

# Accounting Principles for IFRS Consolidated Financial Statements 31.12.2007

## BASIC INFORMATION ON THE COMPANY

Lemminkäinen Corporation is a legally established Finnish public limited company domiciled in Helsinki. The Company's registered address is Esterinportti 2, 00240 Helsinki, Finland. Lemminkäinen Corporation is the parent company of Lemminkäinen Group. The Group operates in all areas of the construction sector.

The Group comprises the following business segments: the Paving and Mineral Aggregates Division, the Building Materials Division, Lemcon Ltd, Oy Alfred A. Palmberg Ab and Tekmanni Oy. Of these units, the Paving and Mineral Aggregates Division operates in the Nordic countries and Eastern Europe, and Lemcon Ltd globally. The other business units operate mainly in Finland and the surrounding region.

The consolidated financial statements have been prepared in accordance with the International Financial Reporting Standards (IFRS), and the IAS and IFRS standards and SIC and IFRIC interpretations that were in force on 31 December 2007 have been observed in their preparation. The term International Financial Reporting Standards means standards and interpretations of them authorised for use in the European Union in accordance with the procedure prescribed in EU statute (EY) No. 1606/2002 as well as in Finnish accounting legislation and regulations based upon them. The notes to the consolidated financial statements are also in accordance with Finnish accounting and community legislation supplemental to the IFRS regulations. The consolidated financial statements can be ordered from the Company's Corporate Communications, tel. +358 207 153511, or by e-mail: [julkaisut@lemminkainen.fi](mailto:julkaisut@lemminkainen.fi) or on the website: [www.lemminkainen.fi](http://www.lemminkainen.fi) from week 10/2008 onwards.

The figures in the financial statements are denominated in EUR 1,000. Transactions are treated on the basis of original acquisition costs with the exception of available-for-sale investments and derivative contracts, which are fair-valued.

The Board of Directors approved publication of the consolidated financial statements on 13 February 2008.

## PRINCIPLES OF CONSOLIDATION

### Subsidiaries

The consolidated financial statements include Lemminkäinen Corporation and those subsidiaries in which the parent company directly or indirectly controls over 50 per cent of the conferred voting rights or otherwise has the right to define the company's economic or business principles. Intra-group shareholdings are

eliminated using the acquisition method, and the assets and liabilities of an acquired entity are fair-valued at the time of acquisition and the remaining difference between the acquisition price and the equity acquired is goodwill. In accordance with the relief allowed by IFRS 1, acquisitions made before the IFRS transition date 1 January 2004 are not adjusted to conform to IFRS accounting principles. The goodwill included in the consolidated financial statements is recognised on the balance sheet in the currency of the acquiring company, and the goodwill arising from acquisitions is recognised in the functional currency of the foreign unit. Subsidiaries acquired during the accounting period are included in the consolidated financial statements from the time that the Group has a controlling interest, and sold ones up until the time that the controlling interest is relinquished.

Intra-group transactions, unrealised internal margins, as well as internal receivables, liabilities and dividend payments are eliminated on consolidation. The distribution of dividend to the shareholders of the parent company and to the minority interest is presented separately on the consolidated income statement. On the consolidated balance sheet the minority interest is included in the total equity of the Group.

### Affiliated companies and joint ventures

Investments in affiliated companies (generally 20-50 per cent of the conferred voting rights or otherwise considerable influence over the company's affairs) and joint ventures in which the Group exercises authority jointly with other parties are included in the consolidated financial statements using the equity method. In that case, the Group's share of the result of an affiliated company corresponding to its ownership stake is included in the consolidated income statements. Correspondingly, the Group's share of the equity in the affiliated company, including the goodwill arising from its acquisition, is recorded as the value of its stake in the company on the consolidated balance sheet. If Lemminkäinen's share of the losses of an affiliated company exceeds the investment's carrying amount, the investment is assigned a value of zero on the balance sheet and the excess is disregarded, unless the Group has obligations concerning an affiliated company or joint venture.

Unrealised capital gains arising in connection with fixed asset transactions between the Group and affiliated companies or joint ventures are eliminated in proportion to the ownership share. The amount is deducted from the Group's retained earnings and

non-current assets. The eliminated capital gain is recognised as income at the fixed asset's depreciation rate.

## FOREIGN CURRENCY ITEMS

The consolidated financial statements are presented in euros, which is also the functional and presentation currency of the Group's parent company. In the Group companies' own bookkeeping, transactions in foreign currencies are translated into the functional currency at the exchange rates prevailing on the date of the transaction. Receivables and liabilities denominated in foreign currencies are translated at the exchange rates prevailing on the balance sheet date. Exchange rate differences resulting from transactions related to sales and purchases are recorded as adjustments to the corresponding items above the operating profit. Exchange rate gains and losses related to financing are recognised as financial income and expenses, with the exception of loan-related exchange rate differences that are designated as hedges of foreign net investment and the hedging relationship remains effective.

Income statements are translated into euros using the average exchange rates over the accounting period. All balance sheet items, with the exception of the profit or loss for the accounting period, are translated into the Group's functional currency using the exchange rates prevailing on the balance sheet date. The translation differences resulting from the translation of the income statement and balance sheet at different exchange rates and from the elimination of shareholders' equity in foreign subsidiaries are recognised in equity.

With effect from the IFRS transition date (1 January 2004), goodwill arising from the acquisition of foreign subsidiaries as well as fair-value adjustments to the carrying amounts of the assets and liabilities of the foreign subsidiaries in connection with acquisition are treated as assets and liabilities of the foreign subsidiaries in question and are translated into euros at the exchange rates prevailing on the balance sheet date. The goodwill and fair-value adjustments of acquisitions that took place prior to 1 January 2004 are recorded in euros.

In accordance with the relief allowed by IFRS 1 for first-time adopters, translation differences accumulated before the IFRS transition date (1 January 2004) are recognised in retained earnings. With effect from the IFRS transition date, when preparing the consolidated financial statements, the translation difference resulting from exchange rate changes with regard to subsidiaries and affiliated companies is recognised as a separate item under the translation difference of the Group's equity. When foreign subsidiaries or affiliated companies are sold,

the translation difference accumulated since 1 January 2004 is recognised as a capital gain or loss on the income statement.

## FINANCIAL ASSETS

The Group recognises financial assets on the settlement date with the exception of derivatives, which are recognised on the transaction date. Financial assets are de-recognised and removed from the balance sheet when the Group has lost the contractual right to their cash flows or when it has substantially transferred their risks and returns to a party outside the Group. In connection with initial recognition, the Group classifies financial assets into the following categories: financial assets at fair value through profit and loss, available-for-sale investments, and other loans and receivables.

### FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

The Group has derivative contracts that do not meet the conditions set for hedge accounting. Changes in the fair values of derivatives are recognised through profit or loss. Receivable and payable items are included in current assets and liabilities on the balance sheet.

The fair values of derivatives are based on market prices. The fair values of interest rate swap agreements are based on discounted cash flows, and the fair values of currency and interest rate options are based on generally accepted valuation models. The fair values of forward foreign exchange contracts are based on forward rates at the balance sheet date.

### AVAILABLE-FOR-SALE INVESTMENTS

Available-for-sale assets are financial assets, other than derivative contracts, that do not belong to the other classes of financial assets and can be sold as required. Available-for-sale investments are fair-valued. If a fair value cannot be measured, the investment is recognised at cost. Available-for-sale investments include listed shares, housing company shares, and other equity investments such as telephone shares. The fair value of unlisted shares cannot be reliably measured because they do not have a quoted price in an active market. Changes in the fair value of available-for-sale investments are recognised on the balance sheet in the fair-value revaluation reserve until such time as the investment is sold, whereupon the cumulative change in fair value recognised in equity is written off through profit or loss. The cumulative change in fair value recorded on the balance sheet is also recognised through profit or loss when the value of an available-for-sale investment has declined.

## LOANS AND OTHER RECEIVABLES

Loans and other receivables are valued after initial recognition at amortised cost measured by the effective interest rate method. Loans and other receivables are items with fixed and determinable payments. They are included in current and non-current assets on the balance sheet.

## CASH FUNDS

Cash funds comprise bank account balances and liquid, risk-free investments with maturities of less than three months. Cash funds are recognised at cost. Because the maturities of investments included in cash funds are short, their fair value is considered the same as their acquisition cost.

## FINANCIAL LIABILITIES

Financial liabilities are initially recognised on the basis of the corresponding asset received. Transaction costs are included in the original carrying amount of financial liabilities. Subsequently, all financial assets are valued at amortised cost measured by the effective interest rate method. Financial liabilities are included in non-current and current liabilities and they may be interest-bearing or non-interest-bearing.

## DERIVATIVE INSTRUMENTS AND HEDGE ACCOUNTING

The Group applies hedge accounting for certain derivative instruments and foreign currency loans which are used to hedge net currency investments in foreign units and meet the conditions set for hedge accounting in IAS 39. When initiating hedge accounting the Group documents the relationship between the hedged asset and the hedging instrument as well as the aims of the Group's risk management and the hedge accounting strategy. At the same time and at least in connection with the preparation of each set of annual financial statements, the Group documents and assesses the effectiveness of hedging relationships by examining the ability of the hedging instrument to nullify any changes in the fair value of the hedged asset.

When forward foreign exchange contracts are used as hedging instruments, the change in fair value due to change in the spot rate of the forward contract is recognised directly in the translation difference in equity to the extent that the hedging relationship is effective. The ineffective part is recognised through profit and loss in financial income and expenses on the income statement for the accounting period. When the hedging instrument is a foreign currency loan, the exchange rate gains/losses arising from the loan are recognised in equity

in the translation difference to the extent that the hedging relationship is effective. The ineffective part is recognised through profit or loss in financial income and expenses on the income statement for the accounting period. The cumulative change in fair value of a hedging instrument recognised in equity is written off the balance sheet through profit or loss in the accounting period during which the investment is partially or totally relinquished.

If the criteria set for hedge accounting in IAS 39 are not met, the hedging relationship is terminated. In that case the recognised profit or loss on the derivative instrument remains in equity until such time as the anticipated transaction occurs and is recognised through profit and loss. If the anticipated transaction is no longer expected to take place, the profit or loss recognised in equity is immediately transferred to financial items on the income statement.

Certain currency and interest rate derivatives do not meet the criteria set for hedge accounting in IAS 39 and they are classified as financial assets recognised at fair value through profit or loss. In the case of these derivatives the currency and interest rate risk management principles approved by the Board of Directors are observed. The external derivatives used in hedge accounting are described in greater detail in the section dealing with the management of financial risks in the notes to the financial statements.

## INCOME RECOGNITION PRINCIPLES

### Recognition of income from the sale of manufactured goods

The Group recognises income from the sale of its manufactured products at the time when the essential risks and benefits associated with product ownership are transferred to the buyer and the Group no longer has any authority or control over the product. As a rule this means the point in time when the product is handed over to the customer in accordance with the agreed terms and conditions of delivery. The fair-value income received, adjusted for direct taxes, discounts given and exchange rate differences on foreign currency sales, is presented on the income statement as net sales.

### Recognition of income from construction projects

The financial statements for the accounting period are prepared in accordance with the percentage-of-completion method, whereby income from construction projects is recognised according to the degree of project completion. The degree of project completion is calculated as the ratio of actually incurred cost to estimated

total costs. If it is likely that the total costs needed to complete a project on the order book will exceed the total income receivable from the project, the anticipated loss is immediately recognised in total as an expense.

When the incurred costs and recognised profits are greater than billing based on the project's progress, the difference is presented in the balance sheet item Trade and other receivables. If the incurred costs and recognised profits are less than the billing based on the project's progress, the difference is presented in the balance sheet item Accounts payable and other current liabilities.

Income from own building developments is recognised according to the overall degree of project completion. This is calculated by multiplying the percentage of construction completed by the percentage of housing units sold. The latter is calculated by dividing the debt-free selling price of the housing units sold by the total debt-free selling price of the whole project. Recognised expenses attributable to construction still unsold are presented on the balance sheet in inventories as work in progress.

The completed-contract method of recognising income from construction projects, which is based on Finnish accounting practice, is used by some subsidiaries in their official financial statements. These companies prepare additional financial statements based on the percentage-of-completion method for the purposes of consolidation by the Group.

## **VALUATION AND DEPRECIATION OF NON-CURRENT ASSETS**

### **Tangible assets**

The Group companies' tangible assets are shown on the balance sheet at cost less depreciation and impairment. Land is not subject to depreciation. Tangible assets are depreciated over their estimated economic lifetimes, which are as follows:

- Buildings and structures 10–40 years
- Machinery and equipment 4–10 years
- Mineral aggregate deposits depreciation based on substantial reduction
- Other tangible assets 10 years

A tangible asset is subject to depreciation from the time that is ready for service. Depreciation is charged over the period of time from the asset's introduction into use until the end of its useful economic life. The residual values and economic lifetimes of assets are reviewed in connection with the preparation of each set of annual financial statements, and if necessary they are adjusted to reflect any changes that may have occurred in the economic benefit expected of them.

The depreciation of a tangible asset is discontinued when it is classified as available-for sale as defined in IFRS 5 "Non-current Assets Held for Sale and Discontinued Operations".

Normal maintenance and repair costs are expensed as incurred. Significant improvements or additional investments are capitalised and depreciated over the remaining useful economic lifetime of the asset to which they pertain, provided that it is likely that the Company will derive future economic benefit from the asset. Capital gains on the sale of an tangible asset are presented in Other operating income, and losses in Other operating expenses. The Group expenses the interest costs of tangible asset acquisitions.

### **Financial assistance received**

Financial assistance received from the Finnish State or some other public-sector source is recognised as income on the income statement at the same time as corresponding costs are expensed. Investment grants are deducted from the value of the asset in question.

### **Goodwill**

Goodwill is the amount by which the cost of acquiring a company after 1 January 2004 exceeds the Group's interest in the net fair value of its identifiable assets, liabilities and contingent liabilities at the time of acquisition. The cost of acquiring an entity includes all the costs arising directly from its acquisition, e.g. the costs of legal and auditing services. Goodwill on consolidation of acquisitions made prior to 1 January 2004 is the carrying amount determined in accordance with earlier accounting standards, which is used as the IFRS deemed cost of acquisition. Goodwill is not amortised. Goodwill is regularly tested for impairment. The impairment tests are based on discounted cash flows of cash-generating units. Goodwill is recognised on the balance sheet at cost less impairment, which is expensed on the income statement.

### **Research and development expenditure**

Research and development expenditure is expensed as incurred, with the exception of development expenditure satisfying the capitalisation criteria of IAS 38, which is recognised on the balance sheet and amortised through profit or loss over its useful economic lifetime.

### **Other intangible assets**

Assets such as patents and software licence payments are classified as intangible assets. Other intangible assets are recognised at cost on the balance sheet and amortised over their

useful economic lifetimes. The amortisation times of intangible assets are as follows:

- Software licence payments 5 years
- Other intangible assets 5–10 years

### Impairment

The carrying amount of an asset is assessed on each reporting date to determine whether there are indications of impairment. If indications of impairment are found, the “recoverable amount” for the asset in question is assessed. Annual impairment tests are always made for goodwill. The recoverable amount for an asset is either its fair value less costs to sell or, if higher, its value in use. In measuring value in use, expected future cash flows are discounted to their net present value using discount rates that reflect the country's average capital costs before taxes. Market risk and liquidity premiums are taken into consideration when setting the discount rates. If it is not possible to calculate the recoverable cash flows for an individual asset, then the recoverable amount for the cash-generating unit to which the asset belongs is determined. An impairment loss is recognised on the income statement if the carrying amount exceeds the recoverable amount.

Impairment losses relating to tangible assets and intangible assets other than goodwill are reversed if circumstances have changed and the asset's recoverable amount has increased since the impairment loss was recognised. The biggest reversal allowed is such that the increased carrying amount due to reversal does not exceed what the depreciated historical cost would have been if the impairment had not been recognised. Impairment losses of goodwill cannot be reversed.

### Investment properties

The Group has no assets classified as investment property.

### LEASING AGREEMENTS WHERE THE GROUP IS THE LESSEE

Leasing agreements that concern tangible assets where substantially all the risks and rewards of ownership are transferred to the Group are classified as finance leasing agreements. Finance leasing agreements are recognised as assets on the balance sheet at a value equal to the fair value of the leased item on the date that the lease commences or, if lower, the present value of the minimum lease payments. A corresponding liability is recognised in current and non-current loans.

Assets leased under finance leasing agreements are depreciated over the useful economic lifetime of the asset class or a shorter period as the lifetime of the lease elapses,

and impairment losses are recognised as required. Annual leasing payments are divided into financial expenses and debt amortisation instalments over the lifetime of the lease so that the same interest rate is applied to the outstanding debt in every accounting period.

Leasing agreements in which the rights and risks of ownership are retained by the lessor are treated as other leasing agreements. The payments of other leasing agreements are treated as leasing expenses and they are recognised on the income statement in equal instalments over the lifetime of the lease.

### VALUATION OF INVENTORIES

Properties and apartments included in inventories are recognised on the balance sheet at cost or, if lower, net realisable value. The net realisable value is the estimated selling price that may be obtained in an active market in the normal course of business, less the costs of selling and the costs necessary to complete the product in question. Materials and supplies are valued according to the FIFO principle. The value of inventories includes the variable costs arising from their acquisition and production as well as the proportion of fixed and general costs of manufacture that is attributable to them in conditions of normal production. The costs of selling and financing are not included in the valuation of inventories at cost.

### TRADE RECEIVABLES AND OTHER RECEIVABLES

Trade and other receivables are recognised at cost. They are subject to impairment testing in connection with the preparation of the annual financial statements. If there is objective evidence that the value of trade or other receivables is impaired, the amount impaired is expensed as a bad debt on the income statement.

### CURRENT INVESTMENTS IN ESTABLISHED HOUSING COMPANIES

Capital investments made in own building developments are included in current assets on the balance sheet. Amounts owing to the owners of buildings under construction are included in current liabilities. In the financial statements the items are netted so that the balance is recognised in the amount owing to owners of buildings under construction. The amounts of current investments and their corresponding liabilities are itemised in the notes to the balance sheet.

The portion of loans made through established housing companies that applies to completed but unsold apartments as well as the portion of loans raised that exceeds the percentage of completion of both sold and unsold apartments still under construction are included in current interest-bearing liabilities.

## EMPLOYEE BENEFITS

### Pension provisions

The pension schemes of Group companies operating in different countries are generally defined contribution plans. Payments in respect of defined contribution plans are expensed on the income statement for the accounting period to which they apply. A provision for pension liability is made for a pension scheme to the extent that it is classified as a defined benefit plan. The pension costs of a defined benefit plan are measured using the Projected Unit Credit Method. The amount of pension liability is calculated by deducting the fair value of the assets belonging to the pension scheme on the balance sheet date from the present value of the future pension obligations on the balance sheet date. The pension provisions are expensed on the basis of actuarial calculations for the duration of employee service. The actuarial gains and losses arising from these pension provisions are recognised on the income statement over the expected average remaining working lives of the participating employees to the extent that it exceeds 10% of the defined benefit obligation or, if greater, 10% of the fair value of plan's assets.

