

AB Vilkyškių Pieninė

Consolidated financial
statements for the year ended
31 December 2012

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Company details

AB Vilkyškių Pieninė

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Company code: 277160980

Address: LT-99369 Vilkyškiai, Vilkyškių sen., Pagėgių r. sav., Lithuania

Board of Directors

Gintaras Bertašius (Chairman)

Sigitas Trijonis

Rimantas Jancevičius

Vilija Milaševičiūtė

Andrej Cyba

Linas Strėlis

Management

Gintaras Bertašius, General Director

Vaidotas Juškys, Chief Operation Officer

Sigitas Trijonis, Technical Director

Rimantas Jancevičius, Stock Director

Arvydas Zaranka, Production Director

Vilija Milaševičiūtė, Finance Director

Auditor

KPMG Baltics, UAB

Banks

AB SEB Bankas

Swedbank, AB

DnB Nord Bankas

Nordea Bank Finland Plc

Management's statement on consolidated financial statements

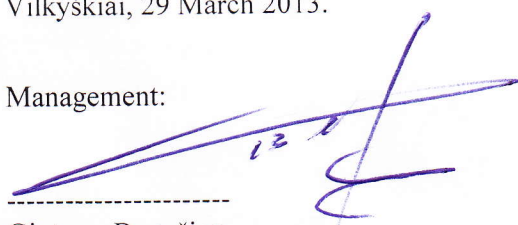
The Management has today discussed and authorized for issue the consolidated annual financial statements (hereinafter „the consolidated financial statements“).

The consolidated annual financial statements have been prepared in accordance with International Financial Reporting Standards as adopted by European Union. We consider that the accounting policies used are appropriate and that the consolidated financial statements give a true and fair view in accordance with International Financial Reporting Standards as adopted by the European Union.

We recommend the consolidated annual financial statements to be approved by the annual General Meeting.

Vilkyškiai, 29 March 2013.

Management:



Gintaras Bertašius
General Director



Vilija Milaševičiūtė
Finance Director



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Independent auditors' report to the shareholders of AB Vilkyškių Pieninė

Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of AB Vilkyškių Pieninė ("the Company"), which comprise the consolidated statement of financial position as at 31 December 2012, the consolidated income statement, statements of comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information, set out on pages 5-59.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards as adopted by the European Union, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



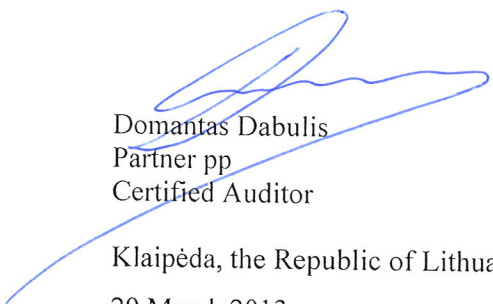
Opinion

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Company as at 31 December 2012, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union.

Report on Other Legal and Regulatory Requirements


Furthermore, we have read the annual report of AB Vilkyškių Pieninė for the year ended 31 December 2012, set out on pages 60-79 of the consolidated financial statements, and have not identified any material inconsistencies between the consolidated financial information included in the annual report and the consolidated financial statements of AB Vilkyškių Pieninė for the year ended 31 December 2012.

On behalf of KPMG Baltics, UAB



Domantas Dabulis
Partner pp
Certified Auditor

Klaipėda, the Republic of Lithuania
29 March 2013



Andrej Soruženkov
Certified auditor

Consolidated statement of financial position

| Thousand Lit | Note | 31 December 2012 | 31 December 2012 |
|---|------|------------------|------------------|
| Assets | | | |
| Property, plant and equipment | 10 | 93,927 | 72,344 |
| Intangible assets | 11 | 23,879 | 24,010 |
| Non-current receivables | 12 | 1,395 | 1,559 |
| Non-current assets | | 119,201 | 97,913 |
| Inventories | 13 | 23,969 | 23,259 |
| Trade and other receivables | 14 | 16,724 | 19,383 |
| Prepayments | 15 | 1,406 | 1,603 |
| Cash and cash equivalents | 16 | 880 | 337 |
| Current assets | | 42,979 | 44,582 |
| Total assets | | 162,180 | 142,495 |
| Equity | | | |
| Share capital | | 11,943 | 11,943 |
| Share premium | | 11,396 | 11,396 |
| Reserves | | 11,389 | 12,494 |
| Retained earnings | | 25,132 | 20,195 |
| Total equity attributable to the shareholders of the Group | 17 | 59,860 | 56,028 |
| Non-controlling interest | | 141 | 104 |
| Total equity | 17 | 60,001 | 56,132 |
| Liabilities | | | |
| Interest-bearing loans and finance lease liabilities | 18 | 35,755 | 24,117 |
| Derivative financial instruments | 22 | 1,707 | 1,045 |
| Government grants | 19 | 12,564 | 7,842 |
| Deferred tax liabilities | 20 | 1,862 | 2,633 |
| Non-current liabilities | | 51,888 | 35,637 |
| Interest-bearing loans and finance lease liabilities | 18 | 17,950 | 21,144 |
| Current tax liabilities | | - | - |
| Derivative financial instruments | 22 | 436 | 352 |
| Trade and other payables | 21 | 31,905 | 29,230 |
| Current liabilities | | 50,291 | 50,726 |
| Total liabilities | | 102,179 | 86,363 |
| Total equity and liabilities | | 162,180 | 142,495 |

The notes on pages 12-59 are an integral part of these consolidated financial statements.

Consolidated income statement

For the year ended 31 December

| Thousand Litas | Note | 2012 | 2011 |
|---|------|---------------|---------------|
| Revenue | 1 | 295,759 | 290,133 |
| Cost of sales | 2 | -265,705 | -260,955 |
| Gross profit | | 30,054 | 29,178 |
| Other operating income | 3 | 1,095 | 825 |
| Distribution expenses | 5 | -12,799 | -9,782 |
| Administrative expenses | 6 | -8,793 | -7,587 |
| Other operating costs | 4 | -341 | -268 |
| Result from operating activities | | 9,216 | 12,366 |
| Finance income | | 110 | 133 |
| Finance costs | | -2,423 | -1,895 |
| Net finance expense | 7 | -2,313 | -1,762 |
| Profit before tax | | 6,903 | 10,604 |
| Income tax expense | 8 | 772 | 37 |
| Profit for the year | | 7,675 | 10,641 |
| Attributable to: | | | |
| Shareholders of the Group | | 7,564 | 10,565 |
| Non-controlling interest | | 111 | 76 |
| Profit for the year | | 7,675 | 10,641 |
| Basic earnings per share (Litas) | 9 | 0.63 | 0.88 |
| Diluted earnings per share (Litas) | 9 | 0.63 | 0.88 |

The notes on pages 12-59 are an integral part of these consolidated financial statements.

Consolidated statement of comprehensive income

For the year ended 31 December

| Thousand Lit | Note | 2012 | 2011 |
|---|------|--------------|---------------|
| Profit for the year | | 7,675 | 10,641 |
| Other comprehensive income | | | |
| Effect of income tax | | - | 68 |
| Change in fair value of hedging instruments | | -746 | -1,397 |
| Other comprehensive income for the year, net of income tax | | -746 | -1,329 |
| Total comprehensive income | | 6,929 | 9,312 |
| Total comprehensive income: | | | |
| Shareholders of the Group | | 7,040 | 9,236 |
| Non-controlling interest | | 111 | 76 |
| Total comprehensive income | | 6,929 | 9,312 |

The notes on pages 12-59 are an integral part of these consolidated financial statements.

Consolidated statement of changes in equity

| Thousand Lit | Note | Equity attributable to shareholders of the Group | | | | | | | | Non-controlling interest | Total equity |
|---|------|--|---------------|---------------------|-----------------|-------------------------------|---------------|-------------------|--------|--------------------------|--------------|
| | | Share capital | Share premium | Revaluation reserve | Hedging reserve | For acquisition of own shares | Legal reserve | Retained earnings | Total | | |
| At 1 January 2011 | | 11,943 | 11,396 | 7,317 | - | - | 935 | 18,067 | 49,658 | 155 | 49,813 |
| Comprehensive income for the period | | | | | | | | | | | |
| Net profit | | - | - | - | - | - | - | 10,565 | 10,565 | 76 | 10,641 |
| Other comprehensive income | | | | | | | | | | | |
| Allocated from reserves | | - | - | -456 | - | - | - | 456 | - | - | - |
| Increase of revaluation reserve due to income tax effect | | - | - | 68 | - | - | - | - | 68 | - | 68 |
| Formation of reserve for derivative financial instruments | | - | - | - | -1,397 | - | - | - | -1,397 | - | -1,397 |
| Total other comprehensive income | | - | - | -388 | -1,397 | - | - | 456 | -1,329 | - | -1,329 |
| Total comprehensive income for the period | | - | - | -388 | -1,397 | - | - | 11,021 | 9,236 | 76 | 9,312 |
| Contributions by and distributions to owners: | | | | | | | | | | | |
| Allocation to legal reserve | | - | - | - | - | - | 259 | -259 | - | - | - |
| Allocation to reserve for acquisition of own shares | | - | - | - | - | 5,768 | - | -5,768 | - | - | - |
| Dividends | | - | - | - | - | - | - | -2,866 | -2,866 | -98 | -2,964 |
| Total contributions by and distributions to owners | | - | - | - | - | 5,768 | 259 | -8,893 | -2,866 | 98 | -2,964 |
| Changes in the Group without losing control | | | | | | | | | | | |
| Changes in non controlling interest (decrease) | | - | - | - | - | - | - | - | - | -29 | -29 |
| Total contributions by and distributions to owners | | - | - | - | - | - | - | - | - | -29 | -29 |
| Balance at 31 December 2011 | 17 | 11,943 | 11,396 | 6,929 | -1,397 | 5,768 | 1,194 | 20,195 | 56,028 | 104 | 56,132 |

The notes on pages 12-59 are an integral part of these consolidated financial statements.

Consolidated statement of changes in equity (cont'd)

| Thousand Lit | Equity attributable to shareholders of the Group | | | | | | | | | | |
|---|--|---------------|---------------|---------------------|-----------------|-------------------------------|---------------|-------------------|--------|--------------------------|--------------|
| | Note | Share capital | Share premium | Revaluation reserve | Hedging reserve | For acquisition of own shares | Legal reserve | Retained earnings | Total | Non-controlling interest | Total equity |
| At 1 January 2012 | | 11,943 | 11,396 | 6,929 | -1,397 | 5,768 | 1,194 | 20,195 | 56,028 | 104 | 56,132 |
| Comprehensive income for the period | | | | | | | | | | | |
| Net profit | | - | - | - | - | - | - | 7,564 | 7,564 | 111 | 7,675 |
| Other comprehensive income | | | | | | | | | | | |
| Allocated from reserves | | - | - | -359 | - | - | - | 359 | - | - | - |
| Formation of reserve for derivative financial instruments | | - | - | - | -746 | - | - | - | -746 | - | -746 |
| Total other comprehensive income | | - | - | -359 | -746 | - | - | 359 | -746 | - | -6,929 |
| Total comprehensive income for the period | | - | - | -359 | -746 | - | - | 7,923 | 6,818 | 111 | 6,929 |
| Contributions by and distributions to owners: | | | | | | | | | | | |
| Allocated to legal reserve | | - | - | - | - | - | - | - | - | - | - |
| Allocated to reserve for acquiring own shares | | - | - | - | - | - | - | - | - | - | - |
| Dividends | | - | - | - | - | - | - | -2,986 | -2,986 | -74 | -3,060 |
| Total contributions by and distributions to owners | | - | - | - | - | - | - | -2,986 | -2,986 | -74 | -3,060 |
| Changes in the Group without losing control | | | | | | | | | | | |
| Changes in non-controlling interest (decrease) | | - | - | - | - | - | - | - | - | - | - |
| Total contributions by and distributions to owners | | - | - | - | - | - | - | -2,986 | -2,986 | -74 | -3,060 |
| At 31 December 2012 | 17 | 11,943 | 11,396 | 6,570 | -2,143 | 5,768 | 1,194 | 25,132 | 59,860 | 141 | 60,001 |

The notes on pages 12-59 are an integral part of these consolidated financial statements.

Consolidated statement of cash flows

For the year ended 31 December

| Thousand Lit | Note | 2012 | 2011 |
|--|------|----------------|----------------|
| Cash flows from operating activities | | | |
| Profit for the year | | 7,675 | 10,641 |
| Adjustments: | | | |
| Depreciation of property, plant and equipment | 10 | 7,783 | 6,722 |
| Amortization of intangible assets | 11 | 138 | 265 |
| Amortization and write down of grants | 19 | -1,132 | -787 |
| Loss (profit) on disposal of property, plant and equipment | | -64 | -87 |
| Income tax expense | | -772 | -37 |
| Net financing expenses | | 2,313 | 1,762 |
| | | 15,941 | 18,479 |
| Change in inventories | | -710 | -6,309 |
| Change in non-current receivables | | 164 | -72 |
| Change in trade and other receivables and prepayments | | 2,358 | -7,969 |
| Change in trade and other payables | | 2,180 | 10,129 |
| | | 19,933 | 14,258 |
| Income tax paid | | - | -1 |
| Interest paid | | -1,629 | -1,562 |
| Net cash from operating activities | | 18,304 | 12,695 |
| Cash flows from investing activities | | | |
| Acquisition of property, plant and equipment | 10 | -29,573 | -13,331 |
| Acquisition of intangible assets | 11 | -7 | - |
| Proceeds from sale of property, plant and equipment | | 246 | 543 |
| Acquisition of the subsidiary's shares | | - | -14 |
| Loans granted | | -648 | -869 |
| Loans repaid | | 999 | - |
| Interest received | | 2 | 16 |
| Net cash flows used in investing activities | | -28,981 | -13,655 |

Consolidated statement of cash flows (cont'd)

For the year ended 31 December

| Thousand Litas | Note | 2012 | 2011 |
|---|------|---------------|------------|
| Cash flows from financing activities | | | |
| Loans received | | 25,118 | 19,163 |
| Repayment of borrowings | | -16,766 | -15,491 |
| Dividends paid | | -2,986 | -2,883 |
| Government grants received | 19 | 5,854 | 150 |
| Net cash from financing activities | | 11,220 | 939 |
| Increase (decrease) in cash and cash equivalents | | 543 | -21 |
| Cash and cash equivalents at 1 January | | 337 | 358 |
| Cash and cash equivalents at 31 December | 16 | 880 | 337 |

The notes on pages 12-59 are an integral part of these consolidated financial statements.

Notes to the consolidated financial statements

Background information

The Group (hereinafter – the Group) consists of the following companies:

- AB Vilkyškių Pieninė, the parent Company (hereinafter – the Parent Company or the Company)
- AB Modest, the subsidiary (hereinafter – the subsidiary AB Modest)
- AB Kelmės Pieninė, the subsidiary (hereinafter – the subsidiary AB Kelmės Pieninė).

AB Vilkyškių Pieninė was established in 1993. The Parent Company does not have any branches or representative offices.

AB Vilkyškių Pieninė is a Lithuanian Company listed on the Vilnius Stock Exchange. As at 31 December 2012 the Company's shares were owned by the following shareholders:

| Shareholder | Shares | Nominal value in Litas | Total value in Litas |
|-------------------------------------|-------------------|---------------------------|-------------------------|
| Gintaras Bertašius | 6,067,206 | 1 | 6,067,206 |
| Linas Strėlis | 1,015,000 | 1 | 1,015,000 |
| SEB SA OMNIBUS (funds/inst clients) | 719,321 | 1 | 719,321 |
| Other | 4,141,473 | 1 | 4,141,473 |
| Total | 11,943,000 | 1 | 11,943,000 |

Gintaras Bertašius and persons related to him are ultimate controlling parties of the Company.

The parent Company is engaged in production and sales of different types of cheese. It also produces and sells whey, raw milk and cream.

Operations are carried out in the main production buildings, located in Vilkyškiai, Pagėgiai region. The Parent Company also has a milk purchase and processing centre in Eržvilkas, Jurbarkas region.

The Parent Company has a subsidiary AB Modest, which is engaged in milk processing and production of dairy products. The Company holds 99.7% voting rights of the subsidiary. AB Modest specializes in production of cheese mozzarella, blue cheese and other cheese products.

The Parent Company has a subsidiary AB Kelmės Pieninė, which is engaged in milk processing and production of dairy products. The Company holds 99.25% voting rights of AB Kelmės Pieninė. AB Kelmės Pieninė specializes in production of fresh dairy products.

As at 31 December 2012 the Group had 925 employees (at 31 December 2011 - 845).

Notes to the consolidated financial statements

Basis for preparation

Statement of compliance

These are the consolidated financial statements (hereinafter - financial statements or consolidated financial statements) of AB Vilkyškių Pieninė Group, which have been prepared in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union.

Separate financial statements of the Parent Company are prepared in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union and prescribed by Lithuanian legislation.

The management of the Parent Company is authorized to issue the consolidated financial statements of the Group after approval by the general shareholders meeting, which must be convened by 30 April of the coming year as prescribed by the Companies Law of the Republic of Lithuania.

The Board of the Company approved these financial statements for issue to the shareholders on 29 March 2013. The shareholders have the power to reject the financial statements prepared by the management and the right to request that new financial statements be issued.

Basis of measurement

Financial statements are prepared on the historical cost basis except for:

- derivative financial instruments which are measured at fair value;
- buildings that are a part of property, plant and equipment and are measured at revaluation less any subsequent accumulated depreciation and impairment losses.

Functional and presentation currency

The financial statements are presented in thousands Litas (thousand LTL). Litas (LTL) is the legal currency of Lithuania and considered to be the functional currency of the Parent Company and its subsidiaries.

Foreign currency transactions

Transactions in foreign currencies are translated into Litas at the foreign currency exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the statement of financial position date are translated into Litas at the exchange rate ruling at that date. All transactions made in Euro have been translated to Litas at the exchange rate of 1 Euro=3.4528 Litas as fixed by the Central Bank of Lithuania.

Foreign currency exchange differences arising on translation are recognized in the income statement. Non-monetary assets and liabilities that are measured in terms of historical cost or fair value in a foreign currency are translated using the exchange rate at the date of the transaction or date fair value was determined.

Basis of consolidation

Subsidiaries are entities controlled by the Parent Company. Control exists when the Parent Company has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that presently are exercisable (due to financial instruments potentially convertible into shares) are taken into account. The financial statements of subsidiaries are included in the Group consolidated financial statements from the date that control commences until the date that control ceases.

Intra-group balances, and any unrealized income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements.

Notes to the consolidated financial statements

Significant accounting policies

The accounting policies of the Group, set out below, have been applied consistently to all periods presented in these financial statements.

Property, plant and equipment

Items of property, plant and equipment, including assets under finance lease terms, but excluding buildings, are stated at cost less accumulated depreciation and impairment losses. The cost includes costs incurred when acquiring the asset. Cost of assets, internally created by the Group, includes the cost of materials, direct labour costs and an appropriate proportion of production overheads.

When parts of an item of property, plant and equipment have different useful lives, they are accounted as separate items of property, plant and equipment.

The Group includes the cost of a replacing part in the carrying amount of an item of property, plant and equipment, if it is probable that the future economic benefits embodied with the item will flow to the Group and the costs of the item can be measured reliably. All other costs are recognized in the income statement as an expense as incurred.

Buildings are recognized at restated amounts, being the estimated fair value at the date of the revaluation less any subsequent accumulated depreciation and subsequent accumulated impairment losses. Revaluations are made with sufficient regularity such that the carrying amount does not differ materially from that which is determined using fair value at the statement of financial position date. The fair value of the buildings is determined by appraisals undertaken by certified independent appraisers. The depreciation of buildings is calculated on a straight-line basis over the estimated useful economic lives of assets. The revaluation reserve for buildings is being reduced in proportion to depreciation of restated buildings.

In the case of revaluation, when the estimated fair value of an asset is higher than its carrying amount, the carrying amount of this asset is increased to the amount of fair value and such increase is recorded through other comprehensive income into the revaluation reserve of property, plant and equipment under the equity. Depreciation is calculated on the amount which is equal to the acquisition cost/restated amount net of residual value of the asset.

In the event of revaluation, when the estimated fair value of an asset is lower than its carrying amount, the latter is immediately recognized as costs. However the impairment is deducted from the previous revaluation increases recognized in the revaluation reserve, to the extent it does not exceed the amount of such increases.

The cost of replacing part of an item of property or equipment is recognized in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Group and its cost can be measured reliably. The costs of the day-to-day servicing of property and equipment are recognized in profit or loss as incurred.

Notes to the consolidated financial statements

Summary of significant accounting policies (cont'd)

Property, plant and equipment (cont'd)

Depreciation is recognized in profit and loss on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment, since this most closely reflects the expected pattern of consumption of the future economic benefits embodied in the asset.

The estimated useful lives are as follows:

| | |
|-------------------------|-------------|
| Buildings | 10-40 years |
| Machinery and equipment | 5-15 years |
| Other assets | 3-7 years |

The useful lives, residual values and depreciation method are reviewed annually to ensure that the period of depreciation and other estimates are consistent with the expected pattern of economic benefits from items in property, plant and equipment. Land is not depreciated.

Leased assets (finance lease)

Leases under the terms of which the Group assumes substantially all the risks and rewards of the ownership are classified as finance leases. The leased property acquired by way of finance lease is capitalized at the inception of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments less accumulated depreciation and impairment losses.

Intangible assets

Intangible assets with a finite useful life that are acquired by the Group are stated at cost less accumulated amortization and impairment losses. Amortization is charged to the income statement on a straight-line basis over the estimated useful life of 3 years.

Goodwill

Goodwill is an asset representing the future economic benefits arising from other assets acquired in a business combination that are not individually identified and separately recognized.

Goodwill that arises on the acquisition of subsidiaries is presented with intangible assets. Subsequently, goodwill is measured at cost less accumulated impairment losses.

Non-controlling interest

Non-controlling interest is the equity in a subsidiary not attributable directly or indirectly to the parent. Acquisitions of non-controlling interests are accounted for as transactions with owners in their capacity as owners and therefore no goodwill is recognized as a result of such transactions. The adjustments to non-controlling interest are based on a proportionate amount of the net assets of the subsidiary.

Notes to the consolidated financial statements

Summary of significant accounting policies (cont'd)

Inventories

Inventories comprise products, work in progress, merchandise and materials.

Inventories are measured initially at production cost. Production costs include direct labour, materials and costs of conversion for the production period. Costs of production include also a systematic allocation of fixed and variable production overheads estimated for normal production level.

Inventories at the end of the reporting period are measured at the lower of cost or net realizable value, after deducting any write-downs. Net realizable value is the estimated selling price in the basic course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

The cost of inventories is based on the first-in first-out principle.

Financial assets and liabilities

Financial assets are classified as financial assets at fair value through profit or loss, held-to-maturity financial assets, loans and receivables, and available-for-sale financial assets, as appropriate. All purchases and sales of financial assets are recognized on the trade date, except loans, receivables and deposits which are recognized at the date they are originated. When financial assets are recognized initially, they are measured at fair value, plus, in the case of assets not at fair value through profit or loss, directly attributable transaction costs.

Financial assets and financial liabilities at fair value through profit or loss

Financial assets and financial liabilities classified in this category are designated by management on initial recognition when the following criteria are met:

- the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or liabilities or recognizing gains or losses on them on a different basis; or
- the assets and liabilities are part of a group of financial assets, financial liabilities or both which are managed and their performance evaluated on a fair value basis in accordance with a documented risk management or investment strategy; or
- the financial instrument contains an embedded derivative, unless the embedded derivative slightly changes the cash flows or, when it is clear (after making a simple analysis or even without it) that separation of the embedded derivative is not allowed.

Financial assets and financial liabilities at fair value through profit or loss are recorded in the statement of financial position at fair value. Related gains or losses on revaluation are charged directly to the income statement. Interest income and expense and dividends on such investments are recognized as interest income and dividend income or interest expenses, respectively.

Notes to the consolidated financial statements

Summary of significant accounting policies (cont'd)

Financial assets and liabilities (cont'd)

Held-to-maturity investments

Non-derivative financial assets with fixed or determinable payments and fixed maturity are classified as held-to-maturity when the Group has the positive intention and ability to hold to maturity. Investments that are intended to be held-to-maturity are subsequently measured at amortized cost using an effective interest method, less any impairment losses. The effective interest method is based on estimated cash flows considering all contractual terms of the financial instrument at the date the instrument is recognized. Gains and losses are recognized in the income statement when the investments are derecognized or impaired.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are carried at amortized cost using the effective interest method less any impairment losses. Gains and losses are recognized in income when the loans and receivables are derecognized or impaired.

Available-for-sale financial assets

Available-for-sale financial assets are those non-derivative financial assets that are designated as available-for-sale or are not classified in any of the three preceding categories. After initial recognition available-for-sale financial assets are measured at fair value with gains or losses, except impairment losses, being recognized through other comprehensive income as a separate component of equity until the investment is derecognized at which time the cumulative gain or loss previously reported in equity is included in the income statement.

Fair value

The fair value of investments that are actively traded in organized financial markets is determined by reference to quoted market bid prices at the close of business on the reporting date. For investments where there is no active market, fair value is determined using valuation techniques. Such techniques include using recent arm's length market transactions; reference to the current market value of another instrument, which is substantially the same; discounted cash flow analysis or other valuation models.

Interest-bearing borrowings

Interest-bearing borrowings are recognized initially at fair value, plus attributable transaction costs. Subsequent to initial recognition, interest-bearing borrowings are stated at amortized cost with any difference between cost and redemption value being recognized in the income statement over the period of the borrowings using the effective interest rate method.

Borrowing costs

Borrowing costs on loans used for acquisition of qualifying property, plant and equipment are recognized as part of the asset acquisition costs and are accordingly added to the cost of property, plant and equipment.

Notes to the consolidated financial statements

Summary of significant accounting policies (cont'd)

Financial assets and liabilities (cont'd)

Trade and other payables

Trade and other payables are recognized initially at fair value plus any directly attributable transaction costs and subsequently measured at amortized cost using the effective interest rate method. The carrying value of trade and other payables approximate their fair values due to their short maturity.

Derivative financial instruments

Embedded derivatives are separated from the host contract and accounted for separately if the economic characteristics and risks of the host contract and the embedded derivative are not closely related, a separate instrument with the same terms as the embedded derivative would meet the definition of the derivative, and the combined instrument is not measured at fair value though profit and loss.

Derivatives are recognized initially at fair value: attributable transaction costs are recognized in profit and loss when incurred. Subsequently to initial recognition, derivatives are measured at fair value, and changes therein are accounted for as described below.

Hedging from cash flow risk

Changes in fair value of the derivatives that are designated as hedging against cash flow risks are recognised directly in equity through other comprehensive income to the extent this hedging is effective. When the hedging is not effective, the fair value changes are recognised in profit or loss.

The amount accumulated in equity is reclassified to profit or loss in the same period that the hedged item affects profit or loss. If the hedging instrument no longer meets the criteria for hedge accounting, expires or is sold, terminated or exercised, or the designation is revoked, then hedge accounting is discontinued prospectively. If the forecast transaction is no longer expected to occur, then the balance in equity is reclassified to profit or loss.

Separable embedded derivatives

Changes in the fair value of separable embedded derivatives are recognized in profit or loss.

Other non-trading derivatives

When a derivative financial instrument is not held for trading, and is not designated in a qualifying hedge relationship, all changes in its fair value are recognized in profit or loss.

Notes to the consolidated financial statements

Summary of significant accounting policies (cont'd)

Financial assets and liabilities (cont'd)

Derecognition of financial assets and financial liabilities

Financial assets

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the rights to receive cash flows from the asset have expired; or
- the Group has transferred their rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Where the Group has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group continuing involvement in the asset.

Financial liabilities

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires.

Cash and cash equivalents

Cash includes cash on hand and cash with banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three months or less and that are subject to an insignificant risk of change in value.

For the purposes of the cash flow statement, cash and cash equivalents comprise cash on hand, deposits held at call with banks, and other short-term highly liquid investments.

Impairment

Financial assets

Financial assets not carried at fair value through profit or losses are reviewed for impairment at each reporting date. A financial asset is impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the asset, and that the loss event had a negative effect on the estimated future cash flows of that asset that can be estimated reliably.

