### **C-RAD AB - INTERIM REPORT Q1**

### **JANUARY - MARCH 2018**

PRESS RELEASE APRIL 26, 2018

# CONTINUED STRONG GROWTH, REVENUE INCREASED BY 31 PERCENT

#### **FIRST QUARTER 2018**

Order intake: 50.6 (40.2) MSEK, 26%.
Revenues: 33.8 (25.8) MSEK, 31%.
Operating profit: -4.7 (-5.7) MSEK.
Net results after tax: -4,9 (-5.8).
Result per share: -0.16 (-0,20) SEK.

#### SIGNIFICANT EVENTS DURING THE QUARTER

- Order for GEMini Portal Imaging Detector from HGPT Beijing Technology & trade Co. Ltd., order value 1.5 MSEK.
- Order from Varian Medical Systems regarding equipment for Nya Karolinska Solna, Sweden, additional order value 6,7 MSEK.
- Order of Catalyst HD for proton therapy from Protonen Therapie Centrum in Maastricht, the Netherlands, value 3 MSEK.

"We are starting the year with a strong first quarter; characterized by significant growth both in order intake and revenue. It is the eighth consecutive quarter C-RAD showing order intake and revenue growth on a year over year sight", says Tim Thurn, CEO of C-RAD.



#### **SUMMARY FINANCIAL RESULT**

		Q1, JAN-MA	\R	FULL YEAR			
MSEK	2018	2017	Change	2017	2016	Change	
Order intake	50,6	40,2	26%	192,5	113,5	70%	
Revenues	33,8	25,8	31%	133,1	82,7	61%	
Gross profit	19,7	15,3	29%	78,6	46,8	68%	
Gross profit margin (%)	58%	60%		59%	57%		
Operating profit	-4,7	-5,7	18%	-10,0	-30,4	67%	
Net results after tax	-4,9	-5,8	15%	-10,9	-31,2	65%	
Cash	5,5	15,2	-64%	14,6			
Share price balance sheet day, SEK	30,40	14,80	105%	28,30			
Order backlog	154,8	99,9	55%	139,8			
out of which Products	106,0	74,4	42%	97,5			
out of which Service contracts	48,8	25,5	91%	42,3			

## **COMMENTS FROM THE CEO**

#### STRONG START TO THE YEAR 2018

After a successful 2017, the first quarter in 2018 indicated again the strong interest from customers for C-RAD's cutting edge surface tracking solutions. We are starting the year with a strong first quarter; characterized by significant growth both in order intake and revenue. This is result of our investments in building up a stronger organization to support continuous growth. It is the eighth consecutive quarter that C-RAD is showing order intake and revenue growth on a year over year sight.

Revenue in the quarter increased with about 31 percent from SEK 25.8 M compared to the first guarter 2017. Driven by many medium sized projects order intake increased by 26 percent to SEK 50.6 M year over year, despite that Q1 generally is the weak quarter of the year. With the current pace and repetitively order intake exceeding revenues, we continue to build a solid order stock for the future. During the last 12 months order stock grew from approximately SEK 100 M to SEK 155 M at the end of March 2018. This indicates sales will continue to grow going forward. Following our previous communication, we have increased our efforts in product innovation in order to strengthening our offering, as well as further invested to build up a higher performance sales and service organization. This explains the moderate increase in personnel cost during the first quarter. The consistent execution of our strategy has yielded a progressive development in strong order intake and revenue, a stable gross profit margin of approximately 58 percent and an impressive growing order stock. Based on this development we will further strengthen our position in the market and we continue to expect further growth.

During the first quarter C-RAD received several important orders: At the end of the first quarter C-RAD received an additional order to equip Nya Karolinska Solna (NKS), with our latest SIGRT (Surface Image Guided Radiation Therapy) solution. The preparations for the installation have been started and the first systems are expected to be installed during the second quarter this year. We are very much looking forward to continuing to work with the team at NKS, to make a successful installation and by that help to improve cancer care in the region. We are proud to have the opportunity to implement our technology in this prestigious cancer center and to build up a relationship for future cooperation and a reference site in this state-of-the-art hospital in Stockholm.