### Management remuneration programmes

The Company does not have any current management options programme. The expenses of other management remuneration programmes are recognised as personnel expenses on the income statement as they arise.

## PROVISIONS

A provision is made when the Group has a legal or de facto obligation based on some past event and it is likely that freedom from liability will either require a financial payment or will result in financial loss, and that the amount of liability can be reliably measured. Provisions relate to warranties, onerous work or contracts, landscaping and other environmental liabilities.

Provisions for construction warranties are calculated on the basis of the level of warranty expenses actually incurred in earlier accounting periods, and are recognised when income from a completed project is recognised on the income statement. If the Group will receive reimbursement from a subcontractor or material supplier on the basis of an agreement in respect of anticipated expenses, the future compensation is recognised when its receipt is in practice beyond doubt.

Provision is made for onerous work or contracts when the expenditure required by the agreement to fulfil the obligations exceed the benefits that may be derived from it.

A landscaping provision is made in respect of those sites where landscaping is a contractual obligation. The amount of the provision is based on the use of ground materials.

Ten-year liabilities relating to own building developments are included as a provision in the financial statements to the extent that their realisation is considered likely.

## INCOME TAXES

Taxes calculated on the basis of the taxable profit or loss of Group companies for the accounting period, adjustments to the taxes of earlier accounting periods, and the change in the deferred tax liability and asset are recognised as taxes on the consolidated income statement. The tax effect associated with items recognised directly in equity is correspondingly recognised in equity.

The change in deferred tax is calculated from the temporary differences between taxation and accounting using either the tax rate in force on the balance sheet date or the tax rate that will come into force at a later date but is already known. However, a deferred tax liability is not recognised in respect of a temporary difference that arises from the initial recognition of an asset or liability (other than from a business combination) and affects neither accounting income nor taxable profit. A deferred tax asset is recognised only to the extent that it is likely that there will be future taxable profit against which the temporary difference may be utilised. The most significant temporary differences arise from appropriations, the income recognition practice for construction projects, internal capital gains from sales of fixed assets, finance leasing arrangements, provisions, unused tax losses, measurements of fair value made in connection with acquisitions, and pension provisions.

Confirmed tax-deductible losses are treated as a tax asset to the extent that it is likely that the Company will be able to utilise them in the near future.

Deferred tax is not recognised in respect of non-tax-deductible goodwill when it is probable that the temporary difference will not reverse in the foreseeable future. A deferred tax liability is recognised in respect of the undistributed profits of subsidiaries only if payment of the tax is expected to be realised in the foreseeable future.

## DIVIDEND DISTRIBUTION

A dividend payment proposed by the Board of Directors to a general meeting of shareholders is not recognised as a deduction from distributable equity until after it has been approved by the general meeting.



## EARNINGS PER SHARE

The undiluted earnings per share are calculated by dividing the accounting period's profit belonging to the shareholders of the parent company by the weighted average number of issued shares during that period. When calculating the diluted earnings per share, the diluting effect stemming from the conversion of all dilutive potential ordinary shares into shares must be taken into account in the weighted average number of issued shares.

## TREASURY SHARES

If the Company or its subsidiaries acquire the Company's own treasury shares, the Company's equity is reduced by the amount of consideration received for the shares plus transaction costs after taxes until such time as the treasury shares are cancelled. If treasury shares are sold or re-issued, the consideration is recognised in equity. No gains or losses are recognised in respect of purchases, sales, issuance or cancellation of the Company's own equity instruments.

## THE USE OF ESTIMATES

In preparing the financial statements the Company's management has had to make accounting estimates and assumptions about the future that affect the reported amounts of assets, liabilities, income and expenses for the accounting period as well as the recognition of contingent assets and liabilities on the balance sheet date. These estimates and judgements are based on past experience and other justifiable assumptions that are believed to be reasonable under the prevailing circumstances. The Company's management has had to make judgements in the classification, measurement and recognition of tangible, intangible and leasing assets.

Management estimates and judgements mainly concern income recognition according to the percentage of contract completion, the recognition of provisions, the economic lifetimes of tangible and intangible assets, the valuation of assets belonging to acquired companies and their realisability, the treatment of leasing agreements, the formulae used to calculate employee benefits, the forecasts and assumptions used in impairment tests, and the utilisation of deferred tax assets against future taxable profit.

### Recognition of income from construction projects

When recognising income from long-term construction projects the Group observes the percentage-of-completion method, whereby income from such projects is recognised according to the degree of project completion. The degree of project

completion is calculated as the ratio of actually incurred cost to estimated total costs. Actually incurred costs include only those costs that correspond to work already carried out. Management estimates and judgements are necessary when making a reliable determination of the total costs that will be incurred in order to complete a project. All project costs are itemised and measured as accurately as possible to facilitate their comparison with early values. If management is unable to make a reliable determination of the total income from a construction project, the income for the accounting period is recognised without any margin. In that case, income is recognised only to the extent that the corresponding amount of actually incurred expenses is considered recoverable. If management considers a project to be onerous, i.e. it expects total costs to exceed total income, the anticipated loss is immediately expensed.

### Recognition of provisions

Management considers on the basis of available historical evidence whether it is likely that the settlement of a present obligation will result in an outflow of resources embodying economic benefits from the Group. If such a condition is considered to exist and a reliable estimate as to the amount of the obligation can be made, then it is recognised as a provision in the financial statements.

### Economic lifetimes of tangible and intangible assets

Management uses estimates and judgements when considering the economic lifetimes and depreciation methods for tangible and intangible assets. The factors considered when estimating economic lifetimes include the purpose of a productive asset, the effects of wear, maintenance and repair stemming from use of the asset, the duration of the asset's technical usability, limitations or obligations arising from leasing or other agreements, and the magnitude of any residual value.

### Valuation at cost

The valuation of an acquired subsidiary's shares at cost is based on the fair value of its identifiable assets and liabilities. When measuring fair value, management uses judgement based on its own experience and, if necessary, the assistance of experts specialised in the balance sheet items in question.

### Leasing agreements where the Group is the lessee

Management has had to make judgements when classifying leasing agreements as either finance leasing agreements

or other leasing agreements. The classification of leasing agreements is made in accordance with generally accepted standards and the provisions of finance leasing agreements, and it is based on the actual content of the agreement (IAS 17.8 and IAS 17.9). According to the definition of a finance leasing agreement, substantially all the economic risks and rewards of ownership are transferred to the lessee. The classification is always made at the inception of the lease. The provisions of a leasing contract can be amended by agreement with the lessor, in which case the classification can be revised. A change taking place in an estimation criterion, e.g. a change in the relationship between the present value of minimum lease payments and the fair value of the leased asset, does not provide grounds for reclassification.

### Employee benefits

When calculating obligations related to employee benefits, the factors requiring management estimates, assumptions and judgements include the expected returns on the assets of defined benefit pension plans, the discount rate used to calculate pension liabilities and pension expenses for the accounting period, the future development of pay levels, the rising level of pensions, the durations of employee service, and the development of inflation.

### Impairment testing

The carrying amounts of assets are examined by means of impairment tests, which are performed at least once a year and whenever factors inside or outside the company give cause to conclude that it is necessary. In impairment tests the recoverable amount from a cash-generating unit's business is based on value-in-use calculations. The forecast cash flows used in these calculations are based on profitability plans approved by business management for a certain period of time. Management has to use its judgement when estimating whether the fair value of an asset has declined during the accounting period, whether significant adverse changes have occurred in the operating environment, whether it is necessary to change the discount rate applied in value-in-use calculations, and whether the carrying amount of a company's net assets are lower than their fair value.

### Taxes

Most particularly, management has to use judgement and estimation in connection with the recognition principles for

deferred tax assets. The reversal of a tax-deductible temporary difference reduces the taxable profit in future accounting periods. The most common tax-deductible temporary difference between accounting and taxation is a confirmed tax loss. Management has to consider whether there will be sufficient taxable profit in the future for the purpose of utilising unused tax losses. A deferred tax asset arising from unused tax losses is recognised only to the extent that it is likely that there will be future taxable profit against which the unused losses may be utilised.

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Estimates are based on management's best judgement, but actual outcomes may differ from the estimates used in the financial statements.

## NEW STANDARDS AND INTERPRETATIONS

### Application of new and amended IFRS standards and IFRIC interpretations

The IASB has published the following standards and interpretations whose application will be mandatory in 2008 or later. The group has not early adopted these standards, but will adopt them in later periods

The following standards and interpretations will be adopted by the group in 2008:

- IFRIC 11, 'IFRS 2 – Group and treasury share transactions' provides guidance on whether share-based transactions involving treasury shares or involving group entities should be accounted for as equity settled or cash-settled share-based payment transactions in the stand-alone accounts of the parent and group companies. This interpretation does not have any impact on the group's financial statements.
- IFRIC 12, 'Service Concession Arrangements' applies to contractual arrangements whereby a private sector operator participates in the development, financing, operation and maintenance of infrastructure for public sector services. \*
- IFRIC 14, 'IAS 19 – The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction' is applied to post-employment defined benefit plans and other long-term defined benefit plans under IAS 19, if the plan includes minimum funding requirements. The interpretation also clarifies the criteria for recognition of an asset on future refunds or reductions in future contributions. \*

\* The revision, amendment or interpretation to published standards is still subject to endorsement by the European Union.



The group will adopt in 2009 the following standards published by IASB:

- IAS 1 (Revised) 'Presentation of Financial Statements' is aimed at improving users' ability to analyse and compare the information given in financial statements by separating changes in equity of an entity arising from transactions with owners from other changes in equity. Management is assessing the impact of this revision on the financial statements of the group. \*
- Amendment to IAS 23 'Borrowing Costs' requires an entity to capitalise borrowing costs directly attributable to the acquisition, construction or production of qualifying asset as part of the cost of that asset. The option of immediately expensing those borrowing costs will be removed. Management is assessing the impact of this amendment on the financial statements of the group. \*
- IFRS 8, 'Operating Segments' replaces IAS 14. The new standard requires a 'management approach', under which segment information is presented on the same basis as that used for internal reporting purposes. The expected impact has been assessed in detail by the management. The number of reportable segments, as well as the manner in which the segments are reported, will not change because the reporting is consistent with the internal reporting.
- IFRIC 13, 'Customer Loyalty Programmes'. IFRIC 13 clarifies that where goods or services are sold together with a customer loyalty incentive, the arrangement is a multiple-element arrangement and the consideration receivable from the customer is allocated between the components of the arrangement using fair values. IFRIC 13 is not relevant to the group's operations because none of the group's companies operate any loyalty programmes. \*

The group will adopt in 2010 the following standards published by IASB:

- IFRS 3 (Revised), 'Business combinations'. The revised standard continues to apply the acquisition method to business combinations, with some significant changes. For example, all payments to purchase a business are to be recorded at fair value at the acquisition date, with some contingent payments subsequently remeasured at fair value through income. Goodwill may be calculated based on the parent's share of net assets or it may include goodwill related to the minority interest. All transaction costs will be expensed. Management is assessing the impact of this revision on the financial statements of the group. \*

- IAS 27 (Revised), 'Consolidated and separate financial statements'. The revised standard requires the effects of all transactions with non-controlling interests to be recorded in equity if there is no change in control. They will no longer result in goodwill or gains and losses. The standard also specifies the accounting when control is lost. Any remaining interest in the entity is remeasured to fair value and a gain or loss is recognised in profit or loss. Management is assessing the impact of this revision on the financial statements of the group. \*

#### **Standards, amendments and interpretations effective in 2007 :**

- IFRS 7, 'Financial instruments: Disclosures', and the complementary amendment to IAS 1, 'Presentation of financial statements – Capital disclosures', introduces new disclosures relating to financial instruments. It requires the disclosure of qualitative and quantitative information about exposure to risks arising from financial instruments, including specified minimum disclosures about credit risk, liquidity risk and market risk, including sensitivity analysis to market risk. The amendment to IAS 1 introduces disclosures about the level of an entity's capital and how it manages capital. Disclosures have been added to the group's financial statements.
- IFRIC 8, 'Scope of IFRS 2', requires consideration of transactions involving the issuance of equity instruments, where the identifiable consideration received is less than the fair value of the equity instruments issued in order to establish whether or not they fall within the scope of IFRS 2. This interpretation does not have any impact on the group's financial statements.
- IFRIC 10, 'Interim financial reporting and impairment', prohibits the impairment losses recognised in an interim period on goodwill and investments in equity instruments and in financial assets carried at cost to be reversed at a subsequent balance sheet date. This interpretation does not have any impact on the group's financial statements.

#### **Standards, amendment and interpretations effective in 2007 but not relevant**

- IFRIC 7, 'Applying the restatement approach under IAS 29, Financial reporting in hyperinflationary economies';
- IFRIC 9, 'Re-assessment of embedded derivatives'.

\* The revision, amendment or interpretation to published standards is still subject to endorsement by the European Union.

# Accounting principles of the Parent Company Financial Statements, 31 December 2007

Lemminkäinen Corporation's financial statements are prepared in accordance with Finnish Accounting Standards (FAS).

## Valuation of inventories

Inventories are valued according to the FIFO principle at cost or, if lower, their replacement cost or probable selling price.

## Foreign currency items

Receivables and liabilities denominated in foreign currencies are translated at the exchange rates prevailing on the balance sheet date. Foreign currency receivables and liabilities hedged by forward rate agreements are valued at the forward rate, and the interest component is recognised over the duration of the agreements. Exchange rate differences related to sales and purchases are recorded as adjustments to the corresponding items. Exchange rate gains and losses related to financing are recognised as financial income and expenses.

## Recognition of income from construction projects

The financial statements for the accounting period are prepared in accordance with the percentage-of-completion method, whereby income from construction projects is recognised according to the degree of project completion. The degree of project completion is calculated as the ratio of actually incurred costs to estimated total costs. Anticipated losses from onerous projects on the order book are recognised in total as expenses.

## Valuation and depreciation of fixed assets

Fixed assets are presented on the balance sheet at cost less planned depreciation over their expected economic lifetimes. In addition, the values of some land, buildings and shareholdings include fair-value adjustments, against which no depreciation is charged. The depreciation periods are as follows:

- Goodwill 5–20 years
- Buildings and structures 10–40 years
- Machinery and equipment 4–10 years
- Mineral aggregate deposits depreciation based on substantial reduction
- Others fixed assets 5–10 years

## Pension plans

Pension security for employees, inclusive of additional benefits, is provided by policies with pension insurance companies.

## Research and development expenditure

R&D expenditure is expensed in the year during which it is incurred.

## Direct taxes

Taxes calculated on the basis of the profit or loss for the accounting period, adjustments to the taxes of earlier accounting periods, and the change in deferred tax liabilities and assets are recorded as direct taxes on the income statement.

# Notes to the Consolidated Financial Statements (IFRS)

## 1 INFORMATION BY BUSINESS SECTOR

Lemminkäinen Group's business consisted of five main segments up until the end of 2007: the Paving and Mineral Aggregates Division, the Building Materials Division, Lemcon Ltd, Oy Alfred A. Palmberg Ab and Tekmanni Oy. Functions external to the main segments are reported in Unallocated items.

With effect from 1 January 2008, the Group was reorganised into four business sectors: building construction, infrastructure construction, technical building services and building products. These business sectors are the responsibility of Lemminkäinen Talo Oy, Lemminkäinen Infra Oy, Tekmanni Oy and Lemminkäinen Building Products, respectively.

### Paving and Mineral Aggregates Division

The Paving and Mineral Aggregates Division became a part of Lemminkäinen Infra Oy on 1 January 2008. The Paving and Mineral Aggregates Division is an asphalt paving and road improvement contractor as well as a producer of mineral aggregates and ready-mix concrete. The Division also offers environmentally friendly foundation engineering products and services.

### Building Materials Division

The Building Materials Division began operating under the name Lemminkäinen Building Products from 1 January 2008. Operations in this business sector are handled by subsidiaries Lemminkäinen Katto Oy, Lemminkäinen Betonituote Oy and Omni-Sica Oy. The Building Materials Division manufactures and sells roofing materials and waterproof membrane systems, concrete and urban environment construction products, and sports construction products. The Division also offers contracting services for all the products in its range.

### Lemcon Ltd

Lemcon Ltd is an international project contractor that derives about a half of its business from contracts abroad. The company specialises in project management contracting and, up until the end of 2007, its business included demanding infrastructure and telecom network projects. On 1 January 2008 the infrastructure business was transferred to Lemminkäinen Infra Oy and the project management and telecom network businesses to Lemminkäinen Talo Oy.

### Oy Alfred A. Palmberg Ab

The Palmberg Group became a part of Lemminkäinen Talo Oy on 1 January 2008. The Palmberg Group is a building contractor operating mainly in Finland and Central Sweden. The Group's new construction and refurbishment work encompasses competitive tender contracting as well as private-sector housing, commercial and industrial developments.

### Tekmanni Oy

Tekmanni Oy and its subsidiaries form Lemminkäinen's technical building services business sector. The company provides technical building services, technical facility services and industrial services. The services include installation, contracting, servicing and maintenance works.

### Unallocated items

Unallocated items on the income statement are expenses incurred by the Group and not allocated to the business segments. Unallocated assets and liabilities include mainly financial receivables and liabilities.

