853	10,667	829	10,367
Additional risk exposure amount due to Article 3 CRR						
Total	12,045	150,559	12,017	150,215	12,508	156,349

Capital requirements for market risk (Banking Group)¹

Q3 2020

EURm	Trading book		Banking book		Total	
	REA	Capital requirement	REA	Capital requirement	REA	Capital requirement
Total VaR (IA)	1,464	117			1,464	117
Interest rate risk	1,446	116			1,446	116
Equity risk	130	10			130	10
Credit spread risk	501	40			501	40
Foreign exchange risk	250	20			250	20
Inflation risk	106	8			106	8
Diversification effect	-968	-77			-968	-77
Total Stressed VaR (IA)	2,243	179			2,243	179
Interest rate risk	2,171	174			2,171	174
Equity risk	408	33			408	33
Credit spread risk	1,304	104			1,304	104
Foreign exchange risk	388	31			388	31
Inflation risk	199	16			199	16
Diversification effect	-2,227	-178			-2,227	-178
Incremental Risk Charge (IA)	668	53			668	53
Comprehensive Risk Charge (IA)	399	32			399	32
Equity Event Risk (IA)	7	1			7	1
Standardised Approach	598	48	2,158	173	2,756	220
Interest rate risk	306	24			306	24
Equity risk	240	19			240	19
Commodity Risk	52	4			52	4
Foreign exchange risk	0	0	2,158	173	2,158	173
Total	5,378	430	2,158	173	7,537	603

1) All figures excluding Settlement Risk

Summary of items included in own funds including result (Banking Group)

These figures are according to part 8 of CRR

EURm	Q3/20	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18
Calculation of own funds									
Equity in the consolidated situation	28,046	28,064	28,080	28,398	28,198	28,378	28,471	28,523	28,706
Profit of the period	1,665	891	698	1,658	988	1,381	748	2,782	2,412
Proposed/actual dividend	-1,078	-492	-322	-1,616	-1,212	-1,414	-707	-2,788	-2,091
Common Equity Tier 1 capital before regulatory adjustments	28,634	28,463	28,456	28,441	27,974	28,345	28,512	28,517	29,027
Deferred tax assets	-173	-240	-143	-136					
Intangible assets	-3,377	-3,401	-3,286	-3,451	-3,366	-4,170	-4,167	-3,885	-3,997
IRB provisions shortfall (-)			-96			-90	-96	-76	-12
Pension assets in excess of related liabilities	-56	-71	-131	-130	-117	-137	-148	-116	-191
Other items, net ¹	-272	-290	-475	-303	-384	-307	-275	-305	-346
Total regulatory adjustments to Common Equity Tier 1 capital	-3,878	-4,002	-4,131	-4,020	-3,867	-4,703	-4,686	-4,383	-4,545
Common Equity Tier 1 capital (net after deduction)	24,756	24,461	24,325	24,421	24,107	23,641	23,826	24,134	24,482
Additional Tier 1 capital before regulatory adjustments	2,704	2,787	2,833	3,117	3,181	3,957	4,002	2,860	2,858
Total regulatory adjustments to Additional Tier 1 capital	-26	-24	-23	-20	-27	-8	-12	-11	-22
Additional Tier 1 capital	2,678	2,763	2,810	3,097	3,154	3,948	3,991	2,849	2,836
Tier 1 capital (net after deduction)	27,434	27,224	27,135	27,518	27,261	27,590	27,817	26,984	27,318
Tier 2 capital before regulatory adjustments	3,669	4,240	4,382	4,559	4,789	4,906	4,801	4,960	5,268
IRB provisions excess (+)	615	626	294	220	216	180	185	135	193
Deductions for investments in insurance companies	-1,000	-1,000	-1,000	-1,000	-1,000	-1,000	-1,000	-1,000	-1,000
Other items, net	-812	-62	-62	-62	-61	-63	-49	-51	-48
Total regulatory adjustments to Tier 2 capital	-1,197	-436	-768	-841	-845	-883	-865	-916	-855
Tier 2 capital	2,472	3,804	3,614	3,717	3,944	4,023	3,936	4,045	4,413
Own funds (net after deduction)	29,906	31,028	30,749	31,236	31,205	31,613	31,753	31,028	31,731
¹ Other items, net ¹ based on profit inclusion	-282	-290	-475	-303	-405	-328	-289	-305	-346

Own Funds excluding profit

EURm	Q3/20 ¹	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18
Common Equity Tier 1 capital	24,558	24,385	24,007	24,346	24,311	23,653	23,771	24,147	24,165
Tier 1 capital (net after deduction)	27,236	27,148	26,817	27,444	27,466	27,602	27,762	26,997	27,001
Total Own Funds	29,708	30,952	30,431	31,161	31,409	31,625	31,698	31,041	31,413

¹ Including Q2 and Q1 profit, excluding Q3 profit (pending application).

Own Funds reported to ECB¹

	Q3/20	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18
Profit inclusion									
	Including Q2 and Q1 profit, excluding Q3 profit (pending application)	Including profit	Including profit	Including profit	Excluding profit	Excluding profit	Excluding profit	Including profit	Including profit

¹This table describes in text how profit has been included in the regulatory reporting of Own Funds to ECB for the relevant reporting periods

Minimum Capital Requirement & Capital Buffers (Banking Group)

Percentage	Min. capital requirement	Pillar 2 Requirement	Capital Buffers				Capital Buffers total ¹	Total
			CCoB	CCyB	O-SII	SRB		
Common Equity Tier 1 capital	4.5	1.0	2.5	0.2	2.0		4.7	10.2
Tier 1 capital	6.0	1.3	2.5	0.2	2.0		4.7	12.0
Own funds	8.0	1.8	2.5	0.2	2.0		4.7	14.5
EURm								
Common Equity Tier 1 capital	6,775	1,482	3,764	307	3,011		7,083	15,340
Tier 1 capital	9,034	1,976	3,764	307	3,011		7,083	18,092
Own funds	12,045	2,635	3,764	307	3,011		7,083	21,762

¹ Only the maximum of the SRB and SII is used in the calculation of the total capital buffers

Common Equity Tier 1 available to meet Capital Buffers

Percentage points of REA	Q3/20	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18
Common Equity Tier 1 capital, including profit	10.1	10.3	10.5	11.8	10.9	10.3	10.1	11.0	15.8
Common Equity Tier 1 capital, excluding profit	10.0	10.3	10.3	11.7	11.0	10.3	10.1	11.0	15.5

Additional information on exposures for which internal models are used (Banking Group)