A strategic agreement with ZON-PTC, a MAASTRO CLINIC company, in Maastricht, Netherlands was signed in March. The two objectives of the cooperation are: the procurement of the C-RAD Catalyst PT system and a joint development based on the C-RAD system to optimize integration to their compact proton therapy system and to have built-in support for this very special treatment in proton therapy. Based on the cooperation, C-RAD is aiming for a universal solution that supports systems and workflows for various proton therapy vendors. The success in this project underlines the value and the potential of C-RAD's cutting-edge technology.

In February C-RAD signed an agreement regarding the procurement of C-RAD 's portal imaging detector – GEMini. As part of the agreement both companies intend to launch a clinical cooperation with Fudan University Shanghai Cancer Center for the purpose of building up a local reference site and to support the clinical implementation of GEMini in China. While this is certainly a very encouraging signal and of strategic importance for us, it is the sales of our Positioning products that will be the main contribution to the growth of C-RAD in the midterm.

To sum up, the first quarter extents our track record of achievements. Even though this is a very positive journey, we will also experience volatility between quarters. Customer recognize the development and continue to build up trust in C-RAD as a partner, which is providing together with the growing demand for our products the basis for our continuous growth, says Tim Thurn, CEO of C-RAD.



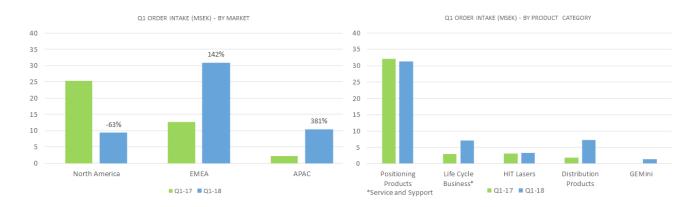
Tim Thurn, VD

### FINANCIAL DEVELOPMENT, GROUP

#### **ORDER INTAKE**

Order intake during the first quarter amounted to 50.6 MSEK compared to 40.2 MSEK in the previous year, an increase of 26 percent. The growth in order intake was primarily driven by the EMEA-region, where we among other orders received an extension of the procurement for Nya Karolinska Solna. Order intake was also good in the EMEA-countries outside the Nordic region. Order intake for North America decreased by 63 percent compared to 2017, due to the large order from MD Anderson of approximately 17 MSEK that was received in the first quarter of the previous year. Order intake increase during the period was 142 percent for EMEA and 381 percent for Asia.

Order intake for the positioning products was mainly unchanged compared to the previous year, while Life Cycle Business, sales of service contracts, increased by 135 percent and distribution products increased by almost 300 percent, based on the order for NKS. During the quarter we also received an order on GEMini from the Chinese company HGPT Beijing Technology & Trade.



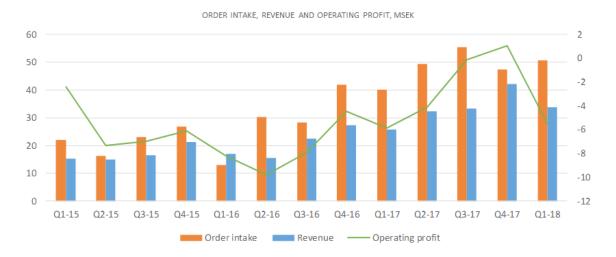
#### **REVENUES**

Revenues increased from 25.8 MSEK during the first quarter 2017 to 33.8 MSEK during the first quarter 2018, an increase of 31 percent. Approximately 45 percent of the quarterly revenue was related to the North American region, and about 30 percent refer to sales in Asia.



#### **SEASONALITY**

There is a seasonal pattern in C-RAD's operations. The second half of the year and the fourth quarter in particular are usually the strongest periods, both in terms of order intake and revenues. This is due to the fact that a large number of customers are hospitals and clinics, which have annual budgets per calendar year. As the larger part of C-RAD's cost base is fixed, fluctuations in revenue has a direct impact on the quarterly operating profit. Volatility in order intake between quarters and markets is to be expected in our business.