## Business segments

| 1.1. - 31.12.2007                               | Paving and Mineral Aggregates Division | Building Materials Division | Lemcon Ltd | Oy Alfred A. Palmberg Ab | Tekmanni Oy | Unallocated items | Eliminations | Total     |
|---|--|-----------------------------|------------|--------------------------|-------------|-------------------|--------------|-----------|
| EUR 1,000                                       |  |                             |            |                          |             |                   |              |           |
| External sales                                  | 619,980                                | 117,902                     | 382,260    | 836,157                  | 217,816     |                   |              | 2,174,117 |
| Inter-segment sales                             | 16,338                                 | 15,850                      | 7,636      | 795                      | 12,363      | 2,207             | -55,189      |           |
| Net sales                                       | 636,318                                | 133,753                     | 389,896    | 836,953                  | 230,179     | 2,207             | -55,189      | 2,174,117 |
| Depreciation                                    | 24,238                                 | 2,465                       | 2,537      | 3,356                    | 833         | 778               |              | 34,208    |
| Operating profit                                | 26,873                                 | 11,068                      | 12,973     | 70,243                   | 11,874      | -6,717            | -22          | 126,291   |
| Financial expenses                              |  |                             |            |                          |             |                   |              | 22,193    |
| Financial income                                |  |                             |            |                          |             |                   |              | 6,166     |
| Share in the results of affiliated undertakings | 749                                    |                             | -30        | 177                      |             |                   |              | 897       |
| Income taxes                                    |  |                             |            |                          |             |                   |              | -30,604   |
| Result for the accounting period                |  |                             |            |                          |             |                   |              | 80,557    |
| Assets  | 303,619                                | 49,398                      | 183,169    | 425,493                  | 104,095     | 117,621           | -114,400     | 1,068,996 |
| Liabilities                                     | 165,702                                | 28,534                      | 126,271    | 239,919                  | 52,298      | 251,458           | -114,400     | 749,782   |
| Investments                                     | 32,719                                 | 8,292                       | 5,338      | 10,576                   | 2,970       | 1,461             |              | 61,355    |

| 1.1.–31.12.2006                                    | Paving and Mineral<br>Aggregates<br>Division | Building<br>Materials<br>Division | Lemcon Ltd | Oy Alfred A.<br>Palmberg Ab | Tekmanni Oy | Unallocated<br>items | Eliminations | Total     |
|--|--|-----------------------------------|------------|-----------------------------|-------------|----------------------|--------------|-----------|
| EUR 1,000  |  |                                   |            |                             |             |                      |              |           |
| External sales                                     | 549,593                                      | 94,057                            | 337,623    | 636,548                     | 178,080     |                      |              | 1,795,900 |
| Inter-segment sales                                | 9,432  | 10,393                            | 6,342      | 913                         | 13,609      | 3,326                | -44,014      |           |
| Net sales  | 559,025                                      | 104,449                           | 343,965    | 637,460                     | 191,689     | 3,326                | -44,014      | 1,795,900 |
| Depreciation                                       | 24,374                                       | 2,286                             | 2,056      | 3,833                       | 1,617       | 793                  |              | 34,958    |
| Operating profit                                   | 35,467                                       | 5,005                             | 12,539     | 52,446                      | 6,895       | -4,276               | -17          | 108,059   |
| Financial expenses                                 |  |                                   |            |                             |             |                      |              | 18,241    |
| Financial income                                   |  |                                   |            |                             |             |                      |              | 3,293     |
| Share in the results of<br>affiliated undertakings | 1,207  |                                   | 19         | -100                        |             |                      |              | 1,126     |
| Income taxes                                       |  |                                   |            |                             |             |                      |              | -21,303   |
| Result for<br>the accounting period                |  |                                   |            |                             |             |                      |              | 72,934    |
| Assets   | 290,400                                      | 35,667                            | 150,016    | 363,124                     | 93,471      | 98,774               | -92,287      | 939,165   |
| Liabilities  | 168,200                                      | 22,913                            | 94,571     | 223,580                     | 43,348      | 211,126              | -92,287      | 671,452   |
| Investments  | 31,919                                       | 2,045                             | 4,242      | 4,770                       | 5,496       | 189                  |              | 48,661    |

Transfers between segments are priced at market prices.

## 2 INFORMATION BY MARKET AREA

### Geographical segments

| 1.1.–31.12.2007 | Finland   | Nordic<br>countries | Eastern Europe and<br>the Baltic states | Western<br>Europe | Others | Total     |
|-----------------|-----------|---------------------|---|-------------------|--------|-----------|
| EUR 1,000       |           |                     |   |                   |        |           |
| Net sales       | 1,592,482 | 304,325             | 190,768                                 | 12,664            | 73,877 | 2,174,117 |
| Assets          | 786,787   | 119,191             | 127,336                                 | 2,452             | 33,229 | 1,068,996 |
| Investments     | 46,199    | 8,125               | 6,962                                   |                   | 69     | 61,355    |

  

| 1.1.–31.12.2006 | Finland   | Nordic<br>countries | Eastern Europe and<br>the Baltic states | Western<br>Europe | Others | Total     |
|-----------------|-----------|---------------------|---|-------------------|--------|-----------|
| EUR 1,000       |           |                     |   |                   |        |           |
| Net sales       | 1,265,567 | 253,856             | 209,101                                 | 7,973             | 59,403 | 1,795,900 |
| Assets          | 710,259   | 112,607             | 99,092                                  | 1,188             | 16,019 | 939,165   |
| Investments     | 36,821    | 8,382               | 3,425                                   |                   | 34     | 48,661    |

Revenues are allocated to segments according to the location of customers and assets according to their geographic location.

## 3 ACQUIRED BUSINESSES

On 19 January 2007 a 70% stake in Instel Ab Oy was acquired. The company's business is electrical contracting and electrical maintenance.

On 1 March 2007 100% ownership of K.M. Repo Oy was acquired. The company's business is the manufacture of prefabricated concrete elements and ready-mix concrete. Since 19 March 2007 the company's name has been Elemento Oy Savonlinna.

On 2 March 2007 Zacus Ab and Byggteam Kronqvist Ab were acquired. Both companies are general building contractors.

On 29 March 2007 100% ownership of Uudenkaupungin Rakennus-Putkitus Oy was acquired. The company's business is HVAC installations and technical building servicing.

On 22 May 2007 100% ownership of Sähköraisio Oy was acquired. The company's business is electrical contracting and electrical maintenance.

On 25 May 2007 an 85% stake in the Estonian company Lõhketööd OÜ was acquired. The company's business is quarrying, blasting and demolition.

On 18 June 2007 100% ownership of Jäähdytystaito Oy was acquired. The company's business is sales, maintenance and installation of refrigeration equipment; spare parts sales and expert services.

On 31 October 2007 the construction business of Rakennusliike Sulo Lipsanen Oy was acquired. The company operates as a new building and refurbishment contractor and also as a development contractor.

On 1 November 2007 100% of StP-Rakennus Oy was acquired. The company is a general building contractor.

Aggregated information on these acquisitions is presented in the following table.

| EUR 1,000                         | Carrying amounts<br>before<br>merging<br>31.12.2007 | Fair values<br>recognised after<br>merging<br>31.12.2007 | Carrying amounts<br>before<br>merging<br>31.12.2006 | Fair values<br>recognised after<br>merging<br>31.12.2006 |
|-----------------------------------|---|--|---|--|
| <b>Assets</b>                     |   |  |   |  |
| Tangible assets                   | 2,676   | 3,981  | 1,620   | 2,006  |
| Intangible assets                 | 148   | 148  | 17  | 238  |
| Investments                       | 1,299   | 1,303  | 76  | 76   |
| Deferred tax asset                |   |  | 50  | 50   |
| Inventories                       | 10,236  | 11,914   | 570   | 570  |
| Trade and other receivables       | 4,142   | 4,142  | 1,827   | 1,827  |
| Cash and cash equivalents         | 3,712   | 3,712  | 1,041   | 1,041  |
| Assets, total                     | 22,214  | 25,201   | 5,201   | 5,808  |
| <b>Liabilities</b>                |   |  |   |  |
| Deferred tax liabilities          | 94  | 778  | 6   | 164  |
| Provisions                        | 250   | 250  |   |  |
| Interest-bearing liabilities      | 8,991   | 8,991  | 1,420   | 1,420  |
| Other liabilities                 | 6,890   | 6,890  | 1,419   | 1,419  |
| Liabilities, total                | 16,225  | 16,909   | 2,845   | 3,003  |
| Minority interest                 | 1,392   | 1,392  | 119   | 604  |
| Net assets                        | 4,597   | 6,900  | 2,237   | 2,202  |
| Acquisition cost, total           | 14,390  | 14,390   | 5,320   | 5,320  |
| Goodwill, total                   |   | 7,489  |   | 3,118  |
| <b>Cash flow effect</b>           |   |  |   |  |
| Transaction price paid in cash    |   | 14,390   |   | 5,320  |
| Cash funds of acquired subsidiary |   | -3,712   |   | -1,041   |
| Cash flow effect                  |   | 10,677   |   | 4,279  |

The full-year net sales of the acquired businesses in 2007 were approx. EUR 28,817 thousand. The effect of the acquired businesses on the Group's operating profit for the accounting period was approx. EUR 3,008 thousand.

#### Divested businesses

The Group did not have any business areas classified on the basis of IFRS 5 as available for sale at the end of the accounting period.

The letter of intent between Lemminkäinen Corporation and the Swedish company Peab Asfalt AB concerning the ownership of Kvalitetsasfalt i Mellansverige AB became effective on 7 August 2007. In this transaction Lemminkäinen Corporation sold its 87% interest in the company to Peab Asfalt AB.

Kvalitetsasfalt i Mellansverige Ab had been a part of Lemminkäinen Group's Paving and Mineral Aggregates Division since 2000 and it

operated in the asphalt paving business in Sweden. The net sales of the Paving and Mineral Aggregates Division in 2007 were EUR 636,318 thousand. The divested company contributed EUR 6,219 thousand to this total in its own accounting period.

The divested company's settlement of accounts dated 30 June 2007 is included in the consolidated figures for the accounting period. The effect of the divestment on the Group's profit for the accounting period is minimal.

**4 NOTES CONCERNING LONG-TERM PROJECTS**

| EUR 1,000  | 31.12.2007 | 31.12.2006 |
|--|------------|------------|
| Recognition of project income by the percentage-of-completion method                                 | 1,644,062  | 1,469,837  |
| Incurring costs and recognised net profits of work in progress (less booked losses)                  | 993,243    | 617,765    |
| Payments received in advance (for work not yet done)   | 30,138     | 29,986     |
| Gross project-related receivables from clients   | 75,883     | 72,177     |
| Gross project-related debts to clients   | 64,049     | 75,768     |
| Inventories for own building developments  | 71,700     | 75,285     |
| Investments in housing under construction, net of debts to their owners                              |            |            |
| Investments in housing under construction  | 79,469     | 96,391     |
| Amounts owing to owners of housing under construction  | -59,197    | -107,355   |
| Net elimination  | 59,197     | 96,391     |
| Value added tax booked on the basis of building developments for own use is deducted from net sales. |            |            |
| Value added tax on building developments for own use in the accounting period                        | 43,936     | 38,640     |

**5 OTHER OPERATING INCOME**

| EUR 1,000                                   | 1.1. - 31.12.2007 | 1.1. - 31.12.2006 |
|---|-------------------|-------------------|
| Capital gains on sale of tangible assets    | 3,746             | 6,012             |
| Capital gains on sale of investments        | 5,978             | 6,208             |
| Rental income                               | 1,166             | 1,091             |
| Net income from hedging purchases and sales | 347               | 235               |
| Others                                      | 1,994             | 3,516             |
|   | 13,231            | 17,063            |

**6 OTHER OPERATING EXPENSES**

| EUR 1,000  | 1.1. - 31.12.2007 | 1.1. - 31.12.2006 |
|--|-------------------|-------------------|
| Capital losses on sale of tangible and intangible assets | 609               | 549               |
| Capital losses on sale of investments                    | 107               | 208               |
| Losses from hedging purchases and sales                  |                   | 82                |
| Others   | 247,710           | 209,537           |
|  | 248,425           | 210,376           |

**7 DEPRECIATION AND IMPAIRMENT**

| EUR 1,000                         | 1.1. - 31.12.2007 | 1.1. - 31.12.2006 |
|-----------------------------------|-------------------|-------------------|
| Depreciation of tangible assets   |                   |                   |
| Buildings and structures          | 2,601             | 2,444             |
| Machinery and equipment           | 18,106            | 17,378            |
| Leased assets                     | 10,737            | 12,451            |
| Other tangible assets             | 1,881             | 1,537             |
|                                   | 33,324            | 33,810            |
| Depreciation of intangible assets |                   |                   |
| Software licences                 | 718               | 776               |
| Other intangible rights           | 68                | 259               |
| Other intangible assets           | 98                | 112               |
|                                   | 884               | 1,147             |

No impairment losses were recognised in the 2006 and 2007 accounting periods.



**8 PERSONNEL AND EMPLOYEE BENEFIT EXPENSES**

| EUR 1,000                        | 1.1. - 31.12.2007 | 1.1. - 31.12.2006 |
|----------------------------------|-------------------|-------------------|
| Personnel expenses               |                   |                   |
| Wages and salaries               | <b>327,249</b>    | 287,999           |
| Pensions expenses                | <b>47,455</b>     | 44,268            |
| Other personnel-related expenses | <b>31,764</b>     | 25,651            |
|                                  | <b>406,468</b>    | 357,918           |

Pension expenses are dealt with in greater detail in section 25 of these notes.

| EUR 1,000   | 1.1. - 31.12.2007 | 1.1. - 31.12.2006 |
|---|-------------------|-------------------|
| Management salaries and emoluments                                |                   |                   |
| Salaries and fees paid to board members and the managing director | <b>5,726</b>      | 5,005             |

Related-party transactions are dealt with in section 34 of these notes.

|  | 1.1. - 31.12.2007 | 1.1. - 31.12.2006 |
|--|-------------------|-------------------|
| Average number of employees            |                   |                   |
| Salaried staff                         | <b>3,117</b>      | 2,938             |
| Hourly paid workers                    | <b>6,084</b>      | 5,480             |
|  | <b>9,201</b>      | 8,418             |
| Personnel by business segment          |                   |                   |
| Paving and Mineral Aggregates Division | <b>2,952</b>      | 2,733             |
| Building Materials Division            | <b>749</b>        | 609               |
| Lemcon Ltd                             | <b>1,043</b>      | 993               |
| Oy Alfred A. Palmberg Ab               | <b>2,425</b>      | 2,165             |
| Tekmanni Oy                            | <b>1,918</b>      | 1,812             |
| Group administration                   | <b>114</b>        | 106               |
|  | <b>9,201</b>      | 8,418             |

Pension commitments concerning board members and managing directors

The retirement age of the managing directors of Lemminkäinen Corporation, Oy Alfred A. Palmberg Ab, Lemcon Ltd and Tekmanni Oy is 60 years. The retirement age of the managing directors of other group undertakings is the statutory retirement age.

**9 R&D EXPENDITURE**

Research and development expenditure is expensed as incurred, with the exception of development expenditure satisfying the capitalisation criteria of IAS 38, which is recognised on the balance sheet and amortised through profit or loss over its expected economic lifetime. The Company presently does not have any capitalised development expenses.

**10 FINANCIAL INCOME AND EXPENSES**

| EUR 1,000   | 1.1.-31.12.2007 | 1.1.- 31.12.2006 |
|---|-----------------|------------------|
| Financial expenses                                |                 |                  |
| Interest expenses                                 | 18,724          | 12,962           |
| Losses on the change in fair value of derivatives | 82              | 2,093            |
| Foreign exchange rate losses                      | 2,964           | 2,695            |
| Other financial expenses                          | 423             | 490              |
|   | 22,193          | 18,241           |
| Financial income                                  |                 |                  |
| Interest income                                   | 2,812           | 1,580            |
| Gains on the change in fair value of derivatives  | 2,015           | 135              |
| Dividend income                                   | 130             | 57               |
| Foreign exchange rate gains                       | 1,090           | 1,437            |
| Other financial income                            | 119             | 84               |
|   | 6,166           | 3,293            |
| Financial expenses, net                           | 16,028          | 14,948           |
| Net financial expenses, % of net sales            | 0.74            | 0.83             |
| Net interest expenses, % of net sales             | 0.73            | 0.63             |

| EUR 1,000   | 1.1. - 31.12.2007 | 1.1. - 31.12.2006 |
|---|-------------------|-------------------|
| Exchange rate differences on sales  | -745              | -160              |
| Exchange rate differences on purchases                                      | -120              | -116              |
| Exchange rate gains and losses are included in items above operating profit | -865              | -276              |
| Exchange rate differences on financial items                                | -1,874            | -1,258            |
|   | -2,740            | -1,535            |

**11 SHARE OF THE RESULTS OF AFFILIATES**

| EUR 1,000                          | 1.1. - 31.12.2007 | 1.1. - 31.12.2006 |
|------------------------------------|-------------------|-------------------|
| Share of the profits of affiliates | 927               | 1,226             |
| Share of the losses of affiliates  | -30               | -100              |
|                                    | 897               | 1,126             |

More information on affiliates is provided in section 17 of these notes.

**12 INCOME TAXES**

| EUR 1,000                                  | 1.1. - 31.12.2007 | 1.1. - 31.12.2006 |
|--|-------------------|-------------------|
| Income taxes on normal business operations | -32,924           | -22,613           |
| Income taxes in respect of previous years  | -1,216            | -328              |
| Deferred taxes                             | 3,536             | 1,639             |
|  | -30,604           | -21,303           |
| Domestic and foreign income taxes          |                   |                   |
| Finland                                    | -24,817           | -17,816           |
| Other countries                            | -5,787            | -3,486            |
|  | -30,604           | -21,303           |

## Tax losses

On 31 December 2007 the Group had accumulated confirmed losses, mainly in foreign subsidiaries, totalling EUR 15,323 thousand (EUR 21,101 thousand in 2006). Not all tax losses are recognised as tax assets owing to uncertainty about their future utilisation.

| EUR 1,000                            | 1.1. - 31.12.2007 | 1.1. - 31.12.2006 |
|--------------------------------------|-------------------|-------------------|
| Expiry of unrecognised tax losses    |                   |                   |
| Expire in 2008 (2007)                |                   |                   |
| Expire in 2009 (2008)                | 99                |                   |
| Expire in 2010 (2009)                | 40                | 99                |
| Expire in 2011 (2010)                |                   | 40                |
| Expire in 2012 (2011)                |                   | 65                |
| Expire in 2013 (2012) and thereafter | 15,185            | 20,897            |
|                                      | <b>15,323</b>     | 21,101            |

| EUR 1,000  | 1.1. - 31.12.2007 | 1.1. - 31.12.2006 |
|--|-------------------|-------------------|
| Reconciliation of taxes on the income statement and taxes calculated at the Finnish tax rate |                   |                   |
| Result before taxes  | 111,160           | 94,237            |
| Taxes calculated on the above at the Finnish tax rate  | -28,902           | -24,502           |
| Differing tax rates of foreign subsidiaries  | 1,053             | 786               |
| Tax-exempt income  | 2,406             | 2,587             |
| Non-deductible expenses  | -5,460            | -988              |
| Use of unrecognised earlier tax losses   | 1,555             | 974               |
| Loss-making results for the accounting period  | -563              | -431              |
| Other items  | 523               | 599               |
| Taxes for the previous accounting period   | -1,216            | -328              |
| Taxes on the income statement, total   | <b>-30,604</b>    | -21,303           |

## 13 EARNINGS PER SHARE

Undiluted earnings per share are calculated by dividing the profit attributable to the parent company's shareholders by the weighted average number of shares in issue during the accounting period.

| EUR 1,000  | 1.1. - 31.12.2007 | 1.1. - 31.12.2006 |
|--|-------------------|-------------------|
| Undiluted earnings per share                                       |                   |                   |
| Result attributable to the parent company's shareholders           | 72,940            | 65,802            |
| Weighted average number of shares in the accounting period (1000s) | 17,021            | 17,021            |
| Earnings per share, EUR  | 4.29              | 3.87              |

The Group had no dilutive instruments in the 2006 and 2007 accounting periods.