For financial assets carried at amortized cost, whenever it is probable that the Parent Company and subsidiaries will not collect all amounts due according to the contractual terms of loans or receivables, an impairment or bad debt loss is recognized in the income statement. The reversal of impairment losses previously recognized is recorded when the decrease in impairment loss can be justified by an event occurring after the write-down. Such reversal is recorded in the income statement. However, the increased carrying amount is only recognized to the extent it does not exceed the amortized cost that would have been had the impairment not been recognized.

In relation to trade and other receivables impairment loss is recognized when there is objective evidence (such as the probability of insolvency or significant financial difficulties of the debtor) that the Parent Company and subsidiaries will not be able to collect all of the amounts due under the original terms of the invoice. The carrying amount of the receivable

Notes to the consolidated financial statements

Summary of significant accounting policies (cont'd)

Impairment (cont'd)

is reduced through use of an allowance account. Impaired debts are derecognized when they are assessed as uncollectible.

Calculation of recoverable amount

The recoverable amount of the Group's receivables carried at amortized cost is calculated as the present value of estimated future cash flows, discounted at the original effective interest rate (i.e., the effective interest rate computed at initial recognition of these financial assets). Receivables with a short duration are not discounted.

Reversal of impairment losses

An impairment loss in respect of receivables carried at amortized cost is reversed if the subsequent increase in recoverable amount can be related objectively to an event occurring after the impairment loss was recognized.

An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss has been recognized.

Non-financial assets

Non-financial assets, except for inventories and deferred tax assets, are reviewed for possible indicators of impairment at each statement of financial position date or whenever events or changes in circumstances indicate possible impairment. If any such indication exists, then the assets recoverable amount is estimated.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or groups of assets (the "cash-generating unit, or CGU").

Whenever the carrying amount of an asset exceeds its recoverable amount, an impairment loss is recognized in the income statement. Impairment losses recognized in respect of CGUs are allocated first to reduce the carrying amount of any goodwill allocated to the units, and then to reduce the carrying amounts of the other assets in the unit (group of units) on a *pro rata* basis.

Reversal of impairment losses recognized in prior years is recorded when there is an indication that the impairment losses recognized for the asset no longer exist or have decreased. The reversal is accounted in the same caption of the income statement as the impairment loss. An impairment loss in respect of goodwill is not reversed.

Provisions

A provision is recognized in the statement of financial position when the Group has a present legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

Notes to the consolidated financial statements

Summary of significant accounting policies (cont'd)

Employee benefits

Short-term employee benefits are recognized as a current expense in the period when employees render the services. These include salaries and wages, social security contributions, bonuses, paid holidays and other benefits. There are no long-term employee benefits.

Finance and operating leases

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement at inception date of whether the fulfilment of the arrangement is dependent on the use of specific asset or assets or the arrangement conveys a right to use the asset.

The Group as a lessee

Finance leases, which transfer to the Group substantially all the risks and benefits incidental to ownership of the leased item, are capitalized at the inception of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant period rate of interest on the remaining balance of the liability. Finance charges are reflected in profit or loss.

Capitalized leased assets are depreciated over the shorter of the estimated useful life of the asset and the lease term, if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term.

Operating lease payments are recognized as expenses in profit or loss on a straight line basis over the lease term.

Dividends

Dividends are recognized as a liability for the period in which they are declared.

Government grants

Grants that compensate the Group for expenses incurred are recognized as revenue in the income statement in the period in which they were incurred.

Grants that compensate the Group for the cost of an asset are amortized over the same period as the asset for which the grant has been received. Amortization costs are included in production cost or administrative costs as well as in depreciation of property, plant and equipment for which the grant has been received.

Revenue

Revenue from sales of goods is measured at the fair value of the consideration received or receivable, net of returns and allowances, trade discounts and volume rebates. Revenue is recognized in the income statement when the significant risks and rewards of ownership have been transferred to the buyer, recovery of the consideration is probable, the associated costs and possible return of goods can be estimated reliably, and there is no continuing management involvement with the goods. Transfer of risks and rewards vary depending on the individual terms of the contract of sale.

Notes to the consolidated financial statements

Summary of significant accounting policies (cont'd)

Cost of sales

Cost of production comprises direct and indirect costs including depreciation and wages incurred in order to obtain the turnover for the year.

Other operating income and costs

Other operating income and charges comprise gain or loss from disposal of non-current assets as well as other income and costs not related to the primary activity of the Group.

Financial income and expenses

Financial income and expenses comprise interest receivable and payable, realized and unrealized exchange gains and losses regarding debtors and creditors denominated in foreign currencies.

Interest income is recognized in the income statement using the effective interest method. The interest expense component of finance lease payments is recognized in the income statement using the effective interest rate method.

Income tax

Income tax on the profit or loss for the period comprises current and deferred tax. Income tax is recognized in the income statement except to the extent that it relates to items recognized through other comprehensive income or directly in equity, in which case it is recognized in other comprehensive income or in equity.

Current tax is the expected tax payable on the taxable income for the period, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Standard profit tax rate applied to the companies in the Republic of Lithuania is 15%. Tax losses can be carried forward for an indefinite period if the Company does not change its activities due to which these losses incurred, except for the losses incurred as a result of disposal of securities and/or derivative financial instruments. The losses from disposal of securities and/or derivative financial instruments can be carried forward for 5 consecutive years and only be used to reduce the taxable income earned from the transactions of the same nature.

Deferred tax is provided for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not calculated on temporary differences arising on initial recognition of assets and liabilities, if these differences do not affect the tax provided in the financial statements nor the taxable profit. The amount of deferred tax provided is based on the expected manner of realization or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the statement of financial position date.

Deferred tax assets have been recognized only to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

Notes to the consolidated financial statements

Summary of significant accounting policies (cont'd)

Earnings per share

The Parent Company provides information on basic earnings per share and diluted earnings per share. Basic earnings per share amounts are calculated by dividing net profit for the year attributable to ordinary equity holders of the Parent Company by the weighted number of ordinary shares outstanding during the year. Diluted earnings per share amounts are calculated by adjusting the net profit attributable to ordinary equity holders and the weighted average number of ordinary shares outstanding during the year by all potential ordinary shares. During the financial year the Parent Company did not issue any potential ordinary shares.

Segment reporting

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components. All operating segments' operating results are reviewed regularly by the chief executive body of the Parent Company to make decisions about resources to be allocated to the segment and assess its performance, and for which discrete financial information is available.

Effect on financial statements of application of new standards and amendments and new interpretations to standards

The accounting policies applied by the Parent company and subsidiaries coincide with the accounting policies of the previous year:

Amendments to IFRS 7 Disclosures - Transfers of Financial Assets (Effective for annual periods beginning on or after 1 July 2011). The Amendments require disclosure of information that enables users of financial statements: to understand the relationship between transferred financial assets that are not derecognised in their entirety and the associated liabilities; and to evaluate the nature of, and risks associated with, the entity's continuing involvement in derecognised financial assets. The amendment to IFRS 7 is not relevant to the financial statements of the Group since the Group does not have such financial assets.

Approved but not yet effective standards and interpretations

New and revised International Financial Reporting Standards and interpretations have been issued, which will be effective for financial reporting periods starting from 1 January 2013 or later. The Group has decided not to early adopt the new standards and interpretations. Estimates of the possible effect of the new and revised standards applied for the first time, as presented by the Group's management, are stated below:

- 7 Amendments to IFRS 7 Disclosures - *Offsetting Financial Assets and Financial Liabilities* (effective for annual periods beginning on or after 1 January 2013):
The Amendments contain new disclosure requirements for financial assets and liabilities that are:
 - offset in the statement of financial position; or
 - subject to master netting arrangements or similar agreements.

Notes to the consolidated financial statements

Summary of significant accounting policies (cont'd)

Approved but not yet effective standards and interpretations (cont'd)

The Group does not expect the Amendments to have any impact on the financial statements since it does not apply offsetting to any of its financial assets and financial liabilities and it has not entered into master netting arrangements.

- IFRS 10 *Consolidated Financial Statements* and IAS 27 (2011) *Separate Financial Statements* (effective for annual periods beginning on or after 1 January 2014).

IFRS 10 provides a single model to be applied in the control analysis for all investees, including entities that currently are SPEs in the scope of SIC-12. IFRS 10 introduces new requirements to assess control that are different from the existing requirements in IAS 27 (2008). Under the new single control model, an investor controls an investee when:

- (1) it is exposed or has rights to variable returns from its involvements with the investee;
- (2) it has the ability to affect those returns through its power over that investee; and
- (3) there is a link between power and returns.

The new Standard also includes the disclosure requirements and the requirements relating to the preparation of consolidated financial statements. These requirements are carried forward from IAS 27 (2008).

The Group does not expect the new standard to have any impact on the financial statements, since the assessment of control over its current investees under the new standard is not expected to change previous conclusions regarding the Group's control over its investees.

- IFRS 11 *Joint Arrangements* (Effective for annual periods beginning on or after 1 January 2014). The standard supersedes and replaces IAS 31, *Interest in Joint Ventures*. IFRS 11 does not introduce substantive changes to the overall definition of an arrangement subject to joint control, although the definition of control, and therefore indirectly of joint control, has changed due to IFRS 10.

Under the new Standard, joint arrangements are divided into two types, each having its own accounting model defined as follows:

- a joint operation is one whereby the jointly controlling parties, known as the joint operators, have rights to the assets, and obligations for the liabilities, relating to the arrangement.
- A joint venture is one whereby the jointly controlling parties, known as joint venturers, have rights to the net assets of the arrangement.

IFRS 11 effectively carves out from IAS 31 jointly controlled entities those cases in which, although there is a separate vehicle for the joint arrangement, separation is ineffective in certain ways. These arrangements are treated similarly to jointly controlled assets/operations under IAS 31, and are now called joint operations. The remainder of IAS 31 jointly controlled entities, now called joint ventures, are stripped of the free choice of equity accounting or proportionate consolidation; they must now always use the equity method in its consolidated financial statements.

The Group does not expect the new Standard will have a material impact on the financial statements since it is not a party to any joint arrangements.

Notes to the consolidated financial statements

Summary of significant accounting policies (cont'd)

Approved but not yet effective standards and interpretations (cont'd)

- IFRS 12 *Disclosure of Interests in Other Entities* (effective for annual periods beginning on or after 1 January 2014). The standard requires additional disclosures relating to significant judgments and assumptions made in determining the nature of interests in an entity or arrangement, interests in subsidiaries, joint arrangements and associates and unconsolidated structured entities.

The Group does not expect the new Standard will have a material impact on the financial statements.

- IFRS 13 *Fair Value Measurement* (effective prospectively for annual periods beginning on or after 1 January 2013). The standard replaces the fair value measurement guidance contained in individual IFRSs with a single source of fair value measurement guidance. It defines fair value, establishes a framework for measuring fair value and sets out disclosure requirements for fair value measurements. IFRS 13 explains 'how' to measure fair value when it is required or permitted by other IFRSs. The standard does not introduce new requirements to measure assets or liabilities at fair value, nor does it eliminate the practicability exceptions to fair value measurements that currently exist in certain standards.

The standard contains an extensive disclosure framework that provides additional disclosures to existing requirements to provide information that enables financial statement users to assess the methods and inputs used to develop fair value measurements and, for recurring fair value measurements that use significant unobservable inputs, the effect of the measurements on profit or loss or other comprehensive income.

The Group does not expect IFRS 13 to have material impact on the financial statements since management considers the methods and assumptions currently used to measure the fair value of assets to be consistent with IFRS 13.

- Amendments to IAS 1 *Presentation of Financial Statements: Presentation of Items of Other Comprehensive Income* (Effective for annual periods beginning on or after 1 July 2012):
 - require that an entity presents separately the items of other comprehensive income that may be reclassified to profit or loss in the future from those that would never be reclassified to profit or loss. If items of other comprehensive income are presented before related tax effects, then the aggregated tax amount should be allocated between these sections.
 - change the title of the *Statement of Comprehensive Income* to *Statement of Profit or Loss and Other Comprehensive Income*, however, other titles are also allowed to be used.

The impact of the initial application of the amendments will depend on the specific items of other comprehensive income at the date of initial application. If the Group were to adopt the amendments from 1 January 2012, then the hedging reserve of 2,143 thousand LTL would be presented as an item that may be reclassified to profit or loss in the future. The remaining amounts and items of other comprehensive income would never be reclassified to profit or loss.

Notes to the consolidated financial statements

Summary of significant accounting policies (cont'd)

Approved but not yet effective standards and interpretations (cont'd)

- Amendments to IAS 12: *Deferred Tax: Recovery of Underlying Assets* (Effective for annual periods beginning on or after 1 January 2013). The amendments introduce a rebuttable presumption that the carrying value of investment property measured using the fair value model would be recovered entirely by sale. Management's intention would not be relevant unless the investment property is *depreciable* and held within a business model whose objective is to consume substantially all of the asset's economic benefits over the life of the asset. This is the only instance in which the presumption can be rebutted.

The amendments are not relevant to the Group's financial statements, since it does not have any investment properties measured using the fair value model in IAS 40.

- IAS 19 (2011) *Employee Benefits* (Effective for annual periods beginning on or after 1 January 2013). The amendment requires actuarial gains and losses to be recognized immediately in other comprehensive income. The amendment removes the corridor method previously applicable to recognizing actuarial gains and losses, and eliminates the ability for entities to recognize all changes in the defined benefit obligation and in plan assets in profit or loss, which currently is allowed under the requirements of IAS 19. The amendment also requires the expected return on plan assets recognized in profit or loss to be calculated based on rate used to discount the defined benefit obligation.

The amendments are not relevant to the Group's financial statements, since it does not have any defined benefit plans.

- IAS 27 (2011) *Separate Financial Statements* (Effective for annual periods beginning on or after 1 January 2014. Earlier application is permitted if IFRS 10, IFRS 11, IFRS 12 and IAS 28 (2011) are also applied early).

IAS 27 (2011) carries forward the existing accounting and disclosure requirements of IAS 27 (2008) for separate financial statements, with some minor clarifications. As well, the existing requirements of IAS 28 (2008) and IAS 31 for separate financial statements have been incorporated into IAS 27 (2011). The Standard no longer addresses the principle of control and requirements relating to the preparation of consolidated financial statements, which have been incorporated into IFRS 10, *Consolidated Financial Statements*.

The Group does not expect IAS 27 (2011) to have material impact on the financial statements, since it does not results in a change in the entity's accounting policy.

- IAS 28 (2011) *Investments in Associates and Joint Ventures* (Amendments effective for annual periods beginning on or after 1 January 2014. Earlier application is permitted if IFRS 10, IFRS 11, IFRS 12 and IAS 27 (2011) are also applied early.). There are limited amendments made to IAS 28 (2008):
 - *Associates and joint ventures held for sale*. IFRS 5, *Non-current Assets Held for Sale and Discontinued Operations* applies to an investment, or a portion of an investment, in an associate or a joint venture that meets the criteria to be classified as held for sale. For any retained portion of the investment that has not been classified as held for sale, the equity method is applied until disposal of the portion held for sale.

Notes to the consolidated financial statements

Summary of significant accounting policies (cont'd)

Approved but not yet effective standards and interpretations (cont'd)

After disposal, any retained interest is accounted for using the equity method if the retained interest continues to be an associate or a joint venture.

- *Changes in interests held in associates and joint ventures.* Previously, IAS 28 (2008) and IAS 31 specified that the cessation of significant influence or joint control triggered remeasurement of any retained stake in all cases, even if significant influence was succeeded by joint control. IAS 28 (2011) now requires that in such scenarios the retained interest in the investment is not remeasured.

The Group does not expect the amendments to Standard to have material impact on the financial statements since it does not have any investments in associates or joint ventures that will be impacted by the amendments.

- *Amendments to IAS 32 – Offsetting Financial Assets and Financial Liabilities* (Effective for annual periods beginning on or after 1 January 2014). The amendments do not introduce new rules for offsetting financial assets and liabilities; rather they clarify the offsetting criteria to address inconsistencies in their application.

The Amendments clarify that an entity currently has a legally enforceable right to set-off if that right is:

- not contingent on a future event; and
- enforceable both in the normal course of business and in the event of default, insolvency or bankruptcy of the entity and all counterparties.

The Group does not expect the Amendments to have any impact on the financial statements since it does not apply offsetting to any of its financial assets and financial liabilities and it has not entered into master netting arrangements.

- *IFRIC 20 Stripping Costs in the Production Phase of a Surface Mine* (effective for annual periods beginning on or after 1 January 2013). The Interpretation sets out requirements relating to the recognition of production stripping costs, initial and subsequent measurement of stripping activity assets.

The Group does not expect the Interpretation to have any impact on the financial statements since it does not have any stripping activities.

Contingencies

Contingent liabilities are not recognized in the financial statements. They are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote.

Contingent assets are not recognized in the financial statements but disclosed when an inflow or economic benefits is probable.

Notes to the consolidated financial statements

Summary of significant accounting policies (cont'd)

Subsequent events

Subsequent events that provide additional information about the Group's position at the statement of financial position date (adjusting events) are reflected in the financial statements. Subsequent events that are not adjusting events are disclosed in the notes when material.

Use of judgements and estimates

The preparation of financial statements in conformity with IFRS as adopted by the EU, requires management to make estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Parent Company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of the assets and liabilities within the next financial year are discussed below.

Fair value of derivatives

The fair value of interest rate swaps is based on broker quotes. Those quotes are tested for reasonableness by discounting estimated future cash flows based on the terms and maturity of each contract and using market interest rates for a similar instrument at the measurement date. Fair values reflect the credit risk of the instrument and include adjustments to take account of the credit risk of the Group entity and counterparty when appropriate.

Determination of an effective hedge

On initial designation of the derivative as a hedging instrument, the Group formally documents the relationship between the hedging instrument and hedged item, including the risk management objectives and strategy in undertaking the hedge transaction and the hedged risk, together with the methods that will be used to assess the effectiveness of the hedging relationship. The Group makes an assessment, both at the inception of the hedge relationship as well as on an ongoing basis, of whether the hedging instruments are expected to be highly effective in offsetting the changes in the fair value of cash flows of the respective hedged items attributable to the hedged risk, and whether the actual results of each hedge are within a range of 80% - 125%.

Determining whether an arrangement contains a lease

At inception of an arrangement the Group determines whether such an arrangement is or contains a lease. This will be the case if the following two criteria are met:

- 1) The fulfilment of the arrangement is dependent on the use of the specific asset or assets and,
- 2) The arrangement contains a right to use the asset(s).

Notes to the consolidated financial statements

Summary of significant accounting policies (cont'd)

Use of judgements and estimates (continued)

Determining whether an arrangement contains a lease (continued)

At inception or on reassessment of the arrangement, the Group separates payments and other consideration required by such an arrangement into those for the lease and those for other elements on the basis of their relative fair values. If the Group concludes for a finance lease that is impracticable to separate the payments reliably, then an asset and a liability are recognised at an amount equal to the fair value of the underlying asset. Subsequently the liability is reduced as payments are made and an imputed finance cost on the liability is recognised using the Group's incremental borrowing rate.

Impairment losses on goodwill and property, plant and equipment

The carrying amounts of the Group's goodwill and property, plant and equipment are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. For the purpose of impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or groups of assets (the cash-generating unit).

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessment of the time value of money and the risks specific to the asset. An impairment loss is recognized if the carrying amount of an asset or its cash-generating unit exceeds its estimated recoverable value.

Valuation of buildings

Information about assumptions and estimation uncertainties related to valuation of buildings is included in Note 10 "Property, plant and equipment".

Impairment losses on receivables

The Parent Company and subsidiaries reviews receivables to assess impairment at least on a quarterly basis. In determining whether an impairment loss should be recorded in the income statement, the Parent Company and subsidiaries makes judgments as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of receivables before the decrease can be identified with an individual receivable in that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of debtors, national or local economic conditions that influence the Parent Company and subsidiaries of the receivables.

The management evaluates probable cash flows from the debtors based on historical loss experience related to the debtors with a similar credit risk. Methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

Useful lives for property, plant and equipment

Asset useful lives are assessed annually and changed when necessary to reflect current thinking on their remaining lives in light of technological change, prospective economic utilization and physical condition of the assets concerned.

Notes to the consolidated financial statements

Summary of significant accounting policies (cont'd)

Financial risk management

The Parent Company and subsidiaries have exposure to the following risks from its use of financial instruments:

- credit risk,
- liquidity risk,
- market risk,
- operational risk,
- capital management risk.

This note presents information about the Group's exposure to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk.

The note "Financial instruments and risk management" presents quantitative information about the Group's exposure to each of the credit, liquidity and capital management risks, the Group's objectives, policies and processes for measuring and managing risk, and the Group's management of capital. Further quantitative disclosures are also included throughout these annual financial statements.

Risk management framework

The Board of Directors has overall responsibility for the establishment and oversight of the Group's risk management framework. The Group's risk management policies are established to identify and analyze the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities. The Group, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

Credit risk

Within its trading activity the Group sells products and services with deferred payment term, which may result in the risk that customers will not pay for the Group's receivables from sales of products and services. In order to minimize credit risk the Group manages the risk by credit limit policies governing granting of credit limits to customers and establishment of pledges of appropriate types such as:

- limit,
- insurance,
- securities.

Each non-cash customer is individually assessed with regard to credit risk. Trade receivables are monitored by finance departments on a regular basis. In the event of occurrence of overdue receivables, sale is withheld and debt recovery procedures implemented as described by the obliging procedures.

Notes to the consolidated financial statements

Summary of significant accounting policies (cont'd)

Financial risk management (cont'd)

Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation.

The Group's policy is to maintain sufficient cash and cash equivalents or have available funding through an adequate amount of committed credit facilities to meet its commitments at a given date in accordance with its strategic plans.

The Group's objective is to maintain a balance between continuity of funding and flexibility. The Group's activities generate sufficient amount of cash, therefore the main managements' responsibility is to monitor that the liquidity ratio of the Group is close to or higher than 1.

Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Group's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return.

The Group manages foreign exchange risk by minimizing the net exposure to open foreign currency position. Further exposure to foreign exchange risk is disclosed in Note 26 Financial instruments and risk management.

The Group's income and operating cash flows are in general independent of changes in market interest rates. Group use derivative instruments to hedge the interest rate risk (refer to Note 22).

Operational risk

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Group's processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks such as those arising from legal and regulatory requirements and generally accepted standards of corporate behaviour. Operational risks arise from all of the Group's operations.

The Group's objective is to manage operational risk so as to balance the avoidance of financial losses and damage to the Group's reputation with overall cost effectiveness and to avoid control procedures that restrict initiative and creativity.

The primary responsibility for the development and implementation of controls to address operational risk is assigned to key management. This responsibility is supported by the development of standards in the following areas:

- requirements for appropriate segregation of duties, including the independent authorization of transactions
- requirements for the reconciliation and monitoring of transactions
- compliance with regulatory and other legal requirements
- documentation of controls and procedures

Notes to the consolidated financial statements

Summary of significant accounting policies (cont'd)

Financial risk management (cont'd)

Operational risk (cont'd)

- requirements for the periodic assessment of operational risks faced, and the adequacy of controls and procedures to address the risks identified
- requirements for the reporting of operational losses and proposed remedial action
- development of contingency plans
- training and professional development
- ethical and business standards
- risk mitigation, including insurance where this is effective

Notes to the consolidated financial statements

1 Segment reporting

The Group has several reportable segments, as presented below.

Reportable segments are different product groups, which are managed separately because they require different technology and marketing strategies. For each of the product groups, the General Director reviews internal management reports on at least a monthly basis.

The following summary describes the products in each of the Group's reportable segments:

- *Cheese and cheese products.* Includes cheese and cheese products produced by the Company and its subsidiaries;
- *Fresh dairy products.* Includes other products (milk, sour milk, yoghurt, curd) produced by the Company);
- *Other dairy products.* Includes other dairy products.

Information regarding the results of each reportable segment is included below. Performance is measured based on segment gross profit, as included in the internal management reports that are reviewed by the General Director. Segment gross profit is used to measure performance as management believes that such information is the most relevant in evaluating the results.

Segments results for the year ended 31 December 2012 are as follows:

| Thousand Litas | Cheese and cheese products | Fresh dairy products | Other products | Total |
|----------------|----------------------------|----------------------|----------------|----------|
| Sales | 145,617 | 89,933 | 60,209 | 295,759 |
| Cost of sales | -139,336 | -70,249 | -56,120 | -265,705 |
| Gross profit | 6,281 | 19,684 | 4,089 | 30,054 |

Segments results for the year ended 31 December 2011 are as follows:

| Thousand Litas | Cheese and cheese products | Fresh dairy products | Other products | Total |
|----------------|----------------------------|----------------------|----------------|----------|
| Sales | 136,778 | 67,605 | 85,750 | 290,133 |
| Cost of sales | -132,079 | -55,919 | -72,957 | -260,955 |
| Gross profit | 4,699 | 11,686 | 12,793 | 29,178 |

Information on assets, liabilities, interest income and expenses, amortisation and depreciation, result before tax, tax expenses and other non monetary captions attributable to each of the separate segments is not provided to the General Director. The opinion of the management is that it is not reasonable to allocate these captions to separate reportable segments.

Notes to the consolidated financial statements

1 Segment reporting (cont'd)

Besides that, the Group has three reportable segments, relating to operating entities: AB Vilkyškių Pieninė (parent Company), AB Kelmės Pieninė (a subsidiary) and AB Modest (a subsidiary). The activity of each company (segment) is related to production of dairy products. However, the companies produce different dairy products and therefore use different technologies and apply different marketing strategies. The General Director reviews internal management reports of the segments on a monthly basis.

The largest segment of the Group is AB Vilkyškių Pieninė. More detailed information about segments of the separate Group AB Vilkyškių Pieninė is presented in the separate financial statements.

When presenting information as to geographical location, segment income is recognised according to the clients' geographical location. Segment assets are allocated according to their geographical location.

Segment information for 2012:

| Thousand Lit | AB Vilkyškių Pieninė | AB Kelmės Pieninė | AB Modest | Adjustment | Total |
|---|-------------------------|----------------------|-----------|------------|---------|
| Revenue | 329,860 | 93,305 | 45,571 | -172,976 | 295,759 |
| Interest income | 46 | 156 | 34 | -156 | 80 |
| Interest expenses | -1,750 | -339 | -79 | 156 | -2,012 |
| Depreciation and amortisation | 5,350 | 1,334 | 746 | - | 7,430 |
| Result before taxation | 4,403 | 14,843 | -2,326 | -14,669 | 6,903 |
| Income tax expense | 709 | - | - | 63 | 772 |
| Net profit for the year | 5,112 | 14,843 | -2,326 | -14,606 | 7,675 |
| Other material non-cash items | | | | | |
| Segment assets | 143,229 | 39,437 | 14,150 | -34,636 | 162,180 |
| Acquisition of property, plant and equipment | 26,141 | 3,126 | 306 | - | 29,573 |
| Segment liabilities | 91,820 | 20,869 | 11,050 | -21,560 | 102,179 |

Adjustments are related to elimination of inter-Group transactions and balances.

Segment information for 2012 per geographical zones:

| Thousand Lit | Revenue | Assets |
|----------------------------------|----------------|----------------|
| Lithuania | 109,260 | 156,183 |
| European Union, except Lithuania | 87,734 | 4,229 |
| Russia | 87,054 | 537 |
| Other | 11,711 | 1,231 |
| | <u>295,759</u> | <u>162,180</u> |

Notes to the consolidated financial statements**1 Segment reporting (continued)**

Segment information for 2011:

| Thousand Lit | AB Vilkyškių Pieninė | AB Kelmės Pieninė | AB Modest | Adjustment | Total |
|--|-------------------------|----------------------|-----------|------------|---------|
| Revenue | 288,927 | 74,548 | 108,187 | -181,530 | 290,133 |
| Interest income | 73 | 156 | - | -156 | 73 |
| Interest expenses | -1,241 | -421 | -51 | 156 | -1,557 |
| Depreciation and amortization | 4,560 | 1,660 | 765 | - | 6,985 |
| Result before taxation | 13,509 | 9,817 | 162 | -12,884 | 10,604 |
| Income tax expense | 37 | - | - | - | 37 |
| Net profit for the year | 13,546 | 9,817 | 162 | -12,884 | 10,641 |
| Other material non-cash items | - | - | - | - | - |
| Segment assets | 122,994 | 33,458 | 19,042 | -32,999 | 142,495 |
| Acquisition of property, plant and equipment | 12,253 | 456 | 1,157 | - | 13,866 |
| Segment liabilities | 73,029 | 19,753 | 13,615 | -20,034 | 86,363 |

Adjustments are related to elimination of inter-Group transactions and balances.