	On-balance exposure, EURm	Off-balance exposure, EURm	Exposure value (EAD), EURm ¹	of which EAD for off- balance, EURm	Exposure-weighted average risk weight
Corporate, foundation IRB:	8,940	4,434	17,651	335	59.8
<i>of which</i>					
- rating grades 6	1,102	289	4,094	16	25.7
- rating grades 5	2,217	995	5,003	71	44.4
- rating grades 4	3,171	1,550	6,048	185	75.3
- rating grades 3	1,559	1,142	1,819	50	95.0
- rating grades 2	271	150	284	11	160.7
- rating grades 1	93	48	94	1	177.5
- unrated	417	219	163	1	220.4
- defaulted	110	41	146		5.9
Corporate, advanced IRB:	104,419	62,461	131,733	30,203	42.5
<i>of which</i>					
- rating grades 6	15,920	6,940	18,905	3,414	12.1
- rating grades 5	27,904	24,815	40,647	12,526	34.1
- rating grades 4	46,030	24,215	55,992	11,252	49.6
- rating grades 3	9,397	5,153	11,313	2,625	64.5
- rating grades 2	1,315	346	1,256	152	86.2
- rating grades 1	494	220	505	89	127.6
- unrated	413	295	468	145	136.2
- defaulted	2,946	477	2,647		90.0
Institutions, foundation IRB:	29,080	3,796	35,174	1,865	15.0
<i>of which</i>					
- rating grades 6	12,167	459	13,548	148	8.1
- rating grades 5	16,497	1,675	20,155	1,032	15.0
- rating grades 4	333	1,372	1,343	645	69.7
- rating grades 3	37	124	64	23	116.9
- rating grades 2	4	164	20	17	234.7
- rating grades 1					294.2
- unrated	37	2	39		275.5
- defaulted	5		5		
Retail, of which secured by real estate:	144,269	12,241	153,554	9,285	11.6
<i>of which</i>					
- scoring grades A	99,885	10,122	107,772	7,887	8.0
- scoring grades B	28,312	1,304	29,158	846	11.1
- scoring grades C	10,593	589	10,991	399	17.7
- scoring grades D	2,925	182	3,039	114	32.1
- scoring grades E	734	20	752	18	60.2
- scoring grades F	700	17	716	16	92.9
- not scored	24	1	25	1	67.1
- defaulted	1,096	6	1,101	4	173.7

Nordea does not have the following IRB exposure classes: equity exposures, central governments and central banks, qualifying revolving retail

¹ Includes EAD for on-balance, off-balance, derivatives and securities financing

	On-balance exposure, EURm	Off-balance exposure, EURm	Exposure value (EAD), EURm ¹	of which EAD for off-balance, EURm	Exposure-weighted average risk weight
Retail, of which other retail:	23,302	18,385	31,164	9,700	29.1
<i>of which</i>					
- scoring grades A	6,764	10,202	12,055	5,471	8.2
- scoring grades B	5,475	4,218	7,126	2,154	16.6
- scoring grades C	3,799	1,787	4,207	991	28.8
- scoring grades D	3,392	1,355	3,829	791	38.4
- scoring grades E	1,831	203	1,843	114	41.7
- scoring grades F	1,124	104	1,085	57	62.7
- not scored	166	379	221	52	72.6
- defaulted	751	137	798	70	326.7
Other non credit-obligation assets:	3,371		3,369		86.7

Nordea does not have the following IRB exposure classes: equity exposures, central governments and central banks, qualifying revolving retail

¹ Includes EAD for on-balance, off-balance, derivatives and securities financing

Contribution to REA by country (Banking Group)

EURm	Q3/20	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18
Credit risk	115,586	117,764	117,242	117,367	124,469	127,145	128,172	120,969	99,042
Sweden	22,889	23,250	22,540	22,043	24,439	24,620	24,620	23,240	25,841
Nordea Hypotek AB	3,397	3,561	3,251	3,379	3,717	3,761	3,862	3,879	2,913
Finland	32,370	32,797	32,566	30,598	32,856	34,841	32,013	30,121	19,084
Nordea Mortgage Bank	3,917	3,945	3,574	3,486	3,434	3,425	3,113	3,103	2,879
Denmark	27,925	28,395	28,725	28,522	29,435	29,066	28,765	28,631	25,254
Nordea Kredit Realkreditaktieselskab	11,682	11,846	12,012	12,070	12,195	12,152	12,236	12,188	10,081
Norway	28,128	28,601	28,171	30,707	32,758	33,300	30,163	28,896	18,974
Nordea Eiendomskreditt AS	5,378	5,453	4,951	5,650	5,563	5,510	2,870	2,633	1,210
Russia	238	301	311	403	491	520	581	671	679
Baltics	818	803	814	817	0	0	4,675	4,827	4,866
Outside Nordic	3,219	3,618	4,115	4,276	4,490	4,798	4,583	4,584	4,343
Credit Value Adjustment Risk	633	934	674	795	844	728	1,099	931	728
Market risk	7,537	9,597	8,594	4,934	4,257	5,165	7,253	6,064	3,812
Settlement Risk	106	1	0	4	2	0	1		
Operational risk	14,701	14,701	14,701	15,698	15,698	15,698	15,698	16,487	16,487
Additional risk exposure amount related to Finnish RW floor due to Article 458 CRR	546	452	735	750	711	663	673	657	607
Additional risk exposure amount related to Swedish RW floor due to Article 458 CRR	11,450	11,151	10,162	10,667	10,367	10,330	10,112	10,626	
Additional risk exposure amount due to Article 3 CRR	0	152	152						
Total	150,559	154,600	152,108	150,215	156,349	159,729	163,007	155,886	120,827

Summary of items included in own funds (Nordea Bank Abp)

These figures are according to part 8 of CRR

EURm	Q3/20 ¹	Q2/20 ¹	Q1/20 ¹	Q4/19 ¹	Q3/19 ¹	Q2/19 ¹	Q1/19 ¹	Q4/18 ¹
Calculation of own funds								
Equity in the consolidated situation	25,436	25,417	25,513	25,841	25,664	25,765	25,860	26,869
Proposed/actual dividend								
Common Equity Tier 1 capital before regulatory adjustments	25,436	25,417	25,513	25,841	25,664	25,765	25,860	26,869
Deferred tax assets	-170	-237	-143	-136				
Intangible assets	-1,756	-1,779	-1,725	-1,749	-1,676	-2,382	-2,385	-2,331
IRB provisions shortfall (-)							-18	
Pension assets in excess of related liabilities	-59	-73	-131	-134	-122	-140	-148	-116
Other items, net	-236	-250	-363	-266	-324	-256	-233	-363
Total regulatory adjustments to Common Equity Tier 1 capital	-2,221	-2,339	-2,362	-2,285	-2,121	-2,778	-2,783	-2,810
Common Equity Tier 1 capital (net after deduction)	23,215	23,078	23,151	23,556	23,542	22,987	23,077	24,059
Additional Tier 1 capital before regulatory adjustments	2,704	2,787	2,833	3,118	3,182	3,957	4,002	2,860
Total regulatory adjustments to Additional Tier 1 capital	-26	-25	-23	-20	-27	-8	-12	-11
Additional Tier 1 capital	2,678	2,762	2,810	3,098	3,155	3,949	3,991	2,849
Tier 1 capital (net after deduction)	25,893	25,840	25,961	26,654	26,697	26,936	27,068	26,908
Tier 2 capital before regulatory adjustments	3,669	4,241	4,383	4,559	4,789	4,906	4,801	4,960
IRB provisions excess (+)	472	481	282	275	288	122	135	111
Deductions for investments in insurance companies	-1,000	-1,000	-1,000	-1,000	-1,000	-1,000	-1,000	-1,000
Other items, net	-812	-63	-63	-62	-62	-63	-49	-51
Total regulatory adjustments to Tier 2 capital	-1,340	-582	-781	-787	-774	-941	-914	-940
Tier 2 capital	2,329	3,659	3,602	3,772	4,015	3,965	3,887	4,020
Own funds (net after deduction)	28,222	29,499	29,563	30,426	30,712	30,901	30,955	30,928

¹ Excluding profit of the period

Own Funds including profit (Nordea Bank Abp)

EURm	Q3/20	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18
Common Equity Tier 1 capital, including profit	23,093	23,201	23,104	23,368	23,529	22,977	23,066	24,027
Total Own Funds, including profit	28,101	29,622	29,515	30,238	30,699	30,891	30,944	30,896

Capital ratios (Nordea Bank Abp)