## 14 DIVIDENDS PAID AND PROPOSED

| EUR 1,000                                  | 1.1. - 31.12.2007 | 1.1. - 31.12.2006 |
|--|-------------------|-------------------|
| Dividend paid during the accounting period |                   |                   |
| Per share for the previous year, EUR       | 1.50              | 1.00              |
| In total for the previous year             | 25,532            | 17,021            |
| Proposed for approval by the AGM           |                   |                   |
| Per share for the accounting period, EUR   | 1.80              | 1.50              |
| In total for the accounting period         | 30,638            | 25,532            |

## 15 TANGIBLE ASSETS

|  | Land   | Buildings and<br>structures | Machinery and<br>equipment | Other<br>tangible<br>assets | Advance<br>payments and<br>work in progress | Total    |
|--|--------|-----------------------------|----------------------------|-----------------------------|---|----------|
| EUR 1,000  |        |                             |                            |                             |   |          |
| Acquisition cost, 1.1.2007                             | 12,553 | 54,348                      | 306,440                    | 26,344                      | 2,315                                       | 402,000  |
| Translation difference                                 | 33     | 101                         | 420                        | 42                          | 2   | 598      |
| Increases  | 834    | 2,013                       | 36,222                     | 2,903                       | 8,425                                       | 50,397   |
| Increases from business combinations                   | 365    | 1,461                       | 1,790                      | 48                          |   | 3,664    |
| Decreases  | -267   | -6,632                      | -34,706                    | -957                        | -2,425                                      | -44,987  |
| Transfers between items                                |        | 535                         | 1,555                      | 405                         | -2,618                                      | -124     |
| Acquisition cost, 31.12.2007                           | 13,519 | 51,826                      | 311,720                    | 28,784                      | 5,699                                       | 411,548  |
| Accumulated depreciation, 1.1.2007                     |        | -32,215                     | -187,395                   | -12,986                     |   | -232,596 |
| Translation difference                                 |        | -27                         | -306                       | -29                         |   | -362     |
| Accumulated depreciation on increases                  |        |                             | -427                       |                             |   | -427     |
| Accumulated depreciation on<br>decreases and transfers |        | 4,914                       | 25,608                     | 701                         |   | 31,222   |
| Transfers between items                                |        |                             | 325                        | -325                        |   |          |
| Depreciation for period                                |        | -2,601                      | -28,841                    | -1,883                      |   | -33,325  |
| Accumulated depreciation, 31.12.2007                   |        | -29,930                     | -191,037                   | -14,522                     |   | -235,488 |
| Carrying amount, 31.12.2007                            | 13,519 | 21,896                      | 120,683                    | 14,262                      | 5,699                                       | 176,060  |
| Carrying amount, 1.1.2007                              | 12,553 | 22,134                      | 119,045                    | 13,358                      | 2,315                                       | 169,404  |
| EUR 1,000  |        |                             |                            |                             |   |          |
| Acquisition cost, 1.1.2006                             | 12,526 | 56,471                      | 282,648                    | 23,359                      | 1,850                                       | 376,854  |
| Translation difference                                 | -30    | -90                         | -405                       | -36                         |   | -561     |
| Increases  | 349    | 677                         | 38,345                     | 3,259                       | 3,161                                       | 45,792   |
| Increases from business combinations                   | 28     | 38                          | 3,362                      | 41                          |   | 3,469    |
| Decreases  | -320   | -3,105                      | -19,689                    | -382                        | -58   | -23,553  |
| Transfers between items                                |        | 358                         | 2,179                      | 102                         | -2,638                                      |          |
| Acquisition cost, 31.12.2006                           | 12,553 | 54,348                      | 306,440                    | 26,344                      | 2,315                                       | 402,000  |
| Accumulated depreciation, 1.1.2006                     |        | -32,128                     | -168,638                   | -11,688                     |   | -212,454 |
| Translation difference                                 |        | 23                          | 248                        | 24                          |   | 295      |
| Accumulated depreciation on increases                  |        | -13                         | -1,521                     | -2                          |   | -1,536   |
| Accumulated depreciation<br>on decreases and transfers |        | 2,346                       | 12,274                     | 290                         |   | 14,909   |
| Transfers between items                                |        |                             | 72                         | -72                         |   |          |
| Depreciation for period                                |        | -2,444                      | -29,829                    | -1,537                      |   | -33,810  |
| Accumulated depreciation, 31.12.2006                   |        | -32,215                     | -187,395                   | -12,986                     |   | -232,596 |
| Carrying amount, 31.12.2006                            | 12,553 | 22,134                      | 119,045                    | 13,358                      | 2,315                                       | 169,404  |
| Carrying amount, 1.1.2006                              | 12,526 | 24,344                      | 114,010                    | 11,671                      | 1,850                                       | 164,400  |

The Group has no capitalised interest expenses.

| EUR 1,000   | 31.12.2007 | 31.12.2006 |
|---|------------|------------|
| Assets acquired under finance lease agreement are included in machinery and equipment as follows: |            |            |
| Acquisition cost, 1.1.  | 102,282    | 87,872     |
| Translation difference  | 159        | -116       |
| Increases   | 11,862     | 18,093     |
| Decreases   | -12,234    | -3,566     |
| Acquisition cost, 31.12.  | 102,069    | 102,282    |
| Accumulated depreciation, 31.12.  | -54,337    | -50,375    |
| Carrying amount, 31.12.   | 47,732     | 51,907     |

## 16 INTANGIBLE ASSETS

|   | Goodwill | Intangible rights | Other capitalised expenditure | Advance payments | Total  |
|---|----------|-------------------|-------------------------------|------------------|--------|
| EUR 1,000   |          |                   |                               |                  |        |
| Acquisition cost, 1.1.2007                          | 68,197   | 6,463             | 1,582                         | 84               | 76,326 |
| Translation difference                              | 351      | -1                | 17                            |                  | 367    |
| Increases   | 9,170    | 355               | 435                           | 277              | 10,238 |
| Increases from business combinations                | 527      | 20                |                               |                  | 547    |
| Decreases   | -3,151   | -312              | -61                           | -17              | -3,542 |
| Transfers between items                             |          | 36                | 124                           | -36              | 124    |
| Acquisition cost, 31.12.2007                        | 75,093   | 6,561             | 2,097                         | 308              | 84,060 |
| Accumulated depreciation, 1.1.2007                  |          | -4,436            | -1,240                        |                  | -5,676 |
| Translation difference                              |          | 1                 | -17                           |                  | -16    |
| Accumulated depreciation on decreases and transfers |          | 198               | 44                            |                  | 243    |
| Depreciation for accounting period                  |          | -786              | -98                           |                  | -884   |
| Accumulated depreciation, 31.12.2007                |          | -5,023            | -1,311                        |                  | -6,334 |
| Carrying amount, 31.12.2007                         | 75,093   | 1,539             | 786                           | 308              | 77,725 |
| Carrying amount, 1.1.2007                           | 68,197   | 2,027             | 342                           | 84               | 70,650 |

|   | Goodwill | Intangible rights | Other capitalised expenditure | Advance payments | Total  |
|---|----------|-------------------|-------------------------------|------------------|--------|
| EUR 1,000   |          |                   |                               |                  |        |
| Acquisition cost, 1.1.2006                          | 63,454   | 5,245             | 1,550                         | 438              | 70,687 |
| Translation difference                              | -192     | -1                | -15                           |                  | -209   |
| Increases   | 2,029    | 871               | 49                            | 152              | 3,102  |
| Increases from business combinations                | 3,118    | 225               | 13                            |                  | 3,357  |
| Decreases   | -213     | -383              | -15                           |                  | -611   |
| Transfers between items                             |          | 507               |                               | -507             |        |
| Acquisition cost, 31.12.2006                        | 68,197   | 6,463             | 1,582                         | 84               | 76,326 |
| Accumulated depreciation, 1.1.2006                  |          | -3,578            | -1,152                        |                  | -4,730 |
| Translation difference                              |          |                   | 15                            |                  | 15     |
| Accumulated depreciation on decreases and transfers |          | 178               | 9                             |                  | 187    |
| Depreciation for accounting period                  |          | -1,035            | -112                          |                  | -1,147 |
| Accumulated depreciation, 31.12.2006                | -4,436   | -1,240            |                               | -5,676           |        |
| Carrying amount, 31.12.2006                         | 68,197   | 2,027             | 342                           | 84               | 70,650 |
| Carrying amount, 1.1.2006                           | 63,454   | 1,666             | 397                           | 438              | 65,956 |

Goodwill impairment tests are made at least once a year and whenever there are indications of possible impairment. The tests are carried out as value-in-use calculations of individual businesses in accordance with the smallest cash-generating unit principle. The calculations are prepared in accordance with the management's estimates of business development and the future outlook. The management's estimates are

based on its knowledge and long experience of the Company's business sectors as well as on development forecasts generally available for them. The management does not foresee any significant changes occurring in the market or competitive conditions of the business sectors over the forecast period compared with the present situation.

Goodwill is allocated to the following cash-generating units:

| EUR 1,000                              | Finland | Nordic countries <sup>1)</sup> | Eastern Europe and the Baltic states | Market areas, total | Common to segment <sup>1)</sup> | Total  |
|--|---------|--------------------------------|--------------------------------------|---------------------|---------------------------------|--------|
| 31.12.2007                             |         |                                |                                      |                     |                                 |        |
| Paving and Mineral Aggregates Division | 2,239   | 10,421                         | 715                                  | 13,375              | 23,768                          | 37,143 |
| Building Materials Division            | 7,421   |                                |                                      | 7,421               |                                 | 7,421  |
| Lemcon Ltd                             | 259     | 73                             |                                      | 333                 |                                 | 333    |
| Oy Alfred A. Palmberg Ab               | 4,834   |                                |                                      | 4,834               |                                 | 4,834  |
| Tekmanni Oy                            | 25,363  |                                |                                      | 25,363              |                                 | 25,363 |
|  | 40,117  | 10,494                         | 715                                  | 51,326              | 23,768                          | 75,093 |
| EUR 1,000                              | Finland | Nordic countries <sup>1)</sup> | Eastern Europe and the Baltic states | Market areas, total | Common to segment <sup>1)</sup> | Total  |
| 31.12.2006                             |         |                                |                                      |                     |                                 |        |
| Paving and Mineral Aggregates Division | 2,239   | 11,400                         | 427                                  | 14,067              | 24,711                          | 38,778 |
| Building Materials Division            | 3,294   |                                |                                      | 3,294               |                                 | 3,294  |
| Lemcon Ltd                             | 14      |                                |                                      | 14                  |                                 | 14     |
| Oy Alfred A. Palmberg Ab               | 1,786   |                                |                                      | 1,786               |                                 | 1,786  |
| Tekmanni Oy                            | 24,324  |                                |                                      | 24,324              |                                 | 24,324 |
|  | 31,658  | 11,400                         | 427                                  | 43,485              | 24,711                          | 68,197 |

<sup>1)</sup> Goodwill reported under the column heading "Common to segment" has arisen from the acquisition of asphalt businesses in Denmark and Norway (in 2006 Denmark, Norway and Sweden). It is allocated to the Paving and Mineral Aggregates Division because the Company's strategy is to operate extensively in the countries of the Baltic Rim region. This goodwill has been tested at the level of the whole segment, in addition to which the goodwill allocated to each business area of the paving and mineral aggregates segment has been tested.

In impairment testing the discounted present value of the recoverable cash flows of each cash-generating unit is compared with its carrying amount. If the present value is lower than the carrying amount, the difference is recognised through profit or loss as an expense in the current year.

Cash flow statements of the business units are prepared for a planning period covering the next 5-7 years, depending on the predictability of the unit's business and operating environment. Cash

flow forecasting beyond that planning period is cautious and based on the assumption that there will be no real growth of the business.

The weighted average cost of capital (WACC), calculated for each individual unit, is used as the discount factor. WACC takes into account the risk-free interest rate, the liquidity premium, the expected market rate of return, the industry's beta value, and the debt interest rate. These components are weighted according to the fixed, average capital structure. Pre-tax WACC is determined unit-specifically in testing.



Key assumptions made in the calculation of value in use:

|                                     | Paving and Mineral<br>Aggregates Division | Building Materials<br>Division | Lemcon Ltd | Oy Alfred A.<br>Palmberg Ab | Tekmanni Oy |
|-------------------------------------|---|--------------------------------|------------|-----------------------------|-------------|
| 2007                                |   |                                |            |                             |             |
| Discount rate, % (before taxes)     | 9.3                                       | 10.1                           | 9.6        | 10.2                        | 13.6        |
| Average growth rate of net sales, % | 2.5                                       | 4.4                            | 2.3        | 2.6                         | 3.6         |
| Long-term inflation rate, %         | 1.0                                       | 1.0                            | 1.0        | 1.0                         | 1.0         |
|                                     | Paving and Mineral<br>Aggregates Division | Building Materials<br>Division | Lemcon Ltd | Oy Alfred A.<br>Palmberg Ab | Tekmanni Oy |
| 2006                                |   |                                |            |                             |             |
| Discount rate, % (before taxes)     | 9.3                                       | 10.1                           | 9.7        | 10.2                        | 13.6        |
| Average growth rate of net sales, % | 2.5                                       | 4.4                            | 2.4        | 2.6                         | 3.6         |
| Long-term inflation rate, %         | 1.0                                       | 1.0                            | 1.0        | 1.0                         | 1.0         |

Goodwill impairment tests made during the third quarter of 2007 indicated that the present value of cash flows exceeded the carrying amount in all of the business units. There was therefore no need to recognise any impairment of goodwill.

In connection with the impairment tests, sensitivity analyses were made to determine how possible changes in key assumptions of the unit-specific impairment tests would affect the results of those tests. The key assumptions affecting the present value of cash flows are the development of market and competitive conditions, the scope and profitability of the tested business, and the discount factor. In the sensitivity analyses the calculation variables affecting these assumptions

are varied and the effects of the changes on the margin between the carrying value and present value of the cash flows are examined.

According to the results of the sensitivity analyses, key assumption variations that are generally relevant, reasonable and customary for Lemminkäinen's business sectors would not give rise to the need for impairment. Significant and long-lasting changes of an adverse nature in the operating environments of the tested units might give rise to the need for impairment. The operating environments of Lemminkäinen's business sectors are inherently stable and their short- and long-term predictability is reasonably good.

## 17 SHARES IN AFFILIATED UNDERTAKINGS

| EUR 1,000                | 31.12.2007   | 31.12.2006 |
|--------------------------|--------------|------------|
| Acquisition cost, 1.1.   | <b>3,912</b> | 2,752      |
| Translation difference   | <b>111</b>   | -60        |
| Increases                | <b>749</b>   | 1,281      |
| Decreases                | <b>-30</b>   | -61        |
| Acquisition cost, 31.12. | <b>4,742</b> | 3,912      |

Most important affiliates:

| EUR 1,000                    | Group's ownership, % | Assets | Liabilities | Net sales | Result for period |
|------------------------------|----------------------|--------|-------------|-----------|-------------------|
| 2007                         |                      |        |             |           |                   |
| Genvej A/S, Denmark          | 50.0                 | 511    | 80          | 80        | 1                 |
| Martin Haraldstad AS, Norway | 50.0                 | 4,602  | 1,567       | 5,459     | 906               |
| Nordasfalt AS, Norway        | 50.0                 | 7,994  | 4,615       | 17,794    | 890               |
| Ullensaker Asfalt, Norway    | 50.0                 | 2,279  | 206         | 8,602     | 115               |
| 2006                         |                      |        |             |           |                   |
| Genvej A/S, Denmark          | 50.0                 | 773    | 343         | 72        | 28                |
| Martin Haraldstad AS, Norway | 50.0                 | 4,019  | 1,952       | 4,588     | 695               |
| Nordasfalt AS, Norway        | 50.0                 | 6,626  | 3,599       | 16,193    | 1,437             |
| Ullensaker Asfalt, Norway    | 50.0                 | 2,043  | 138         | 6,705     | 284               |

**18 FINANCIAL ASSETS AND LIABILITIES BY CLASS**

|   | Balance<br>sheet<br>value | Financial assets/<br>liabilities recognised<br>at fair value through<br>profit or loss | Loans and<br>other<br>receivables | Available-<br>for-sale<br>financial<br>assets | Financial<br>liabilities<br>recognised at<br>amortised cost | Fair value |
|---|---------------------------|--|-----------------------------------|---|---|------------|
| EUR 1,000   |                           |  |                                   |   |   |            |
| 31.12.2007  |                           |  |                                   |   |   |            |
| Non-current financial assets                      |                           |  |                                   |   |   |            |
| Shares and holdings                               | 4,990                     |  |                                   | 4,990   |   |            |
| Other non-current receivables                     | 3,740                     |  | 3,740                             |   |   | 3,740      |
| Current financial assets                          |                           |  |                                   |   |   |            |
| Trade and other receivables                       | 232,719                   |  | 232,719                           |   |   | 232,719    |
| Derivative contracts <sup>1)</sup>                | 962                       | 962  |                                   |   |   | 962        |
| Cash and cash equivalents                         | 78,534                    |  | 78,534                            |   |   | 78,534     |
| Total   | 320,945                   | 962  | 314,993                           | 4,990   |   | 315,955    |
| Non-current financial liabilities                 |                           |  |                                   |   |   |            |
| Loans   | 139,454                   |  |                                   |   | 139,454   | 138,515    |
| Other non-current liabilities                     | 1,642                     |  |                                   |   | 1,642   | 1,642      |
| Current financial liabilities                     |                           |  |                                   |   |   |            |
| Loans   | 217,552                   |  |                                   |   | 217,552   | 218,265    |
| Accounts payable and other<br>current liabilities | 98,827                    |  |                                   |   | 98,827  | 98,827     |
| Derivative contracts <sup>2)</sup>                | 819                       | 819  |                                   |   |   | 819        |
| Total   | 458,293                   | 819  |                                   |   | 457,474   | 458,068    |

<sup>1)</sup> The figure does not include derivatives subject to hedge accounting (EUR 279 thousand)

<sup>2)</sup> The figure does not include derivatives subject to hedge accounting (EUR 112 thousand)

|   | Balance<br>sheet<br>value | Financial assets/<br>liabilities recognised<br>at fair value through<br>profit or loss | Loans and<br>other<br>receivables | Available-<br>for-sale<br>financial<br>assets | Financial<br>liabilities<br>recognised at<br>amortised cost | Fair value |
|---|---------------------------|--|-----------------------------------|---|---|------------|
| EUR 1,000   |                           |  |                                   |   |   |            |
| 31.12.2006  |                           |  |                                   |   |   |            |
| Non-current financial assets                      |                           |  |                                   |   |   |            |
| Shares and holdings                               | 5,490                     |  |                                   | 5,490   |   |            |
| Other non-current receivables                     | 2,154                     |  | 2,154                             |   |   | 2,154      |
| Current financial assets                          |                           |  |                                   |   |   |            |
| Trade and other receivables                       | 217,535                   |  | 217,535                           |   |   | 217,535    |
| Cash and cash equivalents                         | 60,639                    |  | 60,639                            |   |   | 60,639     |
| Total   | 285,819                   |  | 280,329                           | 5,490   |   | 280,329    |
| Non-current financial liabilities                 |                           |  |                                   |   |   |            |
| Loans   | 91,155                    |  |                                   |   | 91,155  | 89,855     |
| Other non-current liabilities                     | 1,642                     |  |                                   |   | 1,642   | 1,642      |
| Current financial liabilities                     |                           |  |                                   |   |   |            |
| Loans   | 252,452                   |  |                                   |   | 252,452   | 253,178    |
| Accounts payable and other<br>current liabilities | 82,633                    |  |                                   |   | 82,633  | 82,633     |
| Derivative contracts <sup>1)</sup>                | 2,070                     | 2,070  |                                   |   |   | 2,070      |
| Total   | 429,951                   | 2,070  |                                   |   | 427,882   | 429,377    |

<sup>1)</sup> The figure does not include derivatives subject to hedge accounting (EUR 22 thousand).