Segment information for 2011 per geographical zones:

| Thousand Lit | Revenue | Assets |
|----------------|---------|---------|
| Lithuania | 105,526 | 135,222 |
| European Union | 97,594 | 2,299 |
| Russia | 78,594 | 3,348 |
| Other | 8,419 | 1,626 |
| | 290,133 | 142,495 |

Information about major clients

Revenue from one major client earned by the Group in 2012 amounted to 73,578 thousand LTL, which constitutes 25% of total earned income (2011 – 69,520 thousand LTL or 24%).

| Thousand Lit | 2012 | 2011 |
|--------------|------|------|
|--------------|------|------|

2 Cost of sales

| | | |
|--------------------------------------|----------|----------|
| Raw materials | -198,897 | -210,448 |
| Staff costs | -19,182 | -16,832 |
| Depreciation and grants amortisation | -5,566 | -5,391 |
| Gas, electricity | -11,413 | -8,315 |
| Other costs | -30,647 | -19,969 |
| | -265,705 | -260,955 |

Notes to the consolidated financial statements

| Thousand Lit | 2012 | 2011 |
|---|----------------|---------------|
| 3 Other operating income | | |
| Income from sales of materials | 91 | 79 |
| Other | 1,004 | 746 |
| | <u>1,095</u> | <u>825</u> |
| 4 Other operating expenses | | |
| Cost of sold materials | -61 | -48 |
| Other | -280 | -220 |
| | <u>-341</u> | <u>-268</u> |
| 5 Distribution expenses | | |
| Logistics and transportation | -5,669 | -4,302 |
| Marketing and advertising | -4,189 | -2,603 |
| Staff costs | -1,747 | -1,446 |
| Depreciation | -184 | -165 |
| Other | -1,010 | -1,266 |
| | <u>-12,799</u> | <u>-9,782</u> |
| 6 Administrative expenses | | |
| Staff costs | -4,020 | -3,394 |
| Depreciation and amortization | -515 | -644 |
| Consultations | -164 | -434 |
| Security | -326 | -323 |
| Fuel | -86 | -314 |
| Veterinary services | -350 | -266 |
| Bank charges | -150 | -202 |
| Impairment of trade and other receivables | 0 | -200 |
| Penalties | -259 | -161 |
| Taxes except for income tax | -121 | -102 |
| Bonuses to Board members | -150 | -100 |
| Security commission services | -87 | -84 |
| Repair | -55 | -83 |
| Insurance | -64 | -61 |
| Membership fee | -73 | -56 |
| Impairment of inventories | -40 | -16 |
| Production overheads during temporary shut-down | -576 | - |
| Other | -1,757 | -1,147 |
| | <u>-8,793</u> | <u>-7,587</u> |

Notes to the consolidated financial statements

Thousand Lit

2012**2011****7 Net financing costs***Financing income*

| | | |
|------------------------|-----|-----|
| Interest | 80 | 73 |
| Penalties and fines | 30 | 55 |
| Other | 0 | 5 |
| Total financing income | 110 | 133 |

Financing costs

| | | |
|----------------------------|--------|--------|
| Interest | -2,012 | -1,557 |
| Loss from foreign exchange | -241 | -188 |
| Other | -170 | -150 |
| Total financing costs | -2,423 | -1,895 |
| | -2,313 | -1,762 |

8 Income tax expense*Recognized in the income statement***Current income tax expense**

| | | |
|----------------|---|----|
| Current period | - | -1 |
|----------------|---|----|

Deferred tax

| | | |
|------------------------|-----|----|
| Change in deferred tax | 772 | 37 |
| | 772 | 37 |

Reconciliation of effective tax rate

Thousand Lit

2012**2011**

| | | | | |
|---|---------|--------|--------|--------|
| Profit for the year | | 7,675 | | 10,641 |
| Total income tax expense | | -772 | | -37 |
| Profit before income tax | | 6,903 | | 10,604 |
| Income tax applying the effective tax rate | 15.00% | 1,035 | 15.00% | 1,591 |
| Non-taxable result of subsidiary AB Kelmės Pieninė due to the social company status | -32.28% | -2,228 | -6.98% | -1,473 |
| Permanent differences | 6.1% | 421 | 0.8% | 84 |
| Recognition of temporary differences from previous periods | - | - | - | -239 |
| Income tax expense | -11.18% | -772 | -0,35% | -37 |

Notes to the consolidated financial statements**9 Earnings per share**

| | 2012 | 2011 |
|--|--------|--------|
| Number of issued shares calculated based on weighted average method, in thousand units | 11,943 | 11,943 |
| Net profit, attributable to ordinary shareholders of the Parent Company, in thousand Lit | 7,564 | 10,565 |
| Basic earnings per share, in Lit | 0.63 | 0.88 |

The diluted earnings per share are the same as basic earnings per share.

10 Property, plant and equipment

| Thousand Lit | Land and buildings | Machinery and equipment | Other assets | Construction in progress | Total |
|------------------------------------|--------------------|-------------------------|--------------|--------------------------|---------|
| Cost/revalued amount | | | | | |
| Balance as at 1 January 2011 | 31,447 | 53,571 | 14,486 | 886 | 100,390 |
| Acquisitions | 28 | 8,677 | 558 | 4,601 | 13,864 |
| Disposals | -18 | -1,659 | -768 | - | -2,445 |
| Reclassification | -371 | 2,432 | -607 | -1,454 | - |
| Balance as at 31 December 2011 | 31,086 | 63,021 | 13,669 | 4,033 | 111,809 |
| Balance as at 1 January 2012 | 31,086 | 63,021 | 13,669 | 4,033 | 111,809 |
| Acquisitions | 389 | 8,055 | 285 | 20,903 | 29,632 |
| Disposals | - | -3,333 | -448 | - | -3,781 |
| Reclassification | 2,689 | 20,908 | -4,352 | -19,245 | - |
| Balance as at 31 December 2012 | 34,164 | 88,651 | 9,154 | 5,691 | 137,660 |
| Depreciation and impairment | | | | | |
| Balance as at 1 January 2011 | 6,197 | 20,497 | 8,022 | - | 34,716 |
| Depreciation for the year | 1,277 | 4,387 | 1,058 | - | 6,722 |
| Disposals | -15 | -1,290 | -668 | - | -1,973 |
| Reclassification | -376 | 605 | -229 | - | - |
| Balance as at 31 December 2011 | 7,083 | 24,199 | 8,183 | - | 39,465 |
| Balance as at 1 January 2012 | 7,083 | 24,199 | 8,183 | - | 39,465 |
| Depreciation for the year | 1,183 | 5,901 | 699 | - | 7,783 |
| Disposals | - | -3,074 | -441 | - | -3,515 |
| Reclassification | 1,059 | 1,636 | -2,695 | - | - |
| Balance as at 31 December 2012 | 9,325 | 28,662 | 5,746 | - | 43,733 |
| Carrying amounts | | | | | |
| 1 January 2011 | 25,250 | 33,074 | 6,464 | 886 | 65,674 |
| 31 December 2011 | 24,003 | 38,822 | 5,486 | 4,033 | 72,344 |
| 31 December 2012 | 24,839 | 59,989 | 3,408 | 5,691 | 93,927 |

Prepayments for property, plant and equipment are classified as acquisitions of property, plant and equipment.

Notes to the consolidated financial statements

10 Property, plant and equipment (cont'd)

Pledges

To secure the bank loans, the Group has pledged its property, plant and equipment with a book value of 49,982 thousand LTL as at 31 December 2012 (2011: 47,596 thousand LTL (note 18).

Acquisition cost of fully depreciated property, plant and equipment in use amounts to 14,158 thousand LTL as at 31 December 2012 (2011 – 17,816 thousand LTL).

Vehicles under finance lease contracts

The Group has acquired several transport vehicles, plant and equipment under finance lease arrangements. The carrying amount of the leased assets amounted to 1,389 thousand LTL as at 31 December 2012 (2011: 3,678 thousand LTL).

Depreciation

Depreciation is provided for in the following items:

| Thousand Lit | 2012 | 2011 |
|--|--------------|--------------|
| Cost of finished goods | 6,599 | 6,185 |
| Other operating costs | 619 | - |
| Distribution and administrative expenses | 565 | 809 |
| | <u>7,783</u> | <u>6,722</u> |

As at 31 December 2012 the Group performed evaluation of property, plant and equipment in order to determine whether the value of the property, plant and equipment, presented in the statement of financial position as at 31 December 2012, is not impaired.

The evaluation included an estimate of the assets value in use applying the discounted cash flow method. When estimating the value in use, the calculated future cash flows were discounted to their present value applying the average weighted capital price in the industry (WACC), which was 8.89%.

The calculated value in use exceeded the carrying amount of the property, plant and equipment and the working capital. Therefore, no impairment has been recognised in the financial statements as at 31 December 2012. More detailed information on impairment is presented in note 11.

Valuation of buildings

Buildings are recognized at revalued amounts, less any subsequent accumulated depreciation and subsequent accumulated impairment losses. Last revaluation was performed in December 2010 by independent appraisers.

In managements opinion, during the period 2010-2012 there were no significant changes in the real estate market and the management is of the opinion that there was no need to perform an evaluation of the buildings at the end of 2012 and to make any adjustments to the value of the buildings presented in the financial statements for 2012.

If the buildings were carried at cost model, the carrying amount recognized as at 31 December 2012 would be 17,109 thousand LTL (at 31 December 2011: 15,856 thousand LTL).

Notes to the consolidated financial statements

10 Property, plant and equipment (cont'd)

The revaluation reserve has been decreased by an amount of deferred tax and its net value amounts to 6,570 thousand LTL as at 31 December 2012 (31 December 2011 : 6,929 thousand LTL).

11 Intangible assets

| Thousand Litas | Goodwill | Software | Total |
|------------------------------------|----------|----------|--------|
| Cost | | | |
| Balance as at 1 January 2011 | 23,875 | 1,624 | 25,499 |
| Acquisitions | - | 2 | 2 |
| Disposals | - | - | - |
| Balance as at 31 December 2011 | 23,875 | 1,626 | 25,501 |
| Balance as at 1 January 2012 | 23,875 | 1,626 | 25,501 |
| Acquisitions | - | 7 | 7 |
| Disposals | - | - | - |
| Balance as at 31 December 2012 | 23,875 | 1,633 | 25,508 |
| Amortization and impairment | | | |
| Balance as at 1 January 2011 | - | 1,226 | 1,226 |
| Amortisation for the year | - | 265 | 265 |
| Disposals | - | - | - |
| Balance as at 31 December 2011 | - | 1,491 | 1,491 |
| Balance as at 1 January 2012 | - | 1,491 | 1,491 |
| Amortisation for the year | - | 138 | 138 |
| Disposals | - | - | - |
| Balance as at 31 December 2012 | - | 1,629 | 1,629 |
| Carrying amounts | | | |
| 1 January 2011 | 23,875 | 398 | 23,879 |
| 31 December 2011 | 23,875 | 135 | 24,010 |
| 31 December 2012 | 23,875 | 4 | 23,879 |

Amortization charge for the year is included in administrative expenses.

Notes to the consolidated financial statements

11 Intangible assets (cont'd)

Impairment of cash generating units to which goodwill is assigned

Goodwill resulting from business combination is attributable mainly to synergy, which was reached after integration of the acquisitions in the Group's activity of dairy goods production. Goodwill is assigned to the following cash generating units of the Group:

| Thousand Lit | 31-12-2012 | 31-12-2011 |
|-------------------|---------------|---------------|
| AB Kelmės Pieninė | 22,842 | 22,842 |
| AB Modest | 1,033 | 1,033 |
| | <u>23,875</u> | <u>23,875</u> |

Impairment of cash generating units to which goodwill is assigned (continued)

An impairment test of these cash generating units was performed when calculating their recoverable value. For assessment of the value in use, the estimated future cash flows were discounted to their present value applying the pre-tax rate of the average weighted cost of capital in the industry which equalled to 8.89% (2011: 8.87%). If not stated otherwise, the same estimation of the value in use in 2012 was done for 2011. The main assumptions used for the calculation are as follows:

- The future cash flows have been calculated based on historical experience and the business plan for 5 years. The cash flows expected during the remaining useful life of the machinery and equipment have been calculated by extrapolating the cash flow of the 5th year with a zero growth rate.
- The Group's management is planning to strengthen marketing and increase export sales;
- The Group's management expects that the prices for raw milk will not differ significantly from the prices in 2012;
- The management estimates that the inflation impact on sales prices and raw materials will be negligible.

Value in use calculated based on these assumptions was higher than the carrying amount of related assets. Therefore, no impairment loss was recognised in the financial statements.

12 Non-current receivables

| Thousand Lit | | 31-12-2012 | 31-12-2011 |
|--|------|--------------|--------------|
| | Note | | |
| Prepayments to related parties | 25 | 842 | 842 |
| Loans granted to related parties, including interest | 25 | 522 | 630 |
| Non-current receivables from farmers | | 29 | 55 |
| Other | | 2 | 32 |
| | | <u>1,395</u> | <u>1,559</u> |

Notes to the consolidated financial statements

12 Non-current receivables (cont'd)

A prepayment (842 thousand LTL) is made to a related company ŪKB Šilgaliai. The prepayment must be fully covered by 31 December 2015. The outstanding balance of the prepayment is subject to administration fee.

The loan (351 thousand LTL) issued to a related party ŪKB Šilgaliai, matures on 31 December 2014. The outstanding balance of the loan bears a fixed interest rate. The loan (150 thousand LTL) was issued to a related party ŪKB Šilgaliai, the repayment deadline is 30 May 2015. The loan balance amounted to 96 thousand LTL as at 31 December 2012.

The loan (75 thousand LTL) was issued on 27 March 2012 to a related party ŪKB Šilgaliai, and matures on 30 May 2015. The outstanding balance of the loan is subject to fixed interest.

Non-current receivables from farmers include prepayments to farmers for milk. The outstanding balance of the prepayments bears an administrative fee.

Credit and foreign currency risks, encountered by the Group, and impairment losses related to trade and other receivable amounts are disclosed in note 26.

13 Inventories

| Thousand Lit | 31-12-2012 | 31-12-2011 |
|---------------------------|--------------|--------------|
| Finished production | 17,358 | 18,057 |
| | <hr/> 17,358 | <hr/> 18,057 |
| Raw materials | 87 | 217 |
| Other auxiliary materials | 6,026 | 4,693 |
| Production in progress | 466 | 290 |
| Goods for re-sale | 32 | 2 |
| | <hr/> 23,969 | <hr/> 23,259 |

Raw materials include milk and other materials used in production.

As at 31 December 2012 write down of inventories to net realisable value amounts to LTL 25 thousand (2011: LTL 51 thousand). Write down to net realisable value and reversal of the write down is accounted as administrative costs.

As at 31 December 2012 the inventories with the carrying amount of up to 14 million LTL (2011: up to 13 million LTL) have been pledged to financial institutions (note 18).

Notes to the consolidated financial statements**14 Trade and other receivables**

| Thousand Litas | | 31-12-2012 | 31-12-2011 |
|---|------|------------|------------|
| | Note | | |
| Trade receivables | | 13,936 | 16,169 |
| Loans issued to related parties, | | | |
| | 25 | 531 | 601 |
| Short-term loan to management | 25 | - | 280 |
| Prepayments to management | 25 | - | 150 |
| Other | | 155 | 216 |
| Sub-total: financial assets | | 14,622 | 17,416 |
| Taxes receivable (excluding income tax) | | 2,102 | 1,967 |
| Sub-total: other receivables | | 2,102 | 1,967 |
| Total trade and other receivables | | 16,724 | 19,383 |

Credit and foreign currency risks, encountered by the Group, and impairment losses related to trade and other receivable amounts are disclosed in note 26.

Taxes receivable as at 31 December 2012 mainly include receivable VAT.

Trade and other receivable amounts are interest free and their settlement term is up to 30 days.

A loan (144 thousand LTL) was granted to the related party ŪKB Šilgaliai. The repayment deadline of the loan is 31 December 2013. The outstanding balance is subject to fixed interest. An amount of interest receivable amounts to 114 thousand LTL. Administration fee on prepayments, amounting to 273 thousand LTL, is treated as interest

15 Prepayments

| Thousand Litas | | 31-12-2012 | 31-12-2011 |
|--------------------------------|------|------------|------------|
| | Note | | |
| Prepayments | a) | 861 | 1,252 |
| Prepayments to related parties | 25 | 545 | 351 |
| | | 1,406 | 1,603 |

a) Prepayments include amounts prepaid to suppliers for goods and services and to farmers for raw milk.

16 Cash and cash equivalents

| Thousand Litas | | 31-12-2012 | 31-12-2011 |
|----------------|--|------------|------------|
| Cash at bank | | 742 | 283 |
| Cash on hand | | 138 | 54 |
| | | 880 | 337 |

Notes to the consolidated financial statements

16 Cash and cash equivalents (cont'd)

All account balances as at 31 December 2012 have been pledged to secure the bank loans (note 18). Furthermore, cash inflows in the bank accounts are pledged to secure the bank loans (note 18).

The interest rate risk of the Group, related to cash and cash equivalents, is disclosed in note 26.

17 Capital and reserves

Authorized capital of the Parent Company as at 31 December 2012 comprised 11,943,000 ordinary shares at par value of 1 LTL each. All shares are fully paid.

According to the Law on Companies, holders of ordinary shares have at the shareholders meeting one voting right for one share and the right to dividends, which are declared from time to time, and to participate in capital on a winding up.

Legal reserve

Following the legislation, annual allocation to the legal reserve should amount to at least 5% of the net profit until the reserve makes up 10% of the share capital. According to law, the reserve can be used only to cover the retained losses.

Share premium

Share premium is the difference between the issue price and the nominal value of the shares.

Revaluation reserve

Revaluation reserve is related to revaluation of buildings and is stated net of deferred tax liability.

The reserve is decreased annually for the depreciation in respect to revalued buildings and disposal of revalued assets. The decrease is recognized directly in equity.

When depreciating the revalued buildings, a transfer is made from the revaluation reserve to retained earnings. The amount for transfer is determined as a difference between depreciation, calculated from the restated value, and depreciation, calculated from the initial cost of the buildings.

The revaluation reserve can be used for an increase of authorized capital.

Hedging reserve

As at 31 December 2012 the hedging reserve comprises the effective part of the fair value of the derivative financial instrument in relation to hedging against interest rate fluctuations.

Reserve for acquiring own shares

The extraordinary shareholders meeting, dated 5 November 2011, decided to acquire up to 10 % of own shares. Based on this decision, a reserve for acquiring of own shares amounting to 5,768 which is a maximum amount, was established.

According to the Lithuanian legislation, the reserve will be retained for as long as the Group acquires own shares.

In the years 2012 and 2011 the Group did not acquire own shares.

Notes to the consolidated financial statements**18 Interest bearing loans and finance lease liabilities**

The Group's interest bearing loans and finance lease liabilities are as follows:

| Credit institution | Ref. | Currency | Contracted amount, tLTL | Balance at 31-12-2012 | Balance at 31-12-2011 |
|-----------------------------|------|----------|-------------------------|-----------------------|-----------------------|
| Bank loan | a) | EUR | 6,284 | 3,257 | 3,886 |
| Bank loan | b) | EUR | 3,459 | 2,162 | 2,595 |
| Bank loan | c) | EUR | 5,000 | - | 3,588 |
| Bank loan | d) | EUR | 6,300 | 2,797 | 3,616 |
| Bank loan | e) | EUR | 11,999 | 6,940 | 9,050 |
| Bank loan | f) | EUR | 7,078 | - | 677 |
| Credit line | g) | EUR | 6,906 | 616 | 3,629 |
| Bank loan | h) | LTL | 4,829 | - | 1,248 |
| Bank loan | i) | EUR | 6,008 | 4,595 | 6,008 |
| Overdraft | j) | LTL | 3,000 | 2,480 | 1,550 |
| Bank loan | k) | EUR | 6,319 | 1,925 | 2,267 |
| Bank loan | l) | EUR | 12,603 | 9,176 | 3,437 |
| Bank loan | m) | LTL | 3,000 | - | 2,454 |
| Bank loan | n) | EUR | 10,773 | 7,555 | - |
| Bank loan | o) | EUR | 3,588 | 3,498 | - |
| Bank loan | p) | LTL | 3,450 | 3,449 | - |
| Bank loan | r) | EUR | 2,969 | 2,969 | - |
| Bank loan | s) | EUR | 4,005 | 1,250 | - |
| Factoring | t) | | | 358 | |
| Financial lease liabilities | u) | EUR | | 678 | 1,256 |
| Total liabilities | | | | 53,705 | 45,261 |
| Less: current part | | | | -17,950 | -21,144 |
| Payable after one year | | | | 35,755 | 24,117 |

a) The loan (1,820 thousand EUR) was granted on 28 April 2008 to AB Vilkyškių Pieninė for acquisition of AB Kelmės Pieninė. Repayment started on 30 June 2008, and is performed in equal quarterly instalments, the final settlement term being 27 April 2015. The determined interest rate is related to 6 months EURIBOR + margin.

b) The loan (1,002 thousand EUR) was granted to the Group on 21 April 2008 for financing the project of EU Structural Funds for the period 2007-2013. Repayment of the loan started as of 31 March 2010, in equal quarterly instalments and ends on 31 April 2015. The loan is secured by pledging the buildings and equipment with a subsequent pledge, and the acquired equipment with the original pledge. The contractual interest rate is 6 months LIBOR + margin.

c) On 23 February 2012 a Bank re-financed the loan issued by the bankrupt bank Snoras to AB Vilkyškių Pieninė.

d) The loan was granted to AB Vilkyškių Pieninė (1,825 thousand EUR) on 28 April 2008 for acquisition of AB Kelmės Pieninė. Repayment of the loan started as of 30 September 2008 in equal annual instalments until 31 May 2016. The loan is secured by pledging inventories, equipment, current and future cash inflows to bank account, as well as 50 per cent of the shares of AB Kelmės Pieninė. The contractual interest rate is 6 months LIBOR + margin.

Notes to the consolidated financial statements

18 Interest bearing loans and finance lease liabilities (cont'd)

e) A loan (3,475 thousand EUR) has been issued to AB Kelmės Pieninė for working capital needs. The repayment in quarterly instalments started in October 2009 and ends in December 2015. The loan is secured by pledging the buildings, equipment, current and future cash balances and inventories. The contractual interest rate is 6 months LIBOR + margin.

f) The loan was repaid by the end of the financial year.

g) On 12 September 2012 AB Vilkyškių Pieninė was granted a credit limit of 2,000 thousand EUR for working capital needs. The credit limit matures on 22 May 2013 and is secured by pledging not movable assets and property, plant and equipment by secondary pledge. The determined interest rate is related to 1 month LIBOR + margin.

h) On 23 February 2012 a Bank re-financed the loan of AB Modest granted by the bankrupt bank Snoras.

i) On 20 January 2011 AB Modest was granted a loan of 1,740 thousand EUR for working capital needs. The repayment starts on 20 January 2012 and ends on 20 January 2016 making equal quarterly instalments. The loan is secured by pledging buildings, current and future cash inflows. An interest rate is related to 1 month LIBOR + margin.

j) On 8 June 2012 AB Kelmės Pieninė was granted an overdraft of 3,000 thousand LTL for working capital needs. The loan matures on 8 June 2013. The annual interest rate is related to 3 months VILIBOR + margin. The loan is secured by pledging non-current assets, the right of land lease, account balances and inventories.

k) On 10 May 2011 AB Vilkyškių Pieninė was granted a loan (1,830 thousand EUR) for financing investments. The loan is to be repaid by May 2012 by monthly instalments. The loan is secured by pledging the buildings and equipment with subsequent pledge and the acquired equipment with original pledge, as well as by pledging the current and the future cash inflows in all currencies. The contractual interest rate relates to 1 month LIBOR + margin.

l) On 21 June 2011 AB Vilkyškių Pieninė was granted a loan (3,650 tLTL) for financing investments. The repayment will start as of June 2012 making equal monthly instalments until June 2018. The loan is secured by pledging the buildings and equipment with subsequent pledge and the acquired equipment with original pledge, as well as by pledging the current and the future cash inflows in all currencies. The contractual interest rate relates to 1 month LIBOR + margin.

m) On 14 June 2011 AB SEB Bankas granted an overdraft of 3 million LTL to AB Vilkyškių Pieninė for working capital needs. The credit facility is to be repaid by 29 April 2013. The contractual interest rate relates to one night VILIBOR + margin. The Company has pledged its current and future inflows in the accounts in all currencies.

n) On 4 July 2012 AB Vilkyškių Pieninė received a loan (3,120 thousand EUR) for financing of investments. The loan is to be repaid from June 2013 to July 2017 on a monthly basis, except for the months January and February). The loan is secured by pledging buildings and equipment with subsequent pledge and the acquired equipment with original pledge, as well as by pledging the current and the future cash inflows in all currencies. The contractual interest rate relates to 3 months LIBOR + margin.

o) On 23 February 2012 AB Vilkyškių Pieninė was granted a loan (1,039 thousand EUR) for re-financing of loan from the bank Snoras. The repayment is to start from February 2013 and until February 2017 making monthly instalments.

Notes to the consolidated financial statements

18 Interest bearing loans and finance lease liabilities (cont'd)

The loan is secured by pledged equipment and current and future cash inflows in all currencies. The determined interest rate is 1 month EURIBOR + margin.

p) On 17 April 2012 an overdraft of 3,450 thousand LTL was granted to AB Vilkyškių Pieninė for working capital needs. The repayment deadline is 31 March 2013. The outstanding balance bears annual interest rate of 1 week VILIBOR + margin. The loan is secured by pledging receivables, the current and future cash inflows in all currencies.

r) On 23 February 2012 AB Modest received a loan (860 thousand EUR) for re-financing the loan granted by bank Snoras. The loan is to be repaid on a monthly basis starting February 2013 until February 2017. The loan is secured by pledging equipment, the current and future cash inflows in all currencies. The determined interest rate is 1 month LIBOR + margin.

s) On 8 August 2012 AB Kelmės Pieninė received a loan (1,160 thousand EUR) for financing of investments. Repayment instalments are planned from July 2013 until August 2015 on a quarterly basis. The loan is secured by pledging buildings, equipment with a subsequent pledge, the purchased equipment with the original pledge and inventories. The determined interest rate is 6 months LIBOR + margin.

t) On 14 May 2012 AB Vilkyškių Pieninė was granted a factoring limit of 170 thousand EUR. The determined interest rate is week LIBOR + margin.

u) Finance lease agreements are signed with finance leasing providers. The repayment deadline is May 2016.

According to loan agreements signed with banks, the Group is committed to maintain certain ratios of financial debt and EBITDA, loan coverage, equity and other financial ratios. The mentioned ratios are calculated based on the data presented in consolidated financial statements.

As at 31 December 2012 a financial debt to EBITDA ratio prescribed in loan agreements with one of the banks was not complied with. On 1st March 2013 the bank issued a waiver letter stating that no sanctions are to be applied or premature repayment of debt required if the ratio calculated based on the audited amounts does not exceed 3.40. Based on the waiver letter, the Group complies with the debt covenant. However, if the Group strictly followed the classification criteria defined by IAS 1, payable loans of LTL 8,106 thousand would be classified to current liabilities.

As at 31 December 2012 the Group complied with other bank loan covenants.

Loan repayment schedules, except for finance lease liabilities:

| Thousand Lit | 2012 | 2011 |
|-------------------|---------------|---------------|
| Within one year | 17,561 | 20,502 |
| From 1 to 5 years | 34,632 | 23,503 |
| After 5 years | 834 | - |
| | <u>53,027</u> | <u>44,005</u> |

Notes to the consolidated financial statements**18 Interest bearing loans and finance lease liabilities (cont'd)***Finance lease liabilities*

The finance lease is paid as follows:

| Thousand Litas | 2012 | 2011 |
|-------------------|------------|--------------|
| Within 1 year | 401 | 671 |
| From 1 to 5 years | 295 | 637 |
| Less interest | (18) | (52) |
| | <u>678</u> | <u>1,256</u> |

The financial lease agreements do not anticipate any contingent lease payments.

Interest rate on leasing liabilities is variable and relates to EUR LIBOR (6 or 12 months) + margin.