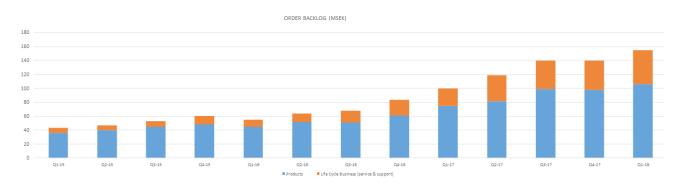
#### ORDER BACKLOG AND ORDER CONVERSION RATE

The order backlog represents orders that have been received but not delivered and invoiced. The backlog amounted to 154.8 MSEK at the end of first quarter of 2018 compared to 99.8 MSEK in the same period of 2017, an increase of 55 percent. From the total order backlog, 106 (74.4) MSEK involves products and 48.8 (25.5) MSEK refer to Life Cycle Business (service contracts).

The weighted average delivery time for products recognized as revenue in the fourth quarter was just below five months. This is the time from receiving an order until the order is delivered and revenue recognized.

7.2 MSEK of the order backlog for Life Cycle Business will be recognized as revenue within 12 months, as service contracts are recognized as revenue over the contract period. This can be compared to revenues of 6.5 MSEK for the last 12 months. The service contract can be up to eight years while the average duration is around five years.

In the graph below the development of the order backlog is presented.



#### **GROSS PROFIT**

Gross profit margin was 58 percent during the first quarter 2018, compared to 60 percent in the corresponding period in 2017. The gross profit has been stable during the last year as a result of C-RAD's focus on improving the supply chain. Fluctuations in gross profit can be expected in shorter periods as it is dependent on the product mix and market as well as the exchange rate fluctuations. As revenue during the first quarter 2018 to a large extent (approximately 45 percent) was related to revenue from sales in USD, this had a negative effect on the gross profit margin as the US dollar is weaker now than in the previous quarters.

#### **OPERATIONAL EXPENSES**

Operational expenses for the first quarter 2018 amounted to 9.7 MSEK compared to 8.8 MSEK in the previous year. This is primarily due to the increased number of employees within sales and service, which also implies higher expenses for example in travel costs.

#### **PERSONNEL EXPENSES**

Personnel expenses for the first quarter 2018 amounted to 14.3 (12.2) MSEK. The increase compared to last year is mainly related to the expansion of operations, which entails sales- and service resources being enhanced, but also to remuneration related to order intake and revenue in line with the improved sales and deliveries of purchased systems.

The average number of employees increased from 45 in Q1 2017 to 49 in the corresponding period in 2018. At the end of March 2018, the number of employees in the Group amounted to 50 (48).

#### CAPITALIZED DEVELOPMENT COSTS

Capitalized development costs amounted to 24.1 (21.6) MSEK at the end of March. Capitalizations during the first quarter of 2018 of 0.9 (1.1) MSEK are related to GEMini (0.8 MSEK) and continued development of the Positioning products (0.1 MSEK).

An order for C-RADs portal imaging detector GEMini was received during the first quarter, to a value of 1.5 MSEK. The order is expected to be delivered during 2018.

#### **RESULTS BEFORE TAX**

Net results before tax during the quarter amounted to -4.7 MSEK compared to -5,8 MSEK in 2017.

#### FINANCING AND CASH FLOW

By March 31, C-RADs total available funds amounted to 22.6 MSEK. Cash balance was 5.5 MSEK, and the invoice discounting solution and credit lines were utilized with 14.9 MSEK. Remaining available funds of 17.1 MSEK refer to unutilized credit facilities. The higher level of invoice discounting solution credit was extended to July 31st, 2018 after Year-End.

Cash flow during January - March amounted to -9.1 (2.6) MSEK. Operating cash flow was -12 (-3.5) MSEK. Stock levels are still on a relatively high level, but is expected to normalize during the second quarter.

#### **NET FINANCIAL INCOME**

Net financial income for the quarter amounts to -0.2 (-0.2) MSEK.

#### SIGNIFICANT RISKS AND UNCERTAINTIES

Reference is made to the Annual Report for 2017 page 49-52, regarding significant risks and uncertainties, and how these are managed.

#### OTHER SIGNIFICANT EVENTS DURING THE QUARTER

Svea Ekonomi AB increased their holdings in the company and are now owners of more than 10 percent.

#### **SHARES**

As of March 31st, 2018, the total number of share in C-RAD were 30 757 036, out of which 862 887 A-shares and 29 894 149 B-shares. Total number of voting rights amounted to 38 523 019, out of which for A-shares 8 628 870 voting rights and for B-shares 29 894 149 voting rights. The Company's registered share capital was 4.6 MSEK.