**Measurement of fair values**

Shares and holdings include both listed and unlisted shares. There were no listed shares on the balance sheets dated 31 December 2007 and 31 December 2006. The fair value of the Group's unlisted shares could not be measured reliably because they have no active markets.

Other non-current receivables include interest-bearing loan receivables, and their balance sheet values correspond to their fair values.

Trade and other receivables are current receivables carried at a reasonable estimate of their fair value.

Derivative receivables and liabilities are fair valued. The fair value of derivative contracts is the profit or loss resulting from contract closure based on the market price prevailing on the balance sheet date. The fair values of interest rate swap agreements are based on discounted cash flows, and the fair values of currency and interest rate options are based on generally accepted valuation models. The fair values of

forward foreign exchange contracts are based on market rates quoted on the balance sheet date.

Cash and cash equivalents comprise bank account balances and risk-free liquid investments with maturities of less than three months. Cash and cash equivalents are recognised at cost. Because the maturities of cash-equivalent investments are short, their fair value is considered the same as their acquisition cost.

The fair values of non-current and current loans are calculated by discounting the loans' future cash flows using the interest rate that the Group would receive for a comparable loan on the balance sheet date. The weighted average of the interest rates used for discounting in 2007 was 4.94% (4.04% in 2006).

The balance sheet value of accounts payable and other current liabilities is a reasonable estimate of their fair value.

Financial income and expenses by class:

|  | Interest<br>income | Interest<br>expenses | Exchange<br>gains and<br>losses | Dividend<br>income | Other financial<br>expenses<br>and income | Exchange gains<br>/ losses on<br>the fair value<br>of derivatives |
|--|--------------------|----------------------|---------------------------------|--------------------|---|---|
| EUR 1,000  |                    |                      |                                 |                    |   |   |
| 31.12.2007   |                    |                      |                                 |                    |   |   |
| Financial assets / liabilities<br>recognised at fair value |                    |                      |                                 |                    |   | 1,933   |
| Loans and other receivables                                | 2,812              |                      | 102                             |                    | -122                                      |   |
| Available-for-sale financial assets                        |                    |                      | -12                             | 130                |   |   |
| Financial liabilities<br>recognised at amortised cost      |                    | -18,724              | -336                            |                    | -138                                      |   |
|  | Interest<br>income | Interest<br>expenses | Exchange<br>gains and<br>losses | Dividend<br>income | Other financial<br>expenses<br>and income | Exchange gains<br>/ losses on<br>the fair value<br>of derivatives |
| EUR 1,000  |                    |                      |                                 |                    |   |   |
| 31.12.2006   |                    |                      |                                 |                    |   |   |
| Financial assets / liabilities<br>recognised at fair value |                    |                      | -220                            |                    | -90                                       | -1,958  |
| Loans and other receivables                                | 1,580              |                      | 229                             |                    | -110                                      |   |
| Available-for-sale financial assets                        |                    |                      |                                 | 57                 | 33  |   |
| Financial liabilities<br>recognised at amortised cost      |                    | -12,962              | -13                             |                    | -175                                      |   |

**19 AVAILABLE-FOR-SALE INVESTMENTS**

| EUR 1,000                            | 31.12.2007 | 31.12.2006 |
|--------------------------------------|------------|------------|
| Balance sheet value, 1.1.            | 5,490      | 8,108      |
| Increases                            | 530        | 122        |
| Increases from business combinations | 1,118      | 76         |
| Change in fair value                 | -88        | -1,886     |
| Decreases                            | -2,567     | -1,435     |
| Transfers between items              | 507        | 505        |
| Balance sheet value, 31.12.          | 4,990      | 5,490      |

There were no listed shares on the balance sheets dated 31 December 2007 and 31 December 2006. As the fair value of the Group's unlisted shares could not be measured reliably, they are recognised at cost less any impairment.

**20 DEFERRED TAXES**

| EUR 1,000                                     | 31.12.2007    | 31.12.2006 |
|---|---------------|------------|
| Deferred tax assets                           |               |            |
| Internal margin on fixed assets               | 1,299         | 1,001      |
| Finance leasing                               | 1,372         | 1,425      |
| Landscaping provision                         | 152           | 159        |
| Confirmed losses                              | 716           | 155        |
| Personnel-related obligations                 | 511           | 630        |
| Recognition of long-term projects             | 58            |            |
| Fair valuation                                | 199           | 469        |
| Other temporary differences                   | 547           | 475        |
|   | <b>4,852</b>  | 4,314      |
| Deferred tax liabilities                      |               |            |
| Accumulated depreciation differences          | 4,333         | 4,613      |
| Revaluations                                  | 834           | 969        |
| Recognition of income from long-term projects | 4,671         | 7,614      |
| Fair valuation                                | 1,755         | 771        |
| Other temporary differences                   | 1,325         | 654        |
|   | <b>12,918</b> | 14,621     |
| Deferred tax liabilities                      | <b>8,066</b>  | 10,307     |

No deferred tax liability is recognised in respect of the undistributed profits of foreign subsidiaries because the funds are permanently invested in operations abroad.

**21 INVENTORIES**

| EUR 1,000                            | 31.12.2007     | 31.12.2006 |
|--------------------------------------|----------------|------------|
| Materials and supplies               | 29,405         | 23,758     |
| Building plots                       | 101,885        | 104,618    |
| Work in progress                     | 118,569        | 97,397     |
| Apartments, construction in progress | 359            | 367        |
| Apartments, completed                | 44,905         | 24,141     |
| Finished products / goods            | 33,468         | 30,863     |
| Advance payments                     | 2,356          | 735        |
|                                      | <b>330,948</b> | 281,880    |
| Written-down inventory               |                |            |
| Write-downs made                     |                | 238        |

**22 NON-CURRENT AND CURRENT RECEIVABLES**

| EUR 1,000               | 31.12.2007   | 31.12.2006 |
|-------------------------|--------------|------------|
| Non-current receivables |              |            |
| Interest-bearing        |              |            |
| Loan receivables        | 3,740        | 2,154      |
|                         | <b>3,740</b> | 2,154      |
| Current receivables     |              |            |
| Interest-bearing        |              |            |
| Loan receivables        | 3,572        | 354        |
|                         | <b>3,572</b> | 354        |

| EUR 1,000   | 31.12.2007     | 31.12.2006 |
|---|----------------|------------|
| Non-interest-bearing                                      |                |            |
| Trade receivables   | 229,105        | 216,954    |
| Project income receivables                                | 93,707         | 89,014     |
| Receivables from affiliates                               | 42             | 227        |
| Tax assets  | 7,333          | 3,353      |
| Interest receivables                                      | 1,243          | 2,006      |
| Personnel expenses  | 2,458          | 3,682      |
| Other prepayments and accrued income                      | 17,095         | 8,753      |
| Fair value of derivatives                                 | 1,241          | 22         |
| Receivables from real estate companies under construction | 11,500         | 9,094      |
| Other receivables   | 20,107         | 7,262      |
|   | <b>383,832</b> | 340,367    |
| Trade and other receivables, total                        | <b>387,404</b> | 340,721    |

Non-current interest-bearing loan receivables include mainly receivables from Tiejyhtiö Ykköstie Oy. The balance sheet values of current and non-current interest-bearing loan receivables correspond to their fair values. Trade receivables amounting to EUR 921 thousand (EUR 1,046 thousand in 2006) were recognised as credit losses during the accounting period.

## 23 CASH AND CASH EQUIVALENTS

| EUR 1,000                 | 31.12.2007    | 31.12.2006 |
|---------------------------|---------------|------------|
| Investments               | 12,574        | 12,271     |
| Cash in hand at and banks | 65,960        | 48,369     |
|                           | <b>78,534</b> | 60,639     |

## 24 NOTES CONCERNING SHAREHOLDERS' EQUITY

| EUR 1,000  | Number of shares<br>(1,000) | Share<br>capital | Share premium<br>account | Total  |
|------------|-----------------------------|------------------|--------------------------|--------|
| 1.1.2006   | 17,021                      | 34,043           | 5,750                    | 39,793 |
| 31.12.2006 | 17,021                      | 34,043           | 5,750                    | 39,793 |
| 31.12.2007 | 17,021                      | 34,043           | 5,750                    | 39,793 |

Lemminkäinen Corporation has one share class and one share series. The number of issued shares is 17,021,250. The nominal value of the shares is EUR 2.00 per share, and the Group's maximum share capital is EUR 80 million. All of the issued shares are fully paid up. The Group is not holding any treasury shares.

| EUR 1,000               | 31.12.2007 | 31.12.2006 |
|-------------------------|------------|------------|
| Translation differences | 59         | 109        |
| Revaluation reserve     | 211        | 70         |

Share premiums are recognised in the share premium account

Translation differences include the differences arising from the translation of the financial statements of foreign units. The gains and losses resulting from the hedging of net investments in foreign units are also included in translation differences when the criteria set for hedge accounting are satisfied.

Changes in the fair value of available-for-sale investments as well as the effective part of derivatives falling within the scope of hedge accounting are recognised in the revaluation reserve.

| EUR 1,000   | 31.12.2007 | 31.12.2006 |
|---|------------|------------|
| Retained earnings, 1.1.                           | 208,032    | 159,242    |
| Reversal of dividend liability                    | 9          | 9          |
| Dividends paid                                    | -25,532    | -17,021    |
| Retained earnings, 31.12.                         | 182,510    | 142,230    |
| Result for the accounting period                  | 72,940     | 65,802     |
| Shareholders' equity on the balance sheet, 31.12. | 255,449    | 208,032    |
| Share of appropriations in retained earnings      | -17,050    | -17,498    |
| Distributable shareholders' equity                | 238,400    | 190,534    |

## 25 PENSION OBLIGATIONS

| EUR 1,000                              | 31.12.2007 | 31.12.2006 |
|--|------------|------------|
| Defined benefit pension obligations    | 640        | 1,113      |
| Other pension obligations              |            | 27         |
| Pension liability on the balance sheet | 640        | 1,140      |

### Reconciliation of defined benefit pension obligations

#### The movement in the defined benefit obligation over the year

|                            |        |        |
|----------------------------|--------|--------|
| Beginning of year          | 10,930 | 9,641  |
| Exchange differences       | 227    | -220   |
| Current service cost       | 606    | 404    |
| Interest cost              | 464    | 456    |
| Actuarial losses and gains | -852   | 755    |
| Benefits paid              | -120   | -107   |
| End of year                | 11,255 | 10,930 |

#### The movement in the fair value of plan assets over the year

|                                |       |       |
|--------------------------------|-------|-------|
| Beginning of year              | 8,963 | 8,006 |
| Exchange differences           | 218   | -171  |
| Expected return on plan assets | 544   | 464   |
| Actuarial losses and gains     | -747  | 356   |
| Employer contribution          | 1,053 | 415   |
| Benefits paid                  | -120  | -107  |
| End of year                    | 9,911 | 8,963 |

|                                       |        |        |
|---------------------------------------|--------|--------|
| Present value of unfunded obligations | 846    | 524    |
| Present value of funded obligations   | 11,255 | 10,930 |
| Fair value of funds                   | -9,911 | -8,963 |
|                                       | 2,189  | 2,490  |

|   |        |       |
|---|--------|-------|
| Unrecognised actuarial gains and losses               | -1,724 | -952  |
| Unrecognised costs of past service                    | 174    | 261   |
| Other items relating to pension and other obligations |        | -686  |
| Defined benefit pension obligations in balance sheet  | 640    | 1,113 |

#### Recognised expenses relating to defined benefit pension plans

|   |      |      |
|---|------|------|
| Pension costs based on service in the accounting period | 588  | 433  |
| Interest cost of obligation stemming from benefits      | 495  | 481  |
| Expected yield on funds belonging to the plan           | -476 | -464 |
| Actuarial gains and losses                              | 61   |      |
| Costs based on past service                             | -87  | -87  |
| Losses/gains from contraction of the plan               | 135  | 50   |
|   | 715  | 414  |



| EUR 1,000   | 31.12.2007 | 31.12.2006 |
|---|------------|------------|
| Change in pension obligation on the balance sheet |            |            |
| Obligation at start of period                     | 1,113      | 1,153      |
| Translation differences                           | 30         | -20        |
| Employer payments                                 | -1,219     | -434       |
| Net items recorded on the income statement        | 715        | 414        |
| Obligation at end of period                       | 640        | 1,113      |

The pension schemes of group companies operating in different countries are generally defined contribution plans. Payments in respect of defined contribution plans are expensed on the income statement in the accounting period during which they are made. Group pensions for which the present value of the associated obligations is determined by a method based on future benefits and for which the funds belonging to the plan are fair valued on the accounting date are classified as defined

benefit pension plans. The actuarial gains and losses arising from these pension provisions are recognised on the income statement over the expected average remaining working lives of the participating employees to the extent that it exceeds 10% of the present value of the defined benefit obligation or, if greater, 10% of the fair value of plan's assets.

|  | 31.12.2007 | 31.12.2007 | 31.12.2006 | 31.12.2006 |
|--|------------|------------|------------|------------|
| The most important actuarial assumptions | Finland    | Abroad     | Finland    | Abroad     |
| Discount rate, %                         | 4.5        | 4.5        | 4.5        | 4.5        |
| Expected yield on funds, %               | 6.5        | 5.5        | 5.4        | 5.5        |
| Future pay rise assumption, %            | 3.0        | 4.5        | 3.0        | 3.0        |
| Future pension rise assumption, %        | 2.0        | 1.8        | 2.1        | 2.5        |
| Inflation rate, %                        | 2.1        | 3.0        | 2.0        | 3.0        |

## 26 PROVISIONS

| EUR 1,000                      | Credit loss<br>provision | Warranty<br>provision | Landscaping<br>provisions | Onerous<br>construction<br>projects | Other<br>provisions | Total<br>31.12.2007 | Total<br>31.12.2006 |
|--------------------------------|--------------------------|-----------------------|---------------------------|-------------------------------------|---------------------|---------------------|---------------------|
| Provisions, 1.1.               | 129                      | 5,921                 | 900                       | 8                                   | 412                 | 7,370               | 6,416               |
| Translation differences        | 6                        | -6                    | 6                         |                                     |                     | 6                   | -2                  |
| Increases in provisions        | 11                       | 1,528                 | 97                        | 459                                 | 70                  | 2,164               | 2,410               |
| Expensed provisions            | -1                       | -970                  | -52                       |                                     | -12                 | -1,035              | -1,189              |
| Reversals of unused provisions | -21                      | -332                  |                           |                                     |                     | -354                | -264                |
| Provisions, 31.12.2007         | 124                      | 6,141                 | 950                       | 466                                 | 470                 | 8,152               |                     |
| Provisions, 31.12.2006         | 129                      | 5,921                 | 900                       | 8                                   | 412                 |                     | 7,370               |

| EUR 1,000                 | 31.12.2007 | 31.12.2006 |
|---------------------------|------------|------------|
| Provisions categorised as |            |            |
| Long-term                 | 1,748      | 1,715      |
| Short-term                | 6,404      | 5,655      |
|                           | 8,152      | 7,370      |

A provision is made when the Group has a legal or de facto obligation based on some past event and it is likely that freedom from liability will either require a financial payment or result in financial loss, and that the amount of liability can be reliably measured.

Provisions for construction warranties are calculated on the basis of the level of warranty expenses actually incurred in earlier accounting

periods. If the Group will receive reimbursement from a subcontractor or material supplier on the basis of an agreement in respect of anticipated expenses, the future compensation is recognised when its receipt is in practice beyond doubt. Provisions in respect of landscaping obligations are made according to the use of ground materials.

**27 LOANS**

| EUR 1,000   | 31.12.2007<br>Balance sheet values | 31.12.2007<br>Fair values | 31.12.2006<br>Balance sheet values | 31.12.2006<br>Fair values |
|---|------------------------------------|---------------------------|------------------------------------|---------------------------|
| Non-current   |                                    |                           |                                    |                           |
| Loans from credit institutions                                  | 98,091                             | 97,152                    | 36,938                             | 35,789                    |
| Finance leasing liabilities                                     | 39,668                             | 39,668                    | 45,264                             | 45,114                    |
| Other non-current liabilities                                   | 1,695                              | 1,695                     | 8,953                              | 8,951                     |
|   | <b>139,454</b>                     | <b>138,515</b>            | 91,155                             | 89,855                    |
| Current   |                                    |                           |                                    |                           |
| Amortisation of loans from credit institutions in the next year | 40,027                             | 40,740                    | 25,099                             | 25,682                    |
| Amortisation of finance leasing liabilities in the next year    | 13,505                             | 13,505                    | 13,058                             | 13,192                    |
| Chequing accounts   | 5,184                              | 5,184                     |                                    |                           |
| Debts to owners of housing under construction                   | 63,390                             | 63,390                    | 57,462                             | 57,462                    |
| Other current loans   | 95,445                             | 95,445                    | 156,833                            | 156,842                   |
|   | <b>217,552</b>                     | <b>218,265</b>            | 252,452                            | 253,178                   |

The fair values of loans are calculated by discounting the future cash flows arising from loans by the interest that the Group would receive on corresponding loans at the accounting date. The weighted average interest rate used for discounting is 4.94% (4.04% in year 2006).

| EUR 1,000                                       | 31.12.2007     | 31.12.2006 |
|---|----------------|------------|
| Maturities of non-current loans                 |                |            |
| Due for repayment in 2008 (2007)                | 53,532         | 38,157     |
| Due for repayment in 2009 (2008)                | 38,372         | 31,630     |
| Due for repayment in 2010 (2009)                | 30,450         | 20,551     |
| Due for repayment in 2011 (2010)                | 22,996         | 13,423     |
| Due for repayment in 2012 (2011)                | 21,255         | 5,521      |
| Due for repayment in 2013 (2012) and thereafter | 26,380         | 20,030     |
|   | <b>192,985</b> | 129,312    |

| EUR 1,000 | 31.12.2007<br>Non-current<br>loans by<br>currency | 31.12.2007<br>Current<br>loans by<br>currency | 31.12.2006<br>Non-current<br>loans by<br>currency | 31.12.2006<br>Current<br>loans by<br>currency |
|-----------|---|---|---|---|
| EUR       | 121,302   | 197,423                                       | 57,522  | 237,642                                       |
| DKK       | 9,192   | 9,099   | 22,643  | 7,146   |
| EEK       | 194   | 45  | 430   | 280   |
| LTL       |   | 869   |   |   |
| NOK       | 8,765   | 5,221   | 8,208   | 5,592   |
| SEK       |   |   | 2,353   | 1,792   |
| USD       |   | 4,895   |   |   |
|           | <b>139,454</b>                                    | <b>217,552</b>                                | 91,155  | 252,452                                       |

The following table describes the exposure of the Group's loans to interest rate movements and rate fixing intervals. In the table, interest-bearing liabilities are classified according to the amortisation date or the next interest rate adjustment date.