19 Government grants

| Thousand Litas | 31-12-2012 | 31-12-2011 |
|--|---------------|--------------|
| Carrying amount at the beginning of the period | 7,842 | 8,479 |
| Grants received | 5,854 | 150 |
| Amortization charge recognized in the income statement | -1,132 | -787 |
| Carrying amount at the end of the period | <u>12,564</u> | <u>7,842</u> |

The Group has received support from the EU Structural funds under the Lithuanian Rural Development Programme for 2004-2006 and from the National Settlement Agency under the Ministry of Agriculture for Rural Development Programme for 2007-2013. The support was received for acquisition of property, plant and equipment. The support is amortised in proportion to depreciation of the assets concerned.

20 Deferred tax liabilities

Deferred tax assets and liabilities calculated applying a 15% tax rate as at 31 December 2012 (31 December 2011: 15%), are attributed to the following items:

| Thousand Litas | Assets | | Liabilities | | Net value | |
|------------------------------------|---------------|-------------|--------------|--------------|--------------|--------------|
| | 31-12-2012 | 31-12-2011 | 31-12-2012 | 31-12-2011 | 31-12-2012 | 31-12-2011 |
| Property, plant and equipment | | - | 3,767 | 3,492 | 3,767 | 3,492 |
| Vacation reserve | -210 | -195 | - | - | -210 | -195 |
| Inventories | -4 | -8 | - | - | -4 | -8 |
| Government grants | -429 | -354 | - | - | -429 | -354 |
| Tax losses carried forward | -1,262 | -302 | - | - | -1,262 | -302 |
| Deferred tax (asset) / liabilities | <u>-1,905</u> | <u>-859</u> | <u>3,767</u> | <u>3,492</u> | <u>1,862</u> | <u>2,633</u> |

Notes to the consolidated financial statements

20 Deferred tax liabilities (cont'd)

Tax losses can be carried forward for an indefinite period, except for the losses incurred as a result of disposal of securities and/or derivative financial instruments. Such carrying forward is lost if the Company changes its activities due to which these losses were incurred, except for cases, when activities are terminated due to reasons which do not depend on the Company itself.

A decrease in the deferred tax liability by 772 thousand LTL was recognized in the income statement.

21 Trade and other payable amounts, including derivative financial instruments

| Thousand Lit | 31-12-2012 | 31-12-2011 |
|--|---------------|---------------|
| Trade payables | 26,721 | 24,537 |
| Employment related liabilities | 4,025 | 3,591 |
| Prepayments received | 372 | 331 |
| Payable dividends | 268 | - |
| Other payable amounts and accrued expenses | 519 | 771 |
| | <u>31,905</u> | <u>29,230</u> |

Foreign currency and liquidity risks of the Group, related to trade and other payable amounts are disclosed in note 26.

22 Derivative financial instruments

| Thousand Lit | 31-12-2012 | 31-12-2011 |
|---|--------------|--------------|
| Interest rate swap transaction to hedge against cash flow fluctuations (non-current) | 1,707 | 1,045 |
| Interest rate swap transaction to hedge against cash flow fluctuations (current) | 436 | 352 |
| | <u>2,143</u> | <u>1,397</u> |

Derivatives are stated at fair value. As at 31 December 2012 the Company had three interest rate swap transactions with a bank for the loans amounting to 1,830 thousand EUR, 3,900 thousand EUR and 2,317 thousand EUR. The loans were subject to variable interest rates related to 3 months and 6 months EURIBOR+ margin. The Company encounters expected volatility of cash flows related to forecasted interest payments, 3 months and 6 months EURIBOR (guiding interest rate). Due to this, the Company entered into swap transactions with the bank where fixed interest on loans has been determined:

- The loan of 1,830 thousand EUR is subject to a fixed interest rate. The Company pays fixed interest and receives a variable interest rate of 3 months EURIBOR.
- The loan of 3,900 thousand EUR is subject to a fixed interest rate. The Company pays fixed interest and receives a variable interest rate of 6 months EURIBOR.
- The loan of 2,317 thousand EUR is subject to a fixed interest rate. The Company pays fixed interest and receives a variable interest rate of 3 months EURIBOR.

The above hedging instruments were evaluated as being effective.

The liquidity risk related to derivative financial instruments is disclosed in note 26.

Notes to the consolidated financial statements**23 Contingencies and commitments**

Material contractual liabilities as at 31 December 2012 are:

| Thousand Litas | 2012 | 2011 |
|--|---------------|---------------|
| Acquisition of property, plant and equipment | 2,350 | 15,787 |
| Purchase of raw materials | 10,595 | 13,338 |
| | <u>12,945</u> | <u>29,125</u> |

The following assets of the Company were pledged as at 31 December 2012 to secure the bank loans (note 18):

- Current and future cash inflows in the accounts at different banks;
- Property, plant and equipment with the carrying amount of 49,982 thousand LTL;
- Inventories with the market value of 14 million LTL.

24 Staff costs

| Thousand Litas | 2012 | 2011 |
|--|---------------|---------------|
| Staff costs are included in the following items: | | |
| Cost of finished production | 19,251 | 16,832 |
| Distribution and administrative costs | 5,732 | 4,840 |
| Other operating costs | 635 | |
| Construction in progress | - | 14 |
| | <u>25,618</u> | <u>21,686</u> |

Cost of inventories is accounted for in the cost of sales when inventories are sold.

Staff costs include social security tax 30.98% calculated from the nominal salaries, paid by the Group.

Staff costs include remuneration to the Group's management of 1,258 thousand LTL including social security contributions (2011: 1,476 thousand LTL).

25 Transactions with related parties

| Thousand Litas | Note | 2012 | 2011 |
|--|--------|--------------|--------------|
| Receivable amounts | | | |
| <i>Prepayments</i> | | | |
| ŪKB Šilgaliai (non-current assets) | 12 | 842 | 842 |
| ŪKB Šilgaliai (current assets) | 15 | 545 | 351 |
| | | <u>1,387</u> | <u>1,193</u> |
| <i>Loans granted, including interest</i> | | | |
| ŪKB Šilgaliai | 12, 14 | 1,053 | 1,231 |
| Short-term loan to the management | 14 | - | 280 |
| | | <u>1,053</u> | <u>1,511</u> |
| | | <u>2,440</u> | <u>2,704</u> |

Notes to the consolidated financial statements

25 Transactions with related parties (cont'd)

| Thousand Litas | Note | 2012 | 2011 |
|--|------|--------------|--------------|
| Interest income | | | |
| ŪKB Šilgaliai | | 44 | 31 |
| | | 44 | 31 |
| Sale of raw materials, goods and services | | | |
| ŪKB Šilgaliai | | 2 | 1 |
| | | 2 | 1 |
| Purchase of raw materials, goods and services | | | |
| ŪKB Šilgaliai | | 1,842 | 1,068 |
| | | 1,842 | 1,068 |

ŪKB Šilgaliai is a supplier of raw milk. The major shareholder of the Group and persons related to him are participants of ŪKB Šilgaliai.

Prepayments to management are stated under receivable amounts:

| Thousand Litas | 2012 | 2011 |
|--------------------------------------|------|------|
| Other receivable from the management | - | 150 |

26 Financial instruments and risk management

Credit risk

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was as follows:

| Thousand Litas | Note | Carrying amount | |
|--------------------------------|------|-----------------|---------------|
| | | 31-12-2012 | 31-12-2011 |
| Non-current receivable amounts | 12 | 1,395 | 1,559 |
| Trade and other receivables | 14 | 14,622 | 17,416 |
| Cash and cash equivalents | 16 | 880 | 337 |
| | | 16,897 | 19,312 |

Notes to the consolidated financial statements**26 Financial instruments and risk management (cont'd)****Credit risk (cont'd)**

The maximum exposure to credit risk for trade receivables at the reporting date by geographic region was as follows:

| Thousand Lit | Carrying amount | |
|--------------|-----------------|---------------|
| | 31-12-2012 | 31-12-2011 |
| Lithuania | 8,356 | 9,247 |
| Latvia | 2,658 | 2,001 |
| Estonia | 605 | 1,530 |
| Russia | 537 | 2,116 |
| Other | 1,780 | 1,275 |
| | <u>13,936</u> | <u>16,169</u> |

As at 31 December 2012 significant concentration of credit risk also relates to three customers. Trade receivables from them amounts to 11% - 14% of the total trade receivables.

Impairment losses

The Group establishes an allowance for impairment that represents its estimate of incurred losses in respect of trade and other receivables. This allowance for impairment includes only specific loss, related to individually significant trade and other receivables.

Ageing of trade and other receivables, prepayments and granted loans as at the reporting date can be specified as follows:

| Thousand Lit | Gross | Impairment | Gross | Impairment |
|-------------------------|----------------------|---------------------|----------------------|------------------------|
| | 31 December 2012 | 31 December 2012 | 31 December 2011 | 31 December 2011 |
| Related parties: | | | | |
| Not past due | 2,070 | - | 2,790 | - |
| Past due 0-30 days | 3 | - | 3 | - |
| Past due 31-60 days | 3 | - | 4 | - |
| More than 60 days | 364 | - | 57 | - |
| | <u>2,440</u> | <u>-</u> | <u>2,854</u> | <u>-</u> |
| Other parties: | | | | |
| Not past due | 15,457 | - | 18,245 | - |
| Past due 0-30 days | 1,286 | - | 978 | - |
| Past due 31-60 days | 80 | - | 397 | - |
| More than 60 days | 540 | -278 | 409 | -338 |
| | <u>17,363</u> | <u>-278</u> | <u>20,029</u> | <u>-338</u> |
| | <u>19,803</u> | <u>-278</u> | <u>22,883</u> | <u>-338</u> |

Notes to the consolidated financial statements**26 Financial instruments and risk management (cont'd)****Impairment losses (cont'd)**

Impairment losses in relation to trade and other receivables amount to 278 thousand LTL as at 31 December 2012 (2011: 338 thousand LTL).

The movement in the allowance for impairment in respect of trade and other receivables during the year was as follows:

| Thousand Litas | Carrying amount | |
|-----------------------------------|-----------------|------|
| | 2012 | 2011 |
| Balance as at 1 January | -338 | -296 |
| Impairment loss recognized | - | -200 |
| Write down of doubtful receivable | 60 | - |
| Recovered impairment losses | - | 158 |
| Balance as at 31 December | -278 | -338 |

Recognition and reversal of the impairment loss is recorded under administrative costs (note 6).

Based on payment history and extensive analysis of customers' solvency, the Management of the Group believes that the amounts which past due more than 30 days are not impaired.

Liquidity risk

The following are the contractual maturities of financial liabilities, including the estimated interest payments:

31 December 2012

| Thousand Litas | Carrying amount | Contractual cash flows | 6 months or less | 6-12 months | 1-2 years | 2-5 years |
|------------------------------|-----------------|------------------------|------------------|----------------|-----------------|-----------------|
| Financial liabilities | | | | | | |
| Bank loans | 52,669 | (57,559) | (11,995) | (6,978) | (12,947) | (25,639) |
| Finance lease liabilities | 678 | (712) | (248) | (159) | (184) | (121) |
| Factoring | 358 | (365) | (365) | | | |
| Derivatives | 2,143 | (2,143) | (261) | (261) | (436) | (1,185) |
| Trade and other payables | 31,905 | (31,905) | (31,905) | - | - | - |
| | <u>87,753</u> | <u>(92,684)</u> | <u>(42,274)</u> | <u>(7,398)</u> | <u>(13,567)</u> | <u>(26,945)</u> |

It is not expected that the cash flows included in the maturity analysis could occur significantly earlier, or at significantly different amounts. In 2013 the Company is planning to negotiate with the banks and agree on new maturity dates for the overdrafts and credit lines.

Notes to the consolidated financial statements**26 Financial instruments and risk management (cont'd)****Liquidity risk (continued)****31 December 2011**

| Thousand Lit | Carrying amount | Contractual cash flows | 6 months or less | 6-12 months | 1-2 years | 2-5 years |
|---------------------------------|--------------------|---------------------------|---------------------|----------------|----------------|-----------------|
| Financial liabilities | | | | | | |
| Bank loans | 44,005 | (46,374) | (13,945) | (7,704) | (8,479) | (16,246) |
| Finance lease liabilities | 1,256 | (1,308) | (366) | (305) | (391) | (246) |
| Derivative financial instrument | 1,397 | (1,397) | (176) | (176) | (352) | (693) |
| Trade and other payable amounts | 29,230 | (29,230) | (29,230) | - | - | - |
| | <u>(75,888)</u> | <u>(78,309)</u> | <u>(43,717)</u> | <u>(8,185)</u> | <u>(9,222)</u> | <u>(17,185)</u> |

The following interest rates were applied to discount estimated cash flows:

| | 2012 | 2011 |
|-------------------------------------|-------------|-------------|
| Loans and finance lease liabilities | 1.5% - 6% | 2.3% - 6% |

Currency risk

The Group's exposure to the foreign currency risk (expressed in thousand Lit), using the exchange rates, valid as at 31 December 2012 was as follows:

| | 31 December 2012 | | | | 31 December 2011 | | |
|-------------------------------------|-------------------------|-----------------|--------------|-------------|-------------------------|-----------------|------------|
| | <u>LTL</u> | <u>EUR</u> | <u>LVL</u> | <u>RUB</u> | <u>LTL</u> | <u>EUR</u> | <u>LVL</u> |
| Non-current receivables | 1,395 | - | - | - | 1,559 | - | - |
| Trade and other receivables | 7,204 | 6,357 | 1,061 | - | 8,464 | 8,237 | 715 |
| Cash and cash equivalents | 691 | 189 | - | - | 281 | 56 | - |
| Loans and finance lease liabilities | (5,929) | (47,776) | - | - | (5,252) | (40,009) | - |
| Derivative financial instruments | - | (2,143) | - | - | - | (1,397) | - |
| Trade and other payables | <u>(26,786)</u> | <u>(5,087)</u> | <u>(12)</u> | <u>(20)</u> | <u>(22,686)</u> | <u>(6,544)</u> | <u>-</u> |
| Net exposure | <u>(23,425)</u> | <u>(48,460)</u> | <u>1,049</u> | <u>(20)</u> | <u>(17,634)</u> | <u>(39,634)</u> | <u>715</u> |

Notes to the consolidated financial statements

26 Financial instruments and risk management (cont'd)

Currency risk (cont'd)

The following currency exchange rates against Litas were applied during the year:

| | Average | |
|-----|---------|--------|
| | 2012 | 2011 |
| EUR | 3.4528 | 3.4528 |
| LVL | 4.9518 | 4.8886 |

The following currency exchange rates against Litas were applied as at 31 December:

| | 2012 | 2011 |
|-----|--------|--------|
| EUR | 3.4528 | 3.4528 |
| LVL | 4.9520 | 4.9421 |

Sensitivity analysis

The functional currency of the Parent Company and subsidiaries is Litas (LTL). As exchange rate of LTL to EUR is fixed at 3.4528 LTL / EUR, the Group faces foreign currency risk on purchases and sales that are denominated in currencies other than EUR. The main part of the Group's transactions in 2012 year are denominated in LTL and EUR, therefore the Group is not exposed to significant foreign currency exchange risk.

Interest rate risk

The Group's borrowings bear variable interest rates related to EURIBOR/LIBOR + margin. The average effective interest rate in 2012 was close to the interest rate actually paid during 2012.

The Group has entered into three interest rate swap agreements with a bank, by which it partially hedges its exposure to significant interest rate fluctuations. The fair value of the interest rate swap agreements, amounting to 2,143 thousand LTL (2011 : 1,397 thousand LTL) is included in the item of derivative financial instruments.

As at 31 December the financial instruments of the Group were subject to the following interest rates:

| Thousand Litas | Carrying amount | |
|---|-----------------|------------|
| | 31-12-2012 | 31-12-2011 |
| Fixed rate financial instruments | | |
| | - | - |
| | - | - |

Notes to the consolidated financial statements

26 Financial instruments and risk management (cont'd)

Interest rate risk (cont'd)

| Thousand Lit | Carrying amount | |
|--|-----------------|---------------|
| | 31-12-2012 | 31-12-2011 |
| Variable rate financial instruments | | |
| Bank loans | 53,027 | 44,005 |
| Finance lease liabilities | 678 | 1,256 |
| | <u>53,705</u> | <u>45,261</u> |
| | 53,705 | 45,261 |

Cash flow sensitivity analysis for variable rate instruments

A change of 100 basis points in interest rates at the reporting date would have increased (decreased) equity and profit or loss by the amounts shown below. This analysis assumes that all other variables, in particular foreign currency rates, remain constant. The analysis is performed on the same basis for 2011.

| Effect in thousand Lit | Profit (loss) | |
|---------------------------|--------------------|--------------------|
| | 100 bp increase | 100 bp decrease |
| 31 December 2012 | | |
| Variable rate instruments | (537) | 537 |
| 31 December 2011 | | |
| Variable rate instruments | (453) | 453 |

Notes to the consolidated financial statements

26 Financial instruments and risk management (cont'd)

Fair value of financial instruments

The Company's principal financial instruments not carried at fair value are non-current receivables, trade and other receivable and payable amounts, non-current and current borrowings.

Fair value is defined as the amount at which the instrument could be exchanged between knowledgeable willing parties in an arm's length transaction, other than in forced or liquidation sale. Fair values are obtained from quoted market prices and discounted cash flow models as appropriate.

Financial instruments stated at fair value as at 31 December 2012 comprise derivatives. The Group does not have any other financial instruments stated at fair value as of 31 December 2012 and 2011.

Based on the discounted cash flows method, the management of the Company is of the opinion that book values of trade and other receivables, trade and other payables as well as borrowings approximate their fair value.

The fair values of financial assets and liabilities together with the carrying amounts shown in the statement of financial position can be summarized as follows:

| Thousand Lit | 31 December 2012 | | 31 December 2011 | |
|---------------------------------------|------------------|-----------------|------------------|-----------------|
| | Carrying amount | Fair value | Carrying amount | Fair value |
| Non-current receivables | 1,395 | 1,395 | 1,559 | 1,559 |
| Trade and other receivables | 14,622 | 14,622 | 17,416 | 17,416 |
| Cash and cash equivalents | 880 | 880 | 337 | 337 |
| Loans and financial lease liabilities | (53,705) | (53,705) | (45,261) | (45,261) |
| Derivative financial instruments | (2,143) | (2,143) | (1,397) | (1,397) |
| Trade and other payables | (31,905) | (31,905) | (29,230) | (29,230) |
| | <u>(70,856)</u> | <u>(70,856)</u> | <u>(56,576)</u> | <u>(56,576)</u> |

Financial liabilities to banks and leasing companies are related to variable interest rate, therefore the carrying amount approximates the fair value.

Fair value hierarchy

The table below analyses financial instruments carried at fair value, by valuation method. Data directly observed in the market reflect the market information gathered from external sources; the data not directly observed in the market reflect the market valuation by the Group's management. These two types of data determine the following fair value hierarchy:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities. This level valuation is used for listed equity securities quoted on stock exchange (e.g. National Stock Exchange, Stock Exchange of London, Stock Exchange of Frankfurt).

Notes to the consolidated financial statements

26 Financial instruments and risk management (cont'd)

Fair value hierarchy (cont'd)

- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs). The Group values its assets and liabilities based on the fair value hierarchy principles prescribed in Level 3, where the expected discounted cash flow is determined. The effective discount rate is based on financing costs of investments into these companies.

As at 31 December 2012

Thousand Lit

| | Level 1 | Level 2 | Level 3 | Total |
|---------------------------------------|---------|---------|---------|---------|
| Non-current receivables | - | - | - | - |
| Trade and other receivables | - | - | - | - |
| Cash and cash equivalents | - | - | - | - |
| Loans and financial lease liabilities | - | - | - | - |
| Derivative financial instruments | - | (2,143) | - | (2,143) |
| Trade and other payables | - | - | - | - |
| | - | (2,143) | - | (2,143) |

As at 31 December 2011

Thousand Lit

| | Level 1 | Level 2 | Level 3 | Total |
|---------------------------------------|---------|---------|---------|---------|
| Non-current receivables | - | - | - | - |
| Trade and other receivables | - | - | - | - |
| Cash and cash equivalents | - | - | - | - |
| Loans and financial lease liabilities | - | - | - | - |
| Derivative financial instruments | - | (1,397) | - | (1,397) |
| Trade and other payables | - | - | - | - |
| | - | (1,397) | - | (1,397) |

Price risk

Prices of milk and dairy products vary depending on a situation in the market. The Group seeks to minimize an impact of such price fluctuations by diversifying production and striving for scale economy.

Capital management

The Board's policy is to maintain a strong capital base, in comparison with the borrowed means, so as to maintain investor, creditor and market confidence, to sustain future development of the business and to comply with externally imposed capital requirements. Capital includes equity attributable to equity holders.

Notes to the consolidated financial statements

26 Financial instruments and risk management (cont'd)

Capital management (cont'd)

The Board also seeks to maintain a balance between the higher returns that might be possible with higher levels of borrowings and the security afforded by a sound capital position.

The Group manages its capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of its activities. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. No changes were made in the objectives, policies or processes during the years ended 31 December 2012 and 31 December 2011.

The Group is obliged to keep its equity up to 50% of its share capital, as imposed by the Law on Companies of Republic of Lithuania.

The Group is obligated to keep to capital requirements set externally by banks. The requirement is that the ratio (equity– revaluation reserve) / (total assets) is not lower than 0.3. The management estimates that the Group shall meet the requirements.

27 Subsequent events

In March 2013 AB Vilkyškių Pieninė signed an agreement on expansion of the whey processing workshop. The expansion would allow increasing the production of whey by 30%. The total Project amounts to 1.2 million LTL.

In March 2013 a non-current loan agreement was signed with a bank for financing of investments in 2013 for a period of 5 years. The loan amount is 4.9 million LTL.

There have been no other significant events subsequent to the end of the reporting period that could materially affect the consolidated financial statements as at and for the year ended 31 December 2012.

AB Vilkyškių pieninė Consolidated annual report

I. Letter of the Director General G. Bertasius of Vilkyškių pieninė AB to the Investors

2012 - the year of important investment, innovation and sustainable growth for Vilkyškių pieninė.

Sales revenue of the Group reached LTL 296 million at the end of the year and the Group earned LTL 7.68 million net profit during the year 2012.

2012 was very significant year for Vilkyškių pieninė because of investment, which total value amounted to LTL 29 million. Workshop of cheese production was reconstructed and automated, that allowed to increase the capacity of cheese production by 30 percent. What is more, cheese packaging and treatment line installation allowed producing higher value-added cheese ensuring high quality of production. Installation of a new line of glazed sweet cheese curds production in Kelmes pieninė AB allowed to double the volume of production.

There is no doubt, that production and packaging line modernization and development work in the company affected the results of the year. During the first months of the year, cheese production was temporary stopped because of modernization works in the main cheese-making manufactory.

Investment project "Improving the competitiveness of dairy processing" was completed in 2012. LTL 6.6 million support from the EU Structural Funds was successfully used for the implementation of the project. The most part of the amount – LTL 5.4 million was utilized in 2012.

Half-year results of 2012 were also affected by significant fall in products' sales prices in export markets compare to the same period of the year 2011. However, in the middle of the year prices began to rise and the demand for dairy products was quite strong so the Group earned LTL 7.7 million net profit over the year 2012.

Last year the company paid a lot of attention to strengthening the image of the brand and increasing awareness in local markets, expanding the range of the product and foot holding in Lithuanian and export markets. According to the updated brand concept, product packaging design was renewed. 10 new products were successfully introduced in the market and during the marketing successes contest "Password 2012" of "Verslo zinios" the image of a campaign of Vilkyškių pieninė was nominated as one of the most effective in Lithuanian market.

Products' innovation of Vilkyškių pieninė received an international recognition. Vilkyškių pieninė was awarded as one of the most innovative representative of food industry all over the world in an international food exhibition, the most important exhibition of such kind events, which took place in Paris. Different flavours of glazed curd cheeses and gooseberry yoghurt received a nomination "SIAL Innovation 2012" for the company.

"Functional yogurt with apples and oats" and "Curd spread with iodized salt" were awarded silver medals in the food 21st exhibition "World Food Moscow 2012". Cheese "Maasdam" and "Vilkyškių" gooseberry yoghurt were awarded gold medals in category "The best product" and cheese "Basilis" and glazed sweet cheese curd with sea-buckthorns and rhubarbs "Vilkyškių" were nominated in category "Russia's trade network selection" in the exhibition "Prodexpo 2012", which took place in Moscow.

Vilkyskiu pienine, presenting itself with a new brand “Vilvi” for foreign markets in the international exhibitions, established contacts with representatives from the Czech Republic, Germany, Holland, USA, Poland, Slovakia and other importers.

In 2013, Vilkyskiu pienine will continue focusing on their brand awareness and market share growth, building the relations with foreign trade partners and searching and developing new export directions. Timely investments in new modern product packaging Tetra Top, whey workshop development, successful expansion of production infrastructure enable to expect good results of the Group for the year 2013.

Gintaras Bertašius

II. GENERAL INFORMATION ABOUT THE ISSUER

Accounting period for which the annual report has been prepared

The report has been prepared for the year 2012.

Acquaintance with statement and other documents

Acquaintance with statement and other documents, which have been used for the preparation of the statement, is possible at Vilkyskiu Pienine AB, the address of which is Vilkyskiai, Pagegiu municipality, on weekdays from 8.00 to 16.30, and on the internet site of Vilkyskiu pienine AB, the address of which is: <http://www.vilkyskiu.lt/investuotojams>.

Mass communication: daily newspaper "Lietuvos Žinios" (*The News of Lithuania*).

Persons responsible for information presented in this financial statement:

General Director of Vilkyskių Pieninė AB - Gintaras Bertašius, tel. (8 441) 55330, fax (8 441) 55242.
Finance Director of Vilkyskių Pieninė AB - Vilija Milaševičiutė, tel. (8 441) 55102, fax (8 441) 55242.

Key data about the Issuer

AB Vilkyskių Pieninė

| | |
|-------------------------------------|---|
| Name of the Issue | Public Limited Liability Company Vilkyskiu pienine (hereinafter referred as to the Company or Issuer) |
| Authorized capital | 11,943,000 LTL |
| Registered office | Vilkyskiai, Pagegiai municipality |
| Telephone number | 8-441 55330 |
| Fax number | 8-441 55242 |
| E-mail address | info@vilkyskiu.lt |
| Legal – organizational form | public limited company |
| Date and place of registration | The 10 th of May 1993 |
| Date and place of re-registration | The 30 th of December 2005, Taurage Subsidiary of State Enterprise Center of Registers |
| Registration No. | 060018 |
| Code in the Register of Enterprises | 277160980 |
| Internet address | http://www.vilkyskiu.lt |

AB Modest

| | |
|-------------------------------------|--|
| Name of the subsidiary | Public limited company Modest (hereinafter –Modest AB) |
| Authorized capital | 5,617,118 LTL |
| Registered office | Gaurės 23, Tauragė |
| Telephone number | 8-446 72693 |
| Fax number | 8-446 72734 |
| E-mail address | modest@vilkyskiu.lt |
| Legal – organizational form | Public Limited Liability Company |
| Date and place of registration | 25 March 1992 |
| Date and place of re-registration | 31 December 2009, Taurage Subsidiary of State Enterprise Center of Registers |
| Registration No. | 017745 |
| Code in the Register of Enterprises | 121313693 |
| Internet address | http://www.vilkyskiu.lt |

AB Kelmės Pieninė

| | |
|-------------------------------------|--|
| Name of the subsidiary | Public Limited Liability Company (hereinafter – Kelmės pieninė AB) |
| Authorized capital | 2 494 808 LTL |
| Registered office | Raseinių g. 2, LT-86160 Kelmė |
| Telephone number | 8-427 61246 |
| Fax number | 8-427 61235 |
| E-mail address | kelmespienine@vilkyskiu.lt |
| Legal – organizational form | Public limited company |
| Date and place of registration | 3 August 1993, Siauliai Subsidiary of State Enterprise Center of Registers |
| Date and place of re-registration | 2007-07-04 (issue of new registration certificate) |
| Registration No. | 110109 |
| Code in the Register of Enterprises | 162403450 |
| Internet address | http://www.vilkyskiu.lt |

Nature of the Issuer's core business

Core business of Vilkyskiu pienine AB is production of dairy products.

The Group of Companies also produces fermented cheese, melted cheese, curd, butter, sour cream, scalded cream and other fresh dairy products. The Company also processes whey.