#### OTHER SIGNIFICANT EVENTS AFTER THE REPORTING PERIOD

There are no other significant events to report for the period following March 31.

#### **PARENT COMPANY**

No operations are carried in the Parent Company except for Group Management and administration. For the full period January – March 2018, revenues for the Parent Company amounted to 4.0 (3.9) MSEK and operating profit amounted to 0.9 (0) MSEK.

#### **UPCOMING EVENTS**

May 31, 2018 Annual General Meeting 2018, 10.00 at Clarin Hotell Gillet in Uppsala. Participants should

be registered in the share register on 25 May at the latest, and report their participation to

info@c-rad.com before May 28.

August 17, 2018 Report January – June 2018
October 26, 2018 Report January - September 2018
January 31, 2019 Consolidated Year End Report, 2018

#### OTHER INFORMATION

This interim report provides a true and fair view of the Group's operations, financial position and earnings. If there are any deviations between the reports in English and Swedish, the Swedish version is valid. This interim report has not been reviewed by the company auditors.

Tim Thurn CEO

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Since December 2014, C-RAD AB has been listed on the Nasdaq Stockholm exchange Small Cap list. The information in this interim report is such that C-RAD is required to disclose pursuant to the EU Market Abuse Regulation and the Swedish Securities Market Act. The information was submitted for publication, through the agency of the contact person set out above, on April 26, 2018 at 8:30 am.

Consolidated Income Statement in brief	Q1	Q1	Jan-Dec
Mkr	2018	2017	2017
Revenues	33,8	25,8	133,1
Raw material and consumables	-14,1	-10,4	-54,5
Gross profit	19,7	15,4	78,6
Gross profit margin	58%	60%	59%
Other external expenses	-9,7	-8,8	-36,5
Personnel expenses	-14,3	-12,2	-51,6
Capitalized development costs	0,9	1,1	4,4
Depreciation	-1,1	-1,6	-4,9
Other operating income/expenses	-0,2	0,5	0,0
Total operating expenses	-24,4	-21,0	-88,6
Operating income	-4,7	-5,6	-10,0
Financial income	0,0	0,0	0,0
Financial costs	-0,2	-0,2	-0,9
Income before tax	-4,9	-5,8	-10,9
Tax	0,0	0,0	0,0
Net income	-4,9	-5,8	-10,9
(Attributable to Parent company's shareholders)		-,-	-,-
Results per share before dilution	-0,16	-0,20	-0,37
Results per share after dilution	-0,16	-0,20	-0,37
Consolidated Statement of Comprehensive Income	Q1	Q1	Jan-Dec
MSEK	2018	2016	2017
Net income	-4,9	-5,8	-10,9
Other comprehensive income			
Income/expenses recognized in equity			
Exchange differencies on translating foreign operations	-0,1	0,0	-0,9
Other comprehensive income of the period (after tax)	-5,0	-5,8	-11,8
Total comprehensive income for the period	-5,0	-5,8	-11,8
(Attributable to Parent company's shareholders)	,	ŕ	,

Segment Reporting	Q1	<b>Q</b> 1	Jan-Dec
MSEK	2018	2017	2017
Revenues by segment			
Positioning	33,8	25,6	132,5
Imaging	0,0	0,2	0,6
Total revenues	33,8	25,8	133,1
Income by segment			
Positioning	-4,4	-5,6	-8,7
Imaging	-0,3	0,0	-1,3
Operating income	-4,7	-5,6	-10,0
Revenue per gegraphical market			
North America	15,7	2,9	30,7
EMEA	8,9	11,2	71,4
APAC	9,2	11,7	31,0
Total	33,8	25,8	133,1

Segment reporting is based on the same accounting principles as applied in the consolidated financial statement for 2016.