| EUR 1,000                               | Less than 1 year | 1-5 years | Over 5 years | Total   |
|---|------------------|-----------|--------------|---------|
| 31.12.2007                              |                  |           |              |         |
| Loans, total                            | 328,112          | 24,560    | 4,333        | 357,005 |
| Effect of interest rate swap agreements | -76,029          | 47,431    | 28,597       |         |
|   | 252,083          | 71,991    | 32,930       | 357,005 |
| 31.12.2006                              |                  |           |              |         |
| Loans, total                            | 316,764          | 26,772    | 71           | 343,607 |
| Effect of interest rate swap agreements | -3,362           | 3,362     |              |         |
|   | 313,402          | 30,134    | 71           | 343,607 |

|  | 31.12.2007 | 31.12.2006 |
|--|------------|------------|
| Weighted averages of effective interest rates on interest-bearing debt |            |            |
| Loans from credit institutions   | 4.76       | 3.96       |
| Finance leasing debts  | 5.26       | 4.43       |
| Other current loans  | 4.81       | 3.76       |
| EUR 1,000  | 31.12.2007 | 31.12.2006 |
| Interest-bearing net debt  |            |            |
| Interest-bearing non-current liabilities                               | 139,454    | 91,155     |
| Interest-bearing current liabilities                                   | 217,552    | 252,452    |
| Cash and cash equivalents  | 78,534     | 60,639     |
|  | 278,471    | 282,968    |
| Finance leasing debts  |            |            |
| EUR 1,000  | 31.12.2007 | 31.12.2006 |
| Finance leasing debts and interest on them is due as follows           |            |            |
| In one year or earlier   | 15,407     | 14,995     |
| Over one year, but less than five years                                | 34,951     | 39,764     |
| Over five years  | 11,787     | 10,995     |
|  | 62,145     | 65,754     |
| Present value of minimum leases  |            |            |
| In one year or earlier   | 14,735     | 13,964     |
| Over one year, but less than five years                                | 31,490     | 35,781     |
| Over five years  | 9,720      | 9,395      |
|  | 55,944     | 59,141     |
| Accumulated future financial expenses from finance leasing debts       | 6,201      | 6,613      |
| Finance leasing debts  |            |            |
| Non-current finance leasing debts                                      | 39,668     | 45,264     |
| Current finance leasing debts  | 13,505     | 13,058     |
|  | 53,173     | 58,322     |

## 28 ACCOUNTS PAYABLE AND OTHER LIABILITIES

|  | 31.12.2007 | 31.12.2006 |
|--|------------|------------|
| EUR 1,000                                      |            |            |
| Non-current                                    |            |            |
| Prepayments received, over 1 year              |            | 36         |
| Accounts payable, over 1 year                  | 1,642      | 1,642      |
| Other non-current liabilities                  | 214        |            |
|  | 1,856      | 1,678      |
| Accounts payable and other current liabilities |            |            |
| Prepayments received                           | 84,526     | 75,258     |
| Accounts payable to affiliates                 | 14         | 196        |
| Accounts payable to others                     | 98,813     | 82,436     |
| Project expenses                               | 16,156     | 15,408     |
| Income tax owed                                | 21,277     | 8,529      |
| VAT  | 29,428     | 24,120     |
| Interest debts                                 | 1,878      | 1,452      |
| Pay-related expenses                           | 70,596     | 63,661     |
| Other accrued liabilities and deferred income  | 9,837      | 15,463     |
| Fair value of derivatives                      | 932        | 2,070      |
| Debts to owners of housing under construction  | 8,414      | 5,963      |
| Other current debts                            | 27,341     | 8,478      |
|  | 369,211    | 303,036    |

## 29 FINANCIAL RISK MANAGEMENT

### Financing risks

The management of Lemminkäinen Group's risks is based on principles approved by the Board of Directors. The aim of financing risk management is to reduce uncertainty concerning the possible impacts that changes on the financial markets could have on the Group's profitability, cash flow and balance sheet. The Group's finance function together with the business units and subsidiaries are responsible for the control of financing risks. The role of the Group's finance function is to supervise and assist the business units and subsidiaries in financial matters so that the Group's financing needs are satisfied in an efficient manner.

### Interest risk

The aim of interest risk management is to minimise the Group's net interest expenses. Responsibility for interest risk management is borne by the internal bank, which calculates, monitors and administers the interest risk position. The Group's interest risk comprises loan and finance leasing agreements associated with business financing, interest-bearing financial receivables and interest rate derivatives. Interest rate changes affect income statement and balance sheet items through financial income and expenses.

The Group's aim with regard to long-term loans is to maintain an approximately equal mix of variable- and fixed-rate instruments. Taking into account the effect of interest rate derivatives, fixed-rate long-term loans accounted for 67% (33% in 2006) of all long-term loans on the balance sheet date. The Group can take out both variable- and fixed-

rate long-term loans. The ratio of fixed- to variable-rate instruments can be changed by means of interest rate derivatives. According to the Group's financing policy, forward rate agreements, interest rate swap agreements, interest rate caps and interest rate collars can be used as interest rate derivatives. In 2007 the Group made use of interest rate caps, interest rate collars and interest rate swap agreements. The Group applied hedge accounting to two interest rate swap agreements.

Interest rate changes do not have any extraordinary effect on the Group's business operations. However, a significant rise in the level of interest rates may be detrimental to the demand for housing.

### Sensitivity to interest risk

The following assumptions are made when calculating the sensitivity caused by a change in the level of interest rates:

- the interest rate change is assumed to be 1 percentage point
- the position includes variable-rate financial liabilities totalling EUR -309,212 thousand (EUR -299,273 in 2006), variable-rate financial receivables totalling EUR 12,574 thousand (EUR 12,271 in 2006) and interest rate derivatives totalling EUR -490 thousand (EUR -2,069 in 2006)
- variable-rate instruments affect the income statement, with the exception of derivative contracts subject to hedge accounting and affecting equity
- all factors other than the change in interest rates remain constant

### Sensitivity caused by the interest rate change

1 percentage point change in market rates

| EUR 1,000<br>31.12.2007      | Income statement<br>+1% | Income statement<br>-1% | Equity<br>+1% | Equity<br>-1% |
|------------------------------|-------------------------|-------------------------|---------------|---------------|
| Variable-rate loans          | -3,092                  | 3,092                   |               |               |
| Interest-bearing liabilities | 126                     | -126                    |               |               |
| Interest rate derivatives    | 1,439                   | -1,634                  | 1,992         | -2,032        |
| Total                        | -1,527                  | 1,332                   | 1,992         | -2,032        |
| EUR 1,000<br>31.12.2006      | Income statement<br>+1% | Income statement<br>-1% | Equity<br>+1% | Equity<br>-1% |
| Variable-rate loans          | -2,993                  | 2,993                   |               |               |
| Interest-bearing liabilities | 123                     | -123                    |               |               |
| Interest rate derivatives    | 1,762                   | -1,989                  |               |               |
| Total                        | -1,109                  | 881                     |               |               |

### Currency risk

The aim of currency risk management is to reduce uncertainty concerning the possible impacts that changes in interest rates could have on cash flows, business receivables and liabilities, and the future values of different balance sheet items. Currency risk comprises transaction risk and translation risk. The business units / subsidiaries are responsible for identifying and hedging their transaction positions. The internal bank is responsible for hedging translation risk. According to the Group's financing policy, forward foreign exchange contracts,

currency loans and currency options can be used as currency risk hedging instruments.

The Group has foreign net investments in several different currencies. The Group aims to hedge foreign net investments 100 % in those currencies that Group management perceives as being a significant risk. The net investments denominated in NOK, EEK, LTL and LVL were hedged on 31 December 2007. Forward foreign exchange contracts and foreign currency loans are used to hedge the translation

position. The Group's internal bank is responsible for hedging foreign net investments and for the operative implementation of hedging. The Group applies hedge accounting to the hedging of foreign net investments denominated in LVL and NOK.

The currency risk exposure of the Group's business is not significant. The Group's operations abroad are largely handled by local subsidiaries. Actual transaction risk mainly comprises project work. As a rule, only a small proportion of a project's contract sum is subject to transaction risk, because a significant part of the project's expenses is denominated in the contract currency. In that case the exposure to actual transaction risk is limited to the repatriation of project margin. The Group aims

to hedge business currency risks primarily by operative means, i.e. maximising the proportion of the project expenses denominated in the contract currency at the negotiation stage. The remaining transaction risk is hedged by currency derivatives. Normally, 50% of the net position forecast for the following 12 months is hedged. The key currencies in which the Group was exposed to transaction risk in 2007 were USD and RUB. The business units are responsible for identifying and hedging transaction risks. The operative implementation of hedging is carried out by the business units with assistance from the Group's finance function. The Group does not apply hedge accounting to the hedging of transaction risk.

### Sensitivity to currency risk

The following assumptions are made when calculating the sensitivity caused by changes in the euro/dollar and euro/rouble exchange rates:

- the euro/dollar exchange rate change is assumed to be +/- 10%
- the euro/rouble exchange rate change is assumed to be +/- 10%
- the position includes financial assets and liabilities denominated in roubles and dollars
- the position does not include future cash flows

Sensitivity caused by a change in exchange rates

| EUR 1,000   | 31.12.2007       |        | 31.12.2006       |        |
|---|------------------|--------|------------------|--------|
|   | Income statement | Equity | Income statement | Equity |
| +/- 10% change in the euro/dollar exchange rate   | +/- 193          |        | +557/ -560       |        |
| +/- 10% change in the euro/rouble exchange rate   | +/- 33           |        | +/- 484          |        |
| +/- 10% change in the dollar/rouble exchange rate | +/- 464          |        | +/- 1            |        |

### Liquidity risk

The Group seeks to optimise the use of liquid assets in business financing and to minimise net interest expenses and banking costs. The internal bank is responsible for managing the Group's overall liquidity as best it can, and for ensuring that a sufficient number of financing sources are available. The internal bank also ensures that the maturity profile of the Group's loans is such that the total amounts maturing at the same time are not too great.

The main principle is to use excess liquidity for the amortisation of loans. Other liquid assets are invested on the daily money market. Internal

deposits and group accounts are used to assemble the Group's liquidity surplus. Owing to the nature of the Group's operations, the importance of seasonal borrowing is great. The effect of seasonal variation on short-term liquidity is controlled by using a commercial paper programme and bank overdraft facilities. The total amount of the Group's commercial paper programme is EUR 250,000 thousand, of which EUR 92,500 thousand (EUR 154,500 thousand in 2006) was in use. The amount of cash funds at 31 December 2007 was EUR 78,534 thousand (EUR 60,639 thousand in 2006).

Analysis of the maturities of financial liabilities

| EUR 1,000                 | 2008    | 2009   | 2010   | 2011   | 2012   | 2013-  | Total   |
|---------------------------|---------|--------|--------|--------|--------|--------|---------|
| 31.12.2007                |         |        |        |        |        |        |         |
| Loans                     |         |        |        |        |        |        |         |
| Amortisation payments     | 202,126 | 26,394 | 20,786 | 15,911 | 15,204 | 23,410 | 303,832 |
| Interest                  | 7,781   | 4,561  | 3,381  | 2,468  | 1,711  | 1,302  | 21,206  |
| Total                     | 209,907 | 30,956 | 24,168 | 18,380 | 16,915 | 24,713 | 325,038 |
| Leasing liabilities       |         |        |        |        |        |        |         |
| Amortisation payments     | 13,476  | 11,759 | 9,557  | 6,938  | 6,091  | 5,351  | 53,173  |
| Interest                  | 2,445   | 1,789  | 1,233  | 802    | 459    | 552    | 7,280   |
| Total                     | 15,922  | 13,548 | 10,791 | 7,740  | 6,550  | 5,903  | 60,453  |
| Interest rate derivatives |         |        |        |        |        |        |         |
| Financial expenses        | 75      | 73     | 72     | 69     | 747    |        | 1,036   |

| EUR 1,000                          | 2008    | 2009   | 2010   | 2011  | 2012  | 2013-  | Total   |
|------------------------------------|---------|--------|--------|-------|-------|--------|---------|
| Forward foreign exchange contracts |         |        |        |       |       |        |         |
| Payments                           | 40,111  |        |        |       |       |        | 40,111  |
| Income                             | -39,900 |        |        |       |       |        | -39,900 |
| Other non-current liabilities      |         | 1,642  |        |       |       |        | 1,642   |
| Accounts payable                   | 98,827  |        |        |       |       |        | 98,827  |
| EUR 1,000                          | 2007    | 2008   | 2009   | 2010  | 2011  | 2012-  | Total   |
| 31.12.2006                         |         |        |        |       |       |        |         |
| Loans                              |         |        |        |       |       |        |         |
| Amortisation payments              | 237,209 | 19,386 | 11,376 | 6,787 | 950   | 9,578  | 285,286 |
| Interest                           | 5,434   | 1,649  | 1,022  | 605   | 416   | 450    | 9,577   |
| Total                              | 242,643 | 21,035 | 12,398 | 7,391 | 1,366 | 10,029 | 294,863 |
| Leasing liabilities                |         |        |        |       |       |        |         |
| Amortisation payments              | 13,021  | 12,792 | 9,747  | 7,137 | 5,082 | 10,544 | 58,322  |
| Interest                           | 2,296   | 1,725  | 1,228  | 1,011 | 589   | 912    | 7,761   |
| Total                              | 15,317  | 14,516 | 10,974 | 8,148 | 5,671 | 11,456 | 66,083  |
| Derivative liabilities             |         |        |        |       |       |        |         |
| Financial expenses                 | 388     | 330    | 294    | 268   | 222   | 2,118  | 3,620   |
| Other non-current liabilities      |         |        | 1,642  |       |       |        | 1,642   |
| Accounts payable                   | 82,633  |        |        |       |       |        | 82,633  |

### Credit risk

The aim of Lemminkäinen's credit policy is to boost profitable sales by identifying credit risks in advance and controlling them. Credit risks arise when counterparts are unable to meet their obligations, causing the other party to suffer an economic loss. Most of the Group's business is based on established and dependable customer relationships and on contractual terms generally observed in the industry. The credit policy sets the minimum requirements concerning trade credit and collections for Lemminkäinen Group. The Group's credit control function defines credit risks and the business units are responsible for managing them.

The Group is exposed to credit risk through all of the Group's trade receivables and receivables associated with deposits and derivatives. The maximum amount of credit risk is the combined total of the balance sheet values of the above-mentioned items. The amounts and due dates of the Group's trade receivables are presented in the table below. The Group does not have any significant credit risk concentrations as trade receivables are distributed among many different customers in a number of market areas. The business unit that has made the contract actively monitors the receivables situation. If the business units renegotiate the terms of receivables, it must be done in accordance with

the requirements of the Group's credit policy. The risk of credit losses is reduced by means of guarantees, mainly bank guarantees and bank deposits. Lemminkäinen's credit losses have always been minimal in relation to the scale of the Group's operations. The main risks in this respect are associated with business in Russia. As a general rule, construction projects in Russia are only undertaken against receipt of advance payments. If a credit risk is accepted exceptionally, the amount permitted is always proportional to the expected margin on the project in question. Written-down financial assets represent credit losses. Receivables transferred for legally enforceable collection are recognised as credit losses.

The internal bank is responsible for cash, financial investments and financial transactions concerning the management of the Group's counterpart and credit risks. The Group is exposed to counterpart risk when investing its cash flows and using derivative instruments. Liquid assets are invested in commercial papers issued by corporations with a good credit rating and in short-term bank accounts with solvent partner banks, which are specified in the Group's financing policy. In this way counterpart risk is kept at a low level.

### Analysis of the maturities of receivables

| EUR 1,000               | Not due | Maturity<br>1-30 days | Maturity<br>31-60 days | Maturity<br>61-90 days | Maturity<br>over 90 days | Total   |
|-------------------------|---------|-----------------------|------------------------|------------------------|--------------------------|---------|
| 31.12.2007              |         |                       |                        |                        |                          |         |
| Non-current receivables |         |                       |                        |                        |                          |         |
| Loan receivables        | 3,740   |                       |                        |                        |                          | 3,740   |
| Current receivables     |         |                       |                        |                        |                          |         |
| Trade receivables       | 173,402 | 39,542                | 6,325                  | 2,163                  | 7,714                    | 229,147 |
| Loan receivables        | 3,569   | 3                     |                        |                        |                          | 3,572   |
|                         | 180,711 | 39,545                | 6,325                  | 2,163                  | 7,714                    | 236,459 |

| EUR 1,000               | Not due | Maturity<br>1-30 days | Maturity<br>31-60 days | Maturity<br>61-90 days | Maturity<br>over 90 days | Total   |
|-------------------------|---------|-----------------------|------------------------|------------------------|--------------------------|---------|
| 31.12.2006              |         |                       |                        |                        |                          |         |
| Non-current receivables |         |                       |                        |                        |                          |         |
| Loan receivables        | 2,154   |                       |                        |                        |                          | 2,154   |
| Current receivables     |         |                       |                        |                        |                          |         |
| Trade receivables       | 155,720 | 43,187                | 4,401                  | 1,642                  | 12,232                   | 217,182 |
| Loan receivables        | 315     | 3                     | 4                      | 1                      | 31                       | 354     |
|                         | 158,189 | 43,190                | 4,405                  | 1,643                  | 12,263                   | 219,690 |

### Product risk

The Group's asphalt paving operations are exposed to bitumen price risk. The price of bitumen is determined by the world market price of oil. The Group monitors bitumen price risk, which was not significant on the accounting date.

### Capital management

Capital means the equity and interest-bearing liabilities shown on Lemminkäinen's consolidated balance sheet.

Lemminkäinen Group's capital management ensures cost-effectively that the prerequisites for the Group's business sectors are maintained at a competitive level in all cyclical conditions, that risk-carrying capacity is adequate in risky construction contracts, and that the Company is able to pay a good dividend and service its loans.

The Group's equity can be affected not only by the profit or loss for the accounting period but also by the shareholders' decision to raise new capital, to acquire and cancel treasury shares, or to pay dividend. The Company follows the development of its shareholders' equity by means of the equity ratio. The Company considers an equity ratio in excess of 35% to be a good level. On 31 December 2007 the amount of shareholders' equity was EUR 319,214 thousand (EUR 267,713 thousand in 2006) and the equity ratio was 32.7% (31.2% in 2006).

The amount of the Group's interest-bearing liabilities is affected by factors such as the scope of business, investments in production equipment and buildings, building site procurements and corporate acquisitions. The Company continuously monitors the development of interest-bearing net debt and its relationship to shareholders' equity (gearing). Interest-bearing net debt comprises interest-bearing liabilities less liquid funds. The amount of net debt can vary during the accounting period due primarily to seasonal variations in production and the procurement of construction sites. The amount of interest-bearing net debt on 31 December 2007 was EUR 278,571 thousand (EUR 282,968 thousand in 2006) and gearing was 87.2% (105.7% in 2006).

The Company also follows the development of equity by means of the return on investment. A long-term average in excess of 18% is regarded as a good return. The return on investment in 2007 was 20.7% (20.6). The return on investment includes the Group's shareholders' equity and interest-bearing liabilities averaged over the accounting period.