Percentage	Q3/20	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18
Common Equity Tier 1 capital ratio, including profit	17.5	17.0	17.2	17.1	15.8	15.3	15.4	16.0
Tier 1 ratio, including profit	19.5	19.0	19.2	19.3	18.0	17.9	18.1	17.9
Total Capital ratio, including profit	21.3	21.7	21.9	22.1	20.7	20.6	20.7	20.6
Common Equity Tier 1 capital ratio, excluding profit	17.6	16.9	17.2	17.2	15.9	15.3	15.4	16.0
Tier 1 ratio, excluding profit	19.6	18.9	19.3	19.5	18.0	18.0	18.1	17.9
Total Capital ratio, excluding profit	21.4	21.6	21.9	22.2	20.7	20.6	20.7	20.6

Leverage ratio	Q3/20 ¹	Q2/20 ¹	Q1/20 ¹	Q4/19 ¹	Q3/19 ¹	Q2/19 ¹	Q1/19 ¹	Q4/18 ¹
Tier 1 capital, EURm	25,893	25,840	25,961	26,654	26,697	26,936	27,068	26,908
Leverage ratio exposure, EURm	466,892	477,943	474,867	444,959	464,831	472,183	481,518	453,689
Leverage ratio, percentage	5.5	5.4	5.5	6.0	5.7	5.7	5.6	5.9
Leverage ratio excluding central bank exposures*, percentage	5.9							

¹ Excluding profit of the period

*Calculated in accordance with article 500b of regulation (EU) 575/2013 of the European Parliament and of the Council (CRR) and decision (EU) 2020/1306 of the European Central Bank of 16 September 2020 (early implementation of CRR 2)

Minimum capital requirement and REA (Nordea Bank Abp)

EURm	End Q3/2020		End Q4/2019		End Q3/2019	
	Min. capital requirement	REA	Min. capital requirement	REA	Min. capital requirement	REA
Credit risk	9,079	113,486	9,428	117,849	9,875	123,433
- of which counterparty credit risk	523	6,537	502	6,275	697	8,718
IRB	6,295	78,683	6,551	81,884	7,116	88,947
- sovereign						
- corporate	4,822	60,271	5,013	62,665	5,646	70,577
- <i>advanced</i>	4,368	54,599	4,597	57,460	5,052	63,144
- <i>foundation</i>	454	5,672	416	5,205	595	7,433
- institutions	440	5,504	495	6,190	444	5,553
- retail	863	10,790	865	10,811	874	10,919
- other	170	2,118	178	2,218	152	1,898
Standardised	2,784	34,803	2,877	35,965	2,759	34,487
- central governments or central banks	41	506	68	846	67	836
- regional governments or local authorities	6	76	5	62	6	74
- public sector entities						
- multilateral development banks						
- international organisations						
- institutions	799	9,988	879	10,993	829	10,359
- corporate	384	4,798	397	4,963	387	4,838
- retail	11	143	11	135	3	41
- secured by mortgages on immovable property		3		5		5
- in default						
- associated with particularly high risk	82	1,030	75	938	78	973
- covered bonds	79	983	37	462	38	476
- institutions and corporates with a short-term credit assessment						
- collective investments undertakings (CIU)	26	327	25	312	23	290
- equity	1,348	16,849	1,372	17,147	1,320	16,505
- other items	8	100	8	102	7	90
Credit Value Adjustment Risk	50	622	64	790	67	839
Market risk	601	7,510	507	6,340	994	12,430
- trading book, Internal Approach	383	4,781	330	4,126	265	3,306
- trading book, Standardised Approach	52	653	73	913	86	1,078
- banking book, Standardised Approach	166	2,076	104	1,301	644	8,046
Settlement Risk	8	106		4		2
Operational risk	831	10,386	937	11,717	937	11,717
Standardised	831	10,386	937	11,717	937	11,717
Additional risk exposure amount related to Finnish RW floor due to Article 458 CRR						
Additional risk exposure amount related to Swedish RW floor due to Article 458 CRR	6	74	9	108	8	102
Additional risk exposure amount due to Article 3 CRR						
Total	10,575	132,184	10,945	136,808	11,882	148,523

Capital requirements for market risk (Nordea Bank Abp)¹

Q3 2020

EURm	Trading book		Banking book		Total	
	REA	Capital requirement	REA	Capital requirement	REA	Capital requirement
Total VaR (IA)	1,464	117			1,464	117
Interest rate risk	1,446	116			1,446	116
Equity risk	130	10			130	10
Credit spread risk	501	40			501	40
Foreign exchange risk	250	20			250	20
Inflation risk	106	8			106	8
Diversification effect	-968	-77			-968	-77
Total Stressed VaR (IA)	2,243	179			2,243	179
Interest rate risk	2,171	174			2,171	174
Equity risk	408	33			408	33
Credit spread risk	1,304	104			1,304	104
Foreign exchange risk	388	31			388	31
Inflation risk	199	16			199	16
Diversification effect	-2,227	-178			-2,227	-178
Incremental Risk Charge (IA)	668	53			668	53
Comprehensive Risk Charge (IA)	399	32			399	32
Equity Event Risk (IA)	7	1			7	1
Standardised Approach	653	52	2,076	166	2,729	218
Interest rate risk	361	29			361	29
Equity risk	240	19			240	19
Commodity Risk	52	4			52	4
Foreign exchange risk			2,076	166	2,076	166
Total	5,434	435	2,076	166	7,510	601

1) All figures excluding Settlement Risk

Minimum Capital Requirement & Capital Buffers (Nordea Bank Abp)

Percentage	Minimum Capital requirement	Pillar 2	Capital Buffers				Capital Buffers total	Total
			CCoB	CCyB	SII	SRB		
Common Equity Tier 1 capital	4.5	1.0	2.5	0.2		2.7	8.2	
Tier 1 capital	6.0	1.3	2.5	0.2		2.7	10.0	
Own funds	8.0	1.8	2.5	0.2		2.7	12.4	
EURm								
Common Equity Tier 1 capital	5,948	1,301	3,305	246		3,550	10,800	
Tier 1 capital	7,931	1,735	3,305	246		3,550	13,216	
Own funds	10,575	2,313	3,305	246		3,550	16,438	

Common Equity Tier 1 available to meet Capital Buffers

Percentage points of REA	Q3/20 ¹	Q2/20 ¹	Q1/20 ¹	Q4/19 ¹	Q3/19 ¹	Q2/19 ¹	Q1/19 ¹	Q4/18 ¹
Common Equity Tier 1 capital	11.6	11.4	11.7	12.7	11.4	10.8	10.9	11.5

¹ Excluding profit for the period

Additional information on exposures for which internal models are used (Nordea Bank Abp)