Consolidated Balance Sheet in brief MSEK	31-03-2018	31-03-2017	31-12-2016
Intangible assets			
Intangible assets	28,7	27,3	28,3
Tangible assets	1,9	3,0	2,1
Long-term receivables	0,1	0,1	0,1
Deferred tax receivables	7,1	7,1	7,1
Total non-current assets	37,8	37,5	37,6
Inventory	19,3	5,9	20,1
Current receivables	48,7	41,2	45,7
Cash and liquid assets	5,5	15,2	14,6
Total current assets	73,5	62,3	80,4
Total assets	111,3	99,8	118,1
Equity	66,3	64,8	71,4
Total non-current liabilities	0,0	0,6	0,0
Current liabilities	45,0	34,4	46,7
Total current liabilities	45,0	34,4	46,7
Total equity and liabilities	111,3	99,8	118,1

Consolidated Cash Flow Statement in brief	Q1	Q1	Jan-Dec
MSEK	2018	2017	2017
Operating income	(4,7)	(5,5)	(10,0)
Adjustment for non-cash items Interests received	0,9 0,0	1,6 0,0	6,7 0,0
Interests paid	(0,2)	(0,2)	(0,9)
Cash flow from operating activites before working capital changes	(4,0)	(4,1)	(4,2)
Changes in working capital	(8,1)	0,7	0,2
Cash flow from operating activites	(12,1)	(3,4)	(4,0)
Investments	(0,9)	(1,6)	(5,5)
Cash flow from investing activities	(0,9)	(1,6)	(5,5)
Share issue	0,0	7,6	0,0
Premiums received for warrants	0,0	0,0	0,9
New borrowings	4,1	0,0	10,7
Amortization of loans	0,0	0,0	(0,3)
Cash flow from financing activities	4,1	7,6	11,3
Net increase (decrease) in cash and cash equivalents	(8,9)	2,6	1,8
Cash and liquid assets at beginning of period	14,6	12,7	12,7
Exchange rate differences	(0,2)	(0,1)	0,1
Cash and liquid assets at end of period	5,5	15,2	14,6
Change in Group Equity	Q1	Q1	Jan-Dec
MSEK	2018	2017	2017
Opening balance	71,4	70,6	70,6
Share issue	0,0	0,1	12,7
Cost of Share Issue	0,0	0,0	0,0
Equity part of convertible loan	0,0	0,0	(0,1)
Changes in the period	0,0	0,1	12,6
Total comprehensive income for the period	(5,0)	(5,8)	(11,8)
Closing balance at end of period	66,3	64,8	71,4

Parent Company Income Statement in brief	Q1	Q1	Full Year
MSEK	2018	2017	2017
Revenues	4,0	3,9	18,7
Operating expenses	-3,0	-3,8	-17,9
Operating income	0,9	0,1	0,8
Financial items	-0,1	-0,1	-3,3
Income before tax	0,9	0,0	-2,5
Tax	0,0	0,0	0,0
Net income	0,9	0,0	-2,5

Parent Company Balance Sheet in brief MSEK	31-03-2017	31-03-2017	31-12-2017
Intangible assets	4,2	5,0	4,4
Tangible assets	0,1	0,1	0,1
Financial assets	173,2	164,1	167,4
Total non-current assets	177,4	169,2	171,9
Current receivables	1,7	1,5	1,2
Cash and liquid assets	0,0	2,4	0,4
Total assets	179,1	173,1	173,4
Restricted equity	4,6	4,4	4,6
Unrestricted equity	166,1	154,2	164,1
Total equity	170,7	158,6	168,7
Other non-current liabilities	-0,2	0,6	0,0
Total non-current liabilities	-0,2	0,6	0,0
Convertible bonds	0,0	11,7	0,0
Other current liabilities	8,6	2,1	4,7
Total current liabilibites	8,6	13,8	4,7
Total equity and liabilities	179,1	173,1	173,4