Lemminkäinen Group's equity is not subject to any external capital requirements.

| EUR 1,000   | 31.12.2007 | 31.12.2006 |
|---|------------|------------|
| Interest-bearing liabilities                      | 357,005    | 343,607    |
| Cash and cash equivalents                         | 78,534     | 60,639     |
| Interest-bearing net debt                         | 278,471    | 282,968    |
| Equity attributable to the Company's shareholders | 295,513    | 248,004    |
| Equity, total                                     | 319,214    | 267,713    |
| Equity ratio, %                                   | 32.7       | 31.2       |
| Gearing, %  | 87.2       | 105.7      |
| Return on investment, %                           | 20.7       | 20.6       |

## 30 DERIVATIVES

| EUR 1,000                              | 31.12.2007<br>Nominal value | 31.12.2007<br>Fair value | 31.12.2006<br>Nominal value | 31.12.2006<br>Fair value |
|--|-----------------------------|--------------------------|-----------------------------|--------------------------|
| Derivative contracts                   |                             |                          |                             |                          |
| Forward foreign exchange contracts     | 54,619                      | -152                     | 11,230                      | 64                       |
| Interest rate options, calls purchased | 3,480                       |                          | 34,475                      |                          |
| Interest rate options, puts written    | 3,480                       | -14                      | 5,042                       | -114                     |
| Interest rate swap agreements          | 95,647                      | -476                     | 30,234                      | -1,956                   |

The fair value of contracts is the gain or loss arising from closure of the contract based on the market price on the accounting date.

Forward foreign exchange contracts with a nominal value of EUR 21,354 thousand (EUR 9,711 thousand in 2006) are allocated to the hedging of the foreign net investment. The fair value of these forward contracts on 31 December 2007 was EUR -148 thousand (EUR 22 thousand in 2006). The ineffective part recognised through profit or loss in 2007 was EUR -53 thousand (EUR 25 thousand in 2006).

On 31 December 2007 the nominal value of interest rate swap agreements subject to hedge accounting was EUR 74,289 thousand and the fair value EUR 279 thousand. Cash flows are expected to be realised annually until 2014. The interest rate swap agreements assigned to hedge cash flows in 2007 were effective and the change in their fair value, EUR 279 thousand, is recognised in equity in the revaluation reserve. In 2007 a total of EUR 99 thousand was transferred from equity to interest expenses on the income statement.

### 31 ADJUSTMENTS TO CASH FLOWS FROM BUSINESS OPERATIONS

| EUR 1,000  | 1.1. - 31.12.2007 | 1.1. - 31.12.2006 |
|--|-------------------|-------------------|
| Depreciation   | 34,208            | 34,958            |
| Change in provisions   | 523               | 959               |
| Change in pension obligations  | -532              | -13               |
| Credit losses on trade receivables   | 921               | 1,046             |
| Financial income and expenses recognised on an accruals basis  | 16,028            | 14,948            |
| Gains/losses on the valuation of assets recognised at fair value through profit or loss                  | 14                |                   |
| Capital gains and losses on the sale of fixed assets<br>as well as other non-payment income and expenses | -8,717            | -12,020           |
| Change in minority interest  | 165               | 209               |
| Share of the results of affiliates   | -897              | -1,126            |
| Translation differences  | 164               | 70                |
| Adjustments, total   | 41,878            | 39,030            |

### 32 OTHER RENTAL COMMITMENTS

| EUR 1,000   | 31.12.2007 | 31.12.2006 |
|---|------------|------------|
| Minimum leases of irrevocable rental agreements                   |            |            |
| One year or less  | 5,720      | 5,969      |
| Over one year, but less than five years                           | 20,777     | 17,918     |
| Over five years   | 20,245     | 20,847     |
|   | 46,742     | 44,734     |
| Other rental commitments include the following rental liabilities |            |            |
| One year or less  | 2,138      | 1,532      |
| Over one year, but less than five years                           | 2,798      | 1,524      |
| Over five years   |            | 5          |
|   | 4,937      | 3,060      |

Irrevocable rental agreements concern mainly property and leasing liabilities.

### 33 GUARANTEES AND CONTINGENT LIABILITIES

| EUR 1,000   | 31.12.2007 | 31.12.2006 |
|---|------------|------------|
| Liabilities as well as mortgages and bonds pledged as security for them |            |            |
| Loans from credit institutions  | 41,767     | 37,282     |
| Property mortgages  | 3,001      | 2,337      |
| Business mortgages  | 83,515     | 88,280     |
| Bonds pledged as security   | 230        | 230        |
|   | 86,746     | 90,847     |



| EUR 1,000  | 1.1. - 31.12.2007 | 1.1. - 31.12.2006 |
|--|-------------------|-------------------|
| Other mortgages and securities for own commitments   |                   |                   |
| Property mortgages                                   | 69                | 73                |
| Business mortgages                                   | 11,811            | 11,811            |
| Bonds pledged as security                            | 522               | 519               |
|  | 12,402            | 12,403            |
| Mortgages and securities pledged on behalf of others |                   |                   |
| Bonds pledged as security                            | 90                | 90                |
| Mortgages and pledged securities, total              |                   |                   |
| Property mortgages                                   | 3,070             | 2,410             |
| Business mortgages                                   | 95,325            | 100,091           |
| Bonds pledged as security                            | 842               | 840               |
|  | 99,237            | 103,341           |
| Guarantees   |                   |                   |
| On behalf of affiliates                              |                   | 800               |
| On behalf of others                                  | 9,886             | 5,255             |
|  | 9,886             | 6,055             |
| Investment purchase commitments                      | 11,345            | 2,912             |

The proceedings at the court of arbitration in Stockholm concerning Lemcon's contract for the construction of the MEGA shopping centre in St. Petersburg, which IKEA terminated, continue.

The Market Court imposed an infringement fine of EUR 14 million on Lemminkäinen for contravention of competition laws in road paving

operations in Finland. The infringement fine was recognised as an expense in the fourth quarter of the current year. Since the decision has been appealed, the total amount of the fine may change.

### 34 RELATED-PARTY TRANSACTIONS

Lemminkäinen Group's related parties include affiliated undertakings and senior management. Senior management comprises the Board of Directors and the Managing Director. Business with affiliates is conducted at market prices.

Business with related parties

| EUR 1,000  | 1.1. - 31.12.2007 | 1.1. - 31.12.2006 |
|--|-------------------|-------------------|
| Sales of goods and services  |                   |                   |
| To affiliates  | 70                | 229               |
| To senior management   | 286               | 8,028             |
|  | 356               | 8,256             |
| Purchases of goods and services  |                   |                   |
| From affiliates  | 5,727             | 5,641             |
| Balance of purchases/sales of goods and services                               |                   |                   |
| Trade receivables  |                   |                   |
| From affiliates  | 42                | 227               |
| From senior management   | 8                 | 647               |
|  | 50                | 874               |
| Accounts payable   |                   |                   |
| To affiliates  | 14                | 196               |
| Employee benefits of senior management   |                   |                   |
| Pay and short-term employee benefits of the parent company's Managing Director | 706               | 649               |

The fees payable to the members of the Board of Directors are decided by the Annual General Meeting. In 2007 and 2006 the Chairman of the Board received a monthly fee of EUR 11,000 (EUR 11,000 in year 2006) and the members of the Board a monthly fee of EUR 2,700 (EUR 2,200 in year 2006).

The Company does not have any current option plan or other incentive schemes linked to share price performance.

The Managing Director of Lemminkäinen Corporation falls within the scope of the Group's performance-related pay scheme, which comprises an annual reward based on the Company's result and a long-term retention bonus based on the creation of economic value added. Lemminkäinen's Board of Directors confirms the parameters of performance-related pay scheme annually. The result-based annual

reward can be a maximum of 30% of annual salary. The retention bonus can be a maximum of six month's salary.

The Managing Director's contract of employment may be terminated at six months' notice on either side. If the Company gives notice of termination, the Managing Director shall be entitled upon termination of the contract to receive a one-time severance payment equivalent to 18 months' salary according to his salary rate at the time of contract termination.

The Managing Director is entitled to retire on reaching 60 years of age. As a consequence of the supplementary pension insurance provided by the Company, his pension at that time will be 60 per cent of his pensionable salary as defined in the Employee's Pensions Act.

#### Loans to related parties

| EUR 1,000               | 31.12.2007 | 31.12.2006 |
|-------------------------|------------|------------|
| Loans to affiliates     |            |            |
| At start of period      | 212        | 507        |
| Translation differences | 7          | -16        |
| Loan payments           | -220       | -279       |
| At end of period        |            | 212        |

### 35 EVENTS AFTER THE ACCOUNTING DATE

There were no events of any importance.

## Shares and holdings

| Company  | Group's interest % | Parent company's interest |           |                 | Interest of other Group companies carrying amount |
|--|--------------------|---------------------------|-----------|-----------------|---|
|  |                    | %                         | shares    | carrying amount |   |
| SUBSIDIARIES 31.12.2007                                    |                    |                           |           |                 |   |
| Elemento Oy Savonlinna, Savonlinna                         | 100.0              |                           |           |                 | 9,359   |
| Fjellhamar Asfalt AS, Norway                               | 100.0              |                           |           |                 | 6   |
| Forssan Betoni Oy, Forssa                                  | 100.0              | 100.0                     | 2,000     | 3,305           |   |
| UAB Kelio Linija, Lithuania                                | 100.0              | 100.0                     | 100       | 3               |   |
| Lemcon Baumanagement GmbH, Germany                         | 100.0              | 100.0                     | 100       | 21              |   |
| Lemcon Company S.A., Luxembourg                            | 100.0              | 100.0                     | 1,605     | 31              |   |
| SIA LEMCON Latvija, Latvia                                 | 100.0              | 100.0                     | 600       | 1,835           |   |
| Lemminkäinen Betonituote Oy, Helsinki                      | 100.0              | 100.0                     | 250       | 4,895           |   |
| Lohketööd Oy, Salo   | 85.0               |                           |           |                 | 3   |
| Lõhketööd OÜ, Estonia                                      | 85.0               | 85.0                      | 340,000   | 1,192           |   |
| ZAO Lemminkäinen Dorstroi (Lemdorstroi), Russia            | 100.0              | 100.0                     | 49        | 544             |   |
| Lemminkäinen Eesti AS, Estonia                             | 100.0              | 100.0                     | 40        | 3               |   |
| Lemminkäinen Infra Oy, Helsinki                            | 100.0              | 100.0                     | 100       | 3               |   |
| Lemminkäinen Katto Oy, Helsinki                            | 100.0              | 100.0                     | 250       | 1,325           |   |
| UAB Lemminkainen Lietuva, Lithuania                        | 99.5               | 99.5                      | 3,730,971 | 3,479           |   |
| Lemminkäinen Norge AS, Norway                              | 100.0              | 100.0                     | 350,000   | 11,799          |   |
| Lemminkäinen Sverige AB, Sweden                            | 100.0              | 100.0                     | 10        | 12              |   |
| ZAO Lemruf, Russia   | 100.0              |                           |           |                 | 3   |
| LMK VEJ A/S, Denmark                                       | 100.0              | 100.0                     | 45,500    | 18,972          |   |
| LMK VEJ Service A/S, Denmark                               | 100.0              |                           |           |                 | 1,368   |
| Moelv Grus AS, Norway                                      | 100.0              |                           |           |                 | 119   |
| Omni-Sica Oy, Helsinki                                     | 100.0              | 100.0                     | 50        | 9               |   |
| Oy Roofing Ab, Helsinki                                    | 100.0              |                           |           |                 | 16  |
| Sica Oy, Helsinki  | 100.0              | 100.0                     | 1,003     | 55,946          |   |
| Suonenjoen Betonituote Oy, Suonenjoki                      | 80.0               |                           |           |                 | 504   |
| AS Talter, Estonia   | 91.7               | 91.7                      | 8,411     | 3,888           |   |
| Lemcon Ltd, Helsinki                                       | 100.0              | 100.0                     | 100       | 1,682           |   |
| OOO Dom Lemcon, Russia                                     | 100.0              |                           |           |                 |   |
| ICM International Construction Management, Hungary         | 100.0              |                           |           |                 | 607   |
| Lemcon Argentina S.R.L, Argentina                          | 69.6               |                           |           |                 | 5   |
| Lemcon Bauprojekt-Management GmbH, Austria                 | 71.0               |                           |           |                 | 28  |
| Lemcon Bulgaria EOOD, Bulgaria                             | 71.0               |                           |           |                 | 3   |
| Lemcon Canada Ltd, Canada                                  | 71.0               |                           |           |                 | 1   |
| Lemcon Columbia Ltda, Columbia                             | 71.0               |                           |           |                 | 3   |
| Lemcon Construction Private Limited, India                 | 100.0              |                           |           |                 | 9   |
| Lemcon Construction S.R.L., Rumania                        | 100.0              |                           |           |                 |   |
| Lemcon do Brasil Ltda, Brazil                              | 71.0               |                           |           |                 | 26  |
| Lemcon Építőipari Kft, Hungary                             | 71.0               |                           |           |                 | 28  |
| Lemcon HR Oy, Helsinki                                     | 100.0              |                           |           |                 | 52  |
| OOO Lemcon Invest, Russia                                  | 100.0              |                           |           |                 | 1   |
| Lemcon Networks Holding Oy, Helsinki                       | 79.5               |                           |           |                 | 289   |
| Lemcon Networks Ltd, Helsinki                              | 71.0               |                           |           |                 | 326   |
| Lemcon Network Services Ltd, Great Britain                 | 71.0               |                           |           |                 | 19  |
| Lemcon Norge AS, Norway                                    | 71.0               |                           |           |                 | 12  |
| Lemcon (Philippines) Inc., Philippines                     | 71.0               |                           |           |                 | 222   |
| Lemcon Polska Sp.Z O.O, Poland                             | 100.0              |                           |           |                 | 587   |
| Lemcon Pte Ltd, Singapore                                  | 71.0               |                           |           |                 | 7   |
| OOO Lemcon Rus, Russia                                     | 100.0              |                           |           |                 | 28  |
| Lemcon RusInvest Oy, Helsinki                              | 100.0              |                           |           |                 | 3   |
| Lemcon RusProject Oy, Helsinki                             | 100.0              |                           |           |                 | 3   |
| Lemcon Servicos de Planejamento de Engenharia Ltda, Brazil | 71.0               |                           |           |                 | 20  |
| Lemcon (Thailand) Ltd, Thailand                            | 71.0               |                           |           |                 | 51  |
| Lemcon Ukraine, Ukraine                                    | 71.0               |                           |           |                 | 8   |
| Lemcon USA Corporation, USA                                | 71.0               |                           |           |                 | 1   |

| Company   | Group's<br>interest<br>% | Parent company's interest |        |                    | Interest of<br>other Group<br>companies<br>carrying amount |
|---|--------------------------|---------------------------|--------|--------------------|--|
|   |                          | %                         | shares | carrying<br>amount |  |
| Lemcon Venezuela C.A., Venezuela                  | 71.0                     |                           |        |                    | 8  |
| UAB Lemcon Vilnius, Lithuania                     | 100.0                    |                           |        |                    |  |
| ZAO Lemstroi, Russia                              | 100.0                    |                           |        |                    | 18   |
| Pasila Telecom Oy, Helsinki                       | 71.0                     |                           |        |                    | 8  |
| PT Lemcon Networks, Indonesia                     | 71.0                     |                           |        |                    | 75   |
| Servicios Telecomunicaciones S.R.L, Argentina     | 71.0                     |                           |        |                    | 2  |
| OOO SNC-STROY, Russia                             | 100.0                    |                           |        |                    | 10   |
| WPL-System Oy, Helsinki                           | 100.0                    |                           |        |                    | 42   |
| Oy Alfred A. Palmberg Ab, Helsinki                | 100.0                    | 51.5                      | 2,551  | 27,960             | 10,392   |
| Byggnads Ab Forsström Rakennus Oy, Kokkola        | 88.3                     |                           |        |                    | 4,060  |
| Oy Konte Ab, Vaasa                                | 90.9                     |                           |        |                    | 168  |
| Lemcon Projo Oy, Helsinki                         | 100.0                    |                           |        |                    | 3  |
| Lemminkäinen Talo Oy, Helsinki                    | 100.0                    |                           |        |                    | 3  |
| Oka Oy , Kouvola                                  | 84.9                     |                           |        |                    | 4,392  |
| Palmberg-Rakennus Oy, Oulu                        | 85.0                     |                           |        |                    | 143  |
| Palmberg TKU Oy, Turku                            | 90.0                     |                           |        |                    | 687  |
| Palmberg-Urakoitsijat Oy, Hyvinkää                | 90.0                     |                           |        |                    | 45   |
| Rakennusliike A. Taskinen Oy, Kitee               | 95.0                     |                           |        |                    | 3,186  |
| Rakennusliike S. Horttanainen Oy, Porvoo          | 100.0                    |                           |        |                    | 67   |
| Rakennus-Otava Oy, Jyväskylä                      | 85.0                     |                           |        |                    | 515  |
| Rakennustoimisto Palmberg Oy, Tampere             | 70.0                     |                           |        |                    | 572  |
| Rekab Entreprenad AB, Sweden                      | 72.7                     |                           |        |                    | 243  |
| Savocon Oy, Kuopio                                | 88.3                     |                           |        |                    | 417  |
| StP-Rakennus Oy, Imatra                           | 100.0                    |                           |        |                    | 91   |
| Zacus Ab Oy, Uusikaarlepyy                        | 88.3                     |                           |        |                    | 102  |
| Tekmanni Oy, Helsinki                             | 100.0                    | 100.0                     | 4,185  | 39,179             |  |
| Helsingin LVI-Ykkönen Oy, Helsinki                | 50.0                     |                           |        |                    | 6  |
| Ab Instel Oy, Pietarsaari                         | 70.0                     |                           |        |                    | 174  |
| Oulun Kylmä-Ykkönen Oy, Oulu                      | 48.8                     |                           |        |                    | 5  |
| Oulun LVI-Ykkönen, Oulu                           | 75.0                     |                           |        |                    | 2,882  |
| Oulun Saneeraus-Ykkönen Oy, Oulu                  | 56.3                     |                           |        |                    | 6  |
| Sähköliike Tekno Oy, Kokkola                      | 88.0                     |                           |        |                    | 2,326  |
| Sähköraisio Oy, Raisio                            | 100.0                    |                           |        |                    | 328  |
| Tekmanni Pohjanmaa Oy, Seinäjoki                  | 90.0                     |                           |        |                    | 983  |
| Tekmanni Service Oy, Helsinki                     | 100.0                    |                           |        |                    | 500  |
| Tekmanni Tampere Oy, Tampere                      | 90.0                     |                           |        |                    | 500  |
| Tekmanni Uusimaa Oy, Hyvinkää                     | 88.8                     |                           |        |                    | 983  |
| Tekmen SPB, Russia                                | 90.0                     |                           |        |                    | 192  |
| Turun Rakennusputki Oy, Turku                     | 90.0                     |                           |        |                    | 1,124  |
| Uudenkaupungin Rakennus-Putkitus Oy, Uusikaupunki | 100.0                    |                           |        |                    | 825  |
| Total   |                          |                           |        | 176,081            | 49,798   |
| <b>AFFILIATES 31.12.2007</b>                      |                          |                           |        |                    |  |
| Pointti-Talo Oy, Lahti                            | 45.0                     | 45.0                      | 27     | 293                |  |
| Genvej A/S, Denmark                               | 50.0                     |                           |        |                    | 216  |
| Martin Haraldstad AS, Norway                      | 50.0                     |                           |        |                    | 1,522  |
| Nordasfalt AS, Norway                             | 50.0                     |                           |        |                    | 1,692  |
| Ullensaker Asfalt AS, Norway                      | 50.0                     |                           |        |                    | 1,020  |
| Total   |                          |                           |        | 293                | 4,449  |
| <b>OTHER SHARES AND HOLDINGS 31.12.2007</b>       |                          |                           |        |                    |  |
| Real estate shares                                |                          |                           |        | 798                | 1,705  |
| Housing company shares                            |                          |                           |        | 439                | 362  |
| Other shares and holdings                         |                          |                           |        | 604                | 1,082  |
| Total   |                          |                           |        | 1,841              | 3,149  |