Contracts with intermediaries of the public circulation of securities

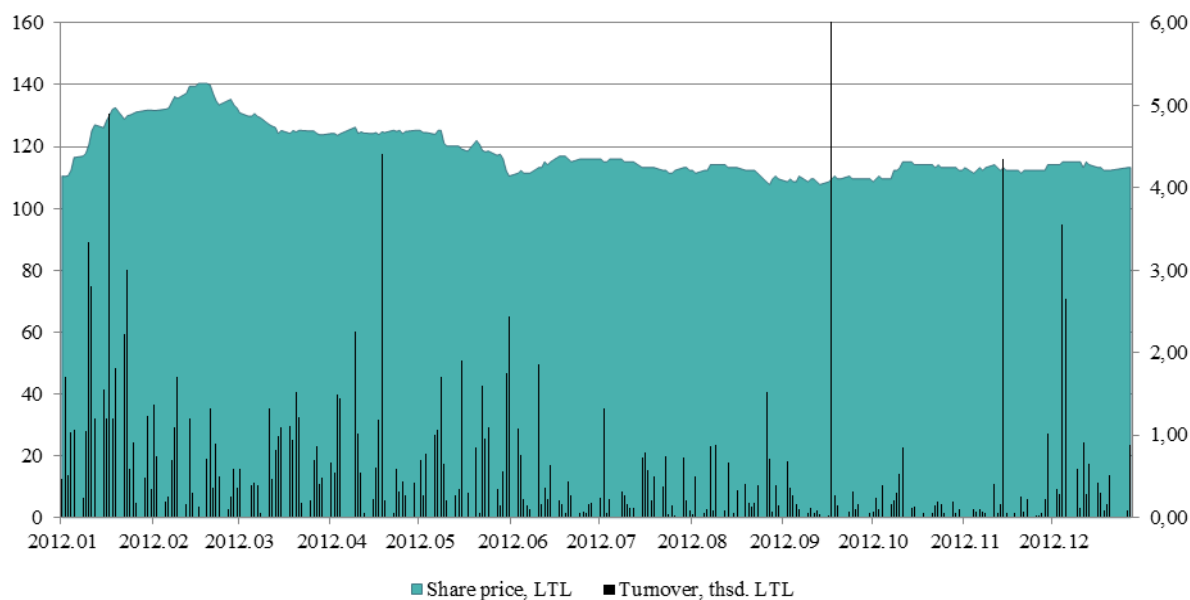
Vilkyskiu pienine AB has entered into the contract of service with Financial Broker Company Orion Securities UAB (address: A. Tumeno street. 4, B corp., LT-01109, Vilnius) on the record of shareholders of Vilkyskiu pienine AB, Modest AB and Kelmės pienine AB.

On the 15th of October 2007 Vilkyskiu pienine AB entered into the contract with Financial Broker Company Orion Securities UAB on the market making.

Trading in the Issuer's securities on the regulated markets

Trading in ordinary registered shares of Vilkyskiu pienine AB on Vilnius Stock Exchange:

| Period | | Price (Lt) | | Turnover (Lt) | |
|------------|------------|------------|------|---------------|----------|
| From | To | Max. | Min. | Max. | Min. |
| 2008.01.01 | 2008.03.31 | 6.40 | 5.00 | 1,507,303 | 0.00 |
| 2008.04.01 | 2008.06.30 | 5.52 | 4.51 | 237,964 | 0.00 |
| 2008.07.01 | 2008.09.30 | 4.75 | 2.05 | 324,605 | 0.00 |
| 2008.10.01 | 2008.12.31 | 2.50 | 0.52 | 69,650 | 0.00 |
| 2009.01.01 | 2009.03.31 | 0.79 | 0.52 | 241,806 | 0.00 |
| 2009.04.01 | 2009.06.30 | 1.69 | 0.60 | 83,134 | 0.00 |
| 2009.07.01 | 2009.09.30 | 2.86 | 1.25 | 557,512 | 0.00 |
| 2009.10.01 | 2009.12.31 | 2.75 | 2.27 | 66,144 | 0.00 |
| 2010.01.01 | 2010.03.31 | 3.70 | 2.32 | 232,788 | 0.00 |
| 2010.04.01 | 2010.06.30 | 3.67 | 2.95 | 74,358 | 0.00 |
| 2010.07.01 | 2010.09.30 | 3.78 | 3.12 | 105,718 | 0.00 |
| 2010.10.01 | 2010.12.31 | 5.94 | 3.87 | 536,451 | 0.00 |
| 2011.01.01 | 2011.03.31 | 6.22 | 5.20 | 150,077 | 0.00 |
| 2011.04.01 | 2011.06.30 | 5.64 | 4.98 | 298,972 | 11.26 |
| 2011.07.01 | 2011.09.30 | 5.67 | 4.04 | 828,052 | 1,450.18 |
| 2011.10.01 | 2011.12.31 | 4.59 | 4.04 | 180,660 | 2,047.51 |
| 2012.01.01 | 2012.03.31 | 5.27 | 4.14 | 130,627 | 0.00 |
| 2012.04.01 | 2012.06.30 | 4.74 | 4.14 | 117,576 | 1,305.16 |
| 2012.07.01 | 2012.09.30 | 4.35 | 4.04 | 815,925 | 0.00 |
| 2012.10.01 | 2012.12.31 | 4.32 | 4.07 | 115,809 | 0.00 |



Securities that do not signify the participation in the authorized capital

Securities, which do not signify the participation in the authorized capital but the circulation of which is regulated by the Law on the Market of Securities of the Republic of Lithuania, have not been issued.

Secondary circulation of securities of the Issuer

Securities issued by the company have been included into the Current Trade List of Vilnius Stock Exchange since the 17th of May 2006. ISIN code of securities is LT0000127508. Since the 1st of January 2008 shares of Vilkyskiu pienine AB have been quoted in the Official List of Vilnius Stock Exchange.

The name of securities: Ordinary Registered Shares of Vilkyskiu pienine AB. The number of securities - 11,943,000 units. Nominal value of one share is 1.00 LTL.

III INFORMATION ABOUT THE ISSUER'S ACTIVITIES

Legal basis for the Issuer's activities

In conducting its business Vilkyskiu pienine AB follows the legislation of the Republic of Lithuania, government's resolutions and regulatory enactments, which regulates the activity of companies, Law on Securities Market of the Republic of Lithuania, and Articles of Association.

Brief description of the Issuer's history

The history of Vilkyskiai dairy was renewed on the 10th of May 1993 when Vilkyskiu pienine UAB was established in the dairy premise, which was built in 1934. The old dairy had implemented its production till 1985. During the period of dairy's closure all equipment were disassembled. The buildings were privatised and the owners of the dairy brought the first machinery from Eastern Germany where the restructuring of milk industry took place at that time.

The company had no initial capital. The company started operating as the owners of the company purchased the buildings. The company borrowed funds from the banks to finance the working capital needs.

Significant events in the history of the Issuer

In 1993 – 1995 the water tower, boiler-house and separation workshop were rebuilt. Since then the company started separating milk and cheese workshop started operating. The company started producing fat-low fermented cheese *Peptatas*. Butter production workshop was launched.

Afterwards the development of the company has accelerated. In 1997 the cheese workshop of the company started producing *Tilsit* type fermented cheese and in February 1998 *Gouda* type fermented cheese.

In 1997 LTL 2.87 million were invested into the company, LTL 0.5 million of which were used for the repair of the company. The company built the following: a modern boiler-house of Danish company BWE, a modern freezing chamber of Dutch company, where 400 tons of production can be stocked and warehoused, and a substation. The company also installed a computer network.

In 1998 nearly LTL 1.5 million were invested into motor transport, buildings, milk refrigerators, production equipment, new cheese workshop and other non-current assets.

In 1999 - 2000 LTL 3.84 million were invested into the construction of new workshops, into transport, the major repairs and 8.5 million were invested into implementation of the project of new cheese production workshop ("Tetra Pak Tebel"). The company finished installing new fully computerised and automated technological line of cheese production, the installation of which provided the company with the possibility to produce western standards corresponding production and to export it to the European Union. In the same year the company received Export Licence to the European Union.

In June **2001** the company acquired Taurage workshop from Mazeikiai subsidiary of Pieno zvaigzdes AB. This workshop was built in 1965 as a creamery and it corresponds with all raised requirements.

In **2003 -2004** the company additionally invested in the infrastructure of milk production. The company built new stations of milk purchase and bought modern transport for milk transportation. In 2003 the company reconstructed freezing chamber. In 2004 the company carried out roof reconstruction and repair of buildings.

In **2004** a new modern water treatment plant was built by Dutch company “New Water Technology”, which corresponds with the EU requirements. In the same year the company invested in the equipment of cheese packing and wrapping.

In **2005** the company reconstructed the boiler-house of Taurage workshop by changing the type of fuel.

In **2006** Vilkyškių Pieninė AB received a financial support of up to LTL 3.45 million from the EU structural funds for realisation of the project „Realisation of the EU requirements and modernisation of production“.

The first stage of the project – modernisation of the cheese production technologies – was completed in 2006. During the process of modernisation, which lasted for more than half of the year, the workshop of AB Vilkyškių Pieninė underwent significant development works: installation of two new cheese production facilities, three new pressing lines and buffer capacity, a new technological line washing station. Furthermore, the company automated the cheese salting workshop as well as the cheese loading/unloading process. Upon completion of the mentioned modernisation, the maximum production capacities of the Company increased from 10 to 14 thousand tons of cheese per year.

The second stage of the project - in June 2007 the whey processing workshop of Vilkyškių pieninė AB started operating. The total value of the mentioned workshop of Vilkyškių pieninė AB is more than LTL 8 million. Investments provided the company with possibility to increase far better the effectiveness of production and production quality control, moreover, it allowed effective reduction of waste.

As of **17 May 2006** 9,353,000 ordinary shares of Vilkyškių pieninė AB are listed in the Current Trading List on the Vilnius Stock Exchange. As of 1 January 2008 the shares are listed on the Official List of the Vilnius Stock Exchange.

In January **2006** the Issuer acquired 80.25 percent of Modest AB shares. According to the decision No. 1S-3 made by the Competition Board on 12/01/2006, the Issuer has a right to acquire up to 100 percent of Modest AB shares. Now Vilkyškių pieninė AB holds 99.7% voting rights of the subsidiary.

2007 – Modest AB, which is controlled by Vilkyškių pieninė AB, received a financial support of up to LTL 2.1 million from the EU structural funds. Modest AB renewed vehicle fleet for special milk and milk products transportation, modernized production capabilities - installed new milk processing technology and modern cheese production - packaging line of the main product of the company "Mozzarella". The financial support received from the EU structural funds amounted 44 percent of the total Modest AB project value.

In April **2008** Vilkyškių pieninė AB finally finished the transaction of the acquisition of Kelmes pieninė AB and took an ownership to 99.09 percent of company's shares. Now AB Vilkyškių pieninė holds 99.25% voting rights of the subsidiary.

„Finasta Asset Management“, SEB Funds and private investor Linas Strėlis purchased the new issue of shares and became shareholders of Vilkyškių pieninė AB. Total value of the issue of shares was LTL 14 million (nominal value of one share was 5.4 LTL). After that, Vilkyškių pieninė AB increased its share capital to LTL 11,943 million.

In **2009** Modest AB, the subsidiary of Vilkyškių pieninė AB increased its share capital from 128,408 LTL to 617,118 LTL and in 2010 increased its share capital by addition cash contributions by Vilkyškių pieninė AB. The share capital has been increased from 617,118 LTL till 5,617,118 LTL.

2009 – the grant agreement was signed with the National Paying Agency under the Ministry of Agriculture in respect of the first area of activities “Processing and marketing of agricultural products” of the facility

“Processing of agricultural products and increase of added value” of the Lithuania's Rural Development Programme for the year 2007-2013. Total value of the investment project - LTL 33 million. During 2010-2011 period the company has used grants in amount LTL 14.6 million. In 2010 grant amount was LTL 6.6 million, actually received grant - LTL 0.8 million.

2010 – AB Vilkyskiu pienine established the marketing and quality departments.

Major investments were made in the refrigeration Equipment, cheese cutting and packaging line, and the project of warehouse management system implementation was launched.

In **2011** LTL 1.8 million was invested to a new cold - storage facilities, LTL 0.8 million to the water and washing facilities expansion.

In **2012** a new cheese production line was installed, that allowed to increase the capacity of cheese production by 30 percent (value LTL 16 million). Cheese packaging and treatment line installation allows to produce higher value-added cheese (value LTL 9.5 million).

In **2012** investment project 2007-2013 "Improving the competitiveness of dairy processing" was completed. Project value 33 million LTL, 6.6 million LTL of them was support from the EU Structural Funds. During the year 2012, the Group received 5.4 million LTL support.

The activity of the Issuer

The main activity of the Issuer is the production of dairy products.

Vilkyskiu pienine AB specialises in production of fermented cheese, and also produces scalded cream and processes whey. Modest AB produces melted cheese, smoked cheese, cheese Mozzarella, Riccota, Brinza. Kelmes pienine AB produces fresh dairy products – different types of curd products, sour cream, butter, kefir, yogurt, covered curd cheese.

The whole assortment of goods of the Group comprises even 19 types of cheese having 84 different names of products, also 14 types of butter and butter mixtures, 5 types of sour cream and 26 types of curd products.

The Group of companies may process 530 tons of milk within 24 hours. The utilization of the maximum capacity was limited by raw milk shortage in winter season (in winter, less milk is purchased than in summer), but recently the raw material is purchased outside Lithuania, in the European Union.

Tables bellow summarizes key consolidated indicators of production, trade and finance volumes of the Issuer.

Within the period of last five years key financial indicators were as follows:

| Thousand LTL | 2008 | 2009 | 2010 | 2011 | 2012 |
|-------------------------------|-------------|-------------|-------------|-------------|-------------|
| Revenue | 151,981 | 159,318 | 244,273 | 290,133 | 295,759 |
| EBITDA | -3,948 | 17,059 | 19,964 | 18,566 | 16,005 |
| EBITDA margin | | 10.7% | 8.2% | 6.4% | 5.4% |
| Amortisation and depreciation | 5,652 | 6,008 | 5,928 | 6,200 | 6,789 |
| Net profit | -11,969 | 6,723 | 11,842 | 10,641 | 7,675 |
| Profit margin | | 4.2% | 4.8% | 3.7% | 2.6% |
| Profit (loss) per share (LTL) | -1.00 | 0.56 | 0.99 | 0.88 | 0.63 |
| Net financial debt | 70,547 | 55,256 | 40,700 | 45,261 | 53,705 |

Within the period of last five years the quantities of purchased milk were as follows:

| Purchased raw milk (recalculated into base fatness) | 2008 | 2009 | 2010 | 2011 | 2012 |
|--|-------------|-------------|-------------|-------------|-------------|
| Purchased milk, in tons | 139,705 | 151,150 | 181,643 | 197,536 | 204,898 |
| Purchased milk, in thousand LTL | 95,603 | 77,705 | 153,784 | 174,039 | 164,811 |
| Price of purchased milk, in LTL/t | 684,0 | 514,1 | 846,6 | 881,0 | 804,4 |

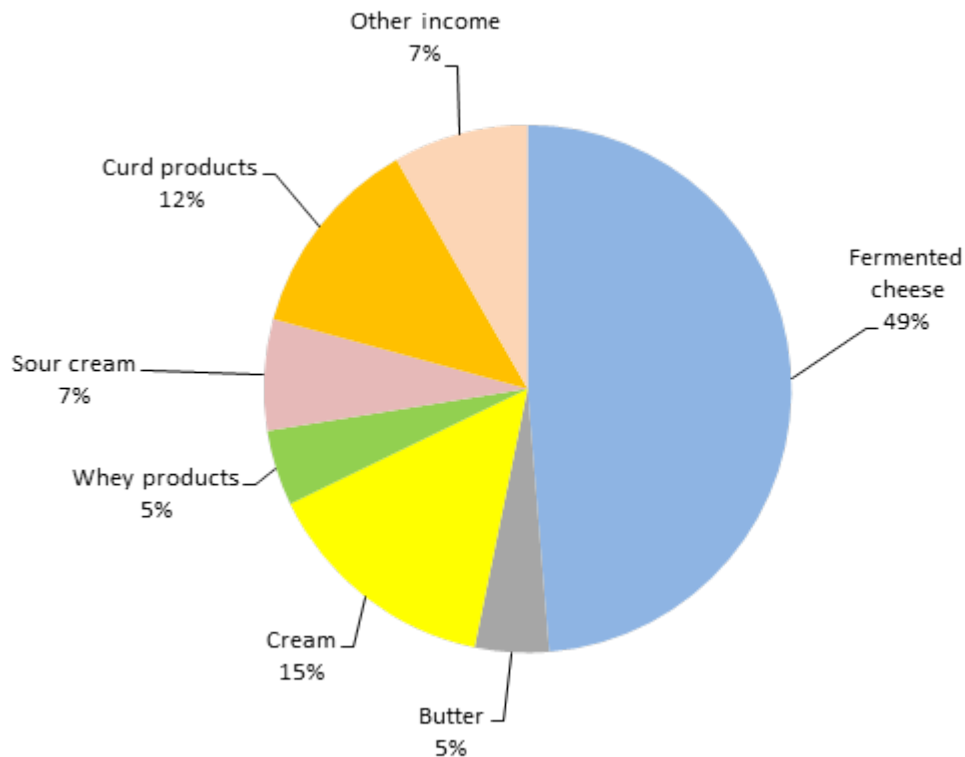
Within the period of last five years the distribution of production of Vilkyskiu pienine AB according to product type was as follows:

| Amount of produced products, expressed in tons | 2008 | 2009 | 2010 | 2011 | 2012 |
|---|-------------|-------------|-------------|-------------|-------------|
| Fermented cheese | 10,710 | 9,279 | 11,979 | 12,747 | 12,857 |
| Butter | 749 | 1,151 | 1,230 | 1,170 | 1,595 |
| Cream | 5,774 | 6,479 | 10,684 | 10,794 | 9,595 |
| Whey concentrate | 27,266 | 27,163 | 38,255 | 41,476 | 39,376 |
| Sour cream | 2,150 | 3,702 | 3,030 | 3,905 | 4,546 |
| Curd products | 1,618 | 3,770 | 3,247 | 3,848 | 4,697 |

Income from sale of production during 5 years period as per type of product:

| Income from sold production, expressed in LTL thousand | 2008 | 2009 | 2010 | 2011 | 2012 |
|---|----------------|----------------|----------------|----------------|----------------|
| Fermented cheese | 95,040 | 78,543 | 105,167 | 136,778 | 144,030 |
| Butter | 6,632 | 8,467 | 9,230 | 8,202 | 13,381 |
| Cream | 22,492 | 23,387 | 55,428 | 68,792 | 43,176 |
| Whey products | 4,543 | 4,306 | 10,107 | 13,127 | 13,690 |
| Sour cream | 8,662 | 13,864 | 12,998 | 17,343 | 20,162 |
| Curd products | 10,237 | 22,631 | 22,375 | 28,629 | 36,827 |
| Other income | 4,375 | 8,120 | 28,968 | 17,262 | 24,493 |
| Total income | 151,981 | 159,318 | 244,273 | 290,133 | 295,759 |

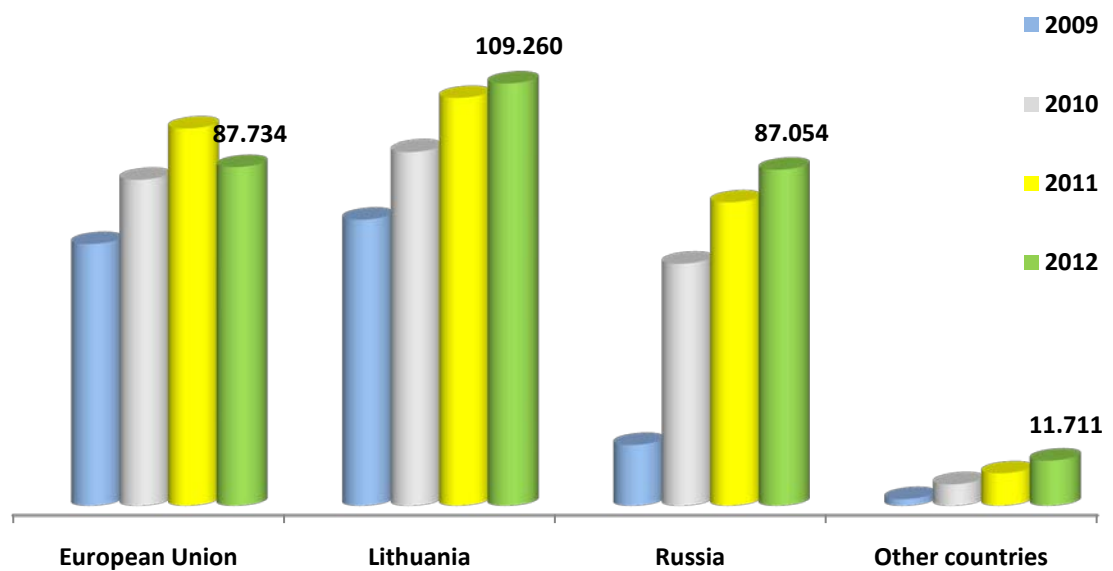
2012 income from sale of production as per type of product, expressed in percent (the diagram below)



Sales markets

Sale income according to the geographical segments, expressed in LTL thousand:

| Market | 2008 | 2009 | 2010 | 2011 | 2012 |
|-----------------|----------------|----------------|----------------|----------------|----------------|
| European Union | 71,238 | 67,763 | 84,431 | 97,594 | 87,734 |
| Lithuania | 58,938 | 74,067 | 91,626 | 105,526 | 109,260 |
| Russia | 20,630 | 15,775 | 62,661 | 78,594 | 87,054 |
| Other countries | 1,175 | 1,713 | 5,555 | 8,419 | 11,711 |
| Total | 151,981 | 159,318 | 244,273 | 290,133 | 295,759 |



Sales of Vilkyskiu pienine AB in the Russian market are carried out based on long-term sales agreements. Sales in the EU countries are performed based mainly on short-term agreements, and in the Lithuanian market – based on the agreements the duration of which varies from 1 year.

Supply

The main raw material used for the production of products of Vilkyskiu pienine AB is raw cow milk. The major suppliers of milk are small and big farmers, agricultural companies and other companies of milk purchase. Vilkyskiu pienine AB purchases milk on the milk purchase contracts. Contacts with milk suppliers are concluded for a period of one year or for a longer period.

The company purchases other raw materials mostly in Lithuania. The amount of raw material purchased from foreign countries is small. The company usually purchases equipment from foreign countries. Contracts usually are concluded for a period of one year. However, the company performs the accidental transactions as well.

Real estate and other non-current assets

The statement of changes in non-current assets of Vilkyskiu pienine AB is presented in the annual financial statements of Vilkyskiu pienine AB.

Risk factors related to the activity of the Issuer

Risk factors related to Company's business

- The main Company's activity is milk processing (production of fermented cheese). The main factors creating business risk are possible changes in the raw material and product markets, as well as legal, political, technological and social changes, which are directly or indirectly related to the business of Vilkyskiu pienine AB and which are likely to affect Company's cash flows and operating results.
- The Company is specializing in the production of cheese. The largest part of its income is received from the sale of cheese and cheese products. Due to this reason company's income and profit is sensitive to negatives changes in demand and (or) in cheese prices in the market (market risk). The price of cheese can also be negatively affected by the competition in the international and in local cheese market.
- Production of fermented cheese is a time consuming process which can take from 1 to 3 months. Such production particularity does not allow reacting quickly to rapid changes in the cheese market and this can negatively affect Company's cash flows and operating results.
- Company's credit risk is related to receivable amounts of trade. The risk that business partners would not meet their financial obligations is controlled by established procedures of control. Credit risk, related to assets held in banks, is limited because the Company works only with the largest Lithuanian banks (mainly with AB SEB Bank and Swedbank AB). As at 31 December 2012 the total liabilities and the total assets ratio was 0.63. Interest on all major loans are related to EUR LIBOR and VILIBOR. The balance of financial liabilities amounted to LTL 53,705 thousand as at 31 December 2012. The loans are denominated in EUR and LTL. Repayment of loans is carried out as to time Schedule. There are no overdue payments. In 2011 interest rate SWAP's for loans amounting to LTL 27.8 million were signed for the period of 5 years.
- Foreign exchange risk. Operations with foreign currency are evaluated in LTL according to the exchange rate of operation date. Cash and liabilities denominated in foreign currency are evaluated in LTL applying exchange rate of the balance sheet formation date. Profit or loss from the currency exchange fluctuation is accounted in the profit (loss) statement. The main part of Company's income is received in EUR. The Company does not carry out such foreign currency transactions that could significantly affect the Company's financial results due to exchange rate fluctuations.

The main investments of Vilkyskiu pienine AB during the last 5 years:

In 2008 AB Modest introduced a new line for production of Mozzarella cheese. The value of the Project amounts to approximately LTL 4 million, of which LTL 1.5 million was received from the EU structural funds as support.

In 2008 boiler-house was reconstructed in Vilkyskiai, cheese ripening workshop started to build.

In 2009 there were no investments exceeding 10 % of the Issuer's authorised capital.

In 2010 LTL 1 million was invested in the development of energy sector (cold, heat, electricity). Cheese packaging line was acquired for almost LTL 2 million.

In 2011 LTL 1.8 million was invested in a new cold - storage facilities, LTL 0.8 million in the water and washing facilities expansion.

2012 a new cheese production line was installed, that allowed to increase the capacity of cheese production by 30 percent (value LTL 16 million). Cheese packaging and treatment line installation allows to produce higher value-added cheese (value LTL 9.5 million).

Patents, licences, contracts

On the 8th of May 2000 the company received Export Licence to the European Union which provided the company with the right to export its production to the European Union. The company has introduced quality management programme (Hazard Analysis Critical Control Points System).

On the 14th of October 2004 an inspection due to the conformity with the requirements and certification of production to Russian market was carried out by the Russian National Veterinary Inspectorate.

On the 18th of May 2004 Taurage workshop of Vilkyskiu pienine AB was granted a EU veterinary certificate.

In 2008 ISO 9001:2000 and ISO 22000:2000 Certificates were presented to Vilkyskiu pienine AB.

ISO 9001 Standard of Quality Management specifies requirements for quality management systems, including documentation requirements and requirements for processes of planning, management of resources, product realization, measurement, analysis and improvement. This certificate demonstrates that a company is capable of managing and improving the quality of its supplied products and services, and its production meets with requirements of customers and the law.

ISO 22000 Standard of Food Safety Management System demonstrates that food safety risk is identified, measured and controlled in the entire food management chain of Vilkyskiu pienine AB. This current certificate aims at ensuring food safety within the entire chain of food production and supply in order to ensure that food is safe at the time of human consumption. This standard is applied to all types of organizations within the food chain, i.e. for producers of food and food packages.

On the 18th of September 2009 Vilkyskiu pienine AB was visited by experts of the Russian Federal Veterinarian and Phytosanitarian Service who performed a review of the Company. During the review the experts assessed the sanitary state of the Company as well as compliance of production, auxiliary, ripening and storing premises with the Russian norms and requirements. The audit included examination of the Company's documentation from raw materials, additions and other consumable materials to product realisation. Every year Company underwent ISO audits which states the Company complies with the requirements of the standards ISO 9001:2000 and ISO 22000:2000.

The mentioned audit of the Russian Federal Veterinarian and Phytosanitarian Service did not result in any discrepancies. The experts concluded that the Company's operations are carried out in accordance with the requirements of the Russian Federal Veterinarian and Phytosanitarian Service.

In 2011 the audit of production in Vilkyskiu pienine AB was performed in order to check the compliance with the requirements of Russian Federal Technical Regulations N88-Φ3.

Competitors

Based on the calculation of Vilkyskiu pienine AB, the company holds about 17 percent of Lithuania's cheese market, i.e. it ranks fourth among the producers, after Rokiskio suris AB, Pieno zvaigzdes AB and Zemaitijos

pienas AB. The Company holds approximately 14% of the local market among the companies producing fresh dairy products.

In foreign markets Vilkyskiu pienine AB has to compete with local producers, whose advantage is lower transportation expenses. However, Vilkyskiu pienine AB compensate this fact by offering higher value added cheese assortment.

Dividends paid

Vilkyskiu pienine AB has no preferred shares, thus dividends are paid only for ordinary registered shares.

At the Ordinary General Meeting of Shareholders of Vilkyskiu pienine AB which was held on the 27 April 2012 was approved the dividend policy.