#### Group Review per quarter

(MSEK)	Q1 2018	Q4 2017	Q3 2017	Q2 2017	Q1 2017	Q4 2016	Q3 2016	Q2 2016	Q1 2016	FY 2017	FY 2016	FY 2015
Revenues	33,8	42,0	33,2	32,2	25,8	27,3	22,5	15,6	17,3	133,1	82,7	66,2
Cost of Sale	-14,1	-16,8	-13,7	-13,6	-10,4	-10,6	-10,1	-7,2	-8,0	-54,5	-35,9	-32,1
Gross Profit	19,7	25,2	19,5	18,6	15,4	16,7	12,4	8,4	9,3	78,6	46,8	34,1
Other external expenses	-9,7	-10,8	-8,0	-8,9	-8,8	-9,4	-9,0	-8,3	-7,0	-36,5	-33,7	-26,6
ersonnel expenses	-14,3	-13,9	-12,4	-13,2	-12,2	-12,1	-10,3	-9,3	-9,8	-51,7	-41,5	-31,1
apitalized development costs Depreciation	0,9	1,3 -0,9	1,1 -1,1	0,9 -1,4	1,1 -1,6	1,6 -1,3	0,3 -1,5	0,9 -1,5	0,7 -1,6	4,4 -5,0	3,5 -5,9	4,3 -5,6
Other operating income/expenses	-0,2	0,1	-0,4	-0,1	0,5	0,1	0,2	0,1	0,2	0,1	0,5	4,5
perating expenses	-24,4	-24,2	-20,8	-22,7	-21,0	-21,1	-20,3	-18,1	-17,5	-88,7	-77,1	-54,5
Operating income	-4,7	1,1	-1,4	-4,1	-5,6	-4,4	-7,9	-9,7	-8,2	-10,0	-30,4	-20,4
inancial items. net	-0,2	-0,3	-0,3	-0,2	-0,2	-0,2	-0,1	-0,3	-0,3	-0,9	-0,9	-0,8
ncome before tax	-4,9	0,8	-1,7	-4,3	-5,8	-4,6	-8,0	-10,0	-8,5	-10,9	-31,2	-21,2
ax	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0
Net income	-4,9	0,8	-1,7	-4,3	-5,8	-4,6	-8,0	-10,0	-8,5	-10,9	-31,2	-21,2
Balance Sheet MSEK)	Q1 2018	Q4 2017	Q3 2017	Q2 2017	Q1 2017	Q4 2016	Q3 2016	Q2 2016	Q1 2016	FY 2017	FY 2016	FY 2015
Non-current assets	37,8	37,6	37,3	37,3	37,5	37,5	38,6	38,9	38,9	37,6	37,5	39,7
urrent assets otal assets	73,5 111,3	80,4 118,0	72,7 110,0	69,9 107,2	62,3 99,8	64,6 102,1	53,3 91,9	47,9 86,8	41,5 80,4	80,4 118,0	64,6 102,1	73,6
quity	66,3	71,4	58,3	61,3	64,8	70,6	54,0	61,6	30,5	71,4	70,6	40,0
on-current liabilities	0,0	0,3	0,3	12,3	12,4	12,5	12,6	12,7	28,2	0,3	12,5	12,8
urrent liabilities	45,0	46,4	51,4	33,6	22,6	19,0	25,3	12,5	21,7	46,4	19,0	20,8
otal equity and liabilities	111,3	118,1	110,0	107,2	99,8	102,1	91,9	86,8	80,4	118,1	102,1	73,6
ash Flow Statement MSEK)	Q1 2018	Q4 2017	Q3 2017	Q2 2017	Q1 2017	Q4 2016	Q3 2016	Q2 2016	Q1 2016	FY 2017	FY 2016	FY 2015
perating cashlow	-12,1	-0,7	10,0	-9,8	-3,5	-8,2	-13,9	-11,4	-11,0	-4,0	-44,6	-22,9
ashflow from investing activities	-0,9	-1,4	-1,5	-1,2	-1,6	-0,8	-0,4	-1,7	-0,7	-5,5	-4,0	-6,0
ashflow from financing activities	4,1	-1,5	0,6	5,1	7,6	15,9	4,5	22,0	13,8	11,3	56,7	25,7
otals	-8,9	-3,6	9,1	-5,9	2,5	6,9	-9,8	8,9	2,1	1,8	8,1	-3,2
cey Ratios	Q1 2018	Q4 2017	Q3 2017	Q2 2017	Q1 2017	Q4 2016	Q3 2016	Q2 2016	Q1 2016	FY 2017	FY 2016	FY 2015
	2018	2017	2017	2017	2017	2016	2016	2016	2016	2017	2016	2015
otal order intake (MSEK) uarterly change (%)		-			-	-	-					
otal order intake (MSEK) uarterly change (%) hange compared to same period last year (%)	2018 50,6 7% 26%	2017 47,5 -14% 13%	2017 55,5 13% 97%	2017 49,3 23% 62%	2017 40,2 -4% 208%	2016 41,9 49% 57%	2016 28,2 -7% 23%	2016 30,4 134% 87%	2016 13,0 -51% -41%	2017 192,5 0% 70%	2016 113,5 n/a 29%	88,1 n/a 29%
otal order intake (MSEK) uarterly change (%) hange compared to same period last year (%) otal Revenues (MSEK)	2018 50,6 7% 26% 33,8	2017 47,5 -14% 13% 42,0	2017 55,5 13% 97% 33,2	2017 49,3 23% 62% 32,2	2017 40,2 -4% 208% 25,8	2016 41,9 49% 57% 27,3	2016 28,2 -7% 23% 22,5	2016 30,4 134% 87% 15,6	2016 13,0 -51% -41% 17,3	2017 192,5 0% 70% 133,2	2016 113,5 n/a 29% 82,7	88,1 n/a 29% 66,2
otal order intake (MSEK) uarterly change (%) hange compared to same period last year (%) otal Revenues (MSEK) uarterly change (%)	2018 50,6 7% 26%	2017 47,5 -14% 13%	2017 55,5 13% 97%	2017 49,3 23% 62%	2017 40,2 -4% 208%	2016 41,9 49% 57%	2016 28,2 -7% 23%	2016 30,4 134% 87%	2016 13,0 -51% -41%	2017 192,5 0% 70%	2016 113,5 n/a 29%	88,1 n/a 29%
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#### **NOTES**