# Notes to the Parent Company

## Financial Statements (FAS)

EUR 1,000

1.1.–31.12.2007

1.1.–31.12.2006

### 1 INCOME STATEMENT

#### 1.1 NET SALES AND OPERATING PROFIT/LOSS

##### Net sales by business sector

|  |         |         |
|--|---------|---------|
| Paving and Mineral Aggregates Division | 301,560 | 266,897 |
| Others                                 | 2,124   | 3,259   |
| Total                                  | 303,684 | 270,157 |

##### Net sales by market area

|                                  |         |         |
|----------------------------------|---------|---------|
| Finland                          | 298,776 | 264,230 |
| Nordic countries                 | 739     | 1,871   |
| Eastern Europe and Baltic states | 4,091   | 4,028   |
| Western Europe                   | 78      |         |
| Others                           |         | 28      |
| Total                            | 303,684 | 270,157 |

##### Operating profit/loss by business sector

|  |         |        |
|--|---------|--------|
| Paving and Mineral Aggregates Division | -4,853  | 19,056 |
| Others                                 | -6,463  | -3,360 |
| Total                                  | -11,317 | 15,696 |

#### 1.2 OTHER OPERATING INCOME

|                                    |       |        |
|------------------------------------|-------|--------|
| Profit on the sale of fixed assets | 3,095 | 9,742  |
| Others                             | 2,326 | 1,091  |
| Total                              | 5,420 | 10,832 |

#### 1.3 MATERIALS AND SERVICES

##### Raw materials, consumables and goods

|  |         |         |
|--|---------|---------|
| Purchases during the accounting period | 86,607  | 78,840  |
| Change in inventories                  | -1,971  | -953    |
|  | 84,636  | 77,887  |
| External services                      | 73,764  | 61,219  |
| Total                                  | 158,401 | 139,106 |

#### 1.4 NOTES CONCERNING PERSONNEL, MANAGEMENT AND BOARD MEMBERS

##### Personnel expenses

|                                  |        |        |
|----------------------------------|--------|--------|
| Salaries, wages and emoluments   | 55,787 | 50,046 |
| Pension expenses                 | 10,114 | 8,604  |
| Other personnel-related expenses | 5,105  | 3,222  |
| Total                            | 71,006 | 61,871 |

| EUR 1,000  | 1.1.–31.12.2007 | 1.1.–31.12.2006 |
|--|-----------------|-----------------|
| <b>Management salaries and emoluments</b>  |                 |                 |
| Board members and managing directors   | 936             | 913             |
| <b>Average number of employees</b>   |                 |                 |
| Salaried staff   | 455             | 419             |
| Hourly paid employees  | 859             | 814             |
| Total  | 1,314           | 1,233           |
| <b>Average number of employees by business sector</b>                                |                 |                 |
| Paving and mineral aggregates division   | 1,200           | 1,127           |
| Group administration   | 114             | 106             |
| Total  | 1,314           | 1,233           |
| <b>Pension commitments concerning board members and managing director</b>            |                 |                 |
| The retirement age of the managing director of Lemminkäinen Corporation is 60 years. |                 |                 |
| 1.5 DEPRECIATION   |                 |                 |
| Intangible rights  | 228             | 228             |
| Other capitalised expenditure  | 17              | 13              |
| Buildings  | 438             | 449             |
| Machinery and equipment  | 6,659           | 6,544           |
| Other tangible assets  | 803             | 673             |
| Total  | 8,145           | 7,908           |
| 1.6 FINANCIAL INCOME AND EXPENSES  |                 |                 |
| <b>Dividend income</b>   |                 |                 |
| From group undertakings  | 400             | 600             |
| From others  | 1               | 30              |
| Total  | 401             | 630             |
| <b>Other interest and financial income</b>   |                 |                 |
| From group undertakings  | 4,958           | 3,602           |
| From others  | 1,402           | 437             |
| Total  | 6,360           | 4,038           |
| <b>Interest expenses and other financial expenses</b>                                |                 |                 |
| To group undertakings  | -2,910          | -1,769          |
| To others  | -11,932         | -7,468          |
| Total  | -14,842         | -9,236          |
| Net financial income/expenses  | -8,082          | -4,568          |
| Exchange rate differences ( net ) included in financial income/expenses              | -368            | -45             |
| 1.7 EXTRAORDINARY ITEMS  |                 |                 |
| Extraordinary incomes  | 7,200           |                 |

EUR 1,000 1.1.–31.12.2007 1.1.–31.12.2006

## 1.8 APPROPRIATIONS

|   |              |     |
|---|--------------|-----|
| Difference between depreciation according to plan and depreciation charged against taxation | <b>1,649</b> | 377 |
|---|--------------|-----|

## 1.9 DIRECT TAXES

|  |               |        |
|--|---------------|--------|
| Income taxes on normal business operations | <b>-2,583</b> | -1,901 |
| Income taxes in respect of previous years  | <b>-543</b>   | -4     |
| <b>Total</b>                               | <b>-3,125</b> | -1,905 |

## 2 BALANCE SHEET

### 2.1 NON-CURRENT ASSETS

EUR 1,000 31.12.2007 31.12.2006

#### 2.1.1 Intangible assets

|                               |              |     |
|-------------------------------|--------------|-----|
| Intangible rights             | <b>547</b>   | 705 |
| Other capitalised expenditure | <b>149</b>   |     |
| Advance payments              | <b>308</b>   | 84  |
| <b>Total</b>                  | <b>1,004</b> | 789 |

#### 2.1.2 Tangible assets

|                                       |               |        |
|---------------------------------------|---------------|--------|
| Land and Waters                       | <b>9,603</b>  | 8,781  |
| Buildings                             | <b>6,969</b>  | 6,836  |
| Machinery and equipment               | <b>27,941</b> | 26,429 |
| Other intangible assets               | <b>10,569</b> | 10,554 |
| Advance payments and work in progress | <b>951</b>    | 1,434  |
| <b>Total</b>                          | <b>56,033</b> | 54,033 |

#### 2.1.3 Investments

|                                     |                |         |
|-------------------------------------|----------------|---------|
| Holdings in group undertakings      | <b>176,081</b> | 180,024 |
| Holdings in affiliated undertakings | <b>293</b>     | 293     |
| Other shares and holdings           | <b>1,841</b>   | 3,128   |
| Receivables from group undertakings |                | 1,549   |
| <b>Total</b>                        | <b>178,215</b> | 184,994 |

#### 2.1.1 Intangible assets

##### Intangible rights

|                                 |               |        |
|---------------------------------|---------------|--------|
| Acquisition cost 1.1.           | <b>1,754</b>  | 1,407  |
| Increases                       | <b>70</b>     | 675    |
| Decreases                       | <b>-35</b>    | -328   |
| Acquisition cost 31.12.         | <b>1,789</b>  | 1,754  |
| Accumulated depreciation 31.12. | <b>-1,242</b> | -1,049 |
| Book value 31.12.               | <b>547</b>    | 705    |

##### Goodwill

|                         |  |        |
|-------------------------|--|--------|
| Acquisition cost 1.1.   |  | 3,515  |
| Decreases               |  | -3,515 |
| Acquisition cost 31.12. |  |        |

| EUR 1,000                            | 31.12.2007 | 31.12.2006 |
|--------------------------------------|------------|------------|
| <b>Other capitalised expenditure</b> |            |            |
| Acquisition cost 1.1.                | 144        | 319        |
| Increases                            | 165        |            |
| Decreases                            | -4         | -175       |
| Acquisition cost 31.12.              | 306        | 144        |
| Accumulated depreciation 31.12.      | -157       | -144       |
| Book value 31.12.                    | 149        |            |
| <b>Advance payments</b>              |            |            |
| Acquisition cost 1.1.                | 84         | 438        |
| Increases                            | 277        | 55         |
| Decreases                            | -53        | -409       |
| Acquisition cost 31.12.              | 308        | 84         |
| <b>2.1.2 Tangible assets</b>         |            |            |
| <b>Land</b>                          |            |            |
| Acquisition cost 1.1.                | 5,694      | 5,726      |
| Increases                            | 837        | 221        |
| Decreases                            | -15        | -253       |
| Acquisition cost 31.12.              | 6,516      | 5,694      |
| Revaluations                         | 3,087      | 3,087      |
| Book value 31.12.                    | 9,603      | 8,781      |
| <b>Buildings</b>                     |            |            |
| Acquisition cost 1.1.                | 15,394     | 29,924     |
| Increases                            | 571        | 15         |
| Decreases                            |            | -14,546    |
| Acquisition cost 31.12.              | 15,965     | 15,394     |
| Accumulated depreciation 31.12.      | -11,374    | -10,935    |
| Revaluations                         | 2,378      | 2,378      |
| Book value 31.12.                    | 6,969      | 6,836      |
| <b>Machinery and equipment</b>       |            |            |
| Acquisition cost 1.1.                | 85,731     | 103,897    |
| Increases                            | 10,750     | 7,874      |
| Decreases                            | -11,891    | -26,040    |
| Acquisition cost 31.12.              | 84,589     | 85,731     |
| Accumulated depreciation 31.12.      | -56,648    | -59,302    |
| Book value 31.12.                    | 27,941     | 26,429     |
| <b>Other tangible assets</b>         |            |            |
| Acquisition cost 1.1.                | 17,372     | 15,855     |
| Increases                            | 818        | 1,993      |
| Decreases                            | -48        | -476       |
| Acquisition cost 31.12.              | 18,143     | 17,372     |
| Accumulated depreciation 31.12.      | -7,573     | -6,818     |
| Book value 31.12.                    | 10,569     | 10,554     |



| EUR 1,000  | 31.12.2007 | 31.12.2006 |
|--|------------|------------|
| <b>Advance payments and construction in progress</b> |            |            |
| Acquisition cost 1.1.                                | 1,434      | 1,076      |
| Increases  | 951        | 1,434      |
| Decreases  | -1,434     | -1,076     |
| Acquisition cost 31.12.                              | 951        | 1,434      |
| <b>2.1.3 Investments</b>                             |            |            |
| <b>Holdings in group undertakings</b>                |            |            |
| Acquisition cost 1.1.                                | 180,024    | 173,767    |
| Increases  | 2,283      | 6,585      |
| Decreases  | -6,226     | -328       |
| Acquisition cost 31.12.                              | 176,081    | 180,024    |
| <b>Holdings in affiliated undertakings</b>           |            |            |
| Acquisition cost 1.1.                                | 293        | 293        |
| Acquisition cost 31.12.                              | 293        | 293        |
| <b>Other shares</b>                                  |            |            |
| Acquisition cost 1.1.                                | 2,487      | 3,371      |
| Increases  | 7          | 7          |
| Decreases  | -775       | -890       |
| Acquisition cost 31.12.                              | 1,719      | 2,487      |
| Revaluations   | 122        | 641        |
| Book value 31.12.                                    | 1,841      | 3,128      |
| <b>Receivables from group undertakings</b>           |            |            |
| Value 1.1.   | 1,549      |            |
| Increases  |            | 1,549      |
| Decreases  | -1,549     |            |
| Value 31.12.   |            | 1,549      |
| <b>2.1.4 Revaluations</b>                            |            |            |
| <b>Land</b>  |            |            |
| Value 1.1.   | 3,087      | 3,223      |
| Decrease   |            | -136       |
| Value 31.12.   | 3,087      | 3,087      |
| <b>Buildings</b>                                     |            |            |
| Value 1.1.   | 2,378      | 2,600      |
| Decrease   |            | -222       |
| Value 31.12.   | 2,378      | 2,378      |
| <b>Shares</b>  |            |            |
| Value 1.1.   | 641        | 1,141      |
| Decrease   | -519       | -500       |
| Value 31.12.   | 122        | 641        |

| EUR 1,000   | 31.12.2007 | 31.12.2006 |
|---|------------|------------|
| <b>2.2 CURRENT ASSETS</b>                         |            |            |
| <b>2.2.1 Inventories</b>                          |            |            |
| Raw materials and consumables                     | 10,119     | 8,148      |
| Finished products/goods                           | 22,479     | 20,785     |
| Total   | 32,598     | 28,933     |
| <b>2.2.2 Non-current receivables</b>              |            |            |
| Deferred tax asset                                | 46         |            |
| Loan receivables                                  | 3,739      | 1,889      |
| <b>2.2.3 Current receivables</b>                  |            |            |
| Accounts receivable                               | 12,246     | 16,515     |
| Amounts owed by group undertakings                |            |            |
| Accounts receivable                               | 5,928      | 5,373      |
| Other receivables                                 | 78,381     | 61,532     |
| Prepayments and accrued income                    | 211        | 358        |
| Total   | 84,520     | 67,262     |
| Loan receivables                                  | 68         | 164        |
| Other receivables                                 | 216        | 357        |
| Prepayments and accrued income                    | 1,931      | 3,645      |
| Total   | 2,214      | 4,165      |
| Current receivables, total                        | 98,980     | 87,943     |
| Items included in prepayments and accrued income: |            |            |
| Taxes   | 6          | 287        |
| Wage- and salary-related expenses                 | 444        | 618        |
| Others  | 1,480      | 2,740      |
| Total   | 1,931      | 3,645      |
| <b>2.2.4 Investments</b>                          |            |            |
| Other securities                                  | 5,700      | 8,338      |
| <b>2.3 SHAREHOLDERS' EQUITY</b>                   |            |            |
| Share capital 1.1.                                | 34,043     | 34,043     |
| Share capital 31.12.                              | 34,043     | 34,043     |
| Share premium account 1.1.                        | 5,675      | 5,675      |
| Share premium account 31.12.                      | 5,675      | 5,675      |
| Retained earnings 1.1.                            | 70,959     | 79,005     |
| Distribution of dividend                          | -25,522    | -17,012    |
| Transfer from revaluation reserve                 | -384       | -635       |
| Retained earnings 31.12.                          | 45,053     | 61,359     |
| Result for the accounting period                  | -13,675    | 9,601      |
| Shareholders' equity, total                       | 71,095     | 110,676    |
| Distributable funds 31.12.                        | 31,378     | 70,959     |

| EUR 1,000  | 31.12.2007     | 31.12.2006 |
|--|----------------|------------|
| <b>2.4 APPROPRIATIONS</b>  |                |            |
| Depreciation reserve 31.12.  | <b>3,857</b>   | 5,506      |
| <b>2.5 LIABILITIES</b>   |                |            |
| <b>2.5.1 Deferred tax liability</b>  |                |            |
| Revaluations   | <b>1,453</b>   | 1,588      |
| <b>2.5.2 Non-current liabilities</b>   |                |            |
| Loans from credit institutions   | <b>70,755</b>  | 14,004     |
| <b>Liabilities due after five years or later</b>                               |                |            |
| Loans from credit institutions   | <b>17,174</b>  |            |
| <b>2.5.3 Current liabilities</b>   |                |            |
| Loans from credit institutions   | <b>115,421</b> | 161,104    |
| Advances received  | <b>2</b>       | 300        |
| Accounts payable   | <b>5,000</b>   | 6,673      |
| Accounts payable to group undertakings   | <b>998</b>     | 666        |
| Other liabilities to group undertakings  | <b>79,645</b>  | 54,300     |
| Other liabilities  | <b>18,998</b>  | 4,041      |
| Accruals and deferred income   | <b>14,413</b>  | 12,307     |
| Total  | <b>234,477</b> | 239,391    |
| Items included in accruals and deferred income:                                |                |            |
| Income tax   | <b>1,411</b>   |            |
| Wage- and salary-related expenses  | <b>10,451</b>  | 8,785      |
| Others   | <b>2,551</b>   | 3,522      |
| Total  | <b>14,413</b>  | 12,307     |
| <b>2.6 CONTINGENT LIABILITIES</b>  |                |            |
| <b>Liabilities as well as mortgages and bonds pledged as security for them</b> |                |            |
| Loans from financial institutions  | <b>3,784</b>   | 5,046      |
| Business mortgages   | <b>23,546</b>  | 23,546     |
| <b>Other mortgages and securities for own commitments</b>                      |                |            |
| Property mortgages   | <b>69</b>      | 69         |
| Business mortgages   | <b>1,682</b>   | 1,682      |
| Total  | <b>1,751</b>   | 1,751      |

| EUR 1,000  | 31.12.2007 | 31.12.2006 |
|--|------------|------------|
| <b>Mortgages for commitments of group undertakings</b> |            |            |
| Business mortgages                                     | 33,000     | 33,000     |
| <b>Pledges made on behalf of others</b>                |            |            |
| Bonds pledged as security                              | 90         | 90         |
| <b>Mortgages and securities, total</b>                 |            |            |
| Property mortgages                                     | 69         | 69         |
| Business mortgages                                     | 58,228     | 58,228     |
| Bonds pledged as security                              | 90         | 90         |
| Total  | 58,387     | 58,387     |
| <b>Guarantees given</b>                                |            |            |
| On behalf of group undertakings                        | 359,166    | 338,673    |
| On behalf of others                                    | 9,161      | 3,550      |
| Total  | 368,328    | 342,223    |
| <b>Leasing liabilities</b>                             |            |            |
| Payable next year                                      | 10,565     | 10,737     |
| Payable in subsequent years                            | 48,350     | 48,511     |
| Total  | 58,916     | 59,247     |
| <b>Purchase commitments of investments</b>             | 9,959      |            |
| <b>Derivative contracts</b>                            |            |            |
| Forward foreign exchange contracts                     |            |            |
| Nominal value  | 54,619     | 9,711      |
| Current value  | -152       | 22         |
| Interest rate options, calls purchased                 |            |            |
| Nominal value  | 3,480      | 5,042      |
| Current value  | 0          | 0          |
| Interest rate options, puts written                    |            |            |
| Nominal value  | 3,480      | 5,042      |
| Current value  | -14        | -114       |
| Interest rate swap contracts                           |            |            |
| Nominal value  | 74,289     |            |
| Current value  | 279        |            |