Vilkyskiu pienine AB payment of dividends within the last 5 years is as follows:

| Dividends | 2008 (for 2007) | 2009 (for 2008) | 2010 (for 2009) | 2011 (for 2010) | 2012 (for 2011) |
|---------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|
| Dividends (LTL) | 2,030,310 | 0 | 1,194,300 | 2,866,320 | 2,985,750 |
| Dividends per share (LTL) | 0.17 | 0 | 0.10 | 0.24 | 0.25 |
| Number of shares | 11,943,000 | 11,943,000 | 11,943,000 | 11,943,000 | 11,943,000 |

Kelmes pienine AB payment of dividends within the last 5 years is as follows:

| Dividends | 2008 (for 2007) | 2009 (for 2008) | 2010 (for 2009) | 2011 (for 2010) | 2012 (for 2011) |
|---------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|
| Dividends (LTL) | - | - | - | 12,997,950 | 9,979,232 |
| Dividends per share (LTL) | - | - | - | 5.21 | 4.00 |
| Number of shares | 2,494,808 | 2,494,808 | 2,494,808 | 2,494,808 | 2,494,808 |

Modest AB has not paid dividends for the previous 5 years.

IV OTHER INFORMATION ABOUT THE ISSUER

Structure of the Issuer's authorized capital

Vilkyskiu pienine AB structure of authorised capital:

| Type of shares | Number of securities | Nominal value (in LTL) | Total nominal value (in LTL) | ISIN code |
|----------------------------|-----------------------------|-----------------------------------|---|------------------|
| Ordinary registered shares | 11,943,000 | 1.00 | 11,943,000 | LT0000127508 |

Modest AB structure of authorised capital:

| Type of shares | Number of securities | Nominal value (in LTL) | Total nominal value (in LTL) |
|----------------------------|----------------------|------------------------|------------------------------|
| Ordinary registered shares | 5,617,118 | 1.00 | 5,617,118 |

Kelmes pienine AB structure of authorised capital:

| Type of shares | Number of securities | Nominal value (in LTL) | Total nominal value (in LTL) |
|----------------------------|----------------------|------------------------|------------------------------|
| Ordinary registered shares | 2,494,808 | 1.00 | 2,494,808 |

Restrictions to transfer the securities

There are no restrictions to transfer the securities.

Shareholders

Vilkyskiu pienine AB

The total number of shareholders as at 31 December 2012 was 911. The following were the major shareholders who had an ownership or held more than 5 per cent of Company's share capital:

| Shareholder | Shares | Nominal value in LTL | Total value in LTL |
|-------------------------------------|-------------------|----------------------|--------------------|
| Gintaras Bertašius | 6,067,206 | 1 | 6,067,206 |
| Linas Strėlis | 1,015,000 | 1 | 1,015,000 |
| SEB SA OMNIBUS (funds/inst clients) | 719,321 | 1 | 719,321 |
| Non-controlling interest | 4,141,473 | 1 | 4,141,473 |
| Capital in total | 11,943,000 | 1 | 11,943,000 |

Modest AB

| Shareholder | Shares | Nominal value (in LTL) | Total nominal value (in LTL) |
|--------------------------|------------------|------------------------|------------------------------|
| AB Vilkyskių Pieninė | 5,601,277 | 1 | 5,601,277 |
| Non-controlling interest | 15,841 | 1 | 15,841 |
| Total capital | 5,617,118 | 1 | 5,617,118 |

Kelmes Pienine AB

| Shareholder | Shares | Nominal value (in LTL) | Total nominal value (in LTL) |
|--------------------------|------------------|---------------------------|---------------------------------|
| AB Vilkyškių Pieninė | 2,476,122 | 1 | 2,476,122 |
| Non-controlling interest | 18,686 | 1 | 18,686 |
| Total capital | 2,494,808 | 1 | 2,494,808 |

Basic characteristics of shares issued into public circulation of securities

Securities issued by the Company have been included into the Current Trade List of Vilnius Stock Exchange since the 17th of May 2006. ISIN code of securities is LT0000127508.

Since the 1st of January 2008, company's securities were allowed to be included in the Official Trade List.

Name of securities – ordinary registered shares of Vilkyškių pieninė AB. The number of securities: 11,943,000 units. Nominal value of one share is 1.00 LTL.

| Quarter | | Price (LTL) | | | Turnover, thou. LTL | | | Total turnover | | Capitalization, thou. LTL |
|------------|------------|-------------|------|------|---------------------|-----|------|----------------|-----------|------------------------------|
| Beginning | End | Max. | Min. | Last | Max | Min | Last | Units | Thou. LTL | |
| 2006 05 17 | 2007 04 20 | 5.82 | 4.60 | 5.65 | 648 | 0 | 0 | 531 | 2,821 | 52,844 |
| 2007 01 01 | 2007 03 31 | 5.82 | 5.20 | 5.70 | 126 | 0 | 0 | 57 | 312 | 53,312 |
| 2007 04 01 | 2007 06 30 | 5.70 | 5.01 | 5.20 | 381 | 0 | 20 | 168 | 931 | 48,636 |
| 2007 07 01 | 2007 09 30 | 6.50 | 4.80 | 5.90 | 3621 | 0 | 26 | 1,648 | 9,164 | 55,183 |
| 2007 10 01 | 2007 12 31 | 6.70 | 5.75 | 6.20 | 638 | 0 | 2 | 455 | 2,762 | 57,989 |
| 2008.01.01 | 2008.03.31 | 6.40 | 5.00 | 5.30 | 1507 | 0 | 12 | 694 | 3,848 | 49,571 |
| 2008.04.01 | 2008.06.30 | 5.52 | 4.51 | 4.70 | 238 | 0 | 16 | 245 | 1,210 | 56,132 |
| 2008.07.01 | 2008.09.30 | 4.75 | 2.05 | 2.26 | 325 | 0 | 3 | 246 | 913 | 26,991 |
| 2008.10.01 | 2008.12.31 | 2.50 | 0.52 | 0.60 | 70 | 0 | 0 | 731 | 696 | 7,166 |
| 2009.01.01 | 2009.03.31 | 0.79 | 0.52 | 0.63 | 242 | 0 | 1 | 1,040 | 660 | 7,524 |
| 2009.04.01 | 2009.06.30 | 1.69 | 0.60 | 1.35 | 83 | 0 | 3 | 531 | 567 | 16,123 |
| 2009.07.01 | 2009.09.30 | 2.86 | 1.25 | 2.32 | 558 | 0 | 0 | 1,024 | 1,954 | 27,708 |
| 2009.10.01 | 2009.12.31 | 2.75 | 2.27 | 2.40 | 66 | 0 | 5 | 197 | 486 | 28,663 |
| 2010.01.01 | 2010.03.31 | 3.70 | 2.32 | 3.52 | 233 | 0 | 51 | 560 | 1,775 | 41,084 |
| 2010.04.01 | 2010.06.30 | 3.67 | 2.95 | 3.21 | 74 | 0 | 2 | 305 | 1,030 | 37,620 |
| 2010.07.01 | 2010.09.30 | 3.78 | 3.12 | 3.68 | 106 | 0 | 11 | 256 | 909 | 44,906 |
| 2010.10.01 | 2010.12.31 | 5.94 | 3.87 | 5.87 | 536 | 0 | 44 | 561 | 2,667 | 70,929 |
| 2011.01.01 | 2011.03.31 | 6.22 | 5.20 | 5.64 | 150 | 0 | 14 | 262 | 1,503 | 66,761 |
| 2011.04.01 | 2011.06.30 | 5.64 | 4.98 | 5.46 | 299 | 0 | 180 | 374 | 2,027 | 65,149 |
| 2011.07.01 | 2011.09.30 | 5.67 | 4.04 | 4.20 | 828 | 1 | 7 | 486 | 2,349 | 49,480 |
| 2011.10.01 | 2011.12.31 | 4.59 | 4.04 | 4.14 | 181 | 2 | 9 | 331 | 1,430 | 49,480 |
| 2012.01.01 | 2012.03.31 | 5.27 | 4.14 | 4.64 | 131 | 0 | 13 | 337 | 1,605 | 55,463 |
| 2012.04.01 | 2012.06.30 | 4.74 | 4.14 | 4.35 | 118 | 1 | 5 | 253 | 1,141 | 51,964 |
| 2012.07.01 | 2012.09.30 | 4.35 | 4.04 | 4.11 | 816 | 0 | 0 | 894 | 4,003 | 49,074 |
| 2012.10.01 | 2012.12.31 | 4.32 | 4.07 | 4.25 | 116 | 0 | 23 | 145 | 620 | 50,722 |

Shareholders who have special rights of control

There are no shares which would provide the shareholders with special rights of control.

Voting right restrictions

There are no restrictions of voting right.

Inter-agreements of shareholders which are known to the Issuer and due to which transfer of securities and voting right may be restricted.

There are no inter-agreements of shareholders which are known to the Issuer and due to which transfer of securities and voting right may be restricted.

Order of amendment of the Issuer's Articles of Association

The Issuer's Articles of Association can be amended during the General Meeting of the Shareholders. Decisions on the amendments of the Articles of Association are considered to be taken if 2/3 of votes of all shareholders are received.

Management Bodies of the Issuer

Board:

| Name, surname | Education, speciality | Position held in the Issuer | Start of tenure | Finish of tenure |
|----------------------|---------------------------------------|---|-----------------|------------------|
| Gintaras Bertašius | Higher education, engineer - mechanic | Chairman of the Board, Director General | 30/04/2010 | 30/04/2014 |
| Sigitas Trijonis | Higher education, engineer - mechanic | Member of the Board, Technical Director | 30/04/2010 | 30/04/2014 |
| Rimantas Jancevičius | Further education, zoo - technician | Member of the Board, Stock Director | 30/04/2010 | 30/04/2014 |
| Vilija Milaševičiutė | Higher education, Finance and credit | Member of the Board, Finance Director | 30/04/2010 | 30/04/2014 |
| Andrej Cyba | Higher education | Member of the Board | 30/04/2010 | 30/04/2014 |
| Linas Strėlis | Higher education | Member of the Board | 30/04/2010 | 30/04/2014 |

Key administration staff of Vilkyskiu pienine AB:

| Name, surname | Education, speciality | Position held in the Issuer | Beginning of service* |
|------------------------|--|--|-----------------------|
| Gintaras Bertašius | Higher education, engineer - mechanic | Chairman of the Management Board, Director General | 01/01/2006** |
| Vaidotas Juškys | Higher education, IT engineer | Chief operation officer (COO) | 17/05/2010 |
| Vilija Milaševičiutė | Higher education, Finance and credit | Member of the Board, Finance Director | 01/05/2000 |
| Rimantas Jancevičius | Further education, zoo - technician | Member of the Management Board, Stock Director | 02/01/1996 |
| Sigitas Trijonis | Higher education, engineer - mechanic | Member of the Management Board, Technical Director | 01/09/1993 |
| Arvydas Zaranka | Further education, Technologist of dairy products | Production Director | 30/07/1995 |
| Alvydas Eičas | Higher education, Pedagogy | Sales manager for Baltic countries | 14/09/2004 |
| Elena Šilovaitė | Higher education, Business Management and Administration | Head of Marketing Department | 19/07/2010 |
| Marius Pitkauskas | Higher education, Business Management and Administration | Head of Quality Department | 23/11/2012 |
| Karolina Šematulskienė | Higher education, Economist | Chief Accountant | 04/09/2012 |
| Ligita Pudžiuvytė | Higher education, Economist | Senior Economist | 20/05/2004 |
| Nedas Budginas | Higher education, Public administration | Head of Personnel | 16/10/2012 |

| | | | |
|-----------------|--|-----------------------------|------------|
| Rita Juodikienė | Higher education, Business Management and Administration | Head of Purchase Department | 23/09/2002 |
| Marius Beišys | Higher education, IT engineer | Head of IT Department | 03/05/2011 |

* None of the labour contracts with the members of the Management Bodies is terminable.

** He has been appointed newly after the reorganization of the Issuer into public company, despite he has been working as a Director of the Issuer since 10/05/1993.

Key administration staff and management board of Modest AB

| Name | Surname | Education, speciality | Position held in the Issuer | Start of service in the company | Start of cadence | Finish of cadence |
|----------|---------------|--|-----------------------------|---------------------------------|------------------|-------------------|
| Gintaras | Bertašius | Higher education, engineer - mechanic | Chairman of the Board | | 11/12/2009 | 11/12/2013 |
| Arvydas | Zaranka | Further education, technologist of dairy products | Member of the Board | | 11/12/2009 | 11/12/2013 |
| Vilija | Milaševičiutė | Higher education, Finance and credit | Member of the Board | | 11/12/2009 | 11/12/2013 |
| Kęstutis | Keršys | Higher education, economics | Director | 12/07/2010 | - | - |
| Daiva | Babonienė | Higher education, technologist - engineer of food products | Head of production | 06/02/2012 | - | - |

Key administration staff and management board of Kelmes pienine AB

| Name | Surname | Education, speciality | Position held in the Issuer | Start of service in the company | Start of cadence | Finish of cadence |
|----------|--------------|---|---------------------------------------|---------------------------------|------------------|-------------------|
| Gintaras | Bertašius | Higher education, engineer - mechanic | Chairman of the Board | | 26-04-2012 | 26-04-2016 |
| Arvydas | Zaranka | Further education, technologist of dairy products | Member of the Board | | 26-04-2012 | 26-04-2016 |
| Algirdas | Žukauskas | Higher education Zoo- engineer | General Director, member of the board | 04/06/2008 | 26-04-2012 | 26-04-2016 |
| Valė | Leonavičienė | Further education, technologist of dairy products | Head of production | 08/09/2010 | | |

Information about participation in other companies activity:

Vilkyskiu pienine AB

| Name | Surname | Position | Other data - shares, participation in other companies activity | Shares held at Vilkyskiu pienine AB |
|----------|---------------|---|--|-------------------------------------|
| Gintaras | Bertašius | General Director, Chairman of the Board | Shareholder of Silgaliai ŪKB (1 share), Chairman of the board of Modest AB, Chairman of the board of Kelmes pienine AB | 6,067,206 |
| Sigitas | Trijonis | Technical Director, member of the Board | has no other shares, does not participate in the activity of other companies | 425,607 |
| Rimantas | Jancevičius | Stock Director, member of the Board | has no other shares, does not participate in the activity of other companies | 2,270 |
| Vilija | Milaševičiutė | Finance Director, | Member of the board of Modest AB, has | 7,813 |

| | | | | |
|----------|---------|-------------------------------|--|-----------|
| | | member of the Board | no other shares | |
| Arvydas | Zaranka | Production Director | Member of the boards of Modest AB and Kelmes pienine AB, has no other shares | 1,933 |
| Vaidotas | Jušys | Chief operation officer (COO) | has no other shares, does not participate in the activity of other companies | 250 |
| Andrej | Cyba | member of the Board | General director of "Finasta Asset Management" UAB | - |
| Linas | Strėlis | member of the Board | | 1,015,000 |

Modest AB

| Name | Surname | Position | Other data - shares, participation in other companies activity |
|----------|---------------|-----------------------|--|
| Gintaras | Bertašius | Chairman of the Board | Shareholder of Silgaliai ŪKB (1 share), General Director and Chairman of the Board of Vilkyskiu pienine AB, Chairman of the Board of Kelmes pienine AB |
| Arvydas | Zaranka | Member of the Board | Production director of Vilkyskiu pienine AB, Member of the Board of Kelmes pienine AB |
| Vilija | Milaševičiutė | Member of the Board | Finance director of Vilkyskiu pieninė AB, Member of the Board of Vilkyskiu pienine AB |
| Kęstutis | Keršys | Director of AB Modest | has no other shares, does not participate in the activity of other companies |

Kelmes pienine AB

| Name | Surname | Position | Other data - shares, participation in other companies activity |
|----------|-----------|-------------------------------|--|
| Gintaras | Bertašius | Chairman of the Board | Shareholder of Silgaliai ŪKB (1 share), General Director and Chairman of the Board of Vilkyskiu pienine AB, Chairman of the Board of Modest AB |
| Arvydas | Zaranka | Member of the Board | Production director of Vilkyskiu pienine AB, Member of the Board of Modest AB |
| Algirdas | Žukauskas | Director, Member of the Board | Shareholder of Džiaugsmelis ŽŪK (1 share) |

Employees

Average salary per staff groups:

31 December 2012

| Staff group | Number of employees | Education | | | | Average monthly salary (LTL) |
|-----------------|---------------------|------------|------------|------------|----------------------|------------------------------|
| | | Higher | Further | Secondary | Incomplete secondary | |
| Executives | 10 | 7 | 3 | | | 8,915 |
| Key specialists | 58 | 34 | 22 | 2 | | 3,109 |
| Specialists | 139 | 51 | 56 | 32 | | 2,060 |
| Workers | 718 | 35 | 279 | 364 | 40 | 1,545 |
| | 925 | 127 | 360 | 398 | 40 | 1,801 |

31 December 2011

| Staff group | Number of employees | Education | | | | Average monthly salary (LTL) |
|-----------------|---------------------|------------|------------|------------|----------------------|------------------------------|
| | | Higher | Further | Secondary | Incomplete secondary | |
| Executives | 11 | 8 | 3 | | | 8,639 |
| Key specialists | 55 | 33 | 21 | 1 | | 3,048 |
| Specialists | 111 | 35 | 51 | 25 | | 1,878 |
| Workers | 668 | 30 | 272 | 310 | 56 | 1,443 |
| | 845 | 106 | 347 | 336 | 56 | 1,752 |

Agreements the parties of which is the Issuer and which would enter into force on the change of Issuer's control

There are no any agreements the parties of which is the Issuer and which would enter into force on the change of Issuer's control.

V DATA ABOUT THE OPENLY PUBLISHED INFORMATION

Summary of significant events in 2012

Sales turnover for the previous month is published the 10th day of each month.

The following decisions were taken at the Ordinary General Meeting of Shareholders of Vilkyskiu pienine AB which was held on the 27 April 2012:

Item 1 of the Agenda: The annual report of the Company of the year 2011.

Attended the annual report of the Company of the year 2011.

Item 2 of the Agenda: Auditor's Report regarding the Company's Financial Statements for 2011.

Heard.

Item 3 of the Agenda: Approval of the Company's Financial Statements for 2011.

Approved the Company's Financial Statements for 2011.

Item 4 of the Agenda: Profit (loss) appropriation for the year 2011.

Approved the Audited Profit appropriation for the year 2011 as follows under IAS:

| | thousand LTL | thousand EUR |
|---|--------------|--------------|
| 1) Non-appropriated profit (loss) at the end of the year 2010 | 9.028 | 2.615 |
| 2) Approved by shareholders dividends of the year 2010 | 2.866 | 830 |
| 3) Transfers to reserves provided by law | 259 | 75 |
| 4) Portion of the profit allocated to the reserve for the purchase of own shares | 5.768 | 1.671 |
| 5) Non-appropriated profit (loss) at the beginning of the year 2011 after dividends payout and transfer to reserves | 135 | 39 |
| 6) Net profit (loss) of the reporting period | 13.546 | 3.923 |
| 7) Transfers from reserves | 457 | 132 |
| 8) Total profit (loss) to be appropriated: | 14.138 | 4.095 |
| - portion of the profit allocated to the legal reserve | 0 | 0 |
| - portion of the profit allocated to the reserve for the purchase of own shares | 0 | 0 |
| - portion of the profit allocated for payment of the dividends (or 0,25 LTL (0,0724 EUR) per ordinary registered share with nominal value of 1 LTL) | 2.986 | 865 |
| - portion of the profit allocated to the other reserves | 0 | 0 |
| - portion of the profit allocated to be paid as annual payouts (tantiemes) to board members, bonuses to employees and for other purposes | 150 | 43 |
| 9) Non-appropriated profit (loss) at the end of the year 2011 carried forward to next financial year | 11.002 | 3.186 |

Item 5 of the Agenda: Election of the Audit Committee members.

The members Audit Committee elected Vanda Krivonosoviene (independent member) and Milana Buivydiene.

Item 6 of the Agenda: A decision on the purchase of own shares.

A decision with regard to the purchase of own shares has been approved:

- a) To purchase up to 10 percent of the Company's shares.
- b) The purpose of acquisition of own shares – to maintain and increase the price of the Company's shares.
- c) Period during which the Company may acquire own shares – until 30 April 2013.
- d) To set the maximum price per share of own shares to be acquired – at 1.40 EUR (4.83 LTL), at the same time setting the minimum acquisition price per share equal to the nominal value of a share, i.e. 0.29 EUR (1.00 LTL).
- e) To commit the Board to organise the purchase of own shares, to determine the procedure for purchase and sale of shares, time, number of shares and price, as well as to perform other actions relating thereto in compliance with the terms set in this resolution as well as in accordance with the requirements established in the Republic of Lithuania Law of Companies.

Item 7 of the Agenda: Approval of dividend policy.

Approved the dividend policy.

VI. Information concerning disclosure of compliance with the Governance Code of the companies

Announcement of Vilkyskiu pienine AB Group concerning disclosure of compliance with the Governance Code of the companies whose securities were traded on a regulated market in 2012

The public company „Vilkyskiu pienine“, following Article 21 paragraph 3 of the Law on Securities of the Republic of Lithuania and item 20.5 of the Trading Rules of the Vilnius Stock Exchange, discloses its compliance with the Governance Code, approved by the VSE for the companies listed on the regulated market, and its specific provisions.

| PRINCIPLES/ RECOMMENDATIONS | YES/NO /NOT APPLICABLE | COMMENTARY |
|---|------------------------|--|
| Principle I: Basic Provisions | | |
| The overriding objective of a company should be to operate in common interests of all the shareholders by optimizing over time shareholder value. | | |
| 1.1. A company should adopt and make public the company's development strategy and objectives by clearly declaring how the company intends to meet the interests of its shareholders and optimize shareholder value. | Yes | The Company constantly presents information related with the development strategy and with the optimization of shareholder value via the information system of the Stock Exchange, on its website (www.vilkyskiu.lt/investuotojams/), and via agency BNS. |
| 1.2. All management bodies of a company should act in furtherance of the declared strategic objectives in view of the need to optimize shareholder value. | Yes | All management bodies of the company act in furtherance of the declared strategic objectives. |
| 1.3. A company's supervisory and management bodies should act in close co-operation in order to attain maximum benefit for the company and its shareholders. | Yes | The company has set up the Management Board which acts for the interests of the company's shareholders, is responsible for the strategic management of the company, supervises the activity of the chief executive officer of the company, organizes meetings of the Management Board and cooperates with the management bodies of the company. Nomination, remuneration and audit committees have been set up in the Company. |
| 1.4. A company's supervisory and management bodies should ensure that the rights and interests of persons other than the company's shareholders (e.g. employees, creditors, suppliers, clients, local community), participating in or connected with the company's operation, are duly respected. | Yes | The company acts in compliance with the provisions that are set in this clause. |
| Principle II: The corporate governance framework | | |
| The corporate governance framework should ensure the strategic guidance of the company, the effective oversight of the company's management bodies, an appropriate balance and distribution of functions between the company's bodies, protection of the shareholders' interests. | | |
| 2.1. Besides obligatory bodies provided for in the Law on Companies of the Republic of Lithuania – a general shareholders' meeting and the chief executive officer, it is recommended that a company should set up both a collegial supervisory body and a | No | The bodies of the company are a general shareholders' meeting, Management Board and chief executive officer (Director General). The company does not set up a supervisory board as a collegial |

| | | |
|--|-----|---|
| collegial management body. The setting up of collegial bodies for supervision and management facilitates clear separation of management and supervisory functions in the company, accountability and control on the part of the chief executive officer, which, in its turn, facilitate a more efficient and transparent management process. | | management body. The Management Board is responsible for the supervision of company's activity and management. |
| 2.2. A collegial management body is responsible for the strategic management of the company and performs other key functions of corporate governance. A collegial supervisory body is responsible for the effective supervision of the company's management bodies. | Yes | The functions that are indicated in this recommendation are implemented by the Management Board. |
| 2.3. Where a company chooses to form only one collegial body, it is recommended that it should be a supervisory body, i.e. the supervisory board. In such a case, the supervisory board is responsible for the effective monitoring of the functions performed by the company's chief executive officer. | No | The company does not follow this recommendation, where a company chooses to form only one collegial body, as Management Board is the one collegial body. The company does not follow the Recommendation 2.3 of the Governance Code – at present the only collegial body of the company is a management body, not a supervisory one. The management body of the company implements the supervisory functions as well. |
| 2.4. The collegial supervisory body to be elected by the general shareholders' meeting should be set up and should act in the manner defined in Principles III and IV. Where a company should decide not to set up a collegial supervisory body but rather a collegial management body, i.e. the board, Principles III and IV should apply to the board as long as that does not contradict the essence and purpose of this body. ¹ | Yes | Management Board elects and recalls the chief executive officer, sets his remuneration, other working conditions, approves Staff Regulations, induces him and imposes penalties. |
| 2.5. Company's management and supervisory bodies should comprise such number of board (executive directors) and supervisory (non-executive directors) board members that no individual or small group of individuals can dominate decision-making on the part of these bodies. ² | Yes | At present, in accordance with the Articles of Association, the Management Board of AB Vilkyškių Pieninė is composed of 6 members who are appointed for the period of four years. The Management Board of AB Modest is composed of 3 members. The Management Board of AB Kelmės Pieninė is composed of 3 members. The number of members of the collegial body is sufficient to dominate decision-making. |
| 2.6. Non-executive directors or members of the supervisory board should be appointed for specified terms subject to individual re-election, at maximum | Yes | In accordance with the Articles of Association, the members of the Management Board are appointed for the period of four years without limiting the number of their terms of office. |

¹ Provisions of Principles III and IV are more applicable to those instances when the general shareholders' meeting elects the supervisory board, i.e. a body that is essentially formed to ensure oversight of the company's board and the chief executive officer and to represent the company's shareholders. However, in case the company does not form the supervisory board but rather the board, most of the recommendations set out in Principles III and IV become important and applicable to the board as well. Furthermore, it should be noted that certain recommendations, which are in their essence and nature applicable exclusively to the supervisory board (e.g. formation of committees), should not be applied to the board, as the competence and functions of these bodies according to the Law on Companies of the Republic of Lithuania (*Official Gazette*, 2003, No 123-5574) are different. For instance, item 3.1 of the Code concerning oversight of the management bodies applies to the extent it concerns the oversight of the chief executive officer of the company, but not of the board itself; item 4.1 of the Code concerning recommendations to the management bodies applies to the extent it relates to the provision of recommendations to the company's chief executive officer; item 4.4 of the Code concerning independence of the collegial body elected by the general meeting from the company's management bodies is applied to the extent it concerns independence from the chief executive officer.

² Definitions 'executive director' and 'non-executive director' are used in cases when a company has only one collegial body.

| | | |
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| intervals provided for in the Lithuanian legislation with a view to ensuring necessary development of professional experience and sufficiently frequent reconfirmation of their status. A possibility to remove them should also be stipulated however this procedure should not be easier than the removal procedure for an executive director or a member of the management board. | | The Articles of Association provides the company with the possibility to withdraw the whole Management Board or any of its members. The withdrawal of a member of the Management Board should be based on the legislation. |
| 2.7. Chairman of the collegial body elected by the general shareholders' meeting may be a person whose current or past office constitutes no obstacle to conduct independent and impartial supervision. Where a company should decide not to set up a supervisory board but rather the board, it is recommended that the chairman of the board and chief executive officer of the company should be a different person. Former company's chief executive officer should not be immediately nominated as the chairman of the collegial body elected by the general shareholders' meeting. When a company chooses to depart from these recommendations, it should furnish information on the measures it has taken to ensure impartiality of the supervision. | No | AB Vilkyškių Pieninė does not follow the Recommendation 2.7 because the chairman of the Management Board is Director General of the Company. The independence of supervision is guaranteed by other five members of the Management Board. AB Modest and AB Kelmės Pieninė follow the recommendation. |
| Principle III: The order of the formation of a collegial body to be elected by a general shareholders' meeting The order of the formation a collegial body to be elected by a general shareholders' meeting should ensure representation of minority shareholders, accountability of this body to the shareholders and objective monitoring of the company's operation and its management bodies.³ | | |
| 3.1. The mechanism of the formation of a collegial body to be elected by a general shareholders' meeting (hereinafter in this Principle referred to as the 'collegial body') should ensure objective and fair monitoring of the company's management bodies as well as representation of minority shareholders. | Yes | While electing the collegial body of the company, the shareholders may take the cognizance of comprehensive information about the candidates early enough before the meeting of the shareholders and during it as well. |
| 3.2. Names and surnames of the candidates to become members of a collegial body, information about their education, qualification, professional background, positions taken and potential conflicts of interest should be disclosed early enough before the general shareholders' meeting so that the shareholders would have sufficient time to make an informed voting decision. All factors affecting the candidate's independence, the sample list of which is set out in Recommendation 3.7, should be also disclosed. The collegial body should also be informed on any subsequent changes in the provided information. The collegial body should, on yearly basis, collect data provided in this item on its members and disclose this in the company's annual report. | Yes | The company follows all provisions that are indicated in this recommendation, moreover, the company could additionally mention the document (such as the operating regulation of that body), if any, which determines the specific order of data exchange among the member of that collegial body. The company accumulates and discloses the entire information about the members of collegial body, their professional education, qualification and conflicts of interest, following the order set out in these recommendations. The Company does not have any regulation on the Management Board's activity. |
| 3.3. Should a person be nominated for members of a collegial body, such nomination should be followed by the disclosure of information on candidate's particular competences relevant to his/her service on the collegial body. In order shareholders and investors are able to ascertain whether member's | Yes | The company could comprehensively comment the implemented practice (for instance, prior to the announcement of company's annual report to the shareholders, each member of collegial body informs the collegial body about the in-service trainings, relevant to their service on the collegial body, which she/he has attended within the last accounting year). |

³ Attention should be drawn to the fact that in the situation where the collegial body elected by the general shareholders' meeting is the board, it is natural that being a management body it should ensure oversight not of all management bodies of the company, but only of the single-person body of management, i.e. the company's chief executive officer. This note shall apply in respect of item 3.1 as well.