	On-balance exposure, EURm	Off-balance exposure, EURm	Exposure value (EAD), EURm ¹	of which EAD for off-balance, EURm	Exposure-weighted average risk weight
Corporate, foundation IRB:	1,322	377	9,830	49	57.7
<i>of which</i>					
- rating grades 6	534	4	3,501	1	27.1
- rating grades 5	434	22	2,574	8	52.9
- rating grades 4	248	79	3,039	18	84.4
- rating grades 3	91	232	614	13	107.0
- rating grades 2	6	36	36	8	181.1
- rating grades 1		4	9	1	215.5
- unrated	9		18		254.2
- defaulted			39		22.1
Corporate, advanced IRB:	80,954	70,957	116,952	38,522	46.7
<i>of which</i>					
- rating grades 6	6,598	7,641	10,560	4,315	15.9
- rating grades 5	22,380	27,427	37,869	15,121	34.9
- rating grades 4	39,356	27,734	52,857	14,670	51.8
- rating grades 3	8,313	6,278	11,270	3,742	69.8
- rating grades 2	1,099	479	1,170	275	95.4
- rating grades 1	407	242	467	135	137.0
- unrated	346	452	528	264	159.9
- defaulted	2,455	704	2,231		83.4
Institutions, foundation IRB:	27,543	4,185	34,182	2,410	16.1
<i>of which</i>					
- rating grades 6	10,743	464	12,132	154	8.3
- rating grades 5	16,413	1,986	20,133	1,094	15.0
- rating grades 4	324	1,380	1,727	1,039	67.0
- rating grades 3	19	142	117	95	109.3
- rating grades 2	4	164	20	17	234.7
- rating grades 1					294.2
- unrated	35	49	48	11	284.1
- defaulted	5		5		
Retail, of which secured by real estate:	15,128	4,184	16,763	1,635	17.9
<i>of which</i>					
- scoring grades A	8,148	3,081	9,321	1,173	12.8
- scoring grades B	4,059	685	4,341	282	11.5
- scoring grades C	1,723	299	1,850	128	18.3
- scoring grades D	677	107	722	45	32.8
- scoring grades E	70	4	72	2	52.6
- scoring grades F	140	3	142	2	97.3
- not scored	3		3		100.0
- defaulted	308	5	312	3	179.5

Nordea does not have the following IRB exposure classes: equity exposures, central governments and central banks, qualifying revolving retail

¹ Includes EAD for on-balance, off-balance, derivatives and securities financing

	On-balance exposure, EURm	Off-balance exposure, EURm	Exposure value (EAD), EURm ¹	of which EAD for off-balance, EURm	Exposure-weighted average risk weight
Retail, of which other retail:	12,064	25,966	30,090	19,727	25.9
<i>of which</i>					
- scoring grades A	3,449	14,995	15,221	11,891	9.5
- scoring grades B	3,247	5,877	7,088	4,291	19.1
- scoring grades C	2,338	2,566	3,661	1,893	32.4
- scoring grades D	1,318	1,535	2,005	1,038	44.2
- scoring grades E	726	321	879	253	49.5
- scoring grades F	503	186	559	150	73.3
- not scored	28	284	78	46	80.7
- defaulted	455	202	599	165	335.0
Other non credit-obligation assets:	2,450		2,450		86.5

Nordea does not have the following IRB exposure classes: equity exposures, central governments and central banks, qualifying revolving retail

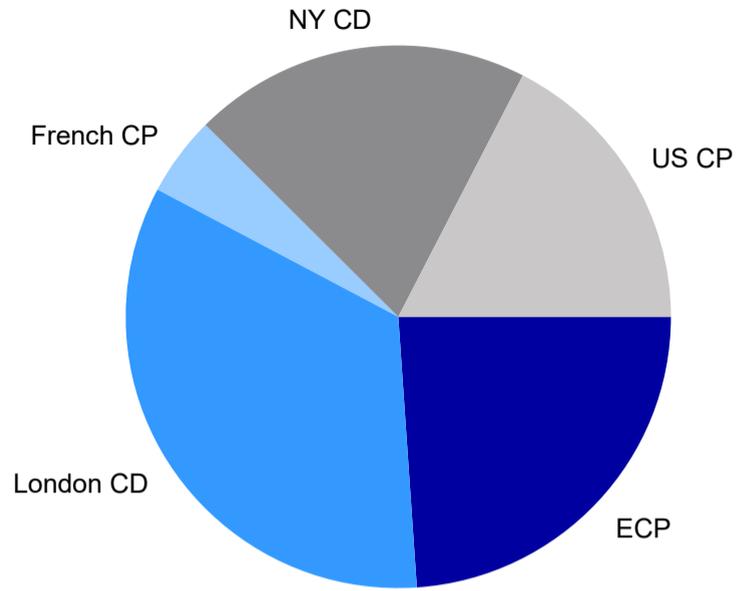
¹ Includes EAD for on-balance, off-balance, derivatives and securities financing

Short-term funding

Diversification of Short-term funding programs

Outstanding volume of short-term funding EUR 30.9bn

End of Q3 2020



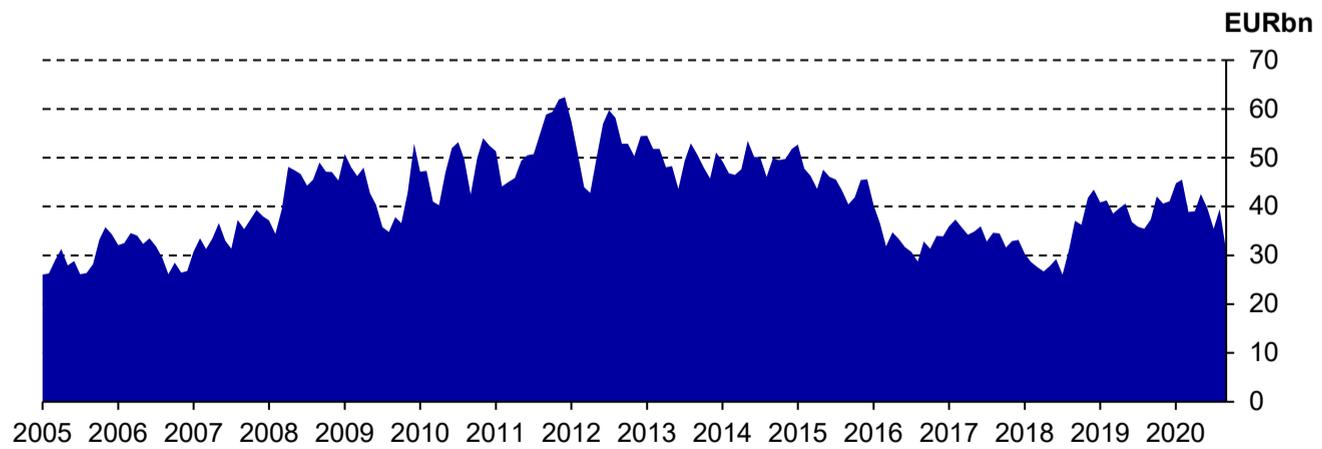
Short-term funding programs - weighted average original maturity of total issuance

End of Q3 2020



Total outstanding short-term issuance

End of Q3 2020



Liquidity buffer composition

Q3 2020

According to Nordea definition

EURbn	Currency distribution, market value in billions EUR				
	EUR	USD	SEK	Other	Sum
Level 1 Assets*	40.7	15.6	16.9	30.4	103.6
Cash and balances with central banks	33.5	9.5	6.2	5.8	55.0
Securities issued or guaranteed by sovereigns, central banks or multilateral development banks	6.4	5.1	1.8	5.2	18.4
Securities issued or guaranteed by municipalities or other public sector entities	0.2	1.0	2.5	0.8	4.4
Covered bonds	0.7	0.0	6.4	18.6	25.7
Level 2 Assets*	0.3	0.0	0.3	1.7	2.3
Covered bonds	0.2	0.0	0.3	1.7	2.2
Other level 2 assets	0.0	0.0	0.0	0.0	0.0
Total (according to Nordea definition)	41.0	15.6	17.2	32.0	105.8
Balances with other banks	0.2	0.1	0.0	0.2	0.5
Covered bonds issued by the own bank or related unit	0.1	0.0	0.0	1.9	2.0
All other securities**	0.6	1.4	0.4	0.1	2.5
Total (including other liquid assets)	41.8	17.1	17.6	34.2	110.7