#### **Accounting principles**

This interim report is prepared, for the Group, in accordance with IAS 34, RFR1 "Redovisning för koncerner" and the Annual Accounts Act and, for the Parent company, the Annual Accounts Act and RFR 2.

There has been no significant changes to existing accounting policies or new applied accounting principles in 2018 beside the changed accounting classifications that is bescribed here below, thus the applied accounting principles are in all other aspects consistent with what is stated in note 1 in the Financial Statements for 2017.

C-RAD has reviewed what impact IFRS 15, the new standard for revenue recognition, will have on the company's revenue reporting. The revenue recognition should reflect how the transfer of contracted products or services is done towards the customers, and to the amount that the company is expected to receive for these products or services. In the Year-End Report for 2017, the estimate was that the effect on the Group figures would amount to 1,4 MSEK. After further investigations on how the rules with effect the Group figures, it has been concluded that there will be no effect on the group figures for the previous year or on the accounting as per today.

C-RAD has reviewed what impact IFRS 9, the new standard for financial instruments, will have on the company's revenue reporting. The Group is currently not hedging interest or currency exposure meaning that this change will not imply any changes in the Group Accounting. The new standard must be applied for financial years beginning on or after January 1, 2018.

Updated IFRS standards and interpretations from IFRIC have no impact on the Group or the Parent Company's results or financial position.

#### **Exchange rates**

The financial statements are presented in SEK, the functional currency of C-RAD. Sales and orders are largely generated in foreign currency, mainly EUR and USD and, in addition, foreign subsidiaries and associates are included in the consolidation. Orders, order back-log and income statement are translated at the period-average exchange rate while balance sheet items are translated at the closing rate. The average EUR rate during the first quarter of 2018 was 10.0 (9.5), while the average USD rate in the period was 8.1 (8.9). Closing rate for EUR was 10.3 (9.5) och USD 8.4 (8.9).

#### Related party transactions

C-RAD has purchased printing material from Thurn Transmedia Com to an amount of 8 KSEK. The owner of Thurn Transmedia Com is related to the CEO of C-RAD, Tim Thurn.

#### Capitalized development costs

Development expenses that fulfil the recognition criteria in IAS38 are capitalized. At least annually an impairment test is performed. The progress of current development projects is reviewed on a regular basis.

#### Deferred tax

Deferred tax assets are reviewed at the end of each reporting period and adjusted in line with the probable future taxable result.

#### **Contingent liabilities**

Contingent liability of SEK 2 000 000 in the Parent company refer to guarantee committment for subsidiary.

#### Pledge:

The pledges refer to to a chattle mortgage for the Companys credit line with Nordea and Erik Penser Bank AB (security of 12.150.000 SEK) and a bank guarantee of 500 000 with one of the Company's suppliers as benificiary.