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| competence is further relevant, the collegial body should, in its annual report, disclose the information on its composition and particular competences of individual members which are relevant to their service on the collegial body. | | During the meetings of the shareholders, curriculum vitae of candidates to become members of the Management Board are presented, which include such information as their education, professional background, etc. Information about the composition of the Management Board is set out in the reports of the company. |
| 3.4. In order to maintain a proper balance in terms of the current qualifications possessed by its members, the collegial body should determine its desired composition with regard to the company's structure and activities, and have this periodically evaluated. The collegial body should ensure that it is composed of members who, as a whole, have the required diversity of knowledge, judgment and experience to complete their tasks properly. The members of the audit committee, collectively, should have a recent knowledge and relevant experience in the fields of finance, accounting and/or audit for the stock exchange listed companies. At least one of the members of the remuneration committee should have knowledge of and experience in the field of remuneration policy. | Yes | <p>The company follows the recommendations set out in this clause. The members of the Management Board of the company have required diversity of knowledge, judgment and experience to complete their tasks properly.</p> <p>The members of Audit Committee of AB Vilkyškių Pieninė have relevant experience and a recent knowledge in the fields of accounting and audit.</p> <p>No audit committee has been formed in AB Modest and AB Kelmės Pieninė.</p> |
| 3.5. All new members of the collegial body should be offered a tailored program focused on introducing a member with his/her duties, corporate organization and activities. The collegial body should conduct an annual review to identify fields where its members need to update their skills and knowledge. | Yes | Members of the Management Board constantly take part in various refresher courses and seminars where they are provided with the information about the essential changes in legislation that regulates the activity of the company. Moreover, in case of necessity, the members of the Management Board either individually or during the meetings of the Management Board are also informed about the other changes, which have an impact on the activity of the company. |
| 3.6. In order to ensure that all material conflicts of interest related with a member of the collegial body are resolved properly, the collegial body should comprise a sufficient ⁴ number of independent ⁵ members. | No | The company does not follow the Recommendation 3.6 of the Governance Code as the company neither has defined the independence criteria of a member of the Management Board nor has discussed the content of "sufficiency" concept of independent members. |
| 3.7. A member of the collegial body should be considered to be independent only if he is free of any business, family or other relationship with the company, its controlling shareholder or the management of either, that creates a conflict of interest such as to impair his judgment. Since all cases when member of the collegial body is likely to become dependent are impossible to list, moreover, relationships and circumstances associated with the determination of independence may vary amongst companies and the best practices of solving this problem are yet to evolve in the course of time, assessment of independence of a member of the collegial body should be based on the contents of the relationship and circumstances rather than their | No | The company has not defined the independence criteria of a member of the Management Board. |

⁴ The Code does not provide for a concrete number of independent members to comprise a collegial body. Many codes in foreign countries fix a concrete number of independent members (e.g. at least 1/3 or 1/2 of the members of the collegial body) to comprise the collegial body. However, having regard to the novelty of the institution of independent members in Lithuania and potential problems in finding and electing a concrete number of independent members, the Code provides for a more flexible wording and allows the companies themselves to decide what number of independent members is sufficient. Of course, a larger number of independent members in a collegial body is encouraged and will constitute an example of more suitable corporate governance.

⁵ It is notable that in some companies all members of the collegial body may, due to a very small number of minority shareholders, be elected by the votes of the majority shareholder or a few major shareholders. But even a member of the collegial body elected by the majority shareholders may be considered independent if he/she meets the independence criteria set out in the Code.

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| <p>form. The key criteria for identifying whether a member of the collegial body can be considered to be independent are the following:</p> <ol style="list-style-type: none"> 1) He/she is not an executive director or member of the board (if a collegial body elected by the general shareholders' meeting is the supervisory board) of the company or any associated company and has not been such during the last five years; 2) He/she is not an employee of the company or some any company and has not been such during the last three years, except for cases when a member of the collegial body does not belong to the senior management and was elected to the collegial body as a representative of the employees; 3) He/she is not receiving or has been not receiving significant additional remuneration from the company or associated company other than remuneration for the office in the collegial body. Such additional remuneration includes participation in share options or some other performance based pay systems; it does not include compensation payments for the previous office in the company (provided that such payment is no way related with later position) as per pension plans (inclusive of deferred compensations); 4) He/she is not a controlling shareholder or representative of such shareholder (control as defined in the Council Directive 83/349/EEC Article 1 Part I); 5) He/she does not have and did not have any material business relations with the company or associated company within the past year directly or as a partner, shareholder, director or superior employee of the subject having such relationship. A subject is considered to have business relations when it is a major supplier or service provider (inclusive of financial, legal, counselling and consulting services), major client or organization receiving significant payments from the company or its group; 6) He/she is not and has not been, during the last three years, partner or employee of the current or former external audit company of the company or associated company; 7) He/she is not an executive director or member of the board in some other company where executive director of the company or member of the board (if a collegial body elected by the general shareholders' meeting is the supervisory board) is non-executive director or member of the supervisory board, he/she may not also have any other material relationships with executive directors of the company that arise from their participation in activities of other companies or bodies; 8) He/she has not been in the position of a member of the collegial body for over than 12 years; 9) He/she is not a close relative to an executive director or member of the board (if a | <p>Not applicable</p> | <p>The company has not defined the independence criteria of a member of the Management Board.</p> |
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| <p>collegial body elected by the general shareholders' meeting is the supervisory board) or to any person listed in above items 1 to 8. Close relative is considered to be a spouse (common-law spouse), children and parents.</p> <p>3.8. The determination of what constitutes independence is fundamentally an issue for the collegial body itself to determine. The collegial body may decide that, despite a particular member meets all the criteria of independence laid down in this Code, he cannot be considered independent due to special personal or company-related circumstances.</p> | | |
| <p>3.9. Necessary information on conclusions the collegial body has come to in its determination of whether a particular member of the body should be considered to be independent should be disclosed. When a person is nominated to become a member of the collegial body, the company should disclose whether it considers the person to be independent. When a particular member of the collegial body does not meet one or more criteria of independence set out in this Code, the company should disclose its reasons for nevertheless considering the member to be independent. In addition, the company should annually disclose which members of the collegial body it considers to be independent.</p> | No | The company has not implemented the practice of evaluation and disclosure of independence criteria of a member of the Management Board. |
| <p>3.10. When one or more criteria of independence set out in this Code has not been met throughout the year, the company should disclose its reasons for considering a particular member of the collegial body to be independent. To ensure accuracy of the information disclosed in relation with the independence of the members of the collegial body, the company should require independent members to have their independence periodically re-confirmed.</p> | No | The company has not implemented the practice of evaluation and disclosure of independence criteria of a member of the Management Board. |
| <p>3.11. In order to remunerate members of a collegial body for their work and participation in the meetings of the collegial body, they may be remunerated from the company's funds.⁶ The general shareholders' meeting should approve the amount of such remuneration.</p> | Yes | Members of the Management Board of AB Vilkyškių Pieninė are paid tantjems for their service on the Management Board. not remunerated for their service on the Management Board. Members of the Management Boards of AB Modest and AB Kelmės Pieninė are not paid for their service on the Management Board. |
| <p>Principle IV: The duties and liabilities of a collegial body elected by the general shareholders' meeting</p> <p>The corporate governance framework should ensure proper and effective functioning of the collegial body elected by the general shareholders' meeting, and the powers granted to the collegial body should ensure effective monitoring⁷ of the company's management bodies and protection of interests of all the company's shareholders.</p> | | |
| 4.1. The collegial body elected by the general | Yes | The Management Board ensures the integrity and transparency |

⁶ It is notable that currently it is not yet completely clear, in what form members of the supervisory board or the board may be remunerated for their work in these bodies. The Law on Companies of the Republic of Lithuania (*Official Gazette*, 2003, No 123-5574) provides that members of the supervisory board or the board may be remunerated for their work in the supervisory board or the board by payment of annual bonuses (tantiems) in the manner prescribed by Article 59 of this Law, i.e. from the company's profit. The current wording, contrary to the wording effective before 1 January 2004, eliminates the exclusive requirement that annual bonuses (tantiems) should be the *only* form of the company's compensation to members of the supervisory board or the board. So it seems that the Law contains no prohibition to remunerate members of the supervisory board or the board for their work in other forms, besides bonuses, although this possibility is not expressly stated either.

⁷ See Footnote 3.

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| shareholders' meeting (hereinafter in this Principle referred to as the 'collegial body') should ensure integrity and transparency of the company's financial statements and the control system. The collegial body should issue recommendations to the company's management bodies and monitor and control the company's management performance. ⁸ | | of the company's financial statements and the control system, evaluates the project of company's annual financial statements and the project of profit (loss) distribution and submits them to the general shareholders' meeting. |
| 4.2. Members of the collegial body should act in good faith, with care and responsibility for the benefit and in the interests of the company and its shareholders with due regard to the interests of employees and public welfare. Independent members of the collegial body should (a) under all circumstances maintain independence of their analysis, decision-making and actions (b) do not seek and accept any unjustified privileges that might compromise their independence, and (c) clearly express their objections should a member consider that decision of the collegial body is against the interests of the company. Should a collegial body have passed decisions independent member has serious doubts about, the member should make adequate conclusions. Should an independent member resign from his office, he should explain the reasons in a letter addressed to the collegial body or audit committee and, if necessary, respective company-not-pertaining body (institution). | Yes | Basing on company's data, the members of the Management Board act in good will with regard to the company, follow the interests of the company, not the interests of their own or of the third parties, act in conformity with the principles of fairness and prudence, under an obligation of confidentiality and with due responsibility, thus they aim at maintaining the independence of decision-making. |
| 4.3. Each member should devote sufficient time and attention to perform his duties as a member of the collegial body. Each member of the collegial body should limit other professional obligations of his (in particular any directorships held in other companies) in such a manner they do not interfere with proper performance of duties of a member of the collegial body. In the event a member of the collegial body should be present in less than a half ⁹ of the meetings of the collegial body throughout the financial year of the company, shareholders of the company should be notified. | Yes | In the year 2012 the members of the Management Board held the meetings of the Management Board (each meeting had the proper quorum) and each member devoted sufficient time to perform her/his duties as a member of the Management Board. |
| 4.4. Where decisions of a collegial body may have a different effect on the company's shareholders, the collegial body should treat all shareholders impartially and fairly. It should ensure that shareholders are properly informed on the company's affairs, strategies, risk management and resolution of conflicts of interest. The company should have a clearly established role of members of the collegial body when communicating with and committing to shareholders. | Yes | The management bodies of the company, prior to making material decisions, discuss their impact on shareholders and seeking to ensure that all shareholders are properly informed on the company's affairs, strategies, risk management, announce the main information about the company's activity in the periodical reports. |
| 4.5. It is recommended that transactions (except insignificant ones due to their low value or concluded when carrying out routine operations in the company under usual conditions), concluded between the | Yes | The management bodies of the company enter into transactions following the legislation and approved Articles of Association, for the attainment of benefit and welfare to the company. |

⁸ See Footnote 3. In the event the collegial body elected by the general shareholders' meeting is the board, it should provide recommendations to the company's single-person body of management, i.e. the company's chief executive officer.

⁹ It is notable that companies can make this requirement more stringent and provide that shareholders should be informed about failure to participate at the meetings of the collegial body if, for instance, a member of the collegial body participated at less than 2/3 or 3/4 of the meetings. Such measures, which ensure active participation in the meetings of the collegial body, are encouraged and will constitute an example of more suitable corporate governance.

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| company and its shareholders, members of the supervisory or managing bodies or other natural or legal persons that exert or may exert influence on the company's management should be subject to approval of the collegial body. The decision concerning approval of such transactions should be deemed adopted only provided the majority of the independent members of the collegial body voted for such a decision. | | |
| 4.6. The collegial body should be independent in passing decisions that are significant for the company's operations and strategy. Taken separately, the collegial body should be independent of the company's management bodies ¹⁰ . Members of the collegial body should act and pass decisions without an outside influence from the persons who have elected it. Companies should ensure that the collegial body and its committees are provided with sufficient administrative and financial resources to discharge their duties, including the right to obtain, in particular from employees of the company, all the necessary information or to seek independent legal, accounting or any other advice on issues pertaining to the competence of the collegial body and its committees. When using the services of a consultant with a view to obtaining information on market standards for remuneration systems, the remuneration committee should ensure that the consultant concerned does not at the same time advise the human resources department, executive directors or collegial management organs of the company concerned. | Yes | In all senses the Management Board makes decisions on the interest of the company. The Management Board of the company and its committees (if formed) are provided with entire resources that are necessary to exercise their functions. Under the necessity, the employees of the company take part in the meetings of the Management Board and committees and present all the necessary information that is relevant to the issues under discussion. Remuneration committee of AB Vilkyškių Pieninė ensures that consultants and specialists, who provides information on market standards for remuneration systems, do not at the same time advise the human resources departments of the company, members of executive and management bodies on the issues related with company. |
| 4.7. Activities of the collegial body should be organised in a manner that independent members of the collegial body could have major influence in relevant areas where chances of occurrence of conflicts of interest are very high. Such areas to be considered as highly relevant are issues of nomination of company's directors, determination of directors' remuneration and control and assessment of company's audit. Therefore when the mentioned issues are attributable to the competence of the collegial body, it is recommended that the collegial body should establish nomination, remuneration, and audit committees ¹¹ . Companies should ensure that the functions attributable to the nomination, remuneration, and audit committees are carried out. However they may decide to merge these functions and set up less than three committees. In such case a company should explain in detail reasons behind the selection of alternative approach and how the selected approach complies with the objectives set forth for the three different committees. Should the collegial body of the company comprise small number of members, the functions assigned to the three committees may be performed by the collegial body itself, provided that it meets composition requirements advocated for the committees and that adequate information is provided in this respect. In | Yes | <p><i>Vilkyskiu pienine</i> AB has 2 committees: Nomination and Remuneration Committee and Audit Committee.</p> <p>The Management Board forms the Nomination and Remuneration Committee.</p> <p>General Meeting of Shareholders approves the members and the regulations of activity of the Audit committee.</p> <p>The committees are not formed in AB Modest and AB Kelmės Pieninė.</p> <p>Pursuant to the Law on Audit of the Republic of Lithuania, it is planned to form the Audit Committee, the members and activity regulations of which shall be approved by the general shareholders meeting.</p> |

¹⁰ In the event the collegial body elected by the general shareholders' meeting is the board, the recommendation concerning its independence from the company's management bodies applies to the extent it relates to the independence from the company's chief executive officer.

¹¹ The Law of the Republic of Lithuania on Audit (*Official Gazette*, 2008, No 82-53233) determines that an Audit Committee shall be formed in each public interest entity (including, but not limited to public companies whose securities are traded in the regulated market of the Republic of Lithuania and/or any other member state).

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| such case provisions of this Code relating to the committees of the collegial body (in particular with respect to their role, operation, and transparency) should apply, where relevant, to the collegial body as a whole. | | |
| 4.8. The key objective of the committees is to increase efficiency of the activities of the collegial body by ensuring that decisions are based on due consideration, and to help organize its work with a view to ensuring that the decisions it takes are free of material conflicts of interest. Committees should exercise independent judgement and integrity when exercising its functions as well as present the collegial body with recommendations concerning the decisions of the collegial body. Nevertheless the final decision shall be adopted by the collegial body. The recommendation on creation of committees is not intended, in principle, to constrict the competence of the collegial body or to remove the matters considered from the purview of the collegial body itself, which remains fully responsible for the decisions taken in its field of competence. | Yes | <p>The key objective of the Nomination and Remuneration Committee of AB Vilkyškių Pieninė is to provide the bodies of the company and persons, who nominate or elect members of the management bodies and executive officers of the company, with recommendations and to ensure the transparent policy, principles and order of the settlement of remuneration to members of the management bodies and executive officers. The Committee provides the Management Board with help while supervising (i) election and nomination of the chief executive office and other executive officers, (ii) the settlement of remuneration to the members of the Management Board, to the chief executive office and to other executive officers.</p> <p>Audit Committee of AB Vilkyškių Pieninė exercises independent judgement and integrity when exercising its functions. Its key objective is to observe the preparation process of financial statements, to supervise performance of audit of financial accountability of the company, to supervise how Audit Company keeps to the principles of independency and objectivity, and to supervise the effectiveness of internal control and risk management systems. The Committee provides the Management Board of the company with help while supervising (i) disclosure quality and consistency of financial, accounting and other relevant documents, (ii) the qualification of an independent auditor, his/her independency and proper performance of his/her office, (iii) the implementation of internal control.</p> |
| <p>4.9. Committees established by the collegial body should normally be composed of at least three members. In companies with small number of members of the collegial body, they could exceptionally be composed of two members. Majority of the members of each committee should be constituted from independent members of the collegial body. In cases when the company chooses not to set up a supervisory board, remuneration and audit committees should be entirely comprised of non-executive directors.</p> <p>Chairmanship and membership of the committees should be decided with due regard to the need to ensure that committee membership is refreshed and that undue reliance is not placed on particular individuals.</p> | Yes | Each committee of AB Vilkyškių Pieninė is composed of 3 members. |
| 4.10. Authority of each of the committees should be determined by the collegial body. Committees should perform their duties in line with authority delegated to them and inform the collegial body on their activities and performance on regular basis. Authority of every committee stipulating the role and rights and duties of the committee should be made public at least once a year (as part of the information disclosed by the company annually on its corporate governance structures and practices). Companies should also make public annually a statement by existing committees on their composition, number of meetings and attendance over the year, and their main activities. Audit committee should confirm that it is satisfied with the independence of the audit process and describe briefly the actions it has taken to reach | Yes | <p>The activity of Nomination and Remuneration Committee of AB Vilkyškių Pieninė is regulated by Regulations Statute Rules approved by the Management Board.</p> <p>The Regulations of Activity of Audit Committee of AB Vilkyškių Pieninė are approved by the General Meeting of Shareholders.</p> <p>Both committees on a regular basis inform the collegial body on their activities and performance.</p> |

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| this conclusion. | | |
| <p>4.11. In order to ensure independence and impartiality of the committees, members of the collegial body that are not members of the committee should commonly have a right to participate in the meetings of the committee only if invited by the committee. A committee may invite or demand participation in the meeting of particular officers or experts. Chairman of each of the committees should have a possibility to maintain direct communication with the shareholders. Events when such are to be performed should be specified in the regulations for committee activities.</p> | Yes | If necessary, the employees of the company, who are responsible for the spheres of activity that are discussed by the committee, participate in the meetings of the committees and provide the committees with entire required information. |
| <p>4.12. Nomination Committee. 4.12.1. Key functions of the nomination committee should be the following:</p> <ol style="list-style-type: none"> 1) Identify and recommend, for the approval of the collegial body, candidates to fill board vacancies. The nomination committee should evaluate the balance of skills, knowledge and experience on the management body, prepare a description of the roles and capabilities required to assume a particular office, and assess the time commitment expected. Nomination committee can also consider candidates to members of the collegial body delegated by the shareholders of the company; 2) Assess on regular basis the structure, size, composition and performance of the supervisory and management bodies, and make recommendations to the collegial body regarding the means of achieving necessary changes; 3) Assess on regular basis the skills, knowledge and experience of individual directors and report on this to the collegial body; 4) Properly consider issues related to succession planning; 5) Review the policy of the management bodies for selection and appointment of senior management. <p>4.12.2. Nomination committee should consider proposals by other parties, including management and shareholders. When dealing with issues related to executive directors or members of the board (if a collegial body elected by the general shareholders' meeting is the supervisory board) and senior management, chief executive officer of the company should be consulted by, and entitled to submit proposals to the Nomination committee.</p> | Yes | The functions of Nomination committee of AB Vilkyškių Pieninė, which are set out in this recommendation, basically are carried out by the Nomination and Remuneration Committee of the company. |
| <p>4.13. Remuneration Committee. 4.13.1. Key functions of the remuneration committee should be the following:</p> <ol style="list-style-type: none"> 1) Make proposals, for the approval of the collegial body, on the remuneration policy for members of management bodies and executive directors. Such policy should address all forms of compensation, including the fixed remuneration, performance-based remuneration schemes, pension arrangements, and termination payments. Proposals considering performance-based remuneration schemes should be accompanied with recommendations on the related | Yes | The functions of Remuneration committee of AB Vilkyškių Pieninė, which are set out in this recommendation, basically are carried out by the Nomination and Remuneration Committee of the company. |

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| <p>objectives and evaluation criteria, with a view to properly aligning the pay of executive director and members of the management bodies with the long-term interests of the shareholders and the objectives set by the collegial body;</p> <p>2) Make proposals to the collegial body on the individual remuneration for executive directors and member of management bodies in order their remunerations are consistent with company's remuneration policy and the evaluation of the performance of these persons concerned. In doing so, the committee should be properly informed on the total compensation obtained by executive directors and members of the management bodies from the affiliated companies;</p> <p>3) Ensure that remuneration of individual executive directors or members of management body is proportionate to the remuneration of other executive directors or members of management body and other staff members of the company.</p> <p>4) Periodically review the remuneration policy for executive directors or members of management body, including the policy regarding share-based remuneration, and its implementation.</p> <p>5) Make proposals to the collegial body on suitable forms of contracts for executive directors and members of the management bodies;</p> <p>6) Assist the collegial body in overseeing how the company complies with applicable provisions regarding the remuneration-related information disclosure (in particular the remuneration policy applied and individual remuneration of directors);</p> <p>7) Make general recommendations to the executive directors and members of the management bodies on the level and structure of remuneration for senior management (as defined by the collegial body) with regard to the respective information provided by the executive directors and members of the management bodies.</p> <p>4.13.2. With respect to stock options and other share-based incentives which may be granted to directors or other employees, the committee should:</p> <p>1) Consider general policy regarding the granting of the above mentioned schemes, in particular stock options, and make any related proposals to the collegial body;</p> <p>2) Examine the related information that is given in the company's annual report and documents intended for the use during the shareholders meeting;</p> <p>3) Make proposals to the collegial body regarding the choice between granting options to subscribe shares or granting options to purchase shares, specifying the reasons for its choice as well as the consequences that this choice has.</p> <p>4.13.3. Upon resolution of the issues attributable to the competence of the remuneration committee, the committee should at least address the chairman of the collegial body and/or chief executive officer of the company for their opinion on the remuneration of other executive directors or members of the management bodies.</p> <p>4.13.4. The remuneration committee should report on the exercise of its functions to the shareholders and be present at the annual general meeting for this purpose.</p> | | |
| 4.14. Audit Committee. | Yes | AB Vilkyškių Pieninė substantially follows the provisions of |

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| <p>4.14.1. Key functions of the audit committee should be the following:</p> <p>1) Observe the integrity of the financial information provided by the company, in particular by reviewing the relevance and consistency of the accounting methods used by the company and its group (including the criteria for the consolidation of the accounts of companies in the group);</p> <p>2) At least once a year review the systems of internal control and risk management to ensure that the key risks (inclusive of the risks in relation with compliance with existing laws and regulations) are properly identified, managed and reflected in the information provided;</p> <p>3) Ensure the efficiency of the internal audit function, among other things, by making recommendations on the selection, appointment, reappointment and removal of the head of the internal audit department and on the budget of the department, and by monitoring the responsiveness of the management to its findings and recommendations. Should there be no internal audit authority in the company, the need for one should be reviewed at least annually;</p> <p>4) Make recommendations to the collegial body related with selection, appointment, reappointment and removal of the external auditor (to be done by the general shareholders' meeting) and with the terms and conditions of his engagement. The committee should investigate situations that lead to a resignation of the audit company or auditor and make recommendations on required actions in such situations;</p> <p>5) Monitor independence and impartiality of the external auditor, in particular by reviewing the audit company's compliance with applicable guidance relating to the rotation of audit partners, the level of fees paid by the company, and similar issues. In order to prevent occurrence of material conflicts of interest, the committee, based on the auditor's disclosed inter alia data on all remunerations paid by the company to the auditor and network, should at all times monitor nature and extent of the non-audit services. Having regard to the principals and guidelines established in the 16 May 2002 Commission Recommendation 2002/590/EC, the committee should determine and apply a formal policy establishing types of non-audit services that are (a) excluded, (b) permissible only after review by the committee, and (c) permissible without referral to the committee;</p> <p>6) Review efficiency of the external audit process and responsiveness of management to recommendations made in the external auditor's management letter.</p> <p>4.14.2. All members of the committee should be furnished with complete information on particulars of accounting, financial and other operations of the company. Company's management should inform the audit committee of the methods used to account for significant and unusual transactions where the accounting treatment may be open to different approaches. In such case a special consideration should be given to company's operations in offshore centers and/or activities carried out through special purpose vehicles (organizations) and justification of such operations.</p> <p>4.14.3. The audit committee should decide whether participation of the chairman of the collegial body, chief executive officer of the company, chief financial officer (or superior employees in charge of finances, treasury and accounting), or internal and external auditors in the meetings of the committee is required</p> | | <p>these recommendations. Audit Committee exercises independent judgement and integrity when exercising its functions. Its key objective is to observe the preparation process of financial statements, to supervise performance of audit of financial accountability of the company, to supervise how Audit Company keeps to the principles of independency and objectivity, and to supervise the effectiveness of internal control and risk management systems. The Committee provides the Management Board with help while observing (i) the quality and consistency of financial, accounting and other relevant documents, (ii) the qualification of the independent auditor, his/her independency and proper performance of his/her office, (iii) the implementation of internal control. The Audit Committee ensures effectiveness of internal audit function as well.</p> |
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| <p>(if required, when). The committee should be entitled, when needed, to meet with any relevant person without executive directors and members of the management bodies present.</p> <p>4.14.4. Internal and external auditors should be secured with not only effective working relationship with management, but also with free access to the collegial body. For this purpose the audit committee should act as the principal contact person for the internal and external auditors.</p> <p>4.14.5. The audit committee should be informed of the internal auditor's work program, and should be furnished with internal audit's reports or periodic summaries. The audit committee should also be informed of the work program of the external auditor and should be furnished with report disclosing all relationships between the independent auditor and the company and its group. The committee should be timely furnished information on all issues arising from the audit.</p> <p>4.14.6. The audit committee should examine whether the company is following applicable provisions regarding the possibility for employees to report alleged significant irregularities in the company, by way of complaints or through anonymous submissions (normally to an independent member of the collegial body), and should ensure that there is a procedure established for proportionate and independent investigation of these issues and for appropriate follow-up action.</p> <p>4.14.7. The audit committee should report on its activities to the collegial body at least once in every six months, at the time the yearly and half-yearly statements are approved.</p> | | |
| <p>4.15. Every year the collegial body should conduct the assessment of its activities. The assessment should include evaluation of collegial body's structure, work organization and ability to act as a group, evaluation of each of the collegial body member's and committee's competence and work efficiency and assessment whether the collegial body has achieved its objectives. The collegial body should, at least once a year, make public (as part of the information the company annually discloses on its management structures and practices) respective information on its internal organization and working procedures, and specify what material changes were made as a result of the assessment of the collegial body of its own activities.</p> | No | <p>The company has no practice of assessment of activities of the Management Board and disclosure of information on its activity. The Management Board plans to conduct the assessment of its activities in the future.</p> |
| <p>Principle V: The working procedure of the company's collegial bodies</p> <p>The working procedure of supervisory and management bodies established in the company should ensure efficient operation of these bodies and decision-making and encourage active co-operation between the company's bodies.</p> | | |
| <p>5.1. The company's supervisory and management bodies (hereinafter in this Principle the concept 'collegial bodies' covers both the collegial bodies of supervision and the collegial bodies of management) should be chaired by chairpersons of these bodies. The chairperson of a collegial body is responsible for proper convocation of the collegial body meetings. The chairperson should ensure that information about the meeting being convened and its agenda are communicated to all members of the body. The</p> | Yes | <p>The chairperson of the Management Board heads up the meetings of the Management Board. The employee of the company organizes the work of the Management Board by order of the chairperson of the Management Board.</p> |

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| chairperson of a collegial body should ensure appropriate conducting of the meetings of the collegial body. The chairperson should ensure order and working atmosphere during the meeting. | | |
| 5.2. It is recommended that meetings of the company's collegial bodies should be carried out according to the schedule approved in advance at certain intervals of time. Each company is free to decide how often to convene meetings of the collegial bodies, but it is recommended that these meetings should be convened at such intervals, which would guarantee an interrupted resolution of the essential corporate governance issues. Meetings of the company's supervisory board should be convened at least once in a quarter, and the company's board should meet at least once a month ¹² . | Yes | The chairperson of the Management Board heads up the meetings of the Management Board. The employee of the company organizes the work of the Management Board by order of the chairperson of the Management Board. Meetings of the Management Board are organised once per month. |
| 5.3. Members of a collegial body should be notified about the meeting being convened in advance in order to allow sufficient time for proper preparation for the issues on the agenda of the meeting and to ensure fruitful discussion and adoption of appropriate decisions. Alongside with the notice about the meeting being convened, all the documents relevant to the issues on the agenda of the meeting should be submitted to the members of the collegial body. The agenda of the meeting should not be changed or supplemented during the meeting, unless all members of the collegial body are present or certain issues of great importance to the company require immediate resolution. | Yes | Each member of the management body may take the cognizance of the issues on the agenda of the meeting before the day of the meeting. Issues under discussion (thesis of reports, draft resolutions, etc.) are presented in advance alongside with the notice about the meeting being convened. Usually the announced agenda of the meeting is not changed unless it is decided otherwise during the meeting, when all members of the Management Board are present, and if the material for the supplemented issue is sufficient in order to make the decision on the issue that has not been announced on the agenda. Issues of agenda of the meetings and draft resolutions are prepared and presented by the chief executive office of the company, by the members of the Management Board, or by special groups, which are formed on the decision of the Management Board and which may include specialists who are not the employees of the company. |
| 5.4. In order to co-ordinate operation of the company's collegial bodies and ensure effective decision-making process, chairpersons of the company's collegial bodies of supervision and management should closely co-operate by co-ordinating dates of the meetings, their agendas and resolving other issues of corporate governance. Members of the company's board should be free to attend meetings of the company's supervisory board, especially where issues concerning removal of the board members, their liability or remuneration are discussed. | No | The company cannot follow Recommendation 5.4 because the company does not establish any collegial supervisory bodies. |
| Principle VI: The equitable treatment of shareholders and shareholder rights | | |
| The corporate governance framework should ensure the equitable treatment of all shareholders, including minority and foreign shareholders. The corporate governance framework should protect the rights of the shareholders. | | |
| 6.1. It is recommended that the company's capital should consist only of the shares that grant the same rights to voting, ownership, dividend and other rights to all their holders. | Yes | The capital of the company consists of ordinary registered shares that grant the same personal property and not-property right to all holders of company's shares. |
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¹² The frequency of meetings of the collegial body provided for in the recommendation must be applied in those cases when both additional collegial bodies are formed at the company, the board and the supervisory board. In the event only one additional collegial body is formed in the company, the frequency of its meetings may be as established for the supervisory board, i.e. at least once in a quarter.