*Level 1 & Level 2 assets according to EBA LCR Delegated Act

**All other unencumbered securities held by Treasury

Liquidity buffer - Nordea Group

	Q3/20	Q2/20	Q1/20	Q4/19	Q3/19
Level 1 Assets	103.6	102.8	99.8	99.2	97.1
Cash and balances with central banks	55.0	55.9	55.0	41.6	41.9
Securities issued or guaranteed by sovereigns, central banks or multilateral development banks	18.4	17.7	17.4	19.9	22.1
Securities issued or guaranteed by municipalities or other public sector entities	4.4	5.5	4.4	6.7	5.6
Covered bonds	25.7	23.7	22.9	31.1	27.5
Level 2 Assets	2.3	2.3	1.4	2.7	2.9
Covered bonds	2.2	2.3	1.4	2.7	2.9
Other level 2 assets	0.0	0.1	0.0	0.0	0.0
Total (according to Nordea definition)	105.8	105.1	101.1	101.9	100.0
Balances with other banks	0.5	0.9	1.8	0.9	0.6
Covered bonds issued by the own bank or related unit	2.0	0.8	2.0	0.8	2.1
All other securities	2.5	3.3	4.0	3.0	2.2
Total (including other liquid assets)	110.7	110.2	109.0	106.7	104.9

Assets and liabilities in foreign currency

Q3 2020

EURbn	EUR	USD	SEK	DKK	NOK	Other	Not distributed	Total
Cash balances with central banks	34.7	9.5	3.1	5.2	0.8	0.1		53.4
Loans to the public	80.4	12.8	81.5	86.8	56.9	1.8		320.2
Loans to credit institutions	8.4	0.7	0.7	0.4		0.2		10.4
Interest-bearing securities incl. Treasury bills	11.4	7.5	19.9	20.5	8.2	0.2	7.1	74.7
Derivatives	26.9	8.6	2.7	5.7	0.8	0.8		45.4
Other assets							70.7	70.7
Total assets	161.7	39.1	107.8	118.6	66.6	3.1	77.8	574.8
Deposits and borrowings from public	64.0	14.4	49.5	36.2	23.3	2.4		190.0
Deposits by credit institutions	23.0	2.3	8.4	3.3	1.7	0.3		39.1
Debt securities in issue	38.1	26.5	34.7	54.0	12.9	14.0		180.3
- of which CDs with original maturity less than 1 year		6.2				5.1		11.3
- of which CPs with original maturity less than 1 year	8.5	5.7				5.4		19.6
- of which CDs & CPs with original maturity over 1 year	0.1	9.4				0.2		9.7
- of which covered bonds	15.2	0.0	31.4	54.0	10.4	0.5		111.5
- of which other bonds	14.3	5.2	3.3		2.5	2.8		28.2
Subordinated liabilities	2.8	4.3	0.2			0.5		7.8
Derivatives	26.1	9.4	2.3	5.7	1.4	0.5		45.3
Other liabilities							79.8	79.8
Equity	20.4	0.1	3.7	4.7	3.5	0.2		32.6
Total liabilities and equity	174.5	57.1	98.7	103.8	42.9	17.9	79.8	574.8
Position not reported/distributed on the balance sheet	28.0	14.4	-11.8	-12.2	-29.0	14.7		
Net position, currencies		0.3	0.8	0.4	1.3			

Maturity analysis for assets and liabilities

Q3 2020

EURbn	<1 month	1-3 months	3-12 months	1-2 years	2-5 years	5-10 years	> 10 years	Not specified	Total
Cash balances with central banks	53.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	53.4
Loans to the public	46.5	10.1	30.2	26.3	55.5	42.6	109.1	0.0	320.2
- of which repos	15.6	1.2	0.8	0.2	0.0	0.0	0.0	0.0	17.8
Loans to credit institutions	7.5	1.2	1.1	0.1	0.5	0.0	0.0	0.0	10.4
- of which repos	6.0	0.0	0.7	0.0	0.0	0.0	0.0	0.0	6.7
Interest-bearing securities incl. Treasury bills	67.6	0.0	0.0	0.0	0.0	0.0	0.0	7.1	74.7
Derivatives								45.4	45.4
Other assets								70.7	70.7
Total assets	174.9	11.3	31.2	26.4	55.9	42.6	109.1	123.3	574.8
Deposits and borrowings from public	12.9	2.7	2.9	0.1				171.4	190.0
- of which repos	3.8	1.2						5.1	5.1
Deposits by credit institutions	20.4	3.5	7.8		7.4				39.1
- of which repos	12.4	3.2	0.4						16.0
Debt securities in issue	10.8	10.5	40.6	28.2	53.5	9.8	26.9		180.3
- of which CDs with original maturity less than 1 year	3.2	3.3	4.9						11.3
- of which CPs with original maturity less than 1 year	4.8	6.5	8.3						19.6
- of which CDs & CPs with original maturity over 1 year	0.0	0.3	7.7	1.6					9.7
- of which covered bonds	2.3	0.1	13.8	20.4	42.9	5.2	26.7		111.5
- of which other bonds	0.5	0.3	5.9	6.2	10.6	4.6	0.2		28.2
Subordinated liabilities	0.8		1.8	0.9		1.6	0.8	2.0	7.8
Derivatives								45.3	45.3
Other liabilities								79.8	79.8
Equity								32.6	32.6
Total liabilities and equity	44.8	16.7	53.0	29.3	60.9	11.4	27.6	331.0	574.8

Maturity analysis for assets and liabilities in currencies

Q3 2020

in EURbn

EUR	<1 month	1-3 months	3-12 months	1-2 years	2-5 years	5-10 years	> 10 years	Not specified	Total
Cash balances with central banks	34.7								34.7
Loans to the public	12.4	3.0	8.5	8.8	19.1	12.3	16.3		80.4
Loans to credit institutions	6.1	1.0	0.9	0.1	0.3				8.4
Interest-bearing securities including Treasury bills	11.4								11.4
Derivatives								26.9	26.9
Total assets	64.6	4.0	9.3	8.9	19.5	12.3	16.3	26.9	161.7
Deposits and borrowings from public	3.5	1.8	1.6					57.1	64.0
Deposits by credit institutions	11.0	2.3	2.4		7.3				23.0
Issued CDs where orig mat <1yr									
Issued CPs where orig mat <1yr	1.7	2.0	4.8						8.5
Issued CDs & CPs where orig mat >1yr		0.1							0.1
Issued covered bonds	0.1	0.1	1.4	2.0	6.6	4.1	0.9		15.2
Issued other bonds			2.8	3.1	4.3	4.0	0.2		14.3
Subordinated liabilities	0.8		0.8			1.3			2.8
Derivatives								26.1	26.1
Equity								20.4	20.4
Total liabilities and equity	17.0	6.3	13.8	5.1	18.3	9.4	1.1	103.5	174.5
Derivatives, net inflows/outflows	4.0	15.2	9.0	0.1	-0.2	-0.3	0.2		28.0
USD	<1 month	1-3 months	3-12 months	1-2 years	2-5 years	5-10 years	> 10 years	Not specified	Total
Cash balances with central banks	9.5								9.5
Loans to the public	2.5	1.1	2.7	1.6	4.3	0.7			12.8
Loans to credit institutions	0.4	0.2							0.7
Interest-bearing securities including Treasury bills	7.5								7.5
Derivatives								8.6	8.6
Total assets	19.9	1.3	2.8	1.6	4.3	0.7		8.6	39.1
Deposits and borrowings from public	7.0	0.4	0.3					6.7	14.4
Deposits by credit institutions	2.1	0.1	0.1						2.3
Issued CDs where orig mat <1yr	3.0	1.8	1.4						6.2
Issued CPs where orig mat <1yr	2.6	1.9	1.2						5.7
Issued CDs & CPs where orig mat >1yr		0.2	7.5	1.6					9.4
Issued covered bonds									
Issued other bonds		0.1	2.2		2.8	0.1			5.2
Subordinated liabilities			1.1	0.9			0.4	2.0	4.3
Derivatives								9.4	9.4
Equity								0.1	0.1
Total liabilities and equity	14.7	4.6	13.8	2.5	2.8	0.1	0.4	18.2	57.1
Derivatives, net inflows/outflows	8.9	7.0	4.0	-5.3	-0.5		0.3		14.4

Maturity analysis for assets and liabilities in currencies

Q3 2020

in EURbn

SEK	<1 month	1-3 months	3-12 months	1-2 years	2-5 years	5-10 years	> 10 years	Not specified	Total
Cash balances with central banks	3.1								3.1
Loans to the public	6.4	3.2	8.9	6.7	13.0	4.9	38.5		81.5
Loans to credit institutions	0.4		0.1		0.1				0.7
Interest-bearing securities including Treasury bills	19.9								19.9
Derivatives								2.7	2.7
Total assets	29.7	3.2	9.0	6.7	13.1	4.9	38.5	2.7	107.8
Deposits and borrowings from public	0.4	0.1	0.3					48.6	49.5
Deposits by credit institutions	2.4	0.8	5.2						8.4
Issued CDs where orig mat <1yr									
Issued CPs where orig mat <1yr									
Issued CDs & CPs where orig mat >1yr									
Issued covered bonds	0.2		6.0	8.4	16.1	0.5	0.1		31.4
Issued other bonds			0.4	1.8	1.0				3.3
Subordinated liabilities						0.2			0.2
Derivatives								2.3	2.3
Equity								3.7	3.7
Total liabilities and equity	3.0	0.9	11.9	10.3	17.2	0.8	0.1	54.6	98.7
Derivatives, net inflows/outflows	-2.1	-14.1	-1.7	4.1	2.5	-0.4			-11.8
DKK	<1 month	1-3 months	3-12 months	1-2 years	2-5 years	5-10 years	> 10 years	Not specified	Total
Cash balances with central banks	5.2								5.2
Loans to the public	20.3	0.5	4.3	3.2	7.1	11.1	40.1		86.8
Loans to credit institutions	0.3								0.4
Interest-bearing securities including Treasury bills	20.5								20.5
Derivatives								5.7	5.7
Total assets	46.4	0.6	4.3	3.2	7.1	11.1	40.1	5.7	118.6
Deposits and borrowings from public	1.7	0.3	0.2					34.0	36.2
Deposits by credit institutions	3.3								3.3
Issued CDs where orig mat <1yr									
Issued CPs where orig mat <1yr									
Issued CDs & CPs where orig mat >1yr									
Issued covered bonds	2.1		4.4	7.5	14.3	0.1	25.6		54.0
Issued other bonds									
Subordinated liabilities									
Derivatives								5.7	5.7
Equity								4.7	4.7
Total liabilities and equity	7.1	0.3	4.6	7.5	14.3	0.1	25.6	44.3	103.8
Derivatives, net inflows/outflows	-6.3	3.1	-10.3	1.2	-0.5	-0.2	0.7		-12.2

Maturity analysis for assets and liabilities in currencies

Q3 2020

in EURbn

NOK	<1 month	1-3 months	3-12 months	1-2 years	2-5 years	5-10 years	> 10 years	Not specified	Total
Cash balances with central banks	0.8								0.8
Loans to the public	4.1	2.1	5.4	5.7	11.9	13.6	14.1		56.9
Loans to credit institutions									
Interest-bearing securities including Treasury bills	8.2								8.2
Derivatives								0.8	0.8
Total assets	13.1	2.1	5.4	5.7	11.9	13.6	14.1	0.8	66.6
Deposits and borrowings from public	0.1	0.1	0.4					22.7	23.3
Deposits by credit institutions	1.5	0.2							1.7
Issued CDs where orig mat <1yr									
Issued CPs where orig mat <1yr									
Issued CDs & CPs where orig mat >1yr									
Issued covered bonds			1.8	2.5	5.5	0.5	0.1		10.4
Issued other bonds		0.1	0.2	0.7	1.4				2.5
Subordinated liabilities									
Derivatives								1.4	1.4
Equity								3.5	3.5
Total liabilities and equity	1.6	0.4	2.5	3.2	6.9	0.5	0.1	27.6	42.9
Derivatives, net inflows/outflows	-4.9	-15.7	-7.7	-0.4	-0.4	0.4	-0.2		-29.0
Other	<1 month	1-3 months	3-12 months	1-2 years	2-5 years	5-10 years	> 10 years	Not specified	Total
Cash balances with central banks	0.1								0.1
Loans to the public	0.8	0.2	0.4	0.3	0.1				1.8
Loans to credit institutions	0.2								0.2
Interest-bearing securities including Treasury bills	0.2								0.2
Derivatives								0.8	0.8
Total assets	1.2	0.2	0.5	0.3	0.1			0.8	3.1
Deposits and borrowings from public	0.1							2.3	2.4
Deposits by credit institutions	0.1	0.1	0.1						0.3
Issued CDs where orig mat <1yr	0.2	1.5	3.5						5.1
Issued CPs where orig mat <1yr	0.5	2.5	2.3						5.4
Issued CDs & CPs where orig mat >1yr			0.2						0.2
Issued covered bonds			0.2		0.3				0.5
Issued other bonds	0.4		0.3	0.6	1.1	0.4			2.8
Subordinated liabilities						0.1	0.3		0.5
Derivatives								0.5	0.5
Equity								0.2	0.2
Total liabilities and equity	1.4	4.2	6.4	0.6	1.4	0.5	0.3	3.1	17.9
Derivatives, net inflows/outflows	0.4	5.7	7.1	0.6	-0.4	1.3			14.7

Liquidity Coverage Ratio Subcomponents (EBA LCR Delegated act)

Q3 2020

EURm	Combined		USD		EUR	
	Unweighted value	Weighted value	Unweighted value	Weighted value	Unweighted value	Weighted value
Total high-quality liquid assets (HQLA)	105,844	103,703	15,619	15,611	40,984	40,897
Liquid assets level 1	103,573	101,773	15,576	15,574	40,706	40,660
Liquid assets level 2	2,271	1,930	43	37	279	237
Cap on level 2	0	0	0	0	0	0
Total cash outflows	345,164	72,377	48,127	31,572	138,637	43,105
Retail deposits & deposits from small business customers	98,123	6,489	311	47	32,864	2,243
Unsecured wholesale funding	105,612	47,375	17,251	10,819	31,898	12,696
Secured wholesale funding	22,121	3,287	2,591	1,323	12,727	960
Additional requirements	76,210	11,998	22,598	19,050	48,873	26,263
Other funding obligations	43,099	3,228	5,375	333	12,276	943
Total cash inflows	44,404	12,130	28,854	23,679	39,828	27,916
Secured lending (e.g. reverse repos)	28,372	2,560	54	40	10,527	628
Inflows from fully performing exposures	9,012	4,612	1,233	627	3,598	1,755
Other cash inflows	7,021	4,958	27,568	27,503	25,703	25,533
Limit on inflows		0		-4,491		0
Liquidity coverage ratio (%)		172%		198%		269%

For Nordea Eiendomskreditt AS combined LCR, as specified by Delegated Act, was 732% and NOK LCR 732%.

Nordea

Macroeconomic Outlook



Macroeconomic data - Nordic region

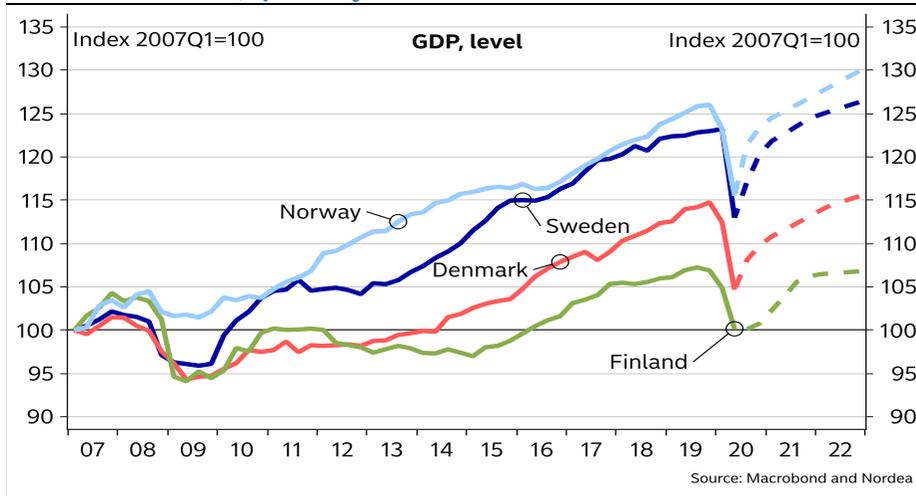
%	Country	2018	2019	2020E	2021E	2022E
Gross domestic product growth	Denmark	2.4	2.3	-4.5	3.0	2.5
	Finland	1.6	1.1	-5.0	3.0	2.0
	Norway	2.2	2.3	-3.5	4.0	2.5
	Sweden	2.3	1.3	-3.5	4.0	2.0
Inflation	Denmark	0.8	0.8	0.6	0.9	1.2
	Finland	1.1	1.0	0.4	0.8	1.1
	Norway	2.7	2.2	1.5	3.0	2.0
	Sweden	2.0	1.8	0.6	1.1	1.0
Private consumption growth	Denmark	2.6	2.2	-3.7	4.5	2.5
	Finland	1.8	0.9	-4.8	3.5	2.1
	Norway	1.9	1.5	-5.0	6.0	4.0
	Sweden	1.8	1.3	-4.3	5.0	2.0
Unemployment	Denmark	3.8	3.7	5.1	4.9	4.1
	Finland	7.4	6.7	8.0	8.0	7.0
	Norway	2.4	2.3	5.0	3.3	2.8
	Sweden	6.3	6.8	8.5	8.5	7.4

Source: Nordea Markets, Economic Outlook Q3 2020

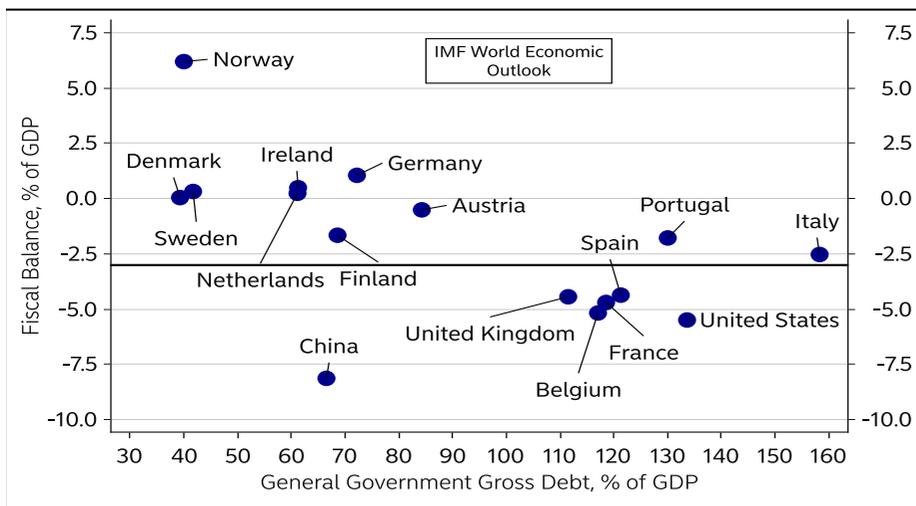
Market development - interest rates

Market rates	Q3/20	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Chg Q3/Q3
Short. EUR (1W Eonia)	-0.53	-0.49	-0.45	-0.32	-0.50	-0.43	-0.03
Long. EUR (5 years)	-0.43	-0.35	-0.23	-0.11	-0.41	-0.23	-0.02
Short. DK	-0.58	-0.58	-0.58	-0.73	-0.73	-0.55	0.15
Long. DK	-0.18	-0.13	0.03	0.02	-0.32	-0.15	0.14
Short. NO	0.30	-0.03	0.01	1.23	1.23	0.98	-0.93
Long. NO	0.61	0.66	0.80	2.01	1.71	1.75	-1.10
Short. SE	-0.09	-0.09	-0.09	-0.30	-0.35	-0.01	0.26
Long. SE	0.07	0.08	0.21	0.39	-0.04	0.10	0.10

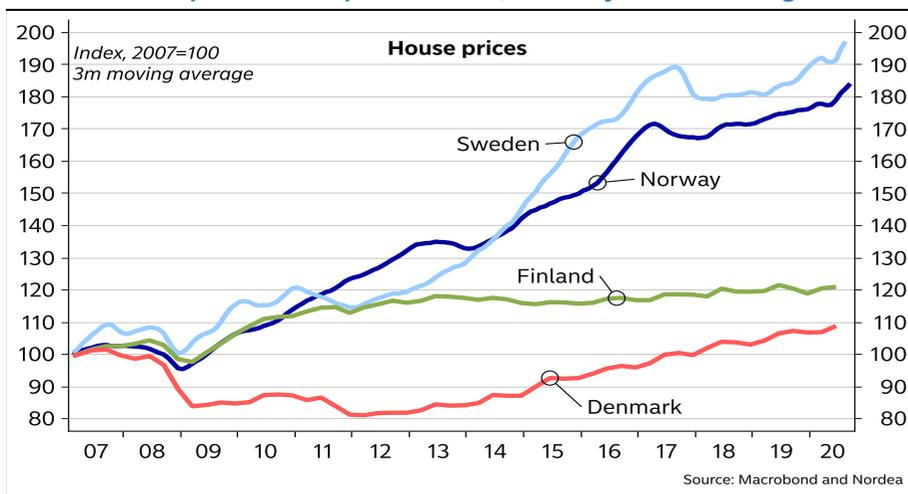
Nordic GDP index, quarterly 2007-2020 Q2



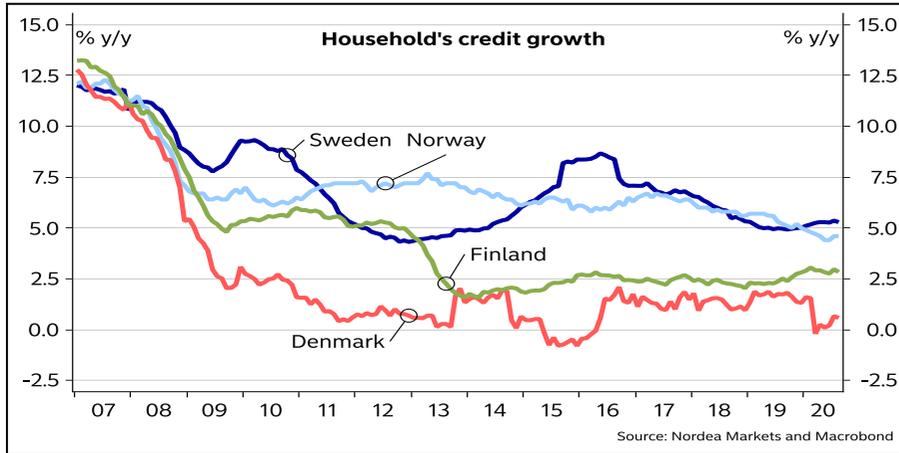
Europe public finances, 2021 Estimate



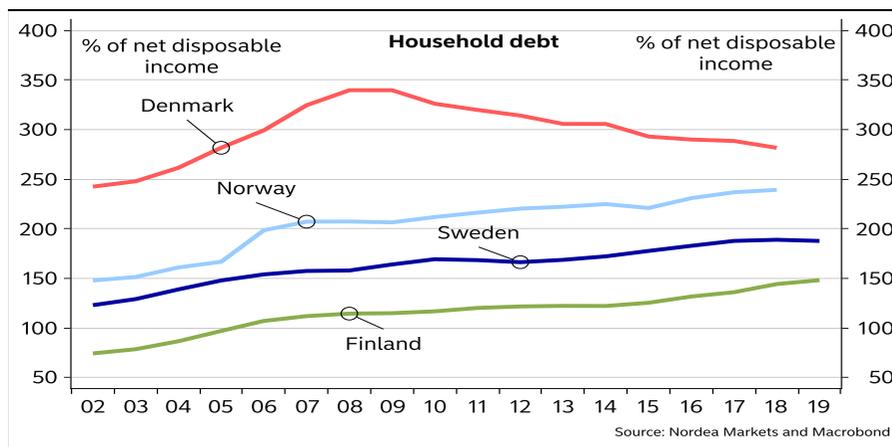
Nordic house price development index, monthly Jan 2007-Aug 2020



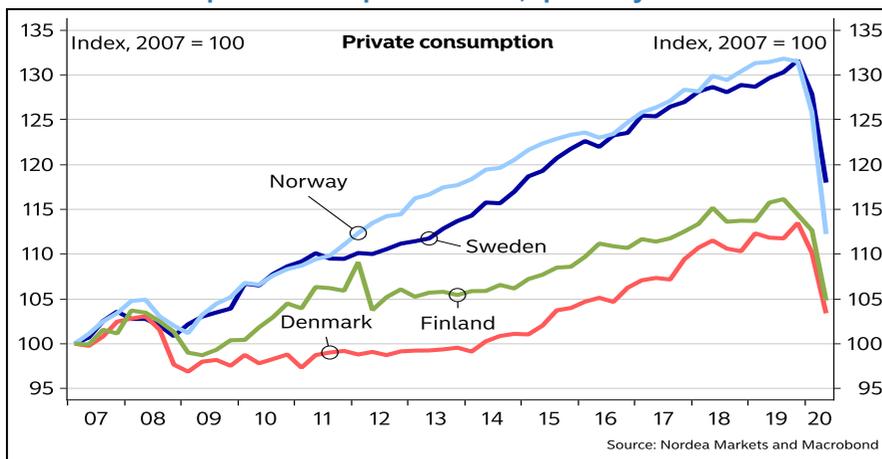
Nordic households credit development index, monthly Jan 2007-Aug 2020



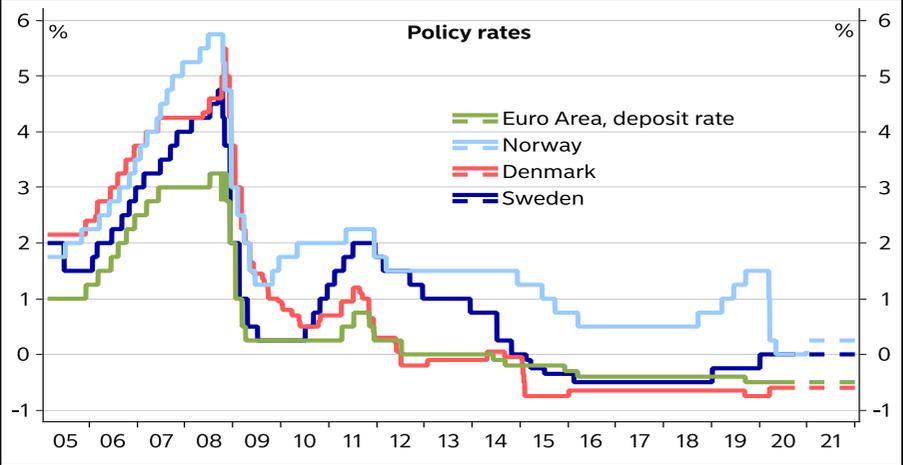
Nordic household debt to disposable income developments, annually 2002-2019



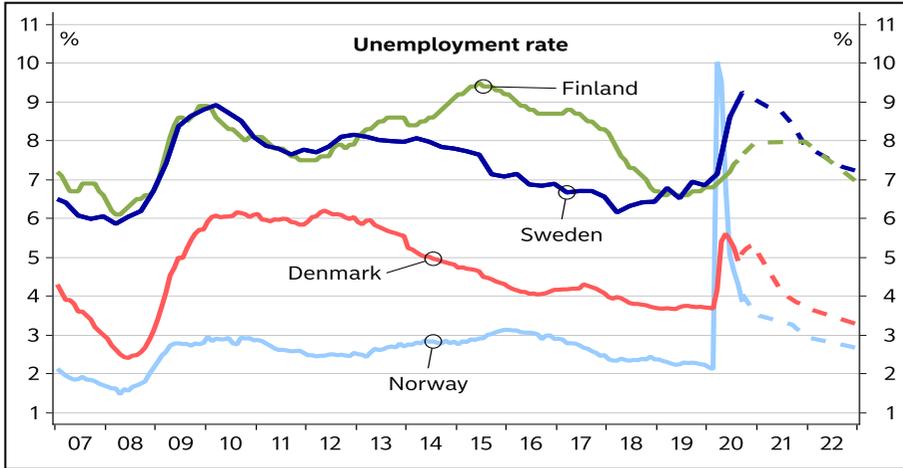
Private consumption development index, quarterly 2007-2020 Q2



Nordic policy rates, 2005-2021E



Nordic unemployment rates, 2007-2022E



This publication is a supplement to quarterly interim reports and Annual Report.
Additional information can be found at: www.nordea.com/IR

For further information, please contact:

Ian Smith, Group CFO, as of 24 October 2020		ian.smith@nordea.com
Mark Kandborg, Acting Group CFO, until 23 October, and Group Treasurer	+45 5547 8372	mark.kandborg@nordea.com
Matti Ahokas, Head of IR	+358 405 759 178	matti.ahokas@nordea.com
Andreas Larsson, Head of Debt IR and Ratings	+46 709 707 555	andreas.larsson@nordea.com
Axel Malgerud, Senior IR Officer	+46 721 415 150	axel.malgerud@nordea.com

Financial calendar 2021

11 Jan - 3 Feb 2021 4 February 2021	Silent period Fourth Quarter and Full Year Report 2020
9 Apr - 28 Apr 2021 29 April 2021	Silent period First Quarter Report 2021
7 Jul - 20 Jul 2021 21 July 2021	Silent period Second Quarter Report 2021
7 Oct - 20 Oct 2021 21 October 2021	Silent period Third Quarter Report 2021

Nordea

www.nordea.com