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| 6.2. It is recommended that investors should have access to the information concerning the rights attached to the shares of the new issue or those issued earlier in advance, i.e. before they purchase shares. | Yes | The Articles of Association, which defines the rights attached to the shares for the investors, are publicly announced on the website of the company. |
| 6.3. Transactions that are important to the company and its shareholders, such as transfer, investment, and pledge of the company's assets or any other type of encumbrance should be subject to approval of the general shareholders' meeting. ¹³ All shareholders should be furnished with equal opportunity to familiarize with and participate in the decision-making process when significant corporate issues, including approval of transactions referred to above, are discussed. | Yes | Important transactions are approved following the order set in the Articles of Association. |
| 6.4. Procedures of convening and conducting a general shareholders' meeting should ensure equal opportunities for the shareholders to effectively participate at the meetings and should not prejudice the rights and interests of the shareholders. The venue, date, and time of the shareholders' meeting should not hinder wide attendance of the shareholders. | Yes | The Articles of Association provide that all persons, who are shareholders of the company on the day of the General Shareholders' Meeting, shall have the right to attend and vote at the General Shareholders' Meeting or may authorise other persons to vote for them as proxies or may transfer their right to vote to other persons with whom an agreement on the transfer of the voting right has been concluded. Members of the Management Board, chief executive officer of the company and the auditor who prepared the auditor's opinion and audit report may attend and speak at the General Meeting. A shareholder, who has the right to vote and who is familiar with the agenda, may give written notice to the General Shareholders' Meeting of her/his will "for" or "against" on every single decision. These notices are included into the quorum of the meeting and into the voting results. |
| 6.5. If is possible, in order to ensure shareholders living abroad the right to access to the information, it is recommended that documents on the course of the general shareholders' meeting should be placed on the publicly accessible website of the company not only in Lithuanian language, but in English and /or other foreign languages in advance. It is recommended that the minutes of the general shareholders' meeting after signing them and/or adopted resolutions should be also placed on the publicly accessible website of the company. Seeking to ensure the right of foreigners to familiarize with the information, whenever feasible, documents referred to in this recommendation should be published in Lithuanian, English and/or other foreign languages. Documents referred to in this recommendation may be published on the publicly accessible website of the company to the extent that publishing of these documents is not detrimental to the company or the company's commercial secrets are not revealed. | Yes | <p>No later than 21 day before the General Shareholders' Meeting, shareholders are provided with an opportunity to familiarize with documentation of the Company related to the agenda of the meeting, including draft decisions and application submitted to the Management Board by the initiator of the General Shareholders' Meeting. If the shareholder requests in writing, chief executive office of the Company no later than 3 days from the receipt of a written request hands in all draft decisions of the meeting to the shareholder against the signature and sends by registered mail. The draft decisions should be referred to whose initiative they are involved. If the initiator of the draft decision submitted the explanations of the draft decision, these are attached to the draft decision.</p> <p>No later than 21 day before the Meeting the following documents are placed on the website of the company and NASDAQ OMX Vilnius in Lithuanian and English languages:</p> <ol style="list-style-type: none"> 1. Draft decisions concerning each issue of the agenda of the General Shareholders' Meeting 2. Audited annual financial statements and auditor's report 3. Annual Report |

¹³ The Law on Companies of the Republic of Lithuania (*Official Gazette*, 2003, No 123-5574) no longer assigns resolutions concerning the investment, transfer, lease, mortgage or acquisition of the long-terms assets accounting for more than 1/20 of the company's authorised capital to the competence of the general shareholders' meeting. However, transactions that are important and material for the company's activity should be considered and approved by the general shareholders' meeting. The Law on Companies contains no prohibition to this effect either. Yet, in order not to encumber the company's activity and escape an unreasonably frequent consideration of transactions at the meetings, companies are free to establish their own criteria of material transactions, which are subject to the approval of the meeting. While establishing these criteria of material transactions, companies may follow the criteria set out in items 3, 4, 5 and 6 of paragraph 4 of Article 34 of the Law on Companies or derogate from them in view of the specific nature of their operation and their attempt to ensure uninterrupted, efficient functioning of the company.

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| 6.6. Shareholders should be furnished with the opportunity to vote in the general shareholders' meeting in person and in absentia. Shareholders should not be prevented from voting in writing in advance by completing the general voting ballot. | Yes | A shareholder, who has the right to vote and who is familiar with the agenda, may give written notice to the General Shareholders' Meeting of her/his will "for" or "against" on every single decision. |
| 6.7. With a view to increasing the shareholders' opportunities to participate effectively at shareholders' meetings, the companies are recommended to expand use of modern technologies by allowing the shareholders to participate and vote in general meetings via electronic means of communication. In such cases security of transmitted information and a possibility to identify the identity of the participating and voting person should be guaranteed. Moreover, companies could furnish its shareholders, especially shareholders living abroad, with the opportunity to watch shareholder meetings by means of modern technologies. | No | Until 01/01/2012 the Company has not applied the means of modern technologies, however, it plans to do it in the future. |
| Principle VII: The avoidance of conflicts of interest and their disclosure The corporate governance framework should encourage members of the corporate bodies to avoid conflicts of interest and assure transparent and effective mechanism of disclosure of conflicts of interest regarding members of the corporate bodies. | | |
| 7.1. Any member of the company's supervisory and management body should avoid a situation, in which his/her personal interests are in conflict or may be in conflict with the company's interests. In case such a situation did occur, a member of the company's supervisory and management body should, within reasonable time, inform other members of the same collegial body or the company's body that has elected him/her, or to the company's shareholders about a situation of a conflict of interest, indicate the nature of the conflict and value, where possible. | Yes | The members of the Management Board avoid situations of a conflict of personal and company's interests. |
| 7.2. Any member of the company's supervisory and management body may not mix the company's assets, the use of which has not been mutually agreed upon, with his/her personal assets or use them or the information which he/she learns by virtue of his/her position as a member of a corporate body for his/her personal benefit or for the benefit of any third person without a prior agreement of the general shareholders' meeting or any other corporate body authorised by the meeting. | Yes | The members of the Management Board do not mix the company's assets with his/her personal assets. |
| 7.3. Any member of the company's supervisory and management body may conclude a transaction with the company, a member of a corporate body of which he/she is. Such a transaction (except insignificant ones due to their low value or concluded when carrying out routine operations in the company under usual conditions) must be immediately reported in writing or orally, by recording this in the minutes of the meeting, to other members of the same corporate body or to the corporate body that has elected him/her or to the company's shareholders. Transactions specified in this recommendation are also subject to recommendation 4.5. | Yes | Any member of the Management Board may conclude a transaction with the company. Such a transaction (except insignificant ones due to their low value or concluded when carrying out routine operations in the company under usual conditions) must be immediately reported in writing or orally, by recording this in the minutes of the meeting, to other members of the same corporate body or to the corporate body that has elected him/her or to the company's shareholders. |
| 7.4. Any member of the company's supervisory and management body should abstain from voting when | Yes | The members of the Management Board abstain from voting when decisions concerning transactions or other issues of |

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| decisions concerning transactions or other issues of personal or business interest are voted on. | | personal or business interest are voted on. |
| Principle VIII: Company's remuneration policy | | |
| Remuneration policy and procedure for approval, revision and disclosure of directors' remuneration established in the company should prevent potential conflicts of interest and abuse in determining remuneration of directors, in addition it should ensure publicity and transparency both of company's remuneration policy and remuneration of directors. | | |
| 8.1. A company should make a public statement of the company's remuneration policy (hereinafter the remuneration statement) which should be clear and easily understandable. This remuneration statement should be published as a part of the company's annual statement as well as posted on the company's website. | No | The company does not follow the recommendations due to public statement of the company's remuneration policy. The company follows the approved policy in accordance with which the system of remuneration and premiums as well as other payments, which are related with labour relations, is not publicly announced, and the company attributes such information to information of commercially confidential nature. |
| 8.2. Remuneration statement should mainly focus on directors' remuneration policy for the following year and, if appropriate, the subsequent years. The statement should contain a summary of the implementation of the remuneration policy in the previous financial year. Special attention should be given to any significant changes in company's remuneration policy as compared to the previous financial year. | No | The company does not follow the recommendations due to public statement of the company's remuneration policy. The company follows the approved policy in accordance with which the system of remuneration and premiums as well as other payments, which are related with labour relations, is not publicly announced, and the company attributes such information to information of commercially confidential nature. |
| 8.3. Remuneration statement should leastwise include the following information: 1) Explanation of the relative importance of the variable and non-variable components of directors' remuneration; 2) Sufficient information on performance criteria that entitles directors to share options, shares or variable components of remuneration; 3) An explanation how the choice of performance criteria contributes to the long-term interests of the company; 4) An explanation of the methods, applied in order to determine whether performance criteria have been fulfilled; 5) Sufficient information on deferment periods with regard to variable components of remuneration; 6) Sufficient information on the linkage between the remuneration and performance; 7) The main parameters and rationale for any annual bonus scheme and any other non-cash benefits; 8) Sufficient information on the policy regarding termination payments; 9) Sufficient information with regard to vesting periods for share-based remuneration, as referred to in point 8.13 of this Code; 10) Sufficient information on the policy regarding retention of shares after vesting, as referred to in point 8.15 of this Code; 11) Sufficient information on the composition of peer groups of companies the remuneration policy of which has been examined in relation to the establishment of the remuneration policy of the company concerned; 12) A description of the main characteristics of supplementary pension or early retirement schemes for directors; 13) Remuneration statement should not include commercially sensitive information. | No | The company does not follow the recommendations due to public statement of the company's remuneration policy. The company follows the approved policy in accordance with which the system of remuneration and premiums as well as other payments, which are related with labour relations, is not publicly announced, and the company attributes such information to information of commercially confidential nature. |
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| <p>8.4. Remuneration statement should also summarize and explain company's policy regarding the terms of the contracts executed with executive directors and members of the management bodies. It should include, inter alia, information on the duration of contracts with executive directors and members of the management bodies, the applicable notice periods and details of provisions for termination payments linked to early termination under contracts for executive directors and members of the management bodies.</p> | <p>No</p> | |
| <p>8.5. Remuneration statement should also contain detailed information on the entire amount of remuneration, inclusive of other benefits, that was paid to individual directors over the relevant financial year. This document should list at least the information set out in items 8.5.1 to 8.5.4 for each person who has served as a director of the company at any time during the relevant financial year.</p> <p>8.5.1. The following remuneration and/or emoluments-related information should be disclosed:</p> <ol style="list-style-type: none"> 1) The total amount of remuneration paid or due to the director for services performed during the relevant financial year, inclusive of, where relevant, attendance fees fixed by the annual general shareholders meeting; 2) The remuneration and advantages received from any undertaking belonging to the same group; 3) The remuneration paid in the form of profit sharing and/or bonus payments and the reasons why such bonus payments and/or profit sharing were granted; 4) If permissible by the law, any significant additional remuneration paid to directors for special services outside the scope of the usual functions of a director; 5) Compensation receivable or paid to each former executive director or member of the management body as a result of his resignation from the office during the previous financial year; 6) Total estimated value of non-cash benefits considered as remuneration, other than the items covered in the above points. <p>8.5.2. As regards shares and/or rights to acquire share options and/or all other share-incentive schemes, the following information should be disclosed:</p> <ol style="list-style-type: none"> 1) The number of share options offered or shares granted by the company during the relevant financial year and their conditions of application; 2) The number of shares options exercised during the relevant financial year and, for each of them, the number of shares involved and the exercise price or the value of the interest in the share incentive scheme at the end of the financial year; 3) The number of share options unexercised at the end of the financial year; their exercise price, the exercise date and the main conditions for the exercise of the rights; 4) All changes in the terms and conditions of existing share options occurring during the financial year. <p>8.5.3. The following supplementary pension schemes-related information should be disclosed:</p> <ol style="list-style-type: none"> 1) When the pension scheme is a defined-benefit scheme, changes in the directors' accrued benefits under that scheme during the relevant financial year; 2) When the pension scheme is defined-contribution | <p>No</p> | |

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| <p>scheme, detailed information on contributions paid or payable by the company in respect of that director during the relevant financial year.</p> <p>8.5.4. The statement should also state amounts that the company or any subsidiary company or entity included in the consolidated annual financial report of the company has paid to each person who has served as a director in the company at any time during the relevant financial year in the form of loans, advance payments or guarantees, including the amount outstanding and the interest rate.</p> | | |
| <p>8.6. Where the remuneration policy includes variable components of remuneration, companies should set limits on the variable component(s). The non-variable component of remuneration should be sufficient to allow the company to withhold variable components of remuneration when performance criteria are not met.</p> | No | |
| <p>8.7. Award of variable components of remuneration should be subject to predetermined and measurable performance criteria.</p> | No | |
| <p>8.8. Where a variable component of remuneration is awarded, a major part of the variable component should be deferred for a minimum period of time. The part of the variable component subject to deferment should be determined in relation to the relative weight of the variable component compared to the non-variable component of remuneration.</p> | No | |
| <p>8.9. Contractual arrangements with executive or managing directors should include provisions that permit the company to reclaim variable components of remuneration that were awarded on the basis of data which subsequently proved to be manifestly misstated.</p> | No | |
| <p>8.10. Termination payments should not exceed a fixed amount or fixed number of years of annual remuneration, which should, in general, not be higher than two years of the non-variable component of remuneration or the equivalent thereof.</p> | No | |
| <p>8.11. Termination payments should not be paid if the termination is due to inadequate performance.</p> | No | |
| <p>8.12. The information on preparatory and decision-making processes, during which a policy of remuneration of directors is being established, should also be disclosed. Information should include data, if applicable, on authorities and composition of the remuneration committee, names and surnames of external consultants whose services have been used in determination of the remuneration policy as well as the role of shareholders' annual general meeting.</p> | No | <p>The company does not follow the recommendations due to public statement of the company's remuneration policy. The company follows the approved policy in accordance with which the system of remuneration and premiums as well as other payments, which are related with labour relations, is not publicly announced, and the company attributes such information to information of commercially confidential nature.</p> |
| <p>8.13. Shares should not vest for at least three years after their award.</p> | No | <p>The company does not follow schemes according to which chief executive officers are remunerated with shares, transactions of share choice and other rights to acquire shares or to be remunerated basing on the changes in share price.</p> |

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| 8.14. Share options or any other right to acquire shares or to be remunerated on the basis of share price movements should not be exercisable for at least three years after their award. Vesting of shares and the right to exercise share options or any other right to acquire shares or to be remunerated on the basis of share price movements, should be subject to predetermined and measurable performance criteria. | Not applicable | |
| 8.15. After vesting, directors should retain a number of shares, until the end of their mandate, subject to the need to finance any costs related to acquisition of the shares. The number of shares to be retained should be fixed, for example, twice the value of total annual remuneration (the non-variable plus the variable components). | Not applicable | |
| 8.16. Remuneration of non-executive or supervisory directors should not include share options. | Not applicable | |
| 8.17. Shareholders, in particular institutional shareholders, should be encouraged to attend general meetings where appropriate and make considered use of their votes regarding directors' remuneration. | Not applicable | |
| 8.18. Without prejudice to the role and organization of the relevant bodies responsible for setting directors' remunerations, the remuneration policy or any other significant change in remuneration policy should be included into the agenda of the shareholders' annual general meeting. Remuneration statement should be put for voting in shareholders' annual general meeting. The vote may be either mandatory or advisory. | Not applicable | |
| 8.19. Schemes anticipating remuneration of directors in shares, share options or any other right to purchase shares or be remunerated on the basis of share price movements should be subject to the prior approval of shareholders' annual general meeting by way of a resolution prior to their adoption. The approval of scheme should be related with the scheme itself and not to the grant of such share-based benefits under that scheme to individual directors. All significant changes in scheme provisions should also be subject to shareholders' approval prior to their adoption; the approval decision should be made in shareholders' annual general meeting. In such case shareholders should be notified on all terms of suggested changes and get an explanation on the impact of the suggested changes. | Not applicable | The company does not follow schemes according to which chief executive officers are remunerated with shares, transactions of share choice and other rights to acquire shares or to be remunerated basing on the changes in share price. |
| 8.20. The following issues should be subject to approval by the shareholders' annual general meeting: 1) Grant of share-based schemes, including share options, to directors; 2) Determination of maximum number of shares and main conditions of share granting; 3) The term within which options can be exercised; 4) The conditions for any subsequent change in the exercise of the options, if permissible by law; | Not applicable | |

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| 5) All other long-term incentive schemes for which directors are eligible and which are not available to other employees of the company under similar terms. Annual general meeting should also set the deadline within which the body responsible for remuneration of directors may award compensations listed in this article to individual directors. | Not applicable | The company does not follow the recommendations set in clause 8.19. |
| 8.21. Should national law or company’s Articles of Association allow, any discounted option arrangement under which any rights are granted to subscribe to shares at a price lower than the market value of the share prevailing on the day of the price determination, or the average of the market values over a number of days preceding the date when the exercise price is determined, should also be subject to the shareholders’ approval. | | |
| 8.22. Provisions of Articles 8.19 and 8.20 should not be applicable to schemes allowing for participation under similar conditions to company’s employees or employees of any subsidiary company whose employees are eligible to participate in the scheme and which has been approved in the shareholders’ annual general meeting. | | |
| 8.23. Prior to the annual general meeting that is intended to consider decision stipulated in Article 8.19, the shareholders must be provided an opportunity to familiarize with draft resolution and project-related notice (the documents should be posted on the company’s website). The notice should contain the full text of the share-based remuneration schemes or a description of their key terms, as well as full names of the participants in the schemes. Notice should also specify the relationship of the schemes and the overall remuneration policy of the directors. Draft resolution must have a clear reference to the scheme itself or to the summary of its key terms. Shareholders must also be presented with information on how the company intends to provide for the shares required to meet its obligations under incentive schemes. It should be clearly stated whether the company intends to buy shares in the market, hold the shares in reserve or issue new ones. There should also be a summary on scheme-related expenses the company will suffer due to the anticipated application of the scheme. All information given in this article must be posted on the company’s website. | | |
| Principle IX: The role of stakeholders in corporate governance | | |
| The corporate governance framework should recognize the rights of stakeholders as established by law and encourage active co-operation between companies and stakeholders in creating the company value, jobs and financial sustainability. For the purposes of this Principle, the concept “stakeholders” includes investors, employees, creditors, suppliers, clients, local community and other persons having certain interest in the company concerned. | | |
| 9.1. The corporate governance framework should assure that the rights of stakeholders that are protected by law are respected. | Yes | The company has established conditions under which each stakeholder may participate in the management of the company and they have access to relevant information. |
| 9.2. The corporate governance framework should create conditions for the stakeholders to participate in corporate governance in the manner prescribed by law. Examples of mechanisms of stakeholder | Yes | Stakeholders, who own the shares of the company, have a right to participate in the meetings of the company, to take interest in activities of the company and its results. If the company works profitably, dividends are paid to the shareholders. |

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| participation in corporate governance include: employee participation in adoption of certain key decisions for the company; consulting the employees on corporate governance and other important issues; employee participation in the company's share capital; creditor involvement in governance in the context of the company's insolvency, etc. | | |
| 9.3. Where stakeholders participate in the corporate governance process, they should have access to relevant information. | Yes | Stakeholders, who participate in the corporate governance process, have access to relevant information. |
| Principle X: Information disclosure and transparency | | |
| The corporate governance framework should ensure that timely and accurate disclosure is made on all material information regarding the company, including the financial situation, performance and governance of the company. | | |
| <p>10.1. The company should disclose information on:</p> <ol style="list-style-type: none"> 1. The financial and operating results of the company; 2. Company objectives; 3. Persons holding by the right of ownership or in control of a block of shares in the company; 4. Members of the company's supervisory and management bodies, chief executive officer of the company and their remuneration; 5. Material foreseeable risk factors; 6. Transactions between the company and connected persons, as well as transactions concluded outside the course of the company's regular operations; 7. Material issues regarding employees and other stakeholders; 8. Governance structures and strategy. <p>This list should be deemed as a minimum recommendation, while the companies are encouraged not to limit themselves to disclosure of the information specified in this list.</p> <p>10.2. It is recommended to the company, which is the parent of other companies, that consolidated results of the whole group to which the company belongs should be disclosed when information specified in item 1 of Recommendation 10.1 is under disclosure.</p> <p>10.3. It is recommended that information on the professional background, qualifications of the members of supervisory and management bodies, chief executive officer of the company should be disclosed as well as potential conflicts of interest that may have an effect on their decisions when information specified in item 4 of Recommendation 10.1 about the members of the company's supervisory and management bodies is under disclosure. It is also recommended that information about the amount of remuneration received from the company and other income should be disclosed with regard to members of the company's supervisory and management bodies and chief executive officer as per Principle VIII.</p> <p>10.4. It is recommended that information about the links between the company and its stakeholders, including employees, creditors, suppliers, local community, as well as the company's policy with regard to human resources, employee participation</p> | <p>Yes, except for items 4 and 6</p> <p>Yes</p> <p>Not applicable</p> | <p>Information on company's financial situation, its activity and the management of the company is disclosed in the reports to press, in the reports on material events of the company, in the annual and interim reports of the company as well as on the website of the company.</p> <p>Information regarding the professional background, labour experience, position held of the members of the management bodies of the company, as well as the information regarding their participation in the activity of other companies and company's shares that are held by them, is publicly disclosed in the periodical reports and on the website of the company.</p> <p>When disclosing the information set in item 1 of Recommendation 10.1, a company, which is the parent of other companies, discloses the information regarding the consolidated results of the whole group to which the company belongs.</p> |

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| schemes in the company's share capital, etc. should be disclosed when information specified in item 7 of Recommendation 10.1 is under disclosure. | | |
| 10.5. Information should be disclosed in such a way that neither shareholders nor investors are discriminated with regard to the manner or scope of access to information. Information should be disclosed to all simultaneously. It is recommended that notices about material events should be announced before or after a trading session on the Vilnius Stock Exchange, so that all the company's shareholders and investors should have equal access to the information and make informed investing decisions. | Yes | The company presents the information via the information disclosure system applied by Vilnius Stock Exchange simultaneously in Lithuanian and English languages insofar as it is possible so that the Stock Exchange would announce the received information on its website and in the trading system, thus ensuring the simultaneous access to information for everybody. The company endeavours to announce the information before or after a trading session on Vilnius Stock Exchange and to present the information to all stock exchanges on which the securities of the company are traded. The company keeps the confidentiality with regard to information that may have an impact on the price of its issued stocks and does not disclose such information neither in commentaries, nor during interviews, nor otherwise as long as such information is publicly announced via the information system of the stock exchange. |
| 10.6. Channels for disseminating information should provide for fair, timely and cost-efficient access to relevant information by users. It is recommended that information technologies should be employed for wider dissemination of information, for instance, by placing the information on the company's website. It is recommended that information should be published and placed on the company's website not only in Lithuanian, but also in English, and, whenever possible and necessary, in other languages as well. | Yes | The company publicly announces all the essential information (in Lithuanian and English languages) on the website of the company, thus ensuring fair, timely and cost-efficient access to relevant information. |
| 10.7. It is recommended that the company's annual reports and other periodical accounts prepared by the company should be placed on the company's website. It is recommended that the company should announce information about material events and changes in the price of the company's shares on the Stock Exchange on the company's website too. | Yes | The company follows this recommendation and places all the essential information on the company's website. |
| Principle XI: The selection of the company's auditor | | |
| The mechanism of the selection of the company's auditor should ensure independence of the firm of auditor's conclusion and opinion. | | |
| 11.1. An annual audit of the company's financial statements and report should be conducted by an independent firm of auditors in order to provide an external and objective opinion on the company's financial statements. | Yes | The company follows this recommendation as the audit of company's annual financial statement is conducted by an independent firm of auditors. |
| 11.2. It is recommended that the company's supervisory board and, where it is not set up, the company's board should propose a candidate firm of auditors to the general shareholders' meeting. | Yes | The Management Board of the company proposes a candidate firm of auditors to the shareholders' meeting. The firm of auditors is approved by the shareholders' meeting. |
| 11.3. It is recommended that the company should disclose to its shareholders the level of fees paid to the firm of auditors for non-audit services rendered to the company. This information should be also known to the company's supervisory board and, where it is not formed, the company's board upon their consideration which firm of auditors to propose for the general shareholders' meeting. | Not applicable | The firm of auditors has not rendered to the company any not-audit services and it has not received from the company any remuneration for not-audit